

Case Study

Grundeigentümer-Versicherung WaG

“The Fujitsu solution was the one we believed would present the least implementation problems because it is highly integrated and comes from a single source. Our expectations were confirmed.”

Tobias Berens, Head of IT, Grundeigentümer-Versicherung WaG



Intel Inside®.
Powerful Solution Outside.



The customer

Country: Germany
Industry: Insurance
Founded: 1891
Employees: 93
Website: www.grundeigentuemersversicherung.de



The challenge

Implement a system to store and recover data.

The solution

After performing an extensive evaluation of the systems available on the market, Grundeigentümer-Versicherung opted for the ETERNUS CS200c backup appliance from Fujitsu. This was mainly due to the high degree of integration in the system, which combines hardware and software.

The customer

Grundeigentümer-Versicherung (GEV), Versicherungsverein auf Gegenseitigkeit (VVG), was founded in Hamburg in 1891 and offers property-related insurance cover. As a mutual insurance company (“Versicherungsverein auf Gegenseitigkeit”, or VVG), it does not simply have customers, but – according to its charter – members whose elected representatives sit on the general assembly, the company’s highest supervisory body. The corporate policy of a mutual insurance company also differs from other legal forms: unlike a German public company (“AG”), which must pay out dividends to its shareholders depending on the annual result, GEV’s earnings are used solely to ensure long-term price stability and to boost its economic potential. Grundeigentümer-Versicherung VVG combines hanseatic tradition with modern innovative prowess. Its customers benefit from more than 120 years of expertise and experience, reflected in the quality of its products and services. Its insurance concepts revolve around life, residence and construction. The company is headquartered in Hamburg.

The challenge

In 2014, Grundeigentümer-Versicherung implemented the “SAP for Insurance” ERP software and updated its archiving solution at the same time. However, the backup solution could not keep up with the new systems, and the data throughput rate and volume were no longer sufficient. “They are now too big,” a consultant told Head of IT Tobias Berens, getting straight to the heart of the initial situation. After professionalizing the company-wide standard software, it was time to do the same to its backup and recovery solution.

The solution

GEV is a comparatively small insurer, but implementing “SAP for Insurance” finally propelled its IT into the big league. Accordingly, GEV wanted a professional yet simple solution for data storage and recovery. “We are always looking for solutions that are highly integrated,” reports Tobias Berens. GEV also hoped to procure as many systems and as much support as possible from a single source. Both of these factors drew them to Fujitsu’s integrated backup appliance.

The benefit

- Simple and quick installation and configuration
- No need to procure separate software and licenses
- High performance across the entire IT infrastructure due to optimal collaboration between the storage solution and the ERP system's Fujitsu server environment
- Lower administrative outlay due to standardized solution
- Lower training outlay
- Less overtime among IT staff
- Less space required in the data center
- Homogenization of company IT, one contact for the most important infrastructure
- Solution can be expanded, offering flexibility

The FUJITSU Storage ETERNUS CS200c Powered by Commvault offers "data protection in a box". Industry-leading software from Commvault is perfectly integrated into high-performance Fujitsu system technology to provide the right solution for the capacity range selected. The GEV solution offers application-consistent snapshot support and comes with the very reliable ETERNUS LT tape library for cost-effective long term data retention. Thanks to integrated deduplication, easy handling and a scalable capacity, the appliance offers high efficiency and future-proof investment, even if requirements continue to grow.

The benefit

Before implementing the Fujitsu ETERNUS CS200c appliance with Intel® Xeon® processors, GEV worked with a storage solution based on software from different manufacturers. "The backup and recovery system was made up of different components, so the complete opposite of a single source," says Tobias Berens. Now, the Head of IT has a contact for both the Fujitsu server environment, which runs (among other things) the "SAP for Insurance" industry solution, and for the connected storage systems. Their contact is Fujitsu partner sysmind Service- und Vertriebsgesellschaft mbH in Hamburg. sysmind convinced GEV's Head of IT that the Fujitsu backup appliance would be the best choice for his requirements, and the company continues to provide support and advice. Meanwhile, GEV benefits from the good partnership between Fujitsu and sysmind.

Products and services

- FUJITSU Storage ETERNUS CS200c Backup Appliance with integrated Commvault Software
- FUJITSU Storage ETERNUS LT40
- Maintenance Services

"The high system integration meant that installation and configuration required very little outlay," Tobias Berens also reports. With support from sysmind, his team only needed two days to complete the task. And since the integrated Commvault software allows many backup and storage functions to be automated, system administration also requires comparatively little outlay. "This ensures that my team doesn't have to work much overtime," says Tobias Berens happily. Installed in October 2015, the solution has proved very reliable and efficient so far. "All recovery tests were an immediate success."

The data volume is 3 TB, and a full backup of all systems takes around 10 hours. The current configuration level offers 8 TB of storage and can be expanded to 24 TB, meaning that the solution can also cover future growth. "As a small company, we can only cope with such extensive IT projects every 10 to 15 years. We therefore required a solution that would be stable and reliable in the long term. So far, we are very satisfied with our decision," concludes Tobias Berens.

Conclusion

"We are always looking for solutions that offer very high integration and low maintenance. We also wanted a solution that would be stable and reliable in the long term. Both factors pointed to Fujitsu's ETERNUS CS200c backup storage appliance."

Tobias Berens, Head of IT, Grundeigentümer-Versicherung WaG

More information:

www.fujitsu.com/fts/eternus-cs200c

In collaboration with



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