

Corporate Background

FUJITSU COMPUTER PRODUCTS OF AMERICA, INC.
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Fujitsu Computer Products of America, Inc. Company Backgrounder

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications products, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$44.5 billion) for the fiscal year ended March 31, 2005. For more information, please see: www.fujitsu.com

Fujitsu Computer Products of America, Inc. has been providing peripheral solutions worldwide since 1968. As one of the largest overseas subsidiaries of Fujitsu Ltd., Fujitsu Computer Products of America benefits from Fujitsu Ltd.'s annual investment in research and development by translating Fujitsu innovative technologies into products and solutions for the U.S. marketplace. The company of over 300 employees is responsible for OEM and distribution sales and marketing, finance and administration, product testing and qualification, architecture development, engineering support, repair and failure analysis, and product management for Fujitsu computer peripheral products. At its headquarters in Sunnyvale, California, the company handles sales, support, and marketing for the storage and imaging businesses in the United States.

Fujitsu Computer Products of America markets a wide range of data storage and imaging products to serve users ranging in size from small office, home office (SOHO) to Fortune 500 firms. Fujitsu provides high performance enterprise and mobile class hard disk drives (HDDs) for traditional as well as emerging applications. The enterprise hard disk drive series is designed for workstations, SAN and NAS systems, RAID and storage subsystems and is available at capacity points of up to 300GB, speeds of up to 15,000 RPM, and up to 2Gb/s transfer rates in advanced interfaces such as Fibre Channel, Serial Attached SCSI (SAS) and Ultra 320 SCSI. The enterprise hard disk drives are designed for 24/7 operation in demanding environments with mean-time-between-failure (MTBF) specifications of 1.2 M hours. Fujitsu mobile hard disk drives are optimized for industry-leading reliability, with increased shock resistance and lower power requirements that extend portable battery life without sacrificing performance. Fujitsu is also an innovative developer of HDD technologies including Fluid Dynamic Bearings, SAS and Serial ATA interfaces, and perpendicular recording.

In addition to the Fujitsu advanced HDD product line, FCPA also offers removable Magneto-Optical (MO) disk storage solutions that are available for industrial and consumer applications. With up to 2.3GB of storage capacity, Fujitsu MO technology offers archival life for essential data. Magneto-Optical disks are resistant to many common elements such as dust, magnets, and mishandling that often plague other removable storage products. The



extensive line of Fujitsu MO products are ideal for audio/video, medical, and professional applications.

On the document imaging front, Fujitsu Computer Products of America enjoys a leadership position in the workgroup scanner market. Through a whole product approach that gives consideration to image quality, paper handling, reliability, and preventative maintenance, as well as speed, Fujitsu offers the imaging industry's most competitive product offering in all of the major imaging market segments. The award winning Fujitsu product offerings include duplex and color scanners in almost every segment giving customers the widest variety of workgroup to low-volume production level document imaging products. Recently, the new Fujitsu ScanSnap scanner won the Innovations Award for Design and Engineering at CES 2005 and the new Fujitsu *fi*-5650C received the 2005 "Best of AIIM" award from E-DOC Magazine, continuing our award winning tradition.

Fujitsu provides the broadest range of document imaging scanners for the marketplace from 15 pages per minute to 90+ pages minute. These scanners are specifically engineered to run at full rated speeds of either 200 or 300 dots per inch (dpi) making these scanners ideal solutions when Optical Character Recognition (OCR), Intelligent Character Recognition (ICR) and forms processing is required. The Hi-Speed USB 2.0, SCSI and/or Third Party Slot multiple interface built-in standard with many of the models provides users with the maximum connectivity flexibility. All Fujitsu workgroup/departmental and production scanners, are compatible with Kofax VirtualReScan (VRS) 4.0 technology providing even greater image clarity and user productivity. Providing best of breed scanner technology combined with the finest software products and exceptional service and support make the Fujitsu series of document scanners ideal for demanding imaging and service bureau applications.

Fujitsu Computer Products of America's vast experience in its product areas, strong relationships with U.S. computer manufacturers, advanced research and development into the industry's latest technologies, and keen awareness of customer needs have all contributed to its continued success.

Fujitsu Computer Products of America is based in Sunnyvale, Calif. and is located at 1250 East Arques Avenue, Sunnyvale, Calif. 94085. For more information about Fujitsu products and services, use our Internet Web site at <http://www.fcpa.fujitsu.com>. The company can be reached by phone at 800-626-4686 or 408-746-7000.

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