

Fujitsu Smart Integrator Solutions with Oracle



Fujitsu Smart Integrator solutions provide stepping stones for your 'Journey to the Cloud'

Challenges

- Getting 'Cloud' **right** instead of 'Cloud' first
- Heavy customizations in complex Supply Chain organizations hinder a full-blown move to a Software as a Service (SaaS) cloud approach
- However, new capability is going to be provisioned in the SaaS cloud only, leaving R12 Enterprise Business Suite (EBS) On-Premise customers without the ability to modernize their systems and keeping up with best of breed business practices

Smart Integrator solution benefits

- The 'Smart Integrator' solutions enable Oracle customers to execute in a **hybrid** environment – building on Oracle's complete solution set within both R12 EBS and the SaaS cloud.
- In a hybrid environment, the functionality for a particular business flow can be distributed amongst the Oracle EBS and Oracle SaaS cloud instances.
- The integration solution enables business flow completion and seamless exchange of data between the Oracle R12EBS and Oracle SaaS cloud instances.

shaping tomorrow with you

How Fujitsu can help

The Fujitsu Smart Integrator Solution provides 'Any-to-Any' Integration capability between Oracle SaaS Cloud & Oracle R12EBS (On-Premise or in OCI).

Pre-built integrations will enable your company to be flexible and adopt 'best of breed' hybrid approaches for your business functions.

Fujitsu will build upon the pre-built integrations and make adjustments specific to your business to ensure successful implementation.

Fujitsu has time tested delivery capabilities that will ensure your journey to the cloud is 'smooth' and 'continuous'.

What we offer

Following is the Fujitsu repository of pre-built integrations to enable your organization to use the best of breed functionality of both Oracle R12EBS and Oracle SaaS Cloud :

- SaaS Supply Chain Planning/ Backlog Management with R12EBS
- SaaS Distributed Order Orchestration (DOO) with R12EBS
- SaaS Product Information Management with R12EBS
- SaaS Financials with R12EBS
- SaaS Procurement with R12EBS
- SaaS Manufacturing with R12EBS



The future is not a straight line
companies need a vision for the future

How it works

Analyzing your current Business Processes

Fujitsu will interview your business team and provide recommendations on eligible functional areas that can be moved to Oracle SaaS cloud functionality.

Designing and mapping the Smart Integrator Solution

Fujitsu then maps the selected Oracle SaaS cloud functionality to the correct pre-built integration solution component. During the actual implementation, team gets a running start with the integrations already running. Any business specific changes required to the integration can then be incorporated during the course of the project.

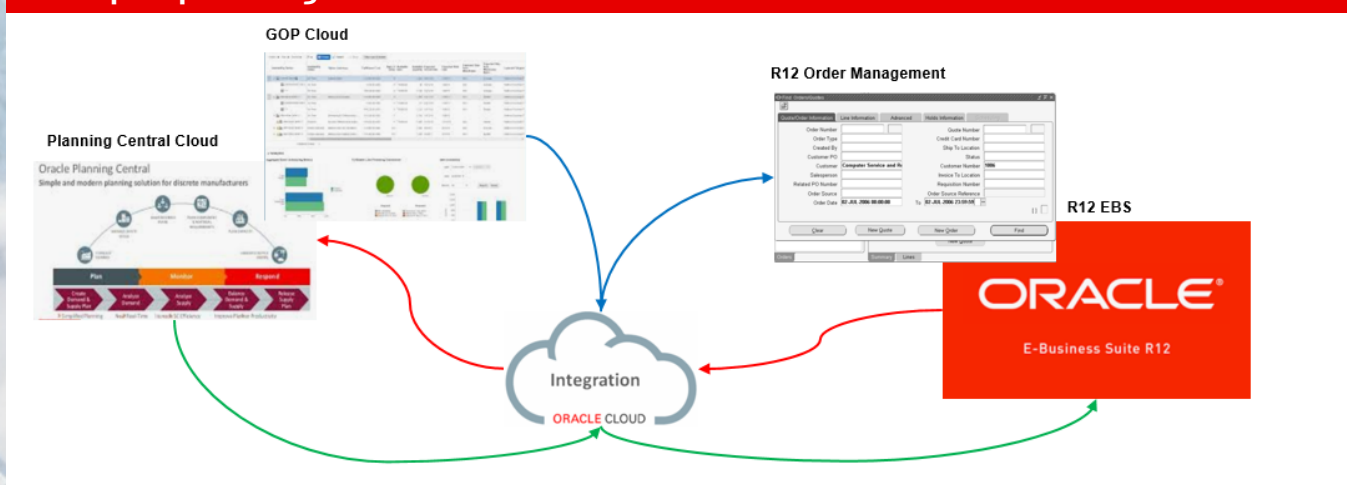
Deploying the Smart Integrator Solution

User testing does not begin until the initial development work is complete, and the testing then continues until all critical issues are resolved. After multiple cycles of successful testing, the Smart integrator solutions, along with the Oracle SaaS cloud components, are deployed in Production systems.

Prepare roadmap for the "Journey to the Cloud"

While working on the initial set of applications, Fujitsu shall understand your environment better, and shall recommend the next set of Oracle SaaS cloud functionality to be focused upon. This incremental approach continues till optimal hybrid environment is achieved.

Example: planning central business data flow



Business drivers

- Pick-&-Choose 'best-of-breed' solution aligning with your need
- Flexibility in choosing the right solution for Business (R12EBS or SaaS)
- Faster Speed to deployment providing significant savings
- Proven solution with No Trial-&-Error phase
- 'Smooth' and 'Continuous' deployment to complete the Journey to the Cloud

Why Fujitsu?

- Fujitsu is the world's fifth largest IT services provider, and No.1 in Japan
- 30+ Years of Partnership with Oracle: Platinum and Cloud Premier partnership that brings all aspects of the alliance to our clients
- A cloud-capable partner that still has an intense focus on leveraging existing investments in EBS
- Ability to execute implementations 100% in remote fashion as organizations globally shift to the 'new normal'
- Dedicated employee-based model with proven domain expertise and industry experience
- World-class tools, accelerators, Macroscopic® methodology and a proven delivery model

Our core Oracle service offerings

Oracle Cloud Infrastructure (OCI) Migrations

Oracle ERP Implementations, Upgrades and Optimizations

Oracle Application and Database Managed Services



Want to know more?

Contact us at [Fujitsu.com/us/contact](https://www.fujitsu.com/us/contact)

to discover how Fujitsu can help in your 'Journey to the Cloud'

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