



Keep your  
business  
moving forward,  
while moving on  
from mainframe

FUJITSU

### It's possible with Fujitsu

Our wholly owned and unique technology suite combined with our extensive expertise, come together into a mainframe modernization methodology that makes it possible to keep your business moving forward, while moving on from mainframe.

shaping tomorrow with you

## Contents

Why now is the time to move on from mainframe	3
High value, low risk, at speed – it's possible with Fujitsu	4
Transform and unlock possibilities	6

# ... Why now is the time to move on from mainframe

By modernizing the mainframe and moving forward, you can be more efficient, innovative and put yourself on the path towards digital transformation.



## Avoid an ageing workforce

As COBOL and aging mainframe staff retire, it has become increasingly difficult to replace them with resources who have the necessary skills to support your mainframe applications



## Reduce your costs

Mainframe are expensive to operate, Fujitsu can help you reduce the TCO by up to 50%



## Be more agile

Mainframe are resistant to agile DevOps and impede your ability to react



## Access new technologies

Mainframe applications don't integrate well with modern technologies. By moving to modern platforms, you can leverage the power of digital technologies such as Cloud, AI, ML, Analytics, etc.



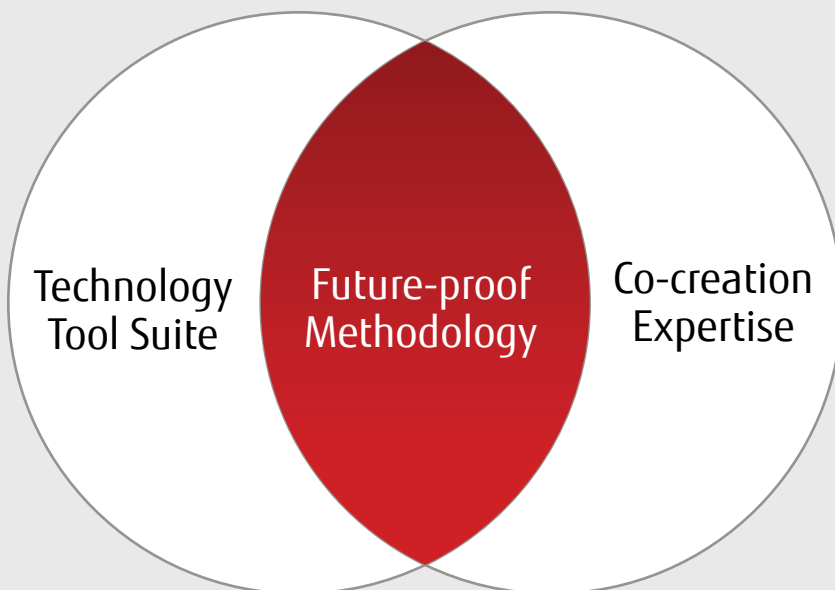
## Transform your business

By accelerating the modernization you can drive innovation and digital transformation agenda to overcome the mainframe limitation

---

## ••• High value, low risk, at speed – it's possible with Fujitsu

Drawing on our wholly owned IP and experiences drawn from our proven track record on modernization projects, we have the ability to speed up the modernization process without unduly disrupting your workforce and business operations. This reduces the uncertainty, complexity and risk sometimes associated with mainframe modernization projects.



We combine our unique technology suite and deep industry expertise into a mainframe modernization methodology that can future-proof your business.



---

## Technology Tool Suite

Our wholly owned Technology Suite has a 15-year history of success and is at the center of our ability to deliver modernization at high quality, with low-risk. Typically, 98% or more of the code conversion using our tools is automated.

- **Technology from a mainframe provider**

Who better to provide mainframe modernization technology than a mainframe hardware provider? We channel our intimate knowledge and experience with mainframes, into our unique technology suite

- **Wholly owned by us, benefits you**

Our technology suite is fully owned, operated and supported by Fujitsu which means we can offer a complete turnkey solution, this reduces complexity and cost, as you don't have to deal with third parties or pay additional licensing fees

- **Protect what you have**

With our technology, you own the source code. This keeps business logic intact and protects your existing investment. By maintaining control over your organization's internal repairs, you can provide immediate solutions independently going forward

- **Consistency and configurability**

We modernize your applications using our IP, factory approach and battle tested control to ensure high quality conversion.

---

## Future-proof Methodology

- **Speed up and avoid disruption**

Our ability to make ongoing code changes throughout a modernization speeds up the process and ensures change management is minimized so you avoid disruption to your business operations and employees

- **True end-to-end approach**

We offer a true end-to-end migration with the ability to draw on the right skills and technologies at various stages along the way, whether that is consultancy, testing, infrastructure, delivery or ongoing services

- **Proven approach**

We follow a proven modernization approach using a fixed fee model to reduce the project risks

- **Continuous innovation with DevOps**

Our DevOps application lifecycle allows for a shorter testing and delivery process, with minimal errors and more control, so you can continuously innovate and transform.

## ... Transform and unlock possibilities

We follow a three-step mainframe modernization methodology to help you first modernize and then digitally transform.

Step 1

**Simplify**

We rationalize the existing landscape to determine the best course of action

Step 2

**Modernize**

We migrate legacy mainframe applications to a more modern platform

Step 3

**Transform**

We continually help you innovate with cloud-enabled technologies





## Ready to make the move?

We deliver a mainframe modernization solution at low-risk and high value, so you can benefit from the power of modern technology without disrupting your business.

**Contact us today!**

[www.fujitsu.com/us/services/public-sector/mainframe](http://www.fujitsu.com/us/services/public-sector/mainframe) »

**Have a question?**

email us at [askfujitsu.us@fujitsu.com](mailto:askfujitsu.us@fujitsu.com)

FUJITSU

Address: 1250 East Arques Avenue

Sunnyvale, CA 94085-3470, U.S.A.

Tel: 800 831 3183 or 408 746 6000

Email: AskFujitsu@us.fujitsu.com

Website: [www.fujitsu.com/us/services/public-sector/mainframe](http://www.fujitsu.com/us/services/public-sector/mainframe)

Copyright ©2020 Fujitsu America, Inc. All rights reserved.

Fujitsu, the Fujitsu logo, and "shaping tomorrow with you" are trademarks or registered trademarks of Fujitsu Limited in the United States and other countries. All other trademarks referenced herein are the property of their respective owners. Other company, product and service names may be trademarks or registered trademarks of their respective owners. Technical data are subject to modification and delivery subject to availability. Any liability that the data and illustrations are complete, actual or correct is excluded. 7016-004 / 06-2020