Introduction of FUJITSU Cloud Service K5 COLMINA Platform

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Fujitsu Limited

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COLMINA
Fujitsu's Manufacturing Business

- The only vendor in Japan developing applications for all aspects of manufacturing ranging from design through to production
- Providing various manufacturing solutions for over 30 years
- Used by more than 10,000 companies

Fujitsu's Major Solutions

- Mechanical CAD: iCAD
- Electrical CAD: E-BLADE
- Analysis Solutions
- Design Information Management: PLEMIA
- Electrical Component Solutions
- Production Verification: VPS
- Process Verification: GP4
- Procurement Support Solution
- Logistics Solution: GLOVIA
- Production Control/Manufacturing Execution: GLOVIA
- Factory IoT Solutions
- Factory Automation Solutions
- Robot Integration

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Requests from Clients

- From efficient individual business systems to digitalization using leading technologies

Inquiries from Clients

- 49% Use of IoT in factories
- 20% Use of AI to make production more efficient
- 7% Use of AI to improve quality
- 8% Detection of maintenance indicators
- 6% Visualization of factories
- 7% Other
- 3% Next generation factory

IoT Tech

AI Tech

Connect Tech
COLMINA: Realizing Clients' Needs

Fujitsu's Digital Place for Manufacturing

COLMINA

COLlaborative MONOZUKURI INnovation Agent

Digital Place for Manufacturing

COLMINA Services
- PLM
- SCM ERP
- MES
- Apps

COLMINA Platforms
- Connect Tech
- IoT Tech
- AI Tech

COLMINA Edge
- Connection between instruments and sensors
- Apps
Value of Connected Manufacturers

- Not only efficiency improvements but also new business models/ecosystems are realized by connecting various scenarios
- Digital Place for Manufacturing (COLMINA) provides various methods of connecting

Creating new services by connecting things

Upgrading supply chains by connecting companies

Digital manufacturing by connecting manufacturing sites
Digital Place for Manufacturers – 'COLMINA'

- Digital place for creating new services by connecting manufacturing sites, companies and things
- Provides areas where manufacturers can expand

**COLMINA Platform**

- Services ranging from design to production/maintenance based on experience as a manufacturer
- Information platform that generates new services for manufacturers by connecting all kinds of manufacturing sites, humans and things via information
- Cooperation with other services to convert file formats after gathering data from various facilities

**COLMINA Services**

- DMU*1
- PLM
- ERP
- PSI*2
- MES
- And others

**Know-how**

- Companies
- Matching
- HR/Know-how

**COLMINA Platform**

- FTCP*3
- Connect Tech
- IoT Tech
- AI Tech

**Manufacturing field**

*1: Digital Mock-Up
*2: Production Sales Inventory
*3: Flexible Technical Computing Platform (Fujitsu’s Development Infrastructure)
The COLMINA Platform
The COLMINA Platform

- A platform for connecting things from factories through to maintenance fields
  - Connect Tech: Connects the manufacturing sites of companies
  - IoT Tech: Improves efficiency and quality through accumulation and visualization
  - AI Tech: Boosts manufacturing using 4 AI technologies [learning, sensory-media, cognition and math] (planned functions)
COLMINA Platform Overview

- Makes it possible to grasp the exact status of manufacturing operations by **visualizing** accumulated factory and maintenance data
  - Contributes to QCD improvements for overall optimization by prompting workers to improve their activities

**COLMINA Services**

- Production Control
- Detect/Prevent Defects
- Visualize Factory Operations
- Safety/Flow line Control
- Predict Issues

**COLMINA Platform**

- Big Data Layer
  - NoSQL DB
  - RDB
  - Data Process
  - Data Receipt
- CSV

**Edge Collaboration API**

**Scope of K5 COLMINA Platform**

- Functions provided

**Clients’ Applications**

- Recognition
- Prediction
- Assessment

**COLMINA Edge**

- Design
- Production
- Maintenance
The COLMINA Portal links to administrator functions that enable user administration tasks and the confirmation of service usage status, in addition to providing access to the data visualization service.

**COLMINA Service**

- **Graphically visualizes data through a dashboard**
  
  Helps clients identify, manage and resolve issues using accumulated data that is displayed hierarchically. For example, Factory – Production line – Instruments. This makes it possible to visually understand data accurately using graphs that show data variances and comparisons.

- **Offers efficient function changes without programming**
  
  Allows clients to set and change functions without the need for programming as data definitions are stored in a database, graphs are used to visualize data, and many master tables for creating graphs are included.

**COLMINA Platform**

- **Accumulates data related to manufacturing sites**
  
  Centrally manages a range of production data from manufacturing sites by using API programs to send and collect the output data relating to production results and equipment performance, thereby contributing to the manufacturing plans and quality initiatives within customer systems.

- **The portal provides access to a range of functions**
  
  The COLMINA Portal links to administrator functions that enable user administration tasks and the confirmation of service usage status, in addition to providing access to the data visualization service.
# List of Functions Provided

## Provided functions

Accumulates data and builds a visualization dashboard without the need for programming (using data visualization powered by Intelligent Dashboard)

### 1. Data Received
- Receives data
  - CSV format
- Records data

### 2. Data Storage (Data Lake)
- Stores data (CSV → RDB)
- Saves structured data (RDB)

### 3. Authentication
- Registers/ deletes users
- Authenticates users
- Changes passwords

### 4. COLMINA Portal
- User settings
- Checks status of received data
- Service usage status

### 5. Data Visualization (Intelligent Dashboard)
- Visualizes
- Displays alerts
- Maintains masters

## Future Functions

Analyzing/ learning functions will be gradually added to the following:

<table>
<thead>
<tr>
<th>Function</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data Received</td>
<td>API that inputs data from facility instruments, edge servers, sensors, etc.</td>
</tr>
<tr>
<td>Data Storage</td>
<td>Hybrid data storage function for structured data (RDB) and unstructured data (NoSQL) depending on their properties</td>
</tr>
<tr>
<td>Data Acquisition</td>
<td>API that refers, extracts, renews and deletes data from the data lake</td>
</tr>
<tr>
<td>Data Processing</td>
<td>Function that processes RDB/NoSQL data and stores it in the RDB</td>
</tr>
<tr>
<td>Data Visualization</td>
<td>Function that visualizes the progress of production lots/processes</td>
</tr>
</tbody>
</table>
Outline of the Functions: Data Receipt

- Overview of the Data Receipt Function
  Receives data (CSV format) from clients with the service, such as factories
  - Receives data (CSV)
    - Receives data (CSV) sent based on external data receipt interface specifications
  - Records data
    - Records data receipt results into recording table with receipt number for each receipt

![Diagram showing the flow of data collection and processing including clients, transmitting program, Internet (HTTPS), COLMININA Platform, Data Receipt, and Data Records.]
Overview of the Data Storage Function
Stores received data in the storage area for structured data.
- Stores data (CSV→RDB)
  - Stores received CSV in RDB format
- Saves structured data (RDB)
  - Provides a storage area where structured data in RDB format is saved as actual result data
Overview of the Authentication Function

Authenticates users of the COLMINA Platform

- **Authentication Method**
  - Authenticates with the User ID and Password issued for each user

- **User Authentication**
  - Authenticates when the user logs on to the data reception and data visualization displays

- **Password Changes**
  - Displays the change-password screen
Outline of the Functions: Data Visualization
(Intelligent Dashboard)

■ Overview of the Data Visualization Function
Visualizes data stored on the COLMINA Platform via the dashboard

■ Visualizes
  • Displays stored structured data hierarchically using graphs on the dashboard

■ Displays alerts
  • Displays alarms on the dashboard based on pre-set thresholds

■ Maintains masters
  • Enables editing of the masters, such as changes to screen layouts and user permissions or downloading of stored data in CSV format

Clients with the service (such as factories)

Checking on the screen

Operation to change settings or to output data

COLMINA Platform

Data Visualization
(Intelligent Dashboard)

Visualization

Maintaining the masters

Settings

Data output

Structured data (actual results) (RDB)
Intelligent Dashboard Screen Example

- Monitors normal/abnormal time periods and displays them visually together with values, graphs and icons.
- Evaluates factories using 4 management criteria (quality, production, facility and energy) to resolve problems and prevent immediate dangers.

Displays the total factory operating rate using meters and data such as electricity usage and productivity.

Displays graphs showing total factory performance, human resource status, etc.

Alarm messages appear when necessary.

Displays abnormality notifications using color-coded alarm symbols (e.g. a line fault is shown here).

Displays the operating rate for a line using meters, production efficiency, CO² emission rate, etc. with color-coded symbols.
Hierarchy of Intelligent Dashboard Visualization

- This example contains 5 hierarchical layers (nation-region-factory-line-facility)

**Nation**
- **Global Screen**
  - e.g., Regions are displayed on a 3D representation of the world

**Region**
- **Region Screen**
  - Fujitsu factory in Japan from the map of Japan as an example

**Factory**
- **Factory Screen**
  - Multiple production lines (line A and B) in Fujitsu's factory

**Line**
- **Line Screen**
  - Multiple facilities (facility 01, 02, and 03) in line A

**Facility**
- **Facility Screen**
  - Facility 03

Reference: Data visualization
Screen Layers/ Display Position on the Intelligent Dashboard

- Screen layer and graph positions can be defined using the master editing tool.
- Editing tool requires no programming.

Define the upper left position in pixels.

D3.js for coordinate definition.

Reference: Data visualization

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- Able to directly ascertain the status of factories worldwide
- KPIs for each region can be displayed numerically and graphically

Regional KPIs can be displayed and the data for various regions can be compared.

An alert can be displayed for a particular region if a KPI threshold is exceeded.

By clicking on the dot for a region, the various screens for that region are displayed. The size of the dot and the length of the cylinder vary depending on the KPI values for the selected region.
Billing/ Restrictions
## COLMINA Platform Menu

<table>
<thead>
<tr>
<th>Menu</th>
<th>Unit</th>
<th>No. of Factories (*)</th>
<th>No. of Users</th>
<th>Disk Usage Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plan01 (Factory:1, User:50, Disk:200GB)</td>
<td>Month</td>
<td>1</td>
<td>50</td>
<td>200GB</td>
</tr>
<tr>
<td>Plan02 (Factory:3, User:50, Disk:200GB)</td>
<td>Month</td>
<td>3</td>
<td>50</td>
<td>200GB</td>
</tr>
<tr>
<td>Plan03 (Factory:5, User:50, Disk:200GB)</td>
<td>Month</td>
<td>5</td>
<td>50</td>
<td>200GB</td>
</tr>
<tr>
<td>Plan04 (Factory:10, User:50, Disk:200GB)</td>
<td>Month</td>
<td>10</td>
<td>50</td>
<td>200GB</td>
</tr>
<tr>
<td>Plan05 (Factory:1, User:50, Disk:400GB)</td>
<td>Month</td>
<td>1</td>
<td>50</td>
<td>400GB</td>
</tr>
<tr>
<td>Plan06 (Factory:3, User:50, Disk:400GB)</td>
<td>Month</td>
<td>3</td>
<td>50</td>
<td>400GB</td>
</tr>
<tr>
<td>Plan07 (Factory:5, User:50, Disk:400GB)</td>
<td>Month</td>
<td>5</td>
<td>50</td>
<td>400GB</td>
</tr>
<tr>
<td>Plan08 (Factory:10, User:100, Disk:600GB)</td>
<td>Month</td>
<td>10</td>
<td>100</td>
<td>600GB</td>
</tr>
<tr>
<td>Plan09 (Factory:10, User:300, Disk:800GB)</td>
<td>Month</td>
<td>10</td>
<td>300</td>
<td>800GB</td>
</tr>
<tr>
<td>Plan10 (Factory:10, User:500, Disk:1TB)</td>
<td>Month</td>
<td>10</td>
<td>500</td>
<td>1TB</td>
</tr>
</tbody>
</table>

* The number of factories subject to data visualization using Intelligent Dashboard (a Fujitsu solution that supports total optimization by addressing issues specific to manufacturers and the visualization of overall factory operations by using IoT).
To start or terminate the service or to change a plan

- Allow at least 10 business days before the application to commence a service or to change a plan takes effect.
- When requesting service termination, allow at least five business days before the termination takes effect.
- When requesting a change of plan, apply for it on the PaaS Service Management screen of the K5 Portal. If Fujitsu agrees with the request, Fujitsu will notify the Customer the “Start date of changed use”. The newly changed plan will take effect from the Start date of changed use.
  - Changing to a plan with a smaller disk usage amount than the current plan is not permitted.
    When plan changing involves changing the disk usage amount, the Customer is deemed to have terminated the service as of the date when the work to change the plan is executed. In this instance, the service cannot be used on the day when the plan is being changed.
  - Changing to a plan with a smaller number of maximum users than the current plan is not permitted.
  - Changing to a plan with a smaller number of factories being visualized than the current plan is not permitted. When changing the plan involves an increase of the number of factories being visualized, submit to the Help Desk by email the information on the factories being added. The information will be reflected on the plan approximately 10 working days after it is received.

Contact the Help Desk for enquiries related to the following items:
- Adding/removing factories
- Changing the intervals of aggregate batch activation
- Tenant Administrator password initialization requests
- Changing the default division location
- Changing the data retention duration
- Amount of this month's usage (factory list)
A fixed monthly fee is charged based on the selected plan.

- A monthly fee is charged from the month of Start date of use for the selected plan. The Start date of use will be notified by email. When changing the plan, the fee will be charged as prescribed for the newly changed plan from the Start date of changed use notified by email.
- A fee for the previous month is determined as of the aggregation time (23:00 UTC on the last day of the month) as applicable to the plan currently subscribed to.
- The fee will not be calculated on daily pro rata basis.

Example: When changing from Plan 01 to Plan 02 and the Start date of changed use for the changed plan is 10 business days after the request date.

1. Requested change to Plan 02 via the K5 Portal
2. Send to the Help Desk the information on additional factories being visualized
3. Fujitsu notifies the Start date of changed use
4. Start date of changed use
5. Aggregation time

Date

- 2/1
- 2/5
- 2/7
- 2/22
- 2/28 23:00 (UTC)

Name of plan in use

- Plan 01
- Plan 02

Plan being charged for

10 working days
Restrictions and Cautions (1/2)

Restrictions/ cautions for the COLMINA Platform Basic Service

- Please refer to the service specifications and PaaS restrictions published on the K5 website for information about the regions in which this service is available.
- Restrictions regarding data receipt are described below:

<table>
<thead>
<tr>
<th>Data format</th>
<th>Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSV</td>
<td>CSV format file maximum column:15 columns</td>
</tr>
</tbody>
</table>

- Data access may be denied if concentrated accesses causing serious damage are observed.
- Customers are solely responsible for data receipt and storage. Clients hereby accept that subject data gained at the data acquisition locations listed below are used to improve service quality and functionality, to produce statistics and for publishing. Fujitsu does not use the clients' data without prior consent.

<table>
<thead>
<tr>
<th>Data acquisition locations</th>
<th>Subject Data</th>
</tr>
</thead>
</table>
| Servers, communication facilities | -Communications data (time, number of accesses, communications volume)
-Server performance data (load, resource usage)
-Server system logs
-Application/ Middleware logs constituting this service |
Restrictions and Cautions (2/2)

- When customers provide Fujitsu with or use personal data and information through this service, they are required to notify the individuals who own the data or information of this, and obtain the individuals' consent. Also, customers expressly state and guarantee that providing Fujitsu with personal data and information, and the use of same, do not conflict with the laws and regulations of any country, or breach any rights of third parties.

- Fujitsu may delete customers' data without any notice to protect the company's environment when virus-infected or suspicious files are found on the service.

- Fujitsu does not recover data from backups that are created or registered. Customers are required to take their own backups, recover data or recreate it themselves.

- It is necessary for customers to create CSV format files (the standard format of this service) containing data to use with this service and send these to the specified URL.

- In addition to these service specifications, the terms of licensing described in the following service details manual will be applied to open source software, etc. set forth separately by Fujitsu. If there are discrepancies between the descriptions in these service specifications and in the service details manual, the terms of licensing set out in the service details manual shall take precedence.

Restrictions and Cautions for the Optional Services

- Data Visualization (Intelligent Dashboard)
  - Factories, production lines, facilities and alarm images must be prepared by the clients.
  - Regardless of the amount of disk space used, the maximum number of data items that can be stored is 80 million.
Application Examples: Upgrading Supply Chains/Visualizing Multiple Factories

- Visualizing Multiple Factories
  - Entire supply chains can be visualized at a high level by gathering information on each factory, including supplier-related data.
Application Examples:
Creation of new services/Turning manufacturers into a service industry

- Turning manufacturers into a service industry
  - Clients can help business partners improve their productivity by suggesting to them a high level method of using the clients' products based on operational data.

![Diagram showing the process](image-url)

**Company providing the products**
- Products

**Selling products** (conventional business type)

**Company using the products**
- Use of products
  - Operational data

**COLMINA**

- Know-how on product development
- Suggesting a high level method of using the products

**New Service Business**

**Operational data from several companies**

- Connecting Tech
- IoT Tech
- AI Tech

**Productivity improvement**
FUJITSU

shaping tomorrow with you