CSR Report 2014

Fujitsu Group

shaping tomorrow with you
### Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Power of ICT for sustainability and beyond</td>
<td>02</td>
</tr>
<tr>
<td>Top Message</td>
<td>07</td>
</tr>
<tr>
<td>Case of Human Centric Innovation</td>
<td>09</td>
</tr>
<tr>
<td>Six Key Persons Speak Out: Making Use of a Variety of Managerial Resources</td>
<td>17</td>
</tr>
<tr>
<td>Our Approach to CSR</td>
<td>21</td>
</tr>
<tr>
<td>Priority Issues</td>
<td></td>
</tr>
<tr>
<td>1 Providing Opportunities and Security through ICT</td>
<td>23</td>
</tr>
<tr>
<td>2 Protecting the Global Environment</td>
<td>25</td>
</tr>
<tr>
<td>3/4 Embracing Diversity and Inclusion / Developing Human Resources for Their Contribution to Society and the Planet</td>
<td>27</td>
</tr>
<tr>
<td>5 Communicating and Collaborating with Stakeholders</td>
<td>29</td>
</tr>
<tr>
<td>Management</td>
<td>31</td>
</tr>
<tr>
<td>Fujitsu Group Profile</td>
<td>33</td>
</tr>
<tr>
<td>Financial &amp; Non-Financial Highlights</td>
<td>36</td>
</tr>
<tr>
<td>Editorial Policy</td>
<td>36</td>
</tr>
</tbody>
</table>
Now is an age when all types of things, from devices to social infrastructure, are connected by networks. A Human-centric era has arrived for ICT industries. People are connected to one another by smart devices and we are able to gain knowledge through the cloud. Starting from “human activity,” the Fujitsu Group is working to analyze in real time the vast information gathered in these digital worlds, and bring about transformation in society by giving rise to new knowledge. Going forward, we will continue to make the “power of ICT” instrumental in the actions and decisions of those who confront diverse social challenges.

*ICT: Information and Communication Technology
Society in 2020

Toward a Hyper-Connected World where Everything is Connected through the Internet

The number of global Internet users has surpassed 2.7 billion, while the number of appliances, vehicles, and other devices connected to the Internet grows beyond 10 billion. Sensors are even being embedded with social infrastructure such as roads, bridges, and electric power equipment, letting people capture the state of things over the Internet in real time. Expanding in front of us is a hyper-connected world in which people are connected to each other more deeply than ever.
Economic value created through ICT innovation by 2020

Economic value potentially lost by 2020 due to threats to cyber society: 

- 9.6 trillion U.S. dollars
- 21.6 trillion U.S. dollars
- 3.06 trillion U.S. dollars

Source: World Economic Forum

Risk and Responsibility in a Hyperconnected World (Published in January 2014)

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We Create
Human Centric Innovation

Fujitsu empowers the creativity and problem-solving capabilities of people, and provides ICT environments for the creation of new innovation.

In a hyperconnected world there are three key dimensions for the creation of innovation – people, information and infrastructure. Fujitsu aims to realize business and social value by providing solutions and services that bring together these three dimensions, we call this approach Human Centric Innovation. As an innovation partner for customers, Fujitsu will provide a portfolio of necessary technologies and services, and will focus on business activities to realize innovation.

Realizing Human Centric Innovation from Three Dimensions

Human Empowerment
Connect people and empower

Connected Infrastructure
Connect everything and optimize business and social infrastructure

Creative Intelligence
Create knowledge from information

People
Enormous number of individuals

Information
Big Data

Infrastructure
Enormous number of end points
Modern Society Faces a Mountain of Issues that Threaten the Sustainability of the Earth and Society.

The spread of ICT has brought the people of the world closer together, and creates a driving force behind global economic growth and affluence. At the same time, there is no denying the series of distortions appearing in the growth of modern society, including the worsening scale of climate change and natural disasters, and the shortages of food, water, and energy that accompany population increase.
We create

Social Innovation

Together with customers, Fujitsu will advance the social innovation that will resolve societal issues through the power of ICT.

Numerous governments, NPOs, NGOs, and international institutions are cooperating to resolve a mountain of global social issues. Fujitsu believes that we can contribute to more speedy resolution of these issues by effectively using the human resources, technologies, expertise, information infrastructure, and other resources held by companies. The power of ICT is moving beyond the creation of business efficiency and transformation of processes, and now holds the power to transform society.

Business innovation will develop into the construction of value chains that extend beyond specific industries, and will lead to the achievement of better societies. With the power of ICT as our leveraging point, Fujitsu is working to realize a Human Centric Intelligent Society in which all can participate proactively in the creation of a sustainable society.

Conceptual Image of Human Centric Innovation
Pursuing Sustainability as a President’s Mission
As a member of society, a company cannot conduct its businesses if a healthy Earth and society are not sustained. In that sense, the pursuit of sustainability is the ultimate mission borne by corporate management. To make this a reality, it is vital that companies introduce management systems related to respect for human rights and to legal compliance, as a social license to operate. It is also vital that companies continue to generate fair profits while contributing through their business to the resolution of global-scale issues.

To pursue sustainability, we must ascertain the essence of the technological shifts that are taking place today. In many regions of the globe, the evolution of ICT is bringing about a hyper-connected world by which people and things are always connected. As an example, a Fujitsu smartphone has performance comparable to that of a supercomputer from just over 10 years ago, and contains 7 types of sensors. Along with automobiles and appliances, the number of “things” that will be connected over networks in the coming several years is said to be between 50 billion and 1 trillion. Massive data generated through advanced processes in cloud computing will bring about an age in which new knowledge is created.

ICT is evolving quickly, and sooner or later will surpass the capabilities of humans. At that time, the question will be whether we will be governed by ICT or whether we will make use of ICT from a human centric standpoint to bring peace and prosperity to humanity. Fujitsu is pursuing ICT that will aid judgment and action so that people can live better lives. We believe that under this premise, humanity will for the first time realize a safer, more prosperous, and sustainable human centric intelligent society.

Stepping Forward from Structural Reform to the Creation of Social Innovation Business
Through fiscal 2013, we achieved our prospects for structural reform. From this year, we will take a new step forward to pursue sustainable growth as a company.

Our approach for doing so is to make the power of ICT an aid in resolving societal issues. ICT is moving beyond the transformation of processes (i.e., business innovation), and now holds the power to transform society. In order for humanity to sustainably secure food and resources and to prosper, we must drastically transform how we manage issues such as water, soil, and energy. Fujitsu believes that ICT holds the power to lead us toward the resolution of such issues. To leverage this power in future growth, we are taking up the challenge of creating Social Innovation business that will tackle global-scale issues such as agriculture, medicine, and education. Moreover, we will reallocate our investment, human resources, technology, and other management resources to bring about human centric innovation.

Naturally, we do not subscribe to the belief that humanity will achieve happiness simply by advancing the use of ICT. We must reduce the energy consumption of ICT itself, through means including the efficient operation of datacenters. Moreover, connecting people to one another brings about good and bad results globally. As an example, there has been a dramatic increase in social risks such as human rights and labor issues, cyber attacks, dissemination of false information, and infringement of intellectual property in supply chains or in digital companies. Given these risks, and given our social responsibilities as an ICT company, Fujitsu hopes to partner with governments and related bodies and contribute to the creation of environments in which people can use ICT with freedom, safety, and equality.

Meeting the Expectations of Our Stakeholders
To put sustainable business into practice, Fujitsu has signed the UN Global Compact and supports its 10 principles in the areas of human rights, labor, the environment, and anti-corruption. In addition, under the Global Matrix structure that we began in March 2014, we are leveraging the ISO26000 framework to introduce a CSR management cycle at 122 Group companies in Japan and overseas.

Through business activities based on the expectations and requests of our stakeholders, Fujitsu will continue to build on our brand promise of “shaping tomorrow with you” as we contribute to the creation of a sustainable society.
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Amid the rapid increase in the world’s population, the number of people living in “megacities” with populations of 10 million or more is expected to increase from the current 3.2 billion to 5.0 billion by 2030. While urbanization brings abundance and convenience to people and prosperity to cities, it also invokes a variety of problems, including environmental issues such as air pollution, waste, noise, and energy shortages, traffic issues such as congestion and accidents, and shortages of housing and medical facilities.

In Japan and overseas, Fujitsu is using the big data generated by the activities of people in cities to advance safer and more comfortable future urban development, based on the needs of people in local communities.

**Comprehensive Agreement with Kawasaki City on Sustainable Community Development**

Over half of the world’s population lives in cities at present, a percentage expected to increase to 60% by 2030. Resolving urban issues involving traffic congestion, the environment, energy, and other concerns is vital to the achievement of global-scale sustainability.

Kawasaki City, which has a population of over 1.45 million people, is an industrial city that boasts advanced manufacturing technology paired with globally leading environmental technology that has overcome pollution. Fujitsu has developed in step with Kawasaki City since the company’s founding in the city in 1935, and has come to embrace 16,500 Group company employees in Kawasaki. Kawasaki City, which is working to create itself as the “Most Successful and Happiest City in Japan,” and Fujitsu, which is aiming to build a society where people can live peacefully through “the power of ICT,” have concluded a comprehensive agreement as a form of globally-leading community engagement, and are working together toward promoting a sustainable community for Kawasaki.

The partnership seeks to implement advanced initiatives that will make mutual use of the local resources and human resources held by Kawasaki and the global technology and expertise of Fujitsu. The partners also envision deploying their achievements throughout Japan and international society. Based on the comprehensive agreement, both parties will leverage big data concerning changes in the socioeconomic environment and trends among residents, and will strengthen a variety of initiatives including industrial promotion and international environmental contribution through cutting-edge technology.

**Areas of Collaboration**

1. Community development using ICT
2. Cultivating the next-generation of human resource talent that will flourish globally
3. Forming a vibrant community
4. Creating an environmentally friendly community
5. Promoting contributions to the international community and industrial development with cutting-edge technology

**Case of Human Centric Innovation 1 Responding to Urban Issues**

**Sustainable Urban Development to Resolve the Issues of Congested Cities**
Aiming to Create a “Most Successful and Happiest City, Kawasaki”

Norihiro Fukuda
Mayor of Kawasaki City

Kawasaki City is honored to enter into a comprehensive agreement with Fujitsu, a partner and leading representative of industry. Since taking office as Mayor in November of last year, I have come to keenly appreciate the importance of dialogue. This is because the expression of concerns by people is what leads to the gathering of solutions and knowledge. I would like to break through “can’t-do” thinking by using new technology and tackle all sorts of issues together with Fujitsu, to make Kawasaki the most successful and happiest city in Japan.

In the 1960s and 70s, Kawasaki City joined hands with companies to refine environmental technology for the resolution of pollution issues. I believe that this success story will set a positive example for China and Southeast Asian nations that continue to undergo rapid growth. Fujitsu’s advanced initiatives even include the export of an ICT-based environmental monitoring system to Saudi Arabia.

From here on out, I hope to utilize Fujitsu’s technology for big data and consider long-term policy measures based on population trends, as we continue to formulate new general plans for Kawasaki City. Taking the comprehensive agreement as an opportunity, I look forward to consultations with Fujitsu on urban development using ICT, resolution of issues, and many more things. As we create results together with Fujitsu, we will communicate these to other cities as the “Kawasaki model,” and will contribute to the happiness of people the world over.

In Hamamatsu, Shizuoka Prefecture

A big data analysis project to envision the city 30 years from now

Amid increasing analysis on the use of big data, the city of Hamamatsu in Shizuoka Prefecture is taking the lead among municipalities in the use of big data for future urban development.

From September 2013 to March 2014, Fujitsu worked with Hamamatsu to augment the public data held by the city by collecting residents’ comments through questionnaires and interviews and through comments directed at the city in online articles and social media. Through the use of analytical tools, Fujitsu was able to uncover the expectations and thoughts of residents toward the city. While making use of this information in day-to-day municipal governance, Hamamatsu also put it to use in the Hamamatsu Future Design Conference that set forth a vision for the city 30 years from now.

Formulation of Hamamatsu’s new comprehensive plan (FY2015–)

In China

Providing vehicle maintenance service in partnership with a telecommunications carrier

In China, which accounts for approximately 23% of the number of new cars sold globally, there is widespread public concern about air pollution and frequent traffic accidents—especially in urban areas—resulting from an increase in the number of vehicles.

Fujian Fujitsu Communication Software Co., Ltd. is collaborating with telecommunications carriers in China to provide major logistics companies with a one-stop, smart-vehicle management service for eco-driving and vehicle safety. This service has improved fuel efficiency by more than 20% and reduced the number of accidents by approximately 50% in some cases.

Fujitsu will continue to make contributions to improving the urban traffic environment and safety in China and in countries around the world through the use of ICT.
In 2030, seniors aged 65 or older are expected to account for 31.6% of the population of Japan. Limiting the accompanying increase in social security, including medical, expenses has become an urgent issue. Achieving a society in which people can live healthy and long lives requires that regions come together to nurture the health and medical industry and the medical partnerships that support the health of every citizen. At the same time, maintaining and enhancing mental health is a key issue, with companies called upon to boost their efforts to check on employees’ mental health burdens.

Amid this, Fujitsu is aiming to provide diverse ICT solutions to support preventive medicine and individualized medicine. An example is digital medical records, with which Fujitsu has a wealth of experience. Fujitsu is also taking up challenges such as support for drug discovery using supercomputers, and the creation of services to sustain mental health in disaster-stricken areas.

Establishment of the Next-Generation Healthcare Innovation Center for Medical Innovation and the Creation of a Healthy Society

In December 2013, Fujitsu established the Next-Generation Healthcare Innovation Center to tackle diverse medical-related issues facing Japanese society. The mission of the Center is to create new business in health promotion, early disease detection, prevention of disease exacerbation, new drug creation, and individualized medicine by taking full advantage of ICT and working with progressive research institutions and medical facilities.

In particular, Fujitsu will leverage its track record and expertise in electronic medical record systems, in which we hold the leading share of adoption in Japanese medical institutions. We aim to achieve individualized medicine and to construct next-generation electronic record systems that are integrated with genome data and daily lifestyle information, in addition to existing treatment information. In partnership with Japanese and foreign pharmaceutical companies and research institutions, Fujitsu is also engaged in “In Silico drug discovery” using supercomputers. By using simulations, this enables significant reduction in the time required to identify compounds that work to curtail the outbreak of diseases.

From here on out, Fujitsu aims to leverage the advanced technology and expertise we have built up through our business, and to contribute to the realization of innovative medicine and the formation of a society that supports people’s health.

Without ICT, New Healthcare will Never Develop

Hiroshi Tanaka
Ph. D. & Dr. Med., Professor, Medical Research Institute Tokyo Medical and Dental University

My research has centered on two fields: bioinformatics and medical informatics. For about two years now, I have been working with Fujitsu on a new integrated database in hopes of eventually reflecting genome and health-related information in electronic medical records and helping medical professionals diagnose and treat conditions in a “total” package that includes environmental and genetic (genome-related) factors. The Next-Generation Healthcare Innovation Center is instrumental in combining all the genome-related information that I have gathered over the years with Fujitsu ICT.

Why did I decide to pursue joint development with Fujitsu? I have plenty of relationships with many other companies, all of which have similar perspectives on and approaches to genome usage and other topics. Fujitsu, however, was the only one to start at the idea development step, put the project under the president’s direct control, and work as quickly as possible to make something of it. In Fujitsu, I see the spirit of challenge and the flexibility it takes to accept change. The company also boasts an extensive ICT background and infrastructure in wide-ranging sectors of the healthcare field, including electronic medical record systems, regional healthcare integration, and supercomputer-powered organ simulation.

In that sense, I hope Fujitsu continues to blaze trails as the leader of genome medicine in Japan. There is no way to develop new healthcare without the aid of ICT. Fujitsu, I believe, is going to play a vital role in propelling Japanese healthcare forward.
In Iwate Prefecture and Fukushima Prefecture

Disaster reconstruction support: Disaster prevention and security systems, and guardian support systems for citizens living in temporary housing

In the process of reconstruction following the Great East Japan Earthquake, we recognized that, besides building infrastructure, preventing isolation through person-to-person communication is an important issue.

Fujitsu is addressing this issue by using ICT to allow local governments to enhance their information delivery capabilities, and for victims to receive mental health-care. In Iwate Prefecture, we are cooperating with the city of Oshu to build up a mechanism for unified management of disaster prevention and security information, as well as for dissemination of information by mobile phones, SNS, and other means. In this way, we help local governments to make optimum decisions and to deliver information properly to residents.

In Fukushima Prefecture, we are partnering with the city of Iwaki and with Iwaki Meisei University to construct a guardian support system composed of health information management and stress checking functions, so that we may support the mental health of citizens living in temporary housing.

In Ireland

Using sensing technology to support safe and secure independent living in an aging society

The use of ICT is being investigated to address social issues brought about by the aging of society.

Under the theme of support for health in everyday lifestyles, Fujitsu has launched the KIDUKU Project*1 to provide monitoring and assistance for independent living by seniors and patients in smart houses in Ireland. The project is a collaboration between Fujitsu and two Irish research institutions, TRIL and CASALA.*2 Both of these institutions are engaged in advanced initiatives involving the use of sensing technology.

In this research, we collect data from the daily lives of seniors and patients through a variety of sensors. The aim is to develop a system and construct solutions for health management and daily living assistance that pairs expert medical knowledge with data visualization and analysis technologies. The system is expected to aid the optimization of treatment plans through ongoing observation of illness, and to facilitate communication among concerned parties.

Through the project, Fujitsu aims to make use of ICT in assisting independent living in an aging society.

*1 KIDUKU: The name of the project incorporates the meanings of Japanese words for awareness (of changes in conditions) and building (of good relations between Ireland and Japan).
*2 Two research institutions in Ireland:
  * TRIL (Technology Research for Independent Living): A medical research institution engaged in applied research involving sensing technologies.
  * CASALA (Centre for Affective Solutions for Ambient Living Awareness): Operates and conducts testing in experimental smart houses equipped with sensing environments.
From Reduction of Environmental Impacts to Effective Use of Natural Energy and Renewal of Natural Capital

While economic globalization brings new abundance to the world, the emergence of global-scale environmental destruction, shortages of resources, energy, food, and water, and other worldwide issues threaten the sustainable development of global society. In order to resolve these issues, companies must take the lead in correctly understanding the negative environmental impacts of their own activities, and must strive to restrict these. At the same time, companies are being called upon to make effective use of renewable energy such as solar power and wind power, and non-depleting resources and wastes.

Fujitsu provides systems that use ICT to accurately assess environmental impacts and systems that optimize the use of natural energy. Together with universities and research institutions, Fujitsu is engaged in developing systems for water filtration and water circulation that make use of supercomputer-based simulation.

Using Supercomputers to Create Sustainable Water Resources

By 2030, global demand for water is expected to exceed supply by 40% due to population increase and the progress of urbanization and industrialization. For this reason, securing supplies of water for households, industry, and agriculture needed to achieve and sustain a comfortable living environment will be an important challenge.

To address this issue, Shinshu University is undertaking the development of water filtration membranes using nanocarbon and other innovative materials, as well as systemization technology that uses these materials for fresh water generation and water circulation.

Aiming to Create Water that Contributes to Comfortable Living Environments around the World

Morinobu Endo
Distinguished Professor
Institute of Carbon Science and Technology
Shinshu University

Over 1.1 billion persons are unable to secure safe supplies of water, and lack access to safe drinking water. Over 2 million children lose their lives every year due to contaminated water. The “Global Aqua Innovation Headquarters for Increasing Water-sustainability and Improving Living Standards in the World” plan, proposed by Shinshu University and others to tackle these issues, was selected in October 2013 by the Ministry of Education, Culture, Sports, Science and Technology as a core COI (Center of Innovation) location.

Through a nationwide organization across Japan, this project is aiming for the commercialization of a revolutionary fresh water generation and water circulation system that can extract water from diverse water sources, contributing to the production of resources and preservation of the environment and providing safe and reliable water on a broad global scale. While water generation functionality has been achieved through carbon membranes in the past, the issue from here on out is the creation of innovative functionality. The adoption of Fujitsu’s supercomputer for research in mechanism analysis is expected to enable dynamic analysis of water molecules, which had been impossible until now. I hope to build a site for the creation of local new industries and for social contribution through scientific research and practical applications that are compelling to and are needed by people around the world.
Development of the water filtration membrane in particular calls for complex analytical work and simulation at the atomic level, requiring a supercomputer with powerful calculation ability. Fujitsu met Shinshu University’s needs with a supercomputer system composed of a PC cluster of 16 PRIMERGY RX200 S8 units and a FUJITSU Supercomputer PRIMEHPC FX10. The research is expected to yield results that will enable the extraction of household water, industrial water, and agricultural water from seawater or even water mixed with oil.

Through the power of ICT, Fujitsu will contribute to the resolution of water issues and other social transformation on a global scale.

**In the Canary Islands**

Achievement of optimal energy management and stable supply of energy to outlying islands

In the Canary Islands (autonomous region), with a population of 2 million people, abundantly available renewable energy, including sunlight and wind power, is widely used for power generation to benefit from the geographical features of the region. However, due to problems such as inaccuracies in weather forecasts and difficulties in power management, the Canary Islands have depended on Mainland Spain, which is 1,100 km away from the islands, for some of its power supplies.

Fujitsu has provided ITER* with a system composed mainly of high-performance computers in order to solve these problems, thereby achieving an approximately 75% reduction in energy costs from the mainland.

Utilizing renewable energy is a basis for sustainable development. Fujitsu will continue to make effective use of ICT in order to support the Canary Islands’ further economic growth.

*ITER: The Technological Institute of Renewable Energies, Natural energy research facility founded by the Island Council of Tenerife in 1990

**In the Six Global Regions of the World**

Supporting the management of global environmental data through environmental management solutions

As global environmental issues deepen, the demands placed upon companies to disclose environmental-related information are increasing day by day. At the same time, the globalization of economies is accelerating, and the integration of environmental management across multinational workplaces has become an issue that companies must address.

Honda Motor Co., Ltd, which operates its various business in six regions of the earth, faced issues in the accurate collection and aggregation of environmental impact data. In response, Fujitsu provided Eco Track, a SaaS-based environmental management information system. This flexible, Excel-based solution simplifies form creation, the setting of request routes, and data aggregation work, as well as enables drastic improvements in data accuracy. With this system, Honda is beginning to achieve short-term data sharing and analysis. The company intends to switch from the use of SaaS to private cloud-based operation, and will further improve and strengthen the system’s functionality.

Fujitsu will continue to support the environmental management of Honda Motor as it works to realize its vision of “the joy and freedom of mobility and a sustainable society where people can enjoy life.”
The geographical characteristics of Japan and Southeast Asian nations place these countries at high risk for typhoons, floods, earthquakes, tsunami, and other natural disasters. In this region, a variety of data on past disasters is being used to create disaster readiness measures for strengthening embankments and other structures. It is impossible to build seabed-sited or land-sited breakwaters of two or three times the usual height in preparation for a once-per-millennium earthquake. After the Great East Japan Earthquake, the approach is increasingly being taken to minimize damage through life-saving disaster mitigation.

Fujitsu has developed systems that aggregate and use volumes of past data to aid disaster readiness. Together with this, we have proposed mechanisms for disaster mitigation that predict damage through sensors that assess weather conditions and changes in the natural environment in real-time.

Leveraging Japan’s Knowledge of Disaster Countermeasures to Build a Disaster Information Management System for Indonesia

Like Japan, the island nation of Indonesia is geographically prone to natural disasters. Disaster countermeasures are a pressing issue especially in the capital region of Jakarta, the political and economic center of the country.

The Regional Disaster Management Agency of Jakarta’s local government investigated the adoption of a system to improve disaster information management, which had been a time-consuming manual system. Fujitsu built a Disaster Information Management System (DIMS) for the agency by leveraging expertise that had been built up in supporting disaster countermeasures in Japan. Fujitsu developed SMS-based information broadcasts matched to the local conditions of Jakarta, as well as a portal site, based on functions provided in Japan. DIMS enables centralized management of river level information, automated warnings, real-time information collection from disaster sites and unified display of the information, which helps the agency make rapid decisions such as issuing evacuation orders during disasters.

Fujitsu continues to contribute to disaster countermeasures in Jakarta through efforts to enhance the system, such as information sharing with other agencies, and to improve system operation and maintenance support.

Case of Human Centric Innovation 4  Responding to Natural Disasters

Toward a Safe and Secure Society that Combines Disaster Readiness and Disaster Mitigation Perspectives
Toward Sure and Effective Disaster Mitigation Activities

The solution from Fujitsu has helped us in accelerating information management during disaster mitigation process, particularly during the great flooding that hits DKI Jakarta. Back when we still used manual systems during the 2012 flooding, it took five days to receive integrated data, such as flood points and inundated areas. Meanwhile our web portal, which should provide information to the public, did not function effectively. In the January 2014 floods, however, with the support of Fujitsu’s disaster management information system, we were able to obtain real time information, and distribute it on time, to ensure effective coordination in the whole disaster mitigation process.

In Japan

Creating a high-reliability system for weather information, emergency warnings, warnings, and advisories

Japan’s geographical characteristics make it a country always under the threat of frequent typhoons, earthquakes, and other natural disasters.

Reducing the damage from such disasters calls for constant monitoring and prediction of phenomena that may lead to disaster – weather, the ocean, earthquakes, volcanoes, and more – and 24-hour, 365-day provision of accurate information.

By constructing the Automated Meteorological Data Acquisition System (AMeDAS) and the Automated Data Editing and Switching System (ADESS), Fujitsu is supporting the Japan Meteorological Agency’s work of observation, monitoring, prediction, and reporting. The weather observation and the information, warnings, and advisories provided by AMeDAS and ADESS help enrich daily life, and are used broadly as information that contributes to disaster prevention and mitigation, traffic safety, and industrial development.

Fujitsu will continue to support the growth of the system with high reliability, and will contribute to the realization of a safe and secure society through advanced ICT.

In China

Constructing a water resource management system to support flood and drought countermeasures in China

The direct economic losses due to natural disasters in China average over 200 billion yuan (about 3 trillion yen), with flood- and drought-related damages particularly severe.

In addition to provincial water resource management, the Water Resources Department of Jiangsu Province was faced with the priority issue of readying an information system for flood and drought countermeasures. In response, Fujitsu worked with the Water Resources Department to construct a system for water resource monitoring, control, and early warning. Through this system, Fujitsu is meeting the province’s need for water resource security and for accurate and rapid transmission of water level information to water resource departments and other government bodies during floods or droughts.

From here on out, Fujitsu will contribute to natural disaster initiatives for which international cooperation is considered necessary, and will contribute to safety and security worldwide through ICT.

Simulation of tsunami caused by a massive earthquake in the Nankai Trough

Image source: Toshitaka Baba, Japan Agency for Marine-Earth Science and Technology (JAMSTEC)
Through the application of IFRS, we are undertaking information disclosure in line with global standards.

Fujitsu has set the global expansion of its business domains as one of the pillars of its medium-term management plan, and has expressed its intent to globally strengthen its human resources development, site improvement and expansion, M&A, and other strategies.

From the first quarter of fiscal 2014, Fujitsu has voluntarily applied the International Financial Reporting Standards (IFRS) in its consolidated financial reporting, and will conduct information disclosure in line with global standards. Our aim is to achieve consistent business management domestically and overseas through IFRS. Recent years have brought global demands for companies to disclose not only financial information but also non-financial information that indicates growth potential from a medium-to-long-term perspective, such as the companies’ environmental stance and relationship with society. Responding to this shift, Fujitsu is investigating appropriate disclosure of information to its investors and other stakeholders.

As a foundation for all corporate activities, Fujitsu set out concepts of technology, products, and services which will support a Human-Centric Intelligent Society.

In April 2013, the Fujitsu Technology and Service Vision (FT&SV) was released defining our vision of a Human-Centric Intelligent Society, realized through technology and service concepts embodied by our portfolio of offerings. Human Centric Innovation, our core value proposition, is detailed in the 2014 edition of FT&SV (revised and released in April 2014). It is a new approach to innovation, where new value is created by bringing together three key dimensions: people, information, and infrastructure. FT&SV underpins the entire operation of Fujitsu Group worldwide. In order to deliver the values set out within FT&SV, we will strengthen our business execution structures and resources globally, thereby enhancing research and development as well as sales and production capabilities.
As we engage in our Environment Action Plan, our highest priority is on working through our business to expand the reduction of GHG emissions to customers and all of society.

The Fujitsu Group, which has pursued the principle of “operating in harmony with nature” since its founding, positions global environmental preservation as a priority management issue. As deploying ICT in an intelligent manner enables more efficient use of resources and energy and can contribute to the reduction of greenhouse gases, Fujitsu Group aims to expand the use of ICT throughout society. At the same time, we will develop and offer products with excellent energy efficiency and work to expand their use by customers and society.

As the environmental impact reductions that we have undertaken also have an effect in reducing costs, we are extending their scope to include datacenters, which undergo rising environmental impacts and operating costs as our cloud business grows, and advancing our activities aimed at reducing impacts. Finally, through FY2015, we will engage in our Environmental Action Plan (Stage VII), which aims to reduce both our own environmental impacts and those of society.

Environment

Yasuhiro Yamaguchi
Vice President, Green Strategy Div., Corporate Environmental Strategy Unit

Amount of Contribution to Reducing GHG Emissions through the Provision of ICT: Our Targets and Performance

- 2013: 10.87 million tons
- 2013 target: 9.81 million tons
- 2015 target (FY): 9.46 million tons

Trends in GHG emissions

- 1990: 134.2 million tons
- 2010: 101.4 million tons
- Target: 20% or more reduction compared to FY 1990

Human Resources
More details at http://www.fujitsu.com/global/about/csr/activities/employees/education/

While formulating a human resource strategy for achieving our vision, Fujitsu has begun building a global personnel platform.

From April 2014, the Fujitsu Group is building a five-region structure directly under the President for strengthening our global business, and is speeding up decision-making related to cooperation and cultivation of market strategies in each region. To formulate a human resource strategy that will achieve our business strategies and vision, Fujitsu’s Human Resources Strategy Committee, which is composed of Corporate Executive Vice Presidents and higher-level management, deliberates on themes such as how the company should address global human resources foundation and training programs.

To achieve the deployment of the right global human resources in the right places, Fujitsu is also undertaking development of a global personnel platform that will unify the bases for our employee compensation systems. To promote diversity, we are also working to improve environments for participation by diverse human resources, regardless of nationality, gender, age, disabilities, or values.

Reviewing Our Business Structure to Strengthen Global Business

Global Delivery
Integration Services
Services Platforms
Global Marketing
Global Corporate

Strengths of vertical integration
True partner for customers
To achieve our vision, Fujitsu is formulating a roadmap and undertaking research and development in each of four domains of innovation.

Toward the realization of Fujitsu’s vision of Human Centric Intelligent Society, Fujitsu Laboratories Ltd. engages in research and development under three approaches: support for judgment and action through ICT (Human Empowerment), the creation of knowledge through the use of information (Creative Intelligence), and optimization through the connection of people, things, and social infrastructure (Connected Infrastructure). Together with a shared platform to support these, we have formulated a research and development roadmap for each of four innovation domains, and are promoting and using open innovation together with universities and research institutions in Japan and overseas. At the same time, we will accumulate research results based on the use of the above in commercialization, standardization, and other efforts, and will work to secure technological superiority.

Information Security

We have organized an expert security team to achieve a cloud with high safety and reliability.

While a hyper-connected world generates opportunities to change business and society, it also increases the threats of cyber attacks and leakage of personal private information. In order to realize its vision of a comfortable and safe network society, Fujitsu is focusing on information security that supports ICT. One representative initiative is Fujitsu Cloud CERT®, a dedicated cloud security team established to protect cloud services, which handle customers’ valuable assets, from security incidents. This team, which has official consent from Carnegie Mellon University (U.S.) to use the CERT name, is the first cloud CERT organization in the world. In January 2014, Fujitsu also established the Security Initiative Center, offering one-stop support for the drafting of customers’ medium-to-long-term security strategies and the execution of specific measures. From here on out, Fujitsu will achieve ICT environments for the ongoing maintenance of high-level security in terms of both organization and technology.
Five Priority Issues and CSR Activity Medium-Term Targets

The Fujitsu Group conducts CSR activities in line with five priority issues. In setting priorities, we have considered the Global Reporting Initiative guidelines and other internationally recognized CSR norms, identified global social problems, and held repeated discussions to decide those which Fujitsu should address as priorities.

<table>
<thead>
<tr>
<th>Basic Policy</th>
<th>Category</th>
<th>Medium-Term Targets (FY 2020)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic CSR Management</td>
<td>Promoting CSR Activities Across the Group</td>
<td>• We have CSR management processes in place across the Group and implement CSR initiatives in line with global standards, including those for value chains.</td>
</tr>
<tr>
<td></td>
<td>Implementing the PDCA Cycle Based on Our Vision</td>
<td>• We work continuously to bring our CSR efforts to the next level by setting shared short and medium-term targets for the entire Group and utilizing the PDCA (plan, do, check, act) cycle.</td>
</tr>
<tr>
<td></td>
<td>CSR Penetration and Execution</td>
<td>• Fujitsu Group employees take it upon themselves to promote CSR with a comprehensive view to economic, environmental, and social dimensions.</td>
</tr>
<tr>
<td>Priority 1 Providing Opportunities and Security Through ICT</td>
<td>Providing New Values Through ICT</td>
<td>• We are using global cutting-edge computing to generate simulations of the future, and employing them to help solve an array of tough problems like climate change, resource shortages, and disaster damage. In addition, we are globally deploying ICT-enabled solutions for various issues affecting cities, food, medicine, education, and more.</td>
</tr>
<tr>
<td></td>
<td>Increasing ICT Accessibility</td>
<td>• So that as many people as possible in the world can leverage ICT to pursue their potential, we are opening doors to cyber society, providing devices and interfaces that are easy to use for all, and offering systems supporting ICT deployment to developing countries.</td>
</tr>
<tr>
<td></td>
<td>Reliability and Security through ICT</td>
<td>• We deliver reliability and security through the stable operation of ICT systems, the infrastructure underpinning economic and social activity. Further, we provide ICT solutions to realize highly secure environments where personal and proprietary information is protected.</td>
</tr>
<tr>
<td>Priority 2 Protecting the Global Environment</td>
<td>Benefitting Customers and Society</td>
<td>• By providing technologies and solutions, we are moving closer to our target of reducing CO₂ emissions by 30 million tons a year in Japan by 2020, and helping to cut greenhouse gas emissions worldwide. • We are advancing and taking concrete measures regarding all of the items outlined in the “Business and Biodiversity Initiative” leadership declaration.</td>
</tr>
<tr>
<td></td>
<td>Pursuing Internal Reforms</td>
<td>• The Fujitsu Group boasts world-leading overall energy efficiency in each of its business fields, including software services, hardware products, and electronic devices.</td>
</tr>
<tr>
<td>Priority 3 Embracing Diversity and Inclusion</td>
<td>Corporate Culture Reform</td>
<td>• We offer a good working environment for everyone, thanks in part to measures to further human rights promotion and diversity. • Our corporate culture fosters ongoing creation of new knowledge and technologies inside and outside the organization through open and free discussion from a wealth of perspectives.</td>
</tr>
<tr>
<td></td>
<td>Helping Individuals Flourish</td>
<td>• Fujitsu is creating workplaces in which employees recognize each other, and can exhibit the full added value they possess to contribute to the organization.</td>
</tr>
<tr>
<td></td>
<td>Promoting a Work-Life Balance</td>
<td>• We are helping every employee to achieve a work-life balance and maintain a mutually beneficial relationship with society.</td>
</tr>
<tr>
<td>Priority 4 Developing Human Resources for Their Contribution to Society and the Planet</td>
<td>Working to Develop Employees Who Can Support a Truly Global ICT Company</td>
<td>• We are contributing to the advancement of society by fostering business leaders that can balance the pursuit of business strategies with the creation of social value. • Every employee grasps and acts in accordance with our corporate philosophy to create new value for society.</td>
</tr>
<tr>
<td>Priority 5 Communicating and Collaborating with Stakeholders</td>
<td>Stakeholder Communications</td>
<td>• We have forged relationships built on trust with diverse stakeholders by maintaining mutual lines of communication.</td>
</tr>
<tr>
<td></td>
<td>Collaboration with Stakeholders</td>
<td>• Fujitsu Group employees practice optimal collaboration with stakeholders in delivering value which meets society's needs.</td>
</tr>
<tr>
<td></td>
<td>Harmony with Society</td>
<td>• Most employees take part in social contribution activities that leverage their strengths.</td>
</tr>
</tbody>
</table>
Our Approach to CSR

Our Corporate Philosophy “FUJITSU Way”

Since its establishment in 1935, Fujitsu has contributed to the development of public infrastructure through innovative information and communications technologies. The ideas and spirit of successive leaders who paved the way for the Fujitsu Group’s success are condensed and codified in the Fujitsu Way, which forms the core of our management practices.

The Fujitsu Way will facilitate management innovation and promote a unified direction for the Fujitsu Group as we expand our global business activities, bringing innovative technology and solutions to every corner of the globe.

The Fujitsu Way provides a common direction for all employees of the Fujitsu Group. By adhering to its principles and values, employees enhance corporate value and their contributions to global and local societies.

<table>
<thead>
<tr>
<th>Corporate Vision</th>
<th>What we strive for:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Society and Environment</td>
</tr>
<tr>
<td></td>
<td>Profit and Growth</td>
</tr>
<tr>
<td></td>
<td>Shareholders and Investors</td>
</tr>
<tr>
<td></td>
<td>Global Perspective</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Corporate Values</th>
<th>What we value:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Employees</td>
</tr>
<tr>
<td></td>
<td>Customers</td>
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<tr>
<td></td>
<td>Business Partners</td>
</tr>
<tr>
<td></td>
<td>Technology</td>
</tr>
<tr>
<td></td>
<td>Quality</td>
</tr>
</tbody>
</table>

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**CSR Activity Targets and Achievements**

<table>
<thead>
<tr>
<th>FY 2013 Targets</th>
<th>FY 2013 Performance</th>
<th>FY 2014 Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Promoting CSR Activities Across the Group</td>
<td>• Create improvement process suggestions for issues identified in FY 2012, and extend these across Group companies.</td>
<td>• Positioned “human rights” and “labor practices,” including our supply chain, as issues to address immediately and began measures toward conducting human rights due diligence.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Implementing the PDCA Cycle Based on Our Vision</th>
<th>• In Fujitsu’s business vision, reflect those areas in which Fujitsu will address resolution of social issues through its business.</th>
<th>• Defined “a safer, more prosperous and sustainable society” as the target social ideal in the Fujitsu Technology and Service Vision.</th>
<th>• Promote top management’s vision globally and strengthen platforms for ensuring understanding of the vision inside and outside Fujitsu.</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Implement measures to promote the use of guidelines mentioned at the left.</td>
<td>• Updated explanations within the guidelines.</td>
<td>• Reassess the design of the CSR vision based on global standards.</td>
<td></td>
</tr>
<tr>
<td>CSR Penetration and Execution</td>
<td>• Start disseminating information within and outside the company using SNS.</td>
<td>• Posted to Fujitsu’s Facebook page and our internal magazine information related to CSR initiatives.</td>
<td>• Further strengthen communication of information using websites inside and outside Fujitsu, as well as SNS.</td>
</tr>
<tr>
<td>• Hold study sessions and workshops aimed at global penetration of CSR standards.</td>
<td>• Held briefings, with support for remote access, for each of our audiences inside and outside Japan.</td>
<td>• Establish CSR communities that include our overseas subsidiaries.</td>
<td></td>
</tr>
<tr>
<td>• Reflect opinions from internal questionnaires in CSR activities.</td>
<td>• Improved the readability, etc. of our CSR reports.</td>
<td>• Continually implement CSR penetration measures through seminars, etc.</td>
<td></td>
</tr>
</tbody>
</table>

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**Level of Performance:** 

- ★★★ Achieved plan targets 
- ★★ Not all plan targets were achieved and some issues remain to be addressed 
- ★ Plan targets have not been achieved
To Advance CSR Activities as an Integral Part of Business

In December 2010, the Fujitsu Group established a corporate social responsibility (CSR) policy and determined five priority issues around which it will focus its CSR practices. We outlined mid-term objectives for each of these issues, targeting FY 2020 for final completion, and are steadily driving toward these in combination with our short-term objectives.

In addition, we are utilizing the framework of the ISO 26000 international standard for social responsibility, given that CSR management throughout our value chain is indispensable for expanding business globally. We conducted a survey of Fujitsu Group companies (78 domestic and 44 overseas, as of FY2013) every year, and are working on a variety of improvement activities, including “Human Rights and Labour”.

Going forward, we will heed the voices of our stakeholders and advance CSR activities as an integral part of business in order to contribute to the development of a sustainable earth and society.

CSR Penetration Activities by Special Lecturers in FY 2013
- Fujitsu Group Sustainability Report 2013 briefing seminar
  - Lecturer: Mr. Toshio Arima, Chairman of the Board, UN Global Compact Japan Network
- Human rights lecture celebrating international Human Rights Day
  - Lecturer: Mr. Osamu Shiraishi, Director of the Asia-Pacific Human Rights Information Center (HURIGHTS OSAKA)

CSR Policy

CSR at Fujitsu is practiced by implementing the Fujitsu Way. In all its business activities, by implementing the Fujitsu Way in light of the expectations and needs of multiple stakeholders, the Fujitsu Group contributes to the sustainable development of society and the planet.

In implementing CSR, we aim to address society's challenges through our corporate activities, strengthen the foundation of CSR activities, and achieve communication and collaboration with stakeholders, all through our efforts toward the five issues noted to the right.

Organization Promoting CSR

• Company-wide Committees

Three committees have been set up and charged with promoting the uptake and firm establishment of the Fujitsu Way as the cornerstone of the Fujitsu Group’s CSR activities. Reporting directly to the Management Council, they are the Fujitsu Way Promotion Council, Risk Management & Compliance Committee, and the Environmental Management Committee.

• CSR Promotion Committee

To promote CSR management across the entire Fujitsu Group, we established the CSR Promotion Committee, under the chairmanship of the vice president and representative director (head of global corporate function) and with administrative support from the CSR Division. The Committee and its approximately 30 constituent members* formulate key performance indicators (KPI), communicate CSR information, and hold regular reviews of Fujitsu’s business, as well as new examples of our social contribution efforts and our projects for a sustainable society.

* The committee members of the CSR Promotion Committee: Global Corporate Functions, Global Marketing, Business Unit (domestic & overseas), Purchasing Unit, R&D Strategy and Planning Office, Corporate Environmental Strategy Unit, main Group companies, others.

Meeting of the CSR Promotion Committee
Providing Opportunities and Security through ICT

The Fujitsu Group holds that “realizing the sustainable progress of the human race” is the essence of ICT and believes that it is our corporate responsibility to use ICT to “bring opportunities and security to ever more individuals throughout the world.”

In our CSR Medium-term Roadmap formulated in FY 2012 (with targets set for FY 2020), we stipulated “providing opportunities and security through ICT” as our number one priority for solving social challenges through our corporate activities. The Fujitsu Group is setting annual targets and carrying out activity reviews in three areas—providing new values through ICT, increasing ICT accessibility, and reliability and security through ICT—in order to achieve this number one priority.

### CSR Activity Targets and Achievements

<table>
<thead>
<tr>
<th>Priority 1</th>
<th>Providing New Values Through ICT</th>
<th>Increasing ICT Accessibility</th>
<th>Reliability and Security through ICT</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Providing New Values Through ICT</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>In Japan and overseas, promote our Smart City business (to address air pollution, energy management, and transportation) that leverages the power of supercomputers.</td>
<td>In Asia and the Middle East, continued our Smart City business that leverages the power of supercomputers.</td>
<td>Expand examples in leveraging computers for solving social challenges.</td>
<td></td>
</tr>
<tr>
<td>Expand businesses that resolve social issues.</td>
<td>Promoted disaster prevention and mitigation systems as well as social infrastructure management systems.</td>
<td>Further expand businesses that resolve social issues.</td>
<td></td>
</tr>
<tr>
<td>Create multiple examples of solutions related to core areas like medicine, education, and food.</td>
<td>Promoted initiatives in each field, such as establishing future Medical Care Center and introducing cloud solutions to agricultural industries.</td>
<td>Actively develop examples of solutions related to core areas.</td>
<td></td>
</tr>
<tr>
<td><strong>Increasing ICT Accessibility</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Strengthen universal design initiatives.</td>
<td>Created development examples incorporating universal design (these included an ambulatory support system using a UWB positioning system for visually impaired people, and a meeting system for supporting communication for hearing impaired people).</td>
<td>Strengthen initiatives for commercializing universal design.</td>
<td></td>
</tr>
<tr>
<td>Strengthen initiatives to commercialize solution businesses in emerging countries (India, Laos, Myanmar, etc.).</td>
<td>Moved projects forward in multiple countries, including Laos (medical related), and Yangon (e-government).</td>
<td>Strengthen solutions-oriented business initiatives in emerging countries.</td>
<td></td>
</tr>
<tr>
<td><strong>Reliability and Security through ICT</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Implement security training for all Fujitsu employees, including executives.</td>
<td>Implemented security training (99.5% participation rate) for all Fujitsu employees, including executives.</td>
<td>Continue security training.</td>
<td></td>
</tr>
<tr>
<td>Support activities by the World Economic Forum (WEF) to strengthen cyber security.</td>
<td>Participated in a WEF Workshop related to cyber security.</td>
<td>Strengthen security tie-ups with governments and international institutions.</td>
<td></td>
</tr>
<tr>
<td>Standardize communication platforms.</td>
<td>Completed adoption of communication platforms for all 137 Fujitsu and Fujitsu Group companies (approx. 94,900 employees) in Japan.</td>
<td>Promote the adoption of communication platforms at Fujitsu Group companies overseas.</td>
<td></td>
</tr>
<tr>
<td>Expand solutions to secure total security and privacy.</td>
<td>Opened a Security Initiative Center to continuously support efforts to strengthen customer security.</td>
<td>Expand solutions based on in-house adoption.</td>
<td></td>
</tr>
</tbody>
</table>

### TOPICS

**Launching Sales of the Aizu Wakamatsu Akisai Plant Factory’s Low-Potassium Lettuce**

In Japan, there are reportedly 13.3 million people with chronic kidney conditions and 300,000 people receiving dialysis. The amount of potassium that dialysis patients can consume is limited, which puts severe restrictions on their intake of raw vegetables high in potassium.

Fujitsu would like to help patients with kidney disease experience the “joys of raw vegetables,” and we would also like to contribute to revitalizing industry in Tohoku with state-of-the-art agriculture using ICT. To this end, the Fujitsu Group is leveraging its “Akisai” food and agriculture cloud technology in the hydroponic cultivation of low-potassium lettuce.
Toward Providing People-Friendly Social Systems

Fujitsu is challenging itself to take on social innovations in a variety of fields in order to realize the safe, prosperous, and sustainable Human-centric Intelligent Society that is its objective. To this end, we are striving to integrate and provide state-of-the-art laboratory technology, such as artificial intelligence and next generation user interfaces, in addition to providing people-friendly social systems, such as systems that give consideration to biodiversity and environmental preservation, or systems with privacy protection for a time when "personal identity number" programs exist.

Participating in a Meeting of the World Business Council for Sustainable Development (WBCSD)

In support of the World Business Council for Sustainable Development’s (WBCSD) belief that the business community can positively impact societal problems and the environment through its activities, Fujitsu joined the WBCSD in November 2013. As part of the Council’s activities, Fujitsu and 15 of the world’s leading companies in automotive, petroleum, and tire industries are taking part in the Sustainable Mobility Project (SMP) 2.0 to promote the creation of a vision for a sustainable transportation society. The SMP 2.0 aims to carry out field tests in six global cities to examine traffic accidents, environmental impacts, traffic congestion, etc., and then plans to make proposals to the governments et al. of each country in order to help realize a better transportation society in the future.

In addition, Fujitsu is engaged in awareness building activities at the WBCSD, including strategic uses of “socio-economic impact measurement” and "inclusive business,” in order to enhance corporate value from a CSR perspective.

Setting Up Social Innovation Laboratories
– Uncovering New ICT Territory –

ICT has moved beyond improving business efficiency and has gained the power to transform society. Fujitsu is challenging itself to bring about social innovation and broaden the application of ICT to tackle problems on a global scale, such as in agriculture, wellness, disaster prevention, etc.

In December 2013, Social Innovation Laboratories unified our existing Environment & Energy Research Center, Life Innovation R&D Advancement Office, Mobility R&D Advancement Office, and Software Technology Laboratories. The Social Innovation Laboratories were established with the goal of bringing each of these specialty fields together to link and leverage heterogeneous data to build a social platform for generating new value and knowledge.

In order to realize social innovation, Fujitsu will assess the current state of societies and the challenges they face by carrying out fieldwork on location and holding workshops with relevant parties, in addition to adopting a vision and concrete ICT measures for solving challenges. This is the philosophy of the “field innovation” that Fujitsu is working on for corporations and organizations, and which we have developed in various areas of society. Its aim is to contribute to the community and generate new business for Fujitsu in social areas that have not had ICT penetration.

In addition, it will be essential to address the legal and other administrative sides of solving social issues, and to design systems that take into account human psychology. To this end, we are engaging in sociological research into institutional designs and social psychology.

Social Platforms that Aim to Generate New Value from Information

![Social Innovation Laboratories](image-url)
Protecting the Global Environment

Amidst the demand for full-fledged prevention measures against global warming, the Fujitsu Group is engaging in environmental management using the two focal points of contributing through our business activities to solving the environmental challenges of customers and society, and thoroughly reducing our own environmental impacts.

Along with furthering the deployment of ICT society-wide, and increasing contributions to the environment, the Fujitsu Group is working to create green innovation through ICT while building greater dialogue with customers and stakeholders.

See the Fujitsu Group Environmental Report 2014 for further details of our environmental activities: http://www.fujitsu.com/global/about/environment/

CSR Activity Targets and Achievements

<table>
<thead>
<tr>
<th>TOPICS</th>
<th>FY 2013 Targets</th>
<th>FY 2013 Performance</th>
<th>FY 2014 Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefit from ICT</td>
<td>• Through the provision of ICT, reduce cumulative greenhouse gas emissions from customers and society by 20 million tons through FY 2015.</td>
<td>• Reduced emissions by 10.87 million tons (Japan: 6.68 million tons; overseas: 4.19 million tons).</td>
<td>• Through the provision of ICT, reduce cumulative greenhouse gas emissions from customers and society by 16.99 million tons from FY 2013.</td>
</tr>
<tr>
<td></td>
<td>• Through FY 2015, provide funding, technology, and human resource support for activities, addressing the resolution of social and environmental issues such as biodiversity.</td>
<td>• Provided funding, technology, and human resource support. (see p. 24 of the Environmental Report for specifics).</td>
<td>• Through FY 2015, provide funding, technology, and human resource support for activities, addressing the resolution of social and environmental issues such as biodiversity.</td>
</tr>
</tbody>
</table>

| Pursuing Internal Reforms | • Reduce greenhouse gas emissions from workplaces to 20% below FY 1990 levels by the end of FY 2015. | • Reduced by 29.4% compared to FY 1990. | • Reduce greenhouse gas emissions from workplaces to 20% below FY 1990 levels by the end of FY 2015. |
|                          | • Reduce CO₂ emissions from transport per unit of sales by 4% or more compared to FY 2011 levels. | • Reduced by 32% compared to FY 2011. | • Reduce CO₂ emissions per sales from transport over 1% (on average) compared to FY 2013. |
|                          | • Expand renewable energy purchase from external sources and generation capacity. | • Installed 210 kW of new solar power generation facilities. Purchased approx. 23,000 kWh of green power. | • Expand renewable energy purchase from external sources and expand generation capacity. |

* The page to the right shows all of the categories of the Fujitsu Group Environmental Action Plan (Stage VII).
We are moving forward with the Fujitsu Group Environmental Action Plan (Stage VII), aiming to increase our contribution to customers and society through our business activities, and striving to address global environmental challenges along our entire value chain.

By providing ICT solutions in FY 2013, we contributed to reducing customer and society-wide GHG emissions by 10.87 million tons and reduced GHG emissions at our business sites by 66,000 tons year-on-year. We are making steady progress toward achieving our targets by the end of FY 2015. Furthermore, as newly targeted in Stage VII of our Action Plan, we have achieved 21.3% resource efficiency for ICT products, primarily by making our smartphones, PCs, and servers lighter and more compact. In other areas, we are supporting employees’ contributions to society, with employees actively participating in countries throughout the world, including teaching at an elementary school in the Philippines and working on forest revitalization activities in Iwate Prefecture.

In FY 2014, we will expand our initiatives, including increasing the effects of GHG emission reductions by providing customers with business solutions, improving the performance of our major datacenters, and investing in facilities and improving operations at our business sites.

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### Fujitsu Group Environmental Action Plan (Stage VII) (FY 2013–2015)

<table>
<thead>
<tr>
<th>Target items (targets through the end of FY 2015)</th>
<th>FY 2013 Results</th>
<th>FY 2014 Plan/Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Our Society</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contribution by ICT: Increase Solutions</td>
<td>Prepared action frameworks, set sub-frameworks and identified solutions.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Design and Deliver Eco-efficient Products: Energy Efficiency</td>
<td>39.0%</td>
<td>✓ Increase by 15% or more.</td>
</tr>
<tr>
<td>Design and Deliver Eco-efficient Products: Resource Efficiency</td>
<td>Increased by 21.3%</td>
<td>✓ Increase by 15% or more.</td>
</tr>
<tr>
<td>Leading Edge R&amp;D: Develop innovative technologies that enable solutions and products to reduce the environmental load</td>
<td>Announced 18 key green technologies.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Corporate Citizenship: Social Challenges</td>
<td>Provided funding, technology, and human resource support.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Corporate Citizenship: Social Activities</td>
<td>Dedicated 129,000 hours to social contribution activities by employees.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td><strong>Our Business</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Efficient Business Operations: Reduce Greenhouse Gas Emissions</td>
<td>Reduced by 29.4%</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Efficient Business Operations: Energy Intensity</td>
<td>Improve energy intensity in our business facilities over 1% each year.</td>
<td>1.6%</td>
</tr>
<tr>
<td>Efficient Business Operations: Data Centers</td>
<td>Established the Green Datacenter Commitment.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Efficient Supply Chain: Logistics</td>
<td>Reduced by 32%</td>
<td>✓ Reduce CO₂ emissions per transport over 1% (on average) compared to FY 2013.</td>
</tr>
<tr>
<td>Efficient Supply Chain: Procurement</td>
<td>Reached 95.9% of business partners implementing CO₂ reduction measures.</td>
<td>✓ 100%</td>
</tr>
<tr>
<td>Efficient Use of Resources: Renewable Energy</td>
<td>Installed 217 kW of new solar power generation facilities.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Efficient Use of Resources: Water</td>
<td>Water usage: 10,630,600 m³ (reduced by 6.3% compared to FY 2012).</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Reduced Environmental Impact: Chemicals</td>
<td>Calculated emissions of CO₂ by multiplying annual sales of each solution category by a conversion factor of CO₂ emissions per sales which is based on 300 case studies of Environmental Conscious Solutions in Japan.</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Reduced Environmental Impact: Waste</td>
<td>✴ Reduce the amount of waste to less than average level of 2007–2011 (amount of waste: 31,134).</td>
<td>✓ Continue achieving target in left column.</td>
</tr>
<tr>
<td>Reduced Environmental Impact: Recycling</td>
<td>Maintain over 90% resource reuse rate of business ICT equipment at Fujitsu recycling centers.</td>
<td>92.7%</td>
</tr>
</tbody>
</table>

*26 million tons: Calculate the numeric target by multiplying annual sales of each solution category by a conversion factor of CO₂ savings per sales which is based on around 300 case studies of Environmentally Conscious Solutions in Japan. *2 Achieve top-level energy efficiency: Achieve more than 25% of market benchmark in energy efficiency such as top-raner products (first in the world or industry, top of the world or industry). *3 Reduce CO₂ emissions: Calculate emissions of CO₂ equivalence from energy consumption. *4 Continuous targets: Targets to be achieved through business activity because already achieved high level performance.

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Minoru Takeno
VP, Head of Corporate Environmental Strategy Unit
### CSR Activity Targets and Achievements

<table>
<thead>
<tr>
<th>Priority 3/4: Embracing Diversity and Inclusion / Developing Human Resources for Their Contribution to Society and the Planet</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CSR Activity Targets and Achievements</strong></td>
</tr>
<tr>
<td><strong>Embracing Diversity and Inclusion</strong></td>
</tr>
<tr>
<td>- Further promote training and education for Fujitsu and domestic Group companies, led by the Human Rights Promotion Committee.</td>
</tr>
<tr>
<td>- Implement new measures in workplaces to address issues uncovered in the Head-of-Unit interviews.</td>
</tr>
<tr>
<td><strong>Helping Individuals Flourish</strong></td>
</tr>
<tr>
<td>- Expand positive action for women at Fujitsu (enhance training and diversity mentor program; consider support for active work by young women employees).</td>
</tr>
<tr>
<td>- More effectively implement networking events for all attribute groups.</td>
</tr>
<tr>
<td><strong>Promoting a Work-Life Balance</strong></td>
</tr>
<tr>
<td>- Consider measures based on results related to work-life balance that were uncovered in the FY 2012 survey.</td>
</tr>
<tr>
<td>- Promote telecommuting using ICT to help achieve more diverse work styles.</td>
</tr>
<tr>
<td><strong>Developing Human Resources for Their Contribution to Society and the Planet</strong></td>
</tr>
<tr>
<td>- Continually perform &quot;program development for selected employees based on human resource strategy&quot; and &quot;global competency development program for young employees in Japan&quot; to nurture global business leaders.</td>
</tr>
<tr>
<td>- Roll out baseline education that is systemized according to job function and role.</td>
</tr>
</tbody>
</table>
Promoting Diversity with Three Priority Measures

Diversity and inclusion are positioned as one of the priority management issues at Fujitsu. FY 2013 was the final year of Stage 2: “Understanding and Practice” of the diversity promotion campaign. In addition to the initiatives of Stage 1, three priority initiatives have been continuously carried out since FY 2011.

Stage 3, starting from FY 2014, will add “Innovation from Diversity” to the existing themes, with the following priority initiatives slated for action:

* Support diversity promotion at workplaces oriented toward generating innovation.
* Expand and improve continuous “talent management” for employees (particularly female employees) from their early years of employment, aiming to produce diverse leaders.
* Roll out measures to Group companies inside and outside Japan.

Our various initiatives to date, including overall efforts for diversity and inclusion, and examples of our innovation at work sites, have been recognized by the Ministry of Economy, Trade and Industry in the Diversity Management Selection 100 award program.

Noriko Shiono
Vice President, Diversity Promotion Office

Devoting Energy to Nurturing Next-Generation Leaders and Utilizing Global Human Resources

The Fujitsu Group is devoting particular energy to nurturing next-generation leaders and managing our global talent that will lead us to our goal of being a truly global ICT company.

Selecting excellent human resources, having employees engage in action learning, and providing challenging assignments are the cornerstones of training our next-generation leaders. In addition, working toward expanding business in fields of innovation that will be future drivers of growth, we are strengthening the development of our corporate organizations and employees so as to collaborate with diverse human resources and create new businesses.

We are working to build a global human resources foundation that can implement these processes with broad consistency. Specifically, we are adopting common global “work responsibility leveling” and “leadership competency” so that we can understand the level of our human resources talent and employees in key global positions as we aim to actively leverage human resources that span many countries and regions.

Hiroki Hiramatsu
Senior Director, Global Human Resources Unit

TOPICS
Establishing a Special Subsidiary* for Promoting the Employment of People with Disabilities

To date, employees with disabilities have been active in various positions in the Fujitsu Group. In December 2013, we set up Fujitsu Harmony Limited in our Kawasaki plant, with the objective of providing more forms of employment for workers with disabilities.

Operations commenced in February 2014 and as of the end of May, eight disabled employees are at work. Current work responsibilities include enclosing, sealing, and sending documents, creating PDF files, shredding documents, etc. Going forward, we plan to increase these work tasks and the number of employees.

The new subsidiary gives consideration to the particularities of each employee’s disability and aims to be a workplace where they can continually be more active.

*Special subsidiary: A subsidiary that requires authorization by the Minister of Health, Labour and Welfare and is established with particular consideration for people with disabilities.

TOPICS
Research and Development* of a Meeting Support System for People with Hearing Impairment

Fujitsu is developing an application that uses voice recognition software to convert speech from meeting participants into text, send that text to meeting participants’ PCs in real time, then allow hearing impaired participants to read the content of the meeting discussions, and type, write, or use stamp input to send their responses.

Use of this meeting support system makes it easier for people with hearing impairment to participate in meetings, improves on existing responses to information support challenges, and realizes universal design for meetings.

* Research and development through the Ministry of Internal Affairs and Communications’ 2013 subsidy program for supporting the use of ICT (R&D for technology, etc. directed toward eliminating the digital divide).
Communicating and Collaborating with Stakeholders

As a good corporate citizen, the Fujitsu Group is creating opportunities for dialogue with ideally suited communication methods to build solid and trusting relationships with our shareholders, including investors, business partners, and local communities.

In addition, the Fujitsu Group conducts stakeholder dialogue with external experts about the challenges the Group must tackle in order to recognize their expectations and needs. It reflects the outcome in its CSR activities and businesses, strengthening the foundations of its social responsibility.

CSR Activity Targets and Achievements

<table>
<thead>
<tr>
<th>Stakeholder Communications</th>
<th>FY 2013 Targets</th>
<th>FY 2013 Performance</th>
<th>FY 2014 Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Conduct CSR activities based on analysis of comments from the questionnaire.</td>
<td>• Distributed a questionnaire on our Sustainability Report; reviewed and analyzed 78 cases of opinions from consumers, stakeholders, and others.</td>
<td>• Take opinions from various stakeholders in regard to communication through our CSR Report and integrate them into actual business activities.</td>
<td></td>
</tr>
<tr>
<td>• Continue dialogue with local residents and companies to promote development in neighboring communities.</td>
<td>• Implemented the following in order to engage in dialogue with the community: • Held B2 meetings for regular dialogue with neighboring residents in the regions hosting our main business sites. • Carried out continuous dialogue with leaders of multiple local municipalities, etc. • Carried out dialogue with the community geared toward utilizing Fujitsu intellectual property and technology.</td>
<td>• Continue dialogue with local residents and companies to promote development in neighboring communities.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Collaboration with Stakeholders</th>
<th>FY 2013 Targets</th>
<th>FY 2013 Performance</th>
<th>FY 2014 Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Through our business operations, expand social issue resolution and relationship building with NGOs, NPOs, international organizations, and other diverse stakeholders.</td>
<td>• Developed enlightenment content, and encouraged dissemination of that content, titled Ecological Footprint,* using tablet PCs jointly developed with an NGO.</td>
<td>• Through our business operations, further expand social issue resolution and relationship building with NGOs, municipalities, international organizations, and other diverse stakeholders.</td>
<td></td>
</tr>
<tr>
<td>• Promote sustainable co-existence with society by reflecting the opinions of diverse stakeholders in our corporate activities.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Harmony with Society</th>
<th>FY 2013 Targets</th>
<th>FY 2013 Performance</th>
<th>FY 2014 Targets</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Promote social contribution activities using our internal award program.</td>
<td>• Established a social contribution award program inside the General Administration Department.</td>
<td>• Share social contribution best practice activities using our internal award program and energize activities by disseminating information on them.</td>
<td></td>
</tr>
<tr>
<td>• Implement the following as part of social contribution programs: • Establish a next-generation human resource training program that leverages the strengths of the Fujitsu Group. • Improve and promote local social contribution activities that leverage our internal database. • Expand and improve systems for the further promotion of volunteer activities.</td>
<td>• Implemented the following as part of social contribution programs: • Formulated an innovation &amp; collaboration curriculum leveraging IT, and implemented trial classes. • Utilized an internal database related to social contributions to local communities. • FY 2013 cases registered: approx. 950 (tailed separately for each participating Group company). • Set up a scheme for sharing a social contribution activity manual. • In a cross-regional working group that included Group companies, formulated awards criteria as an activity encouragement measure.</td>
<td>• Implemented the following as part of social contribution programs: • Implement a next-generation human resource training program that leverages the strengths of the Fujitsu Group. • Strengthen information sharing functions geared toward expanding local community contribution activities around the globe. • Expand and improve systems for the further promotion of volunteer activities.</td>
<td></td>
</tr>
</tbody>
</table>

* Ecological footprint: an index expressing the level of impact that our daily life activities have on the global environment. At present, that impact is high-requiring 1.5 times the planet’s available natural resources.

Social Contribution Activities

The Fujitsu Group will create new value and knowledge together with our customers, communities, and people worldwide through ICT, and contribute to sustainable development for the earth and society to achieve a prosperous future where people’s dreams are fulfilled.

All Fujitsu employees actively participate and engage in social contribution activities together with a wide range of stakeholders, basing those activities on four pillars: ICT for Everyone, Support for Challenges, Community Engagement and Environment.

For more information on social contribution activities, visit: http://www.fujitsu.com/global/about/csr/activities/community/
For more information on social contribution activities, visit: http://www.fujitsu.com/global/about/csr/activities/community/

As a good corporate citizen, the Fujitsu Group is creating methods to build solid and trusting relationships with our people worldwide through ICT, and contribute to sustainable development for the earth and society to

Priority 5

Community Engagement and Environment.

Harmony with

Collaboration

Communi-

an index expressing the level of impact that our daily life activities have on the global environment. At present, that impact is high—requiring

All Fujitsu employees actively participate and engage in social contribution activities together with a

• contribution programs.

• stakeholder.

organizations, and other diverse

social issue resolution and relationship

neighboring communities.

• comments from the questionnaire.

• Implement the following as part of social

promotion of volunteer activities.

• Set up a scheme for sharing a social

property and technology.

• Expand and improve systems for the further

development in

contribution activities around the globe.

FY 2013 Targets FY 2013 Performance FY 2014 Targets

• Developed enlightenment content, and

• Distributed a questionnaire on our

• Conduct CSR activities based on analysis of

• Held 82 meetings for regular dialogue with

• Formulated an innovation & collaboration

• Utilized an internal database related to social

• Established a next-generation human resource

• Strengthen information sharing functions

• Staggered information sharing functions

• Concluded our 3rd Dialogue

Messages from Experts

In order to address environmental pollution and
damage in the 1960s and 70s, Kawasaki City
has worked with corporations to refine its
environmental technology and solved the
challenges the city had faced. It is my desire to
create a new “Kawasaki Model” for sustainability,
leveraging ICT based on a comprehensive
agreement with Fujitsu. And on top of this, we
will deploy this expertise to other global cities
and contribute to the happiness of people
throughout the world.

It is essential for businesses to discuss
sustainability. In order to make this happen, the
businesses need to cooperate with internal and
external resources so that they can establish
flexible corporate governance by taking in
opinions from various quarters. Such governance
will allow the corporation to actualize long-term
investments. Both a top-down approach and a
ground level perspective are essential. I expect
that Kawasaki City and Fujitsu will concretely
work together to tackle major challenges.

Sustainable development needs actual
implementation of innovation. In the
automotive industry, for example, we need
significant value creation from projects such as
driverless cars that have zero accident rates.
In collaboration with Fujitsu, we have begun a
field trial to eliminate traffic congestion in
Bangkok by the year 2020. I think what is
needed for sustainable management is
encouragement for tackling challenges with
positive acceptance of setbacks along the way.

For more information on our 1st and 2nd Dialogues, visit: http://www.fujitsu.com/global/about/csr/activities/society/dialog/

Dialogue Participants

* The positions and titles of participants are as of the time of the dialogue.

Messages from Fujitsu Management

Sustainability is the highest priority issue for
corporate management. ICT holds untapped
potential for solving international problems
such as energy issues and food concerns.
Touching on the recommendations voiced
today, we will push forward with building a
sustainable society while upholding “The Power
of ICT for sustainability and beyond,” which we
have identified as the theme of Fujitsu’s CSR.

There are a variety of ways in which
corporations can contribute to society through
our business activities, but this does not
guarantee that the best possible solutions will
be reaped from the very beginning. I feel that it
is important to heed the opinions of various
parties, implement a host of measures, quickly
eliminate any unhelpful strategies while
distilling the more effective ones, and generate
novel forms of innovation in the process.

I feel that it is important to jointly carry out
innovation with members of society, while it is
equally important, as a business operator, to
carry out our business activities and encourage
and support our employees’ ties with the
community through such activities as volunteer
work. The reason being is that, as a global
corporation, realizing sustainability is difficult if
we cannot thoughtfully stay focused on broader
social value.

For more information on our 1st and 2nd Dialogues, visit: http://www.fujitsu.com/global/about/csr/activities/society/dialog/

Concluding Our 3rd Dialogue
Basic Stance on Corporate Governance

The main emphasis of Fujitsu’s corporate governance is on having the non-executive directors provide oversight and advice to executive directors in their management execution role within the Board of Directors, while adopting the Audit & Supervisory Board system.

Specifically, while assuming mutual supervision between directors and oversight of directors by the Board of Directors, Fujitsu makes a clear distinction between the management execution role and the management oversight role on the Board of Directors and, moreover, makes sure that there are at least as many non-executive directors responsible for management oversight as there are executive directors responsible for management execution.

In addition, in selecting candidates for non-executive directors, consideration is given to the candidate’s backgrounds and insight into Fujitsu’s business so that effective advice that reflects a diversity of viewpoints can be obtained. Furthermore, Audit & Supervisory Board members provide audits and oversight from the outside of the Board of Directors, and Fujitsu has established the Executive Nomination Committee and Compensation Committee of its own accord, thereby augmenting the Board of Directors. The overall approach is designed to raise shareholder value through effective corporate governance.

Basic Stance on Internal Control Framework

To continuously increase the corporate value of the Fujitsu Group, it is necessary to pursue management efficiency and control risks arising from business activities. Recognizing this, Fujitsu is working toward the practice and penetration of the FUJITSU Way, the basic principles behind the Fujitsu Group’s conduct. At the same time, the Board of Directors has articulated the Basic Stance on Internal Control Framework.

Corporate Governance Structure

- Management Execution Decision Making and Management Execution Structure
  Through the framework, executive officers share management execution authority with the President and Representative Director as the chief executive. The framework establishes a Management Council to assist the decision-making of the President and Representative Director, to enhance the efficacy of management.

  Moreover, the framework makes clear that the President and Representative Director bears responsibility for the construction and operation of an internal control framework, and establishes that the Board of Directors fulfills oversight responsibility by appropriately investigating the said operation.

- Risk Management System
  The framework establishes a Risk Management & Compliance Committee and has management systems for controlling overall loss risks, as well as risk control systems or organizations pertaining to defects and failures in products and services, contracted development projects, information security, and financial risk.

- Compliance System
  With the Risk & Management Compliance Committee at the center, the framework promotes the preparation of the internal rules, education, and oversight systems required for compliance with the Code of Conduct set forth by the FUJITSU Way, and also with laws and regulations concerning the business activities of the Fujitsu Group. The framework also has management systems to ensure the appropriateness of financial reporting, as well as a system for information disclosure and internal auditing systems.

http://www.fujitsu.com/global/about/csmanagement/governance/
Compliance

Activities Promoting Compliance
The Fujitsu Group is ensuring strict compliance based on the Code of Conduct in the Fujitsu Way. Top management is committed to engaging the Fujitsu Group in various activities to ensure extensive awareness of the need for compliance.

As a set of standards for Fujitsu Group global compliance, GBS (Global Business Standards), which incorporates the detailed Code of Conduct in the Fujitsu Way and a guide for individual employee behavior, has been uniformly put into practice throughout the Fujitsu Group since January 2013.

In Japan, we have put in place a range of internal company rules that include the rules applied to Fujitsu Group company as its own rules deemed necessary for developing a governance structure throughout the Group. We also disseminate information about major legislation, especially legislation that is closely connected to our business such as the Antimonopoly Act, the Unfair Competition Prevention Act, the Act against Delay in Payment of Subcontract Proceeds, etc. to Subcontractors, to Fujitsu and Group company employees through easy-to-follow compliance manuals posted on the intranet. Besides compliance manuals for Japanese laws, we have also prepared and disseminated a compliance manual for the U.S.

Risk Management

Our Approach to Risk Management
Through its global activities in the ICT industry, the Fujitsu Group continuously seeks to increase its corporate value, and to contribute to its customers, local communities and indeed all stakeholders. Properly assessing and dealing with the risks that threaten the achievement of our objectives, taking steps to prevent the occurrence of these risk events, and establishing measures to minimize the impact of such events if they do occur and to prevent their recurrence are assigned a high priority by management. Moreover, we have built a risk management and compliance system for the entire Group and are committed to its continuous implementation and improvement.

Risk Management & Compliance Structure
With the aim of integrating and strengthening its global risk management and compliance structures, the Fujitsu Group has established a Risk Management and Compliance Committee as one of the internal control committees reporting to top management.

Information Security

Our Basic Approach to Information Security
We are ensuring the proper management and use of information, in line with internal rules based on the Code of Conduct in the Fujitsu Way. We see maintaining confidentiality as a vital aspect of our social responsibility. Based on this approach, we have established the Fujitsu Group Information Security Policy, consistent throughout the world, and are promoting information security in accordance with the policy.

Personal Data Protection Initiatives
We have stipulated a Personal Data Protection Policy and Rules for Management of Personal Data. Based on these rules, we give education on how private information should be handled and carry out surveys in an ongoing effort to strengthen the protection given.

In August 2007, we acquired company-wide PrivacyMark certification and have since been renewing this certification every two years. Domestic Group companies are also acquiring PrivacyMark certification individually as necessary, and promoting thoroughgoing management of personal data. Overseas Group companies are also publishing privacy policies that meet their various national legal and social requirements on their main public Internet websites.

Export Administration Regulations (EAR), which is closely connected to our global business development activities. Overseas Fujitsu Group companies have set out the GBS and ensure that all employees are aware of it via email or internet.

Compliance Line/
Fujitsu Alert (formerly the Helpline)
Since September 2004, we have been operating an internal helpline system to handle reports and provide consultations for all Fujitsu Group employees (including seconded, contracted, part-time or other short-term employees as well as temporary staff) in Japan. In February 2014, we changed its name to the Compliance Line/Fujitsu Alert in order to further strengthen our commitment to internal reports and consultations.

This system is intended to be used by employees who are uncertain about what is the right decision or suspect a violation of the Code of Conduct in the Fujitsu Way, and prepares to receive a wide range of reports and consultations, from harassment to legal violations which may occur in any country. Each of the Group companies in Japan and overseas has also established and operates its own internal reporting system.
Regarding Our Business Segments

The Fujitsu Group provides a wide range of services and products with the advanced technology, high performance and high quality essential for the future of the ICT sector, and operates an integrated total solutions business, from the development, manufacture and sale of those products and electronic devices to the provision of maintenance services.

**Technology Solutions**
The Technology Solutions segment provides corporate customers around the globe with IT-driven business solutions based on our advanced technology and high-quality system platforms and services.

**Ubiquitous Solutions**
The Ubiquitous Solutions segment is involved in the development, manufacture and sale of PCs and mobile phones, as well as audio and navigation equipment and other types of mobilewear.

**Device Solutions**
The Device Solutions segment provides LSI devices for digital consumer electronics, automobiles, mobile phones and servers, as well as semiconductor packages and other electronic components. The segment also offers electronic components, such as batteries, relays and connectors.

**Global Business System** (Fujitsu Group: 512 companies, 162,000 people, ¥4,762.4 billion, 117 locations)
Fujitsu Group Sustainability Report Questionnaire Results 2013  
(As of July 2014)

Questionnaire tabulation results, Respondents =78

Q1 Did you know anything about Fujitsu’s sustainability activities before reading the report?

- Nothing 4%
- A little 35%
- Yes 61%

Q2 (For those who answered “Yes” or “A little” to Q1) How did you come to know about them?

- Fujitsu website 23%
- Product catalog 4%
- Seminar or other event 3%
- TV, newspaper or magazine 10%
- Other 2%

Q3 What is your impression of this report?

- Inadequate 5%
- Lacking 1%
- Too much 37%
- Adequate 95%
- Average 62%
- Average 42%
- Good 49%
- Poor 9%

Q4 Which sections of this report were of the greatest interest?

<table>
<thead>
<tr>
<th>Category title</th>
<th>Votes for this category</th>
</tr>
</thead>
<tbody>
<tr>
<td>Our Approach to CSR</td>
<td>41</td>
</tr>
<tr>
<td>5 Priorities of Fujitsu Group’s CSR and CSR Activity Targets and Achievements</td>
<td>34</td>
</tr>
<tr>
<td>Fujitsu Group Profile</td>
<td>32</td>
</tr>
<tr>
<td>Chapter I Protecting the Global Environment</td>
<td>28</td>
</tr>
<tr>
<td>Chapter I Providing Opportunities and Security through ICT</td>
<td>22</td>
</tr>
<tr>
<td>Corporate Governance / Risk Management / Compliance</td>
<td>22</td>
</tr>
<tr>
<td>Chapter II Developing Human Resources for Their Contribution to Society and the Planet</td>
<td>21</td>
</tr>
<tr>
<td>Top Message</td>
<td>19</td>
</tr>
<tr>
<td>The Power of ICT for sustainability and beyond</td>
<td>17</td>
</tr>
<tr>
<td>Chapter II Embracing Diversity and Inclusion</td>
<td>16</td>
</tr>
</tbody>
</table>

Q5 From what perspective did you read this report?

- Shareholder 78%
- General consumer 4%
- Student 1%
- NGO/NPO 3%
- Other 6%
- Fujitsu customer 8%

Q6 How did you learn about the existence of this report?

- Website 27%
- Magazine 8%
- Newspaper 12%
- Other 22%

In preparing the Fujitsu Group CSR Report 2014, we made the following improvements based on feedback received through questionnaires.

- To provide more detailed information on specific corporate activities of Fujitsu, we expanded the examples presented in Business Cases.
- To expand our provision of information concerning the environment, we created the Environmental Report 2014.  
  (http://www.fujitsu.com/global/about/environment/)
CSR Division, Fujitsu Limited

Thank you for reading the Fujitsu Group CSR Report 2014. We hope you will spare us a few more minutes to fill in this questionnaire and fax it to us or complete it at the above URL to help us in preparing next year’s report.

Fifty questionnaire respondents will be randomly chosen to receive a free 2015 Fujitsu calendar. (Offer valid until December 12, 2014. Calendars will be sent out in lieu of a formal announcement of winners.)

Q1 Did you know anything about Fujitsu’s sustainability activities before reading the report?

☐ Yes ☐ A little ☐ Nothing

Q2 (For those who answered “Yes” or “A little” to Q1) How did you come to know about them? (Choose all that apply.)

☐ Previous Sustainability Report ☐ Fujitsu website ☐ Seminar or other event
☐ Product catalog ☐ TV, newspaper or magazine ☐ Other [ ]

Q3 What is your impression of this report?

(1) Categories included
☐ Adequate ☐ Inadequate

(2) Amount of information
☐ Too much ☐ Appropriate ☐ Not enough

(3) Ease of reading
☐ Good ☐ Average ☐ Poor

Q4 Which sections of this report were of the greatest interest? (Choose all that apply.)

☐ The Power of ICT for sustainability and beyond ☐ Priority 1 Providing Opportunities and Security through ICT
☐ Top Message ☐ Priority 2 Protecting the Global Environment
☐ Case of Human Centric Innovation ☐ Priority 3/4 Embracing Diversity and Inclusion / Developing Human Resources for Their Contribution to Society and the Planet
☐ Six Key Persons Speak Out: Making Use of a Variety of Managerial Resources ☐ Priority 5 Communicating and Collaborating with Stakeholders
☐ Our Approach to CSR ☐ Management

Q5 From what perspective did you read this report?

☐ Fujitsu customer ☐ Resident of a Fujitsu facility neighborhood ☐ CSR/Environmental affairs staff member
☐ General consumer ☐ Shareholder ☐ NGO/NPD
☐ Student ☐ Investor/analyst ☐ Other [ ]

Q6 How did you learn about the existence of this report?

☐ Newspaper ☐ Fujitsu Public & Investor Relations Division ☐ NGO/NPD
☐ Magazine ☐ Fujitsu Group employee ☐ Friend
☐ Advertisement ☐ Fujitsu Group sales representative ☐ Exhibition
☐ Website ☐ Plant tour ☐ Other [ ]

Q7 Please use the space below to communicate any comments or requests you may have concerning Fujitsu’s sustainability activities.

________________________________________________________________________________________________________________________________________________________

________________________________________________________________________________________________________________________________________________________

Would you like to enter to win a Fujitsu calendar? (50 respondents will be randomly selected)

☐ Yes ☐ No

If you answered “Yes” to either question, please fill in the information below.

Name:

Mailing address:

Occasion (employer): _________________________ Department/position: _________________________

We will not use the personal information you provide for any purpose other than sending the calendar in case you win. Please contact us at the URL on the right for inquiries, or to notify us of changes in the information you have provided above. Any opinions and requests that we receive may be quoted in next year’s CSR report and elsewhere. Please realize that this may involve some editorial changes and additions.

https://www-s.fujitsu.com/global/about/responsibility/contact/contact.html
Financial & Non-Financial Highlights

Operating Income / Net Income

<table>
<thead>
<tr>
<th></th>
<th>Operating Income</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013 (FY)</td>
<td>94,393.0</td>
<td>132.5</td>
</tr>
<tr>
<td>2012 (FY)</td>
<td>55.0</td>
<td>105.3</td>
</tr>
<tr>
<td>2011 (FY)</td>
<td>42.7</td>
<td>88.2</td>
</tr>
<tr>
<td>2010 (FY)</td>
<td>-79.9</td>
<td></td>
</tr>
<tr>
<td>2009 (FY)</td>
<td>-200</td>
<td>-200</td>
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</tbody>
</table>

Net Income

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>(billion yen)</td>
<td>4,762.4</td>
<td>4,528.4</td>
<td>4,467.5</td>
<td>4,381.7</td>
<td>4,762.4</td>
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Capital Expenditures

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</thead>
<tbody>
<tr>
<td>(billion yen)</td>
<td>140.6</td>
<td>132.5</td>
<td>55.0</td>
<td>42.7</td>
<td>-79.9</td>
</tr>
</tbody>
</table>

R&D Expenses

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</thead>
<tbody>
<tr>
<td>(billion yen)</td>
<td>121.3</td>
<td>221.3</td>
<td>231.0</td>
<td>238.3</td>
<td>224.9</td>
</tr>
</tbody>
</table>

Trends in Expenses and Economic Benefits

- Expenses
- Actual benefits
- Estimated benefits

Trends in Expenses and Economic Benefits

<table>
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</tr>
</thead>
<tbody>
<tr>
<td>(billion yen)</td>
<td>142.5</td>
<td>122.2</td>
<td>121.7</td>
<td>140.6</td>
<td>130.2</td>
</tr>
</tbody>
</table>

Our Approach to CSR

The Fujitsu Group CSR Report 2014 reports in accordance with the
Fujitsu Group Corporate Social Responsibility (CSR) Policy. Of the
Group's wide-ranging initiatives, this report focuses on those in
areas thought to be of particular interest to stakeholders. Items that
could not be covered here are reported in the PDF version of the CSR

Editorial Policy

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areas thought to be of particular interest to stakeholders. Items that
could not be covered here are reported in the PDF version of the CSR

- **Reporting System**
  Details concerning Fujitsu Group initiatives are reported in the format of the figure at left. Our basic editorial policy is to consider issues from two standpoints: the importance to society and stakeholders and the importance to the Fujitsu Group. In particular, we consider directions for this report based on opinions we receive from third parties, general readers, and stakeholders on the previous fiscal year’s version of the report. Our intention was to create a report that is easy for members of the general public to read.

- **Guidelines Referenced**
  - GRI Sustainability Reporting Guidelines, Version 3.1 (G3.1)
  - ISO 26000 Guidance on Social Responsibility

- **Reporting Period**
  This report focuses on activities in FY 2013, from April 1, 2013 to March 31, 2014, and the data presented is actual performance data from that period. Content from times outside that period, however, is also presented.

- **Target Readership**
  This report is written assuming the following readership: Fujitsu stakeholders including customers, employees, stockholders and investors, suppliers and business partners, international society and local communities, public institutions and governments.

- **Organizations Covered**
  While the whole of the Fujitsu Group is covered in this report, when it is necessary to indicate the range of applicability, we will specify Fujitsu Group (to indicate the Group as a whole) or Fujitsu (to indicate Fujitsu, Ltd. as an independent entity). For organizations covered by our environmental reporting, see the Fujitsu Group Environmental Report 2014.

- **About third-party verification**
  The Fujitsu Group CSR Report 2014 [Detailed version] has undergone third-party verification by Bureau Veritas Japan to ensure the reliability of the information disclosed within.

**Publisher**

FUJITSU LIMITED

Authority for Publication: Masami Yamamoto

President and Representative Director

Published: September 2014 (The next report will be published in August 2015 and the previous report was published in August 2013.)
A Note Concerning Future Projections, Forecasts and Plans

This report not only describes past and present facts related to the Fujitsu Group but also includes future projections, forecasts and plans. Such projections, forecasts and plans are based on data available when the report was prepared, and therefore involve a degree of uncertainty. Accordingly, future results of operating activities and other new developments may differ from the projections, forecasts and plans included in this report. We ask our readers' understanding of the fact that the Fujitsu Group cannot be responsible for such eventualities.