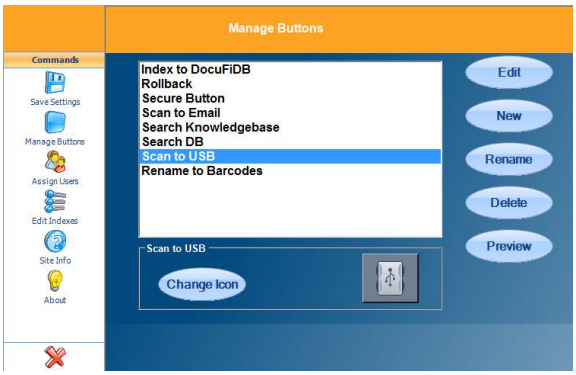
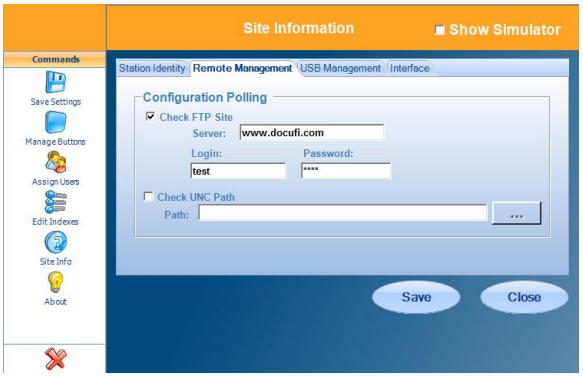
Finally,
a Document Capture Onramp
that offers simplicity and protects your investment



Easily create and manage workflow buttons

With Image Ramp™, your Fujitsu ScanSnap Scanner is your onramp to subscription profits and secure customer relations. Walk up scanning



Remote configure using FTP, or UNC services

Image Ramp™ provides a simple and intuitive onramp that is ideal for your customers document capture needs. Protect your investments by creating integrated solutions around your own DM offerings or take advantage of our own cloud infrastructure.

- ImageRamp offers a configurable environment that is simple to use and meet your customer document needs.
- Create custom workflow buttons for your clients document processing needs.
- Set up index configurations into SQL based data repositories
- ImageRamp is ideal for enterprise wide deployments. You can set up your customers devices through centralized FTP or UNC path locations or use a simple walk up USB configuration.
- Built in VNC services for remote control and diagnostics

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ImageRamp™

Why Sell ImageRamp™	ImageRamp, combined with the Fujitsu ScanSnapN 1800 Network Scanner, offers you a unique capture platform that can be customized to sell within any environment. It is only sold through authorized partners thus protecting your investment into selling the device to your valued customers.
Who can sell ImageRamp?	ImageRamp can be sold by Fujitsu and DocuFi authorized resellers only and is not available for the general Fujitsu reseller channels. Resellers are required to obtain authorization from DocuFi for resale of the ImageRamp software.
Where do I purchase it from?	Resellers are required to purchase the scanner from an appropriate Fujitsu distributor and identify DocuFi as the ISV partner to be used with the equipment. The ImageRamp software is then purchased through DocuFi.
Where do I make my profit?	ImageRamp can be sold as a perpetual license or under a subscription basis, providing even greater profits to you. We provide 1, 3 and 5 year maintenance subscription models to help meet your customers budgeting needs. ImageRamp retails for $995 per device and $225 for the first year maintenance. Dealer discounts apply.
What is the support program included with this unit?	We offer 1, 3 and 5 year support programs that can be combined with Fujitsu Replacement programs that offer you flexibility in configuring the right solution for your client. Your customer can be assured of being protected for the 3 year duration of this program.
What are my support responsibilities when selling this unit?	ImageRamp includes several remote diagnostic tools and recovery procedures, reducing your time and costs to support the unit without incurring travel and time. When a unit is determined to be down, swap your customers unit for fast replacement and minimal support costs.
Who are the typical customers for this solution?	ImageRamp is horizontal in its offering, yet is flexible enough to work into most end user environments where scanning is being done. Applications are in Government, Healthcare, Corporate AP/AR, Financial Services – just to name a few.
What is my Buy In?	We recommend that your initial buy in includes several ScanSnap units including a replacement unit as your customer base grows. There is no buy in for ImageRamp software for dealer demonstration units, nor is there a dealer fee for new DocuFi partners.
Whats involved in the installation of ImageRamp?	ImageRamp software can be added to a device in 5-10 minutes time through a supplied USB key. Simply power up the device, install the ImageRamp application and .net framework component, and your device is ready to go.
What Set-up is required?	Once the station is installed, it is an easy process and opportunity for you to provide professional services to set up specific workflows for your customer. Charge professional services fees for set up and configuration with your customers environment for additional profits to your organization. The beauty of ImageRamp is in its workflow button configurations, allowing you to customize up to 10 buttons that meet specific tasks for your customer.
Is there remote configuration?	ImageRamp configuration profiles can be enabled to watch a UNC network drive for automated updates, or even a FTP port for distributed environments. Any changes made to the configuration files are automatically uploaded onto each of the devices configured.
Can I demonstrate the software on my PC?	ImageRamp is a full .net compatible application and can be run in a simulated environment on your desktop or laptop computer. Customers are welcome to download and test the application on their own PC's prior to making a purchasing decision.
What sales tools are there to help me sell this?	With ImageRamp, your customers can gain exposure through several YouTube videos. Or, download the desktop application and explore the knowledgebase provided with the demo software.. Your customers can easily see for themselves how ImageRamp operates and what it can do for them.
What are some of its unique benefits?	Here are some unique benefits: • Add value to your existing DM offering • Offer a scalable platform that requires little to no administration by the user. • Introduce innovative touch screen solutions that excite your prospects. • Add subscription and consulting services revenue that are high in profit margin.
How can customers learn more?	Visit www.imageramp.com to gain access to our knowledge base and youtube links. • Access the supplied knowledge base from within the trial product • Offer rental units to your customers on a trial basis. • A demonstration version is available for download at http://www.imageramp.com/downloads.html