Fact Sheet
Fujitsu Quality Assurance and Testing Services

Our Test Readiness Assessment is a comprehensive review of your test infrastructure with an emphasis on improving efficiency, reducing redundancies, and driving down costs.

Fujitsu has worked with a multitude of clients in developing strategies to address the core issues around testing. We understand how the right combination of strategy, planning, tool integration, and most importantly, resources must come together to provide cost effective solutions. The Fujitsu Testing Services group has experience across all industries and technologies allowing us to tailor an approach that balances both risk and cost efficiency to help you meet the unique challenges facing your organization.

**When?**
An assessment can happen anytime during the software development life cycle; from initiation to post implementation test support and maintenance.

**Why?**
Software testing can be a costly activity which can consume anywhere from a third to half of a project's application development expenditure. Post-implementation test support can also be quite cost prohibitive with an ever increasing number of applications to support while maintaining shrinking budgets. Why not let Fujitsu help save costs by performing a detailed review of your testing lifecycle along with the impacted areas?

**Where?**
Most assessments will involve a small localized presence at your workplace during the information gathering and analysis phases, but our recommendations can be developed remotely, if necessary, or the assessor can remain at your local workplace, whichever is most convenient for you.

**Subject**
Our Test Readiness Assessment is a comprehensive review of your test infrastructure with an emphasis on improving efficiency, reducing redundancies, and driving down costs. We will help you:
- Do the right things
- Do them the right way
- Get things done efficiently
- Provide value

**Who Should Participate?**
Participants should include: business and project stakeholders, any IT leadership or project teams, and individuals with a vested interest in the outcome of the initiative and who are key participants in the test process.

**Deliverables**
- Test assessment findings
- Recommendations as a result of the assessment
- High level roadmap to address how to best implement agreed upon recommendations

**Overview**
- Put our 30 plus years experience to work for you
- Identify the testing needs associated with your hardware and software
- Validate your test infrastructure
- The detailed review of your testing lifecycle and impacted areas will help reduce your costs
- We’ll even bring the donuts
Typical Process:
- Introductions:
  - About Fujitsu
  - About the Practice and the Testing Services offering
  - Test considerations
  - Identifying assessment expectations
- Identify scope, need, objectives and approach
- Analysis:
  - Business scoping and gap analysis
  - Technology and environment review
  - Tools and data infrastructure
  - Process maturity

Test Readiness Assessment Process
Fujitsu offers the Test Readiness Assessment service to validate the test infrastructure, identify the testing needs associated with your hardware and software, capture your overall objectives, approach, and make recommendations based on your organizational capacity and capability needs. We will work with you to tailor an agenda that will be successful in your specific environment.

<table>
<thead>
<tr>
<th>Section</th>
<th>Recommended Location</th>
<th>Topic</th>
<th>Audience</th>
<th>Approach</th>
<th>Purpose</th>
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</thead>
<tbody>
<tr>
<td>Discovery</td>
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<tr>
<td>Introduction</td>
<td>On-site or remotely</td>
<td>• Introductions</td>
<td>Sponsor and Stakeholders</td>
<td>All</td>
<td>All</td>
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<tr>
<td>• Process Overview</td>
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<td>• Assessment Expectations</td>
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<tr>
<td>Identify Scope, need and Objectives</td>
<td>On-site or remotely</td>
<td>• Review “pain points” and opportunities for improvement</td>
<td>Sponsor Stakeholders</td>
<td>Discussion / Creation</td>
<td>Understand what the client has and needs, to tailor the discussion and proposed approach</td>
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<td>• Review organization and general process</td>
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<td>Approach: establish checkpoints and deliverables</td>
<td>On-site or remotely</td>
<td>• Establish checkpoints and deliverables</td>
<td>Sponsor Stakeholders</td>
<td>Discussion / Creation</td>
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<td>• Review timelines and dependencies</td>
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<td>• Schedule Kickoff</td>
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<td>• Identify Subject Matter Experts</td>
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<td>Analysis</td>
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<td>Business Scoping and Gap Analysis</td>
<td>On-site</td>
<td>• Evaluate each application’s requirements, assets and artifacts to determine the size, scope, priority, maturity, interoperability, complexity and timeline for offshoring. Perform a gap analysis to determine needs</td>
<td>Technical and Sponsor</td>
<td>Discussion / Creation</td>
<td>Evaluation</td>
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<tr>
<td>Technology and Environment Review</td>
<td>On-site</td>
<td>• Perform an evaluation of the supporting technology and environment to determine the level of commonality, inter-dependencies as well as the required setup needs</td>
<td>Technical and Sponsor</td>
<td>Discussion / Creation</td>
<td>Understanding</td>
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<td>Tools and Data Infrastructure</td>
<td>On-site</td>
<td>• Review the level of tool usage, including test planning and management, defect management, test automation and performance test requirements</td>
<td>Technical and Sponsor</td>
<td>Discussion / Creation</td>
<td>Understanding</td>
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<td>• Review test data management approach</td>
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<td>Process Maturity</td>
<td>On-site</td>
<td>• Project management, development and test methodology, framework setup, governance and support</td>
<td>Technical and Sponsor</td>
<td>Discussion / Creation</td>
<td>Understanding, Clarification and Buy-in (sponsor / stakeholders)</td>
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<td>Findings</td>
<td>On-site</td>
<td>• Review findings</td>
<td>Sponsor SMEs</td>
<td>Discussion</td>
<td>Education and Buy-in (team)</td>
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<td>Recommendations &amp; Action Planning</td>
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<td>Recommendations</td>
<td>On-site or remotely</td>
<td>• Review preliminary recommendations</td>
<td>Sponsor Stakeholders</td>
<td>Presentation and Discussion</td>
<td>Understanding, Clarification and Buy-in (sponsor / stakeholders)</td>
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<td>Action Planning</td>
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<td>Action Plan</td>
<td>On-site or remotely</td>
<td>• Develop preliminary action plan</td>
<td>Sponsor Stakeholders</td>
<td>Map key results and desired outcomes; Agree on key initiatives</td>
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<tr>
<td>On-site or remotely</td>
<td>• Refine action plan</td>
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<td>• Define checkpoints and metrics</td>
<td>Stakeholders</td>
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<td>Broadcast</td>
<td>On-site or remotely</td>
<td>• Review recommendations and action plan</td>
<td>Sponsor Stakeholders SMEs</td>
<td>Presentation and Discussion</td>
<td>Team Understanding and Buy-in</td>
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About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies.
For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

Fujitsu platform solutions
In addition to Fujitsu PRIMERGY servers, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures
As a global IT infrastructure provider, Fujitsu offers a complete range of servers designed to fill any role in today’s business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY® line delivers Intel®Architecture servers with the rock-solid reliability and industry-leading performance you need.

PRIMERGY Servers
www.fujitsu.com/global/services/computing/
- PRIMERGY: Industrial standard server
- SPARC Enterprise: UNIX server
- PRIMEQUEST: Mission-critical IA server
- ETERNUS: Storage system

Software
www.fujitsu.com/software/
- Interstage: Application infrastructure software
- Systemwalker: System management software

More information
For more information, please visit:
http://solutions.us.fujitsu.com/

For Information on our Intel based PRIMERGY Servers:

For Information on our Enterprise Storage:

For Information on our SPARC® Enterprise Servers:

For Information on the new PRIMEQUEST® Servers:
http://solutions.us.fujitsu.com/www/content/products/servers/primequest/

Fujitsu green policy innovation
Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:
www.fujitsu.com/global/about/environment/

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FPC58-3105-01 06/12
FCI_12.0395

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