Fact Sheet
Lean Optimization

Helping you achieve sustainable breakthrough performance

Challenges
Firms are in an increasingly competitive global market. For-profit firms are scrutinized over levels of profitability, while non-profits are scrutinized over operational costs. In order to be competitive, you must simultaneously improve your competitive position, customer satisfaction, customer-facing quality and profitability.

How we can help
The Lean Optimization practice integrates lean, six sigma, Toyota Production System and Kaizen bodies of knowledge into a single consulting practice. Our blended approach to Lean Optimization offers the most suitable change management methodology, helping you achieve your various goals.

Benefits
By implementing the Fujitsu Lean Optimization practice solutions, you will realize simultaneous improvements in competitive position, speed, cost, and customer-facing quality.

What we offer
Our approach is based on three basic principles:

- **Value Added** – Offering a customized approach to process improvement that best meets your particular needs
- **Performance** – Providing process-focused solutions designed to help you achieve breakthrough performance at the organization level
- **Results** – Selecting, prioritizing and aligning projects based on your strategic business goals

How it Works
Our engagements begin by understanding your business drivers. We can then employ our Results Chain methodology to develop a strategy for organizational transformation.

Next, we perform an organizational assessment to determine the current state of the organization and your readiness for change. We identify and target specific opportunities for process improvement using the methodology best suited to your environment.

Project execution focuses on employing principles from Fujitsu Lean Optimization to simultaneously improve speed, cost and customer-facing quality at the process-level. When the engagement concludes, you can expect improvements in operational performance and customer satisfaction, as well as lower costs.

Throughout the engagement we work with you to change your organizational DNA, initiating a shift that sees continuous improvement adopted as part of your culture. Such a shift drives sustainable results and marks the beginnings of your journey to sustainable breakthrough performance.

The Problem
Customers are not getting the product quality they want, when they need it, where they want it and for the price they want to pay.

Solutions in Action
Here are typical examples of results that can be achieved from our Lean Optimization projects:

- Increase productivity by 15% – 50%
- Increase capacity by 10% – 50%
- Reduce response time by 20% – 80%
- Reduce waiting time by 20% – 80%
- Reduce inventory/stock by 30% – 80%
- Reduce floor space by 15% – 50%
- Reduce set-up time by 30% – 90%
- Reduce the cost of non-quality by 10% – 30%

Why Fujitsu
The lean optimization practice

- Fujitsu is a stable, established, reputable, world-class supplier of business and technology solutions
- We have completed over 3,000 successful Lean Optimization engagements spanning a period of 15 years

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- Systemwalker: System management software

More information
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