Fujitsu provides our customers with scalable installation services as a part of its comprehensive deployment service offerings. Our Installation services are focused on providing onsite services for the deployment of in-store technology for retailers and desktop refreshes for any enterprise.

**Challenges**
Deploymenets are usually a finite project with a start and an end. While most organizations invest in house to develop the solution to be deployed, they usually do not have the permanent resources to be able to execute the rollout of the final solution at the speed they need to implement it; or the expertise to plan and manage a deployment.

**How we can help**
The Fujitsu America Services Group provides our customers with scalable Installation Services as a part of its comprehensive deployment service offerings. Our Installation Services are focused on providing onsite services for the deployment of in-store technology for Retailers and desktop refreshes for any corporation.

The Installation Services Group, based geographically throughout the United States, provides consistent project management for all stages of equipment rollouts. Working with each customer’s requirements, project managers develop processes and procedures specific to individual project needs, ensuring a successful deployment of any solution.

Fujitsu Installation Project Managers take on the responsibility of delivering a successful rollout from procurement to installation. We are able to do this by working closely with each customer to understand their concerns, requirements, and constraints for each project.

Fujitsu has a national field force dedicated to installing and servicing Point of Sale (POS) systems and PC technology across North America. While Fujitsu manufacturers and sells its own hardware solutions, we also install and service thousands of servers, PC’s, POS terminals and peripherals made by other manufacturers. Each Fujitsu technician is required to be A+ certified, ensuring they are fully familiar with PC technology and its operation. They are intimately knowledgeable of the workings of a typical store, general retail operations, and the implementation lifecycle of desktop technology. Many have advanced certifications and are specialists in networking as well as other disciplines.

Fujitsu also has long term relationships with select organizations that can provide skilled technicians to augment our own staff when a rapid rollout requires additional resources. When we engage our partners, Fujitsu takes ownership to ensure the personnel are suitably trained and managed to provide seamless service that meets the agreed Service Level Agreement (SLA), and upholds the excellent Fujitsu reputation for customer service.

Our ability to scale our deployment offerings using these partnerships allows Fujitsu to provide special skills-sets when needed or lower the cost of resources that translate into cost effective options for our customers.

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**The Problem**

- You have a new technology solution you need to deploy and require a trusted partner who can get the job done at a cost effective price
Fact Sheet Fujitsu Installation Services

Fujitsu understands that work is often accomplished during the hours between a store closing and store opening time; or weekends and nights in an enterprise location. We are used to meeting special time frames for installation services.

The Fujitsu Installation Project Managers have many years of expertise in the implementation of installation services. They are well versed in all aspects of project management on a nationwide level, which provides our customers with both professional and consistent installation services.

Fujitsu recognizes that each customer’s installation needs are special. Our Installation Services, when coupled with our Project Management, Staging, and optional Wiring Services provide a genuine single vendor to manage all your needs from procurement to installation, test and turnover of any in store technology solution or desktop deployment.

Why Fujitsu
Enabling the Global Enterprise
Fujitsu provides a full array of managed infrastructure solutions. As part of these solutions, Managed Office Services is a component of the dynamic infrastructure offerings from Fujitsu. Fujitsu is your trusted partner for making managed office and managed infrastructure services simple. We are arguably the most global vendor, with leadership market share in Europe, Asia, and North America. With more than 175,000 employees worldwide in over 80 countries speaking 29 languages, we can service your infrastructure in place, with a two-hour response, to cities throughout the world. Fujitsu can deliver unique value to global clients by helping them standardize global delivery, operations, and support. At the same time, we have the local presence and understanding to do business with clients who have regionally diverse languages and cultures. Fujitsu leverages best-of-breed infrastructure solutions to reduce risk, complexity, and cost.
About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies.

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More information

For more information, please visit: http://solutions.us.fujitsu.com/

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For Information on our Enterprise Storage:

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For Information on the new PRIMEQUEST® Servers:
http://solutions.us.fujitsu.com/www/content/products/servers/primequest/

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/

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FPC58-3149-01 12/12
FCI_12.0916

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