Challenges
Managing Enterprise Resource Planning (ERP) is central to doing business, but is a costly capital expense that requires skilled resources to configure, upgrade, maintain and support applications in a timely manner. Couple this with the pressures to reduce operating costs, while increasing reliability, flexibility and sustainability, and the need to seek a partner with proven experience and success becomes clear.

How we can help
Fujitsu has the solution. By hosting your ERP applications within our world-class data centers and leveraging our expert management services, you can have the best of both worlds – greater performance and reliability at a lower cost.

Fujitsu provides a comprehensive end-to-end solution that can be tailored to meet your requirements. With the option of using our Private Hosted Cloud services or our fully managed data center services, you can decide what works best for you. Implementing ERP Hosting and partnering with Fujitsu will help you reduce your operational costs, increase efficiency and allow you to take advantage of our proven processes and methodologies.

Benefits
Implementation, operations and management of the ERP system include back-end infrastructure hosting and support for applications.

Fujitsu ERP hosting solutions provide you with the following benefits:
- A fully managed service that allows you to focus on your core business objectives and activities
- A quicker implementation time
- Economies of scale from Fujitsu shared data center infrastructure and managed services
- An OpEx model that eliminates large capital outlays and lower ongoing operating cost
- Greater operational flexibility and agility, moving from a fixed to a consumption based usage model
- Lower personnel resource and training costs from the elimination of and/or the need for in-house expertise
- Improved SLAs and reliability as a result of high availability of ERP systems across the enterprise
- Greater business agility to respond to requests for new ERP services
- Improved ability to meet legal, regulatory and other compliance obligations
- Improved disaster recovery planning by leveraging additional Fujitsu data centers
- Ability to stay current on software releases through patch management and general upgrades
- The option of selecting fully managed hosting at one of our state-of-the-art data centers or the benefit of leveraging our Private Hosted Cloud, which allows you the scalability and elasticity you need to flex with your environment.

The Problem
- You currently have departmental stand-alone software systems that make data management and analysis challenging and disparate
- ERP is critical to the business, but requires a significant investment of people, time and capital
- Business is under pressure to reduce technology related costs while increasing agility

What we offer
- A secure hosted environment that best suits your needs, either in a cloud environment or a fully managed data center
- ERP application modules that will fit your needs
- Support, skilled resources, service and management to eliminate risks, operational expense and allow you to focus on your core business
- Improved disaster recovery planning by leveraging additional Fujitsu data centers
- Ability to stay current on software releases through patch management and general upgrades
- The option of selecting fully managed hosting at one of our state-of-the-art data centers or the benefit of leveraging our Private Hosted Cloud, which allows you the scalability and elasticity you need to flex with your environment.

Power up your ERP business with a Fujitsu hosting solution.
How it Works

Managed Infrastructure Services for ERP consist of end-to-end service and support, delivered from either client data centers or Fujitsu data centers. Fujitsu TRIOLE® best practices and methodologies standardize service delivery to simplify SLA management, increase operations efficiency, improve service levels, and reduce risks in heterogeneous IT environments. A central storage management system monitors operations and also supplies all the data to enable billing by net usage.

ERP Application Support provides for the integration of new functions: support for rollouts, release changes/ upgradges, migrations and application optimization.

ERP Hosting Assessment Service provides for the analysis of your current requirements and approach to managing ERP applications, then projects the potential business benefits that could be gained by moving to a hosted approach.

Solutions in action

One customer - had an antiquated ERP system, costly to maintain and not standardized. Fujitsu provided analysis design and development of a new SAP® based system, hosted in our Sunnyvale Data Center with disaster recovery at the customer’s site. Outcomes included: deploying an integrated ERP solution that, reduced operational costs/risks and eliminated the need for in-house SAP expertise.

Another customer - had ineffective tools and processes for tracking inventory, trailing profit expectations and unresponsive support infrastructure. Fujitsu provided an upgraded SAP environment, desktop and help desk support with an SLA-based maintenance contract and established productivity metrics. Outcomes included: Leading profitability expectations, best inventory to profit ratio of all the other subsidiary companies, reusable SAP support processes and a global support process for IT outsourcing.

Why Fujitsu?

Fujitsu is committed to achieving your objectives for cost reduction, business alignment, flexibility, and service improvement.

Fujitsu has more than 50 years of experience in providing enterprise business critical support, with a proven track record in hosting and end-to-end services that drive down costs from year to year.

Our proven processes and templates take the risk out of improvement programs, reducing costs and timescales.

Fujitsu has built a strong global IT infrastructure capability that specializes in major technologies with partnerships and accreditations, including SAP, Oracle®, Microsoft®, and Cisco®. For your global operations, Fujitsu will enter into a transparent global contract that supports regional business activities, and scale to add functionality with transparent and cost-predictable pre-determined charges.

Additionally, through our partnership with SAP, we offer innovation with 3 RDS Solutions, which provide condition based maintenance, assets analytics and mobility. And are a qualified partner for SAP RDS of CRM Mobile Sales, Afaria® deployment, SUP deployment and rapid database migration of SAP NetWeaver® BW to SAP HANA®.
About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies. For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

Fact Sheet ERP Hosting Solution

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/

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