Even a casual review of current industry reports shows that the SD-WAN market will balloon to several billion dollars within the next five years. Some enterprises will buy SD-WAN technology directly from manufacturers and build their own networks, but analysts predict a large percentage of customers will acquire SD-WAN from a managed service provider.

The reasons for choosing SD-WAN as a managed service are simple. Enterprises can rely on the managed service provider’s expertise to design, implement and manage the service. There is minimal capital investment required, as well as limited technology to maintain or staff to train. It also reduces the time it takes for enterprises to roll-out SD-WAN technology and start benefitting from improvements to network performance, operational efficiency and business productivity, in addition to cost reductions and bandwidth optimization.

**A Ready-Made Revenue Stream for Service Providers**

Fujitsu created SD-WAN-as-a-Service (SD-WANaaS) specifically for you to market directly to your customers as a managed service. This subscription-based, pay-as-you-grow solution offers you low-cost, low-risk, quick entry into the managed SD-WAN market.

We’ve put our two-decade managed services pedigree to work for you—researching SD-WAN technologies, analyzing various features and functionalities, and building a managed SD-WAN service tailor-made for you to offer to your customers.
Delivering a Top-Quality User Experience for Your Customers

**Centralized Management**
Fujitsu creates, manages and monitors your customer’s SD-WAN service through our centralized management system, which contains all the customer’s traffic handling policies and procedures. When new sites are added, Fujitsu ships the SD-WAN edge appliance to the site and the customer simply connects it to the network. The appliance automatically connects to the centralized management system and the site is fully operational in minutes. No truck rolls are required. Since everything is controlled from the central location, moves and changes are just as easy.

Fujitsu continually monitors the behavior of the distributed sites and applications, bandwidth utilization, quality of service, security and network performance (latency and loss). Additionally, we use real time monitoring and historical reporting to determine if changes to the traffic policies will improve the performance of application delivery and traffic throughput.

**Customized Dashboards**
Customized dashboards are provided for both you and your customer so you can monitor the network performance, application throughput, and the connections between branch offices, data centers and headquarters. Keeping the SD-WAN network working at optimal efficiency in the most cost-effective manner is a team effort between you, your customer and Fujitsu. We never lose sight of the goal of delivering the best user experience to your customers.

**Count on Our Excellence in Managed Services**
Fujitsu has a decades-long track record as a trusted advisor and partner to customers throughout the communications network industry, collaborating with them to get the best performance out of their networks. Our NOC is staffed with expert, multi-certified technicians who keep a watchful eye on your network at all times and remain aware of risk-elevating conditions such as weather or major events. Let Fujitsu do the work of managing your network so you can do the work of serving your customers and growing your business.