Fact Sheet
Fujitsu Data Center Services

Providing a full suite of data center services that ensures continuous service availability for your business

The challenge
■ Control costs as the demands on your data center expand
■ Maximize the use of your existing data center resources
■ Implement meaningful sustainability initiatives
■ Properly design your business continuity/disaster recovery plan
■ Improve services and products time-to-market

Fujitsu Data Center Services Portfolio
Managed Infrastructure Services
Fujitsu modular Managed Infrastructure Services provide remote or local management of your entire IT infrastructure. This service can also be applied to only sections of your IT infrastructure, specific to certain assets.

Managed Data Center Services provide for the management of your entire data center. Server Managed Services provide for the implementation and operation of state-of-the-art single-source or multi-vendor server infrastructure.

Storage Managed Services provide all storage capacity services, for the efficient and secure operation of storage infrastructure.

Managed Network Services provide for planning, implementing, operating, and maintaining network components for LAN, storage networks (SAN), in Blade systems, or WLAN/WAN connections.

Managed Security Services ensure that the highest degree of protection is available for a client’s network, data, applications, and communications.

Multivendor Enterprise Services involve the SLA management of heterogeneous hardware environments.

Infrastructure Solutions Data Center Services
Our Infrastructure Solutions provide an array of Fujitsu data center hosting options, to address issues related to data center physical capacity limitations and costly expansion requirements.

Fujitsu Colocation services provide physical hosting for your IT equipment within our secure and highly reliable data centers.

Fujitsu hosting services also provide workload hosting for applications, databases, and website hosting.

Data Center Hosting allows you to put the full management of your data center resources and processes in the capable hands of Fujitsu.

Professional Services
Fujitsu Professional Services ensure the successful deployment, maintenance, and management of IT infrastructure solutions.

Consulting services focus on measuring IT project ROIs, improving service levels, increasing energy efficiencies, and optimizing infrastructures through standardization, automation, application rationalization, consolidation, and virtualization.

Technical support services for managed infrastructures consist of engineering, installation, relocation, and security services.

Fujitsu Differentiators
Fujitsu is a $53B leader in Global IT Systems and Services, with a track record of more than 50 years providing mission-critical support.

Fujitsu is truly vendor-independent. We support OEM products from the biggest names in the IT

Fujitsu Data Center Services provide
■ Reduced data center costs of 30% to 50%
■ IT infrastructure that flexes up or down with business demand
■ Cost-effective alternatives to data center expansion
■ Improved utilization of existing systems
■ Reduced power consumption and carbon footprint
■ Improved business continuity/disaster recovery planning
■ Accelerated deployment of new applications
The Dallas, TX, Staten Island, NY and Sunnyvale, CA Data Centers

The Fujitsu Dallas, TX, Staten Island, NY and Sunnyvale, CA, data centers provide backbone network connecting facilities for redundancy, communication, secure, and compliant environments. Data centers feature:

- Electrical capacity for current and anticipated on-going demands
- Disaster-resistant structures
- Uninterruptible power supplies with emergency static by-pass to utility feeders
- Electrical feeders to the utility service that automatically switch from primary to secondary in case of an outage
- Card access systems that control and track access to all areas
- Closed-circuit TV monitoring of the interior and exterior of each facility
- Communication plan enabling Safety Services to respond in the event of a communication loss to an outside facility
- Safety Services personnel on-site 24/7/365
- Facility problem diagnosis and resolution
- Physical planning and adherence to data center requirements for hardware and related components
- Mainframe problem determination and scheduled equipment maintenance
- Raised floor space of 22,490 square feet
- Support for UNIX®, Microsoft® Windows®, LINUX® servers, and Mainframes
- 24/7/365 operation with centralized monitoring and control from the Fujitsu Command Center
- Weekly, monthly and quarterly compliance monitoring of Technical Governance Metrics

industry with Fujitsu cross-trained engineers, ensuring clients greater technical skills and troubleshooting abilities, as well as streamlined call flows and handoffs.

Based on virtualization and automation technologies, highly standardized and proven Fujitsu TRIOLE® architectures reduce delivery times and eliminate improvement program risks. TRIOLE best practices and methodologies standardize service delivery for highly efficient operations and improved service levels.

Sense and Respond is our unique lean approach to IT customer services that is focused on continuous improvement of service.

Fujitsu has more than 1.4 million square feet of data center capacity in over 85 data centers spread over 13 countries. In North America, Fujitsu has:

- The Dallas Data Center in Texas (PCI certified, with 145 associate certifications)
- The Sunnyvale Data Center in Silicon Valley (HIPAA certified)
- Data centers in Regina and Montreal, Canada

Fujitsu also has a Trinidad data center in the Caribbean. The Sunnyvale facility is a green data center using hydrogen power fuel cell to generate 50% of the data center’s power requirements and reduce carbon emissions by 21%.

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About Fujitsu Americas

Fujitsu America, Inc. is the parent and/or management company of a group of Fujitsu-owned companies operating in North, Central and South America and Caribbean, dedicated to delivering the full range of Fujitsu products, solutions and services in ICT to our customers in the Western Hemisphere. These companies are collectively referred to as Fujitsu Americas. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies. For more information, please visit: http://solutions.us.fujitsu.com and http://twitter.com/fujitsuamerica

Fujitsu platform solutions
In addition to Fujitsu PRIMERGY servers, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures
As a global IT infrastructure provider, Fujitsu offers a complete range of servers designed to fill any role in today’s business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY line delivers Intel® Architecture servers with the rock-solid reliability and industry-leading performance you need.

PRIMERGY Servers
www.fujitsu.com/global/services/computing/
- PRIMERGY: Industrial standard server
- SPARC ENTERPRISE®: UNIX® server
- PRIMEQUEST®: Mission-critical IA server
- ETERNUS®: Storage system

Software
www.fujitsu.com/software/
- Interstage: Application infrastructure software
- Systemwalker: System management software

More information
To learn more about Fujitsu PRIMERGY products, please contact your Fujitsu sales representative or Fujitsu Business partner, or visit our website.
http://solutions.us.fujitsu.com/

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Fujitsu green policy innovation
Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:
www.fujitsu.com/global/about/environment/

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