

FUJITSU Digital Business Services

# Industrialized Automation Services

## Breaking through the Automation Scale Out Glass Ceiling

Robotic Process Automation (RPA) is one of the most promising technologies for optimization of processes and service delivery. However, after rapid initial adoption, RPA and Cognitive Automation pilots have not as yet been matched by large scale enterprise deployments. While there are isolated examples of enterprise robot farms in the thousands, most are stuck at 50 robots or fewer, due to difficulties in identifying business cases, information security concerns, inability to support large robot farms, organizational resistance to change and realignment of resources.

Fujitsu believes that these barriers to scale-out are costing users between 12% to 16% savings on operating budgets. The **Fujitsu Industrialized Automation Operating Model** is devised to help customers more easily reap the massive potential benefits of this disruptive technology.

shaping tomorrow with you

The Fujitsu industrialized Automation Operating Model puts you on the fast-track to RPA efficiencies.

### Key features

- ⊕ **End-to-end Automation Operating Model**  
Directly addresses both technical and non-technical needs and barriers to achieve scale.
- ⊕ **Agile Automation Factory**  
Leverages Agile and DevOps principles to rapidly deliver RPA and Cognitive Automation in a consistent and efficient manner across double digit numbers of delivery pods.
- ⊕ **Robotics Operations Center**  
As virtual workers increasingly shoulder the burden of process delivery, Fujitsu's 24/7 Operations Center provides high availability and high performance resources.
- ⊕ **Automation Academy**  
Designed to tackle the war on talent and ensure you have and retain the highly skilled automation developer resources you need. The academy also enables customers to train a new generation of automation evangelists to deliver an automation-first strategy for their enterprise.

## + Agile Automation Factory

This is the Fujitsu RPA and Cognitive Automation factory, where we apply Agile and DevOps principles using our delivery pods for implementation of automation at pace, comprising:

- + Automated business process discovery.
- + Scalable delivery pod structure.
- + Industry standard Agile toolsets to maximize burn rate.
- + Structured collaboration on best practice.
- + Dedicated robot repository to minimize build time.
- + Sandbox environments to develop cognitive automation solutions.

## + Robotics Operations Center

The Fujitsu reliable, proven mechanism for supporting robots on an industrial scale, comprising:

- + A robust support model built on global service management experience.
- + Continuous improvement.
- + Flexible support models from on premises architectures through to full Automation-as-a-Service.
- + Proactive management, optimization and support of robot farms in the thousands.

## + Automation Academy

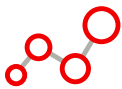
A dedicated training asset for Fujitsu customers, to create a sustainable pipeline of skilled resource to deploy automation at scale, comprising:

- + Talent acquisition and recruitment.
- + Rapid on-boarding.
- + Training and Certification.
- + Knowledge Management.
- + Cross-training and upskilling of Fujitsu and client resources.
- + Retraining route for client resources displaced by automation.
- + Outplacement support.
- + Management of contingent resource partnering.



### Rapid

Fujitsu guides your enterprise from pilot to mobilization in as little as 4 weeks and on to scale-out in a further 12 weeks.



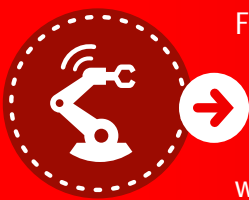
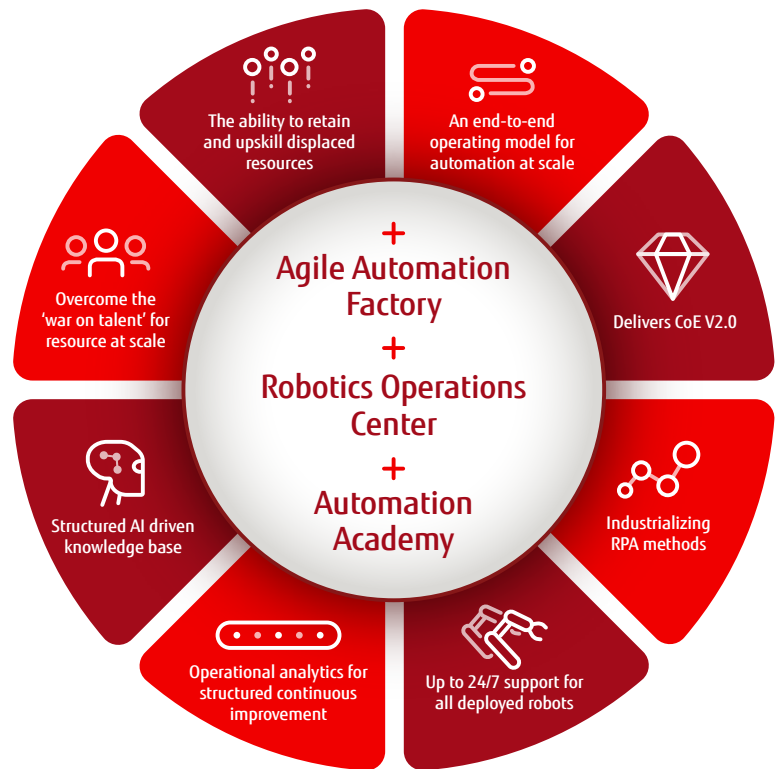
### Scalable

Fujitsu has reimagined the Automation Operating Model with our Agile Automation Factory. It is designed around modular delivery pods, supported by an Automation Academy to provide the resource pool needed to fuel growth.



### Robust

Traditional CoEs are not able to efficiently support very large farms with thousands of robots. The Fujitsu Robotics Operations Center builds on our 24/7 global support model, supporting customers in over 100 countries in 40 languages, to deliver business continuity fears as the ratio of robots to physical workers significantly increases.



FUJITSU Robotic Process Automation

Break through the Automation scale out glass ceiling safely with FUJITSU

[www.fujitsu.com/EMEIA/RPA](http://www.fujitsu.com/EMEIA/RPA) »

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