



# Hybrid IT

Stories from our customers

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HM Revenue & Customs (HMRC)

# Migrating core business services to Azure



**“Fujitsu and HMRC worked together seamlessly to ensure the smooth migration of these vital services.”**

Jo Connew, SOTF Programme Director, HMRC

## Enabling seamless Azure migration



### Challenge

Through a competitive tender, HMRC looked to migrate 13 core business services to Microsoft Azure. It needed the right migration solution and chose long term strategic IT partner, Fujitsu.

### Solution

Fujitsu Cloud Services for Microsoft Azure: used to rehost and replatform 13 HMRC business services to Microsoft Azure.

### Outcomes

- Identified multiple opportunities to drive and improve customer processes
- Developed a framework for future migrations to Azure Cloud
- Supported enhancement of customer's technical capability



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Ministry of Education and Child Care,  
British Columbia

## 0 information access delays



**"The Agile approach introduced by Fujitsu has streamlined product development and increased transparency."**

**Spokesperson**, Services and Technology, Ministry of Education and Child Care, British Columbia

### A cloud first for the Government of BC

Canada

#### Challenge

British Columbia in Canada has strict privacy laws. The Ministry needed to ensure student data privacy would be protected and regulatory requirements for in-country data storage would be met when moving to the cloud.

#### Solution

The Ministry with Fujitsu, carried out a Privacy Impact Assessment and produced a submission to the government to move to the cloud. Fujitsu also introduced agile processes for evolving MyEdBC.

#### Outcomes

- The first Ministry to successfully move core government services to the cloud in British Columbia
- Removed delays in accessing information pertaining to students
- Zero complaints from users during peak periods



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Ministry of  
Education and  
Child Care





Whitbread

# Enabling cloud transformation with a Springboard™ to Azure Cloud



**“Working as one team across Fujitsu, Whitbread, and Microsoft has given us a cloud platform that enables migration to a modern environment.”**

Simon Maddock, Head of Infrastructure, Whitbread

## A more environmentally sustainable platform



### Challenge

Whitbread wanted to move away from its traditional data center to the cloud to increase agility and become more innovative, sustainable and efficient. It needed the right partner to enable this journey.

### Solution

Fujitsu is migrating multiple Whitbread applications to Microsoft Azure, using Fujitsu Springboard™ for Azure; a new platform for innovation and growth in Azure based on Microsoft Enterprise Scale Landing Zones.

### Outcomes

- Enables better decision-making and efficiency through transparent governance
- Accelerates time to market
- More environmentally sustainable platform



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**WHITBREAD**





BlueScope Steel Limited

**Speed to deliver daily data reduced by 40%**



**“Fujitsu Data & AI went above and beyond on many occasions, overcoming many hurdles. It was instrumental to the success of this project.”**

Julianne Tancevski, Head of Data and Analytics, BlueScope Steel Limited

### Higher performance with Azure

Australia

#### Challenge

BlueScope ASP needed to re-platform its legacy on-premises data lake to a modern cloud platform to improve performance and availability, and enable scalability and faster solution delivery.

#### Solution

An 100TB data lake and over 20 data models underpinning enterprise forecasting and reporting were migrated from an on-premises platform to Azure Modern Data Platform with minimal disruption to users.

#### Outcomes

- Daily data delivery time reduced by two hours
- Improved security compliance with software always updated
- Platform replicable and deployable by overseas business units



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Meridian Energy

**16 applications  
moved over a  
49-day period**



**Working in close collaboration, Fujitsu and Meridian performed a Cloud Economic Assessment to validate the economic value for the move. Following this, Fujitsu executed a rapid migration to AVS.**

### Proving the value of a cloud transformation

 New Zealand

#### Challenge

Meridian Energy wanted to enable a cloud-first strategy, but first needed to perform an economic assessment and technology POV to validate the approach.

#### Solution

Fujitsu performed a Cloud Economic Assessment and used Fujitsu Multi-Cloud Architect to migrate 16 applications to AVS, powered by Intel® Xeon® Scalable processors and Intel® Solid State Drives.

#### Outcomes

- Workloads can be rapidly migrated with minimal business interruption
- Networking challenges reduced by using the same VMware tools
- Ability to continue with the strategy for broader cloud migration



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Birmingham 2022 Commonwealth Games

**338 technical resources mobilized**



**"If there was a technical issue, Fujitsu made sure it didn't impact the smooth running of the Games."**

**Tony Dudley**, Director of Telecommunications and Technology Programme Management, Birmingham 2022 Commonwealth Games

## Showcasing Birmingham 2022 to the world



### Challenge

With just 200 days to go, hundreds of people to mobilize and an immovable deadline, the Commonwealth Games needed a strong integration partner to lead deployment and operations for all ICT services.

### Solution

Fujitsu stepped up, rapidly mobilizing teams and forming close partnerships with the Organizing Committee and contractors to plan, design, build and operate critical ICT infrastructure for all venues.

### Outcomes

- Mobilized resources to deploy and test critical ICT networks
- Maintained critical services to underpin the safe running of the Games
- Delivered on budget, with legacy and sustainability benefits



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Watch the video







Invenco

**Two half day workshops produced the detailed migration roadmap**



Hybrid IT



**“Fujitsu brought a lot of experience, offering insights we hadn't thought of and digging deeper to ensure we are on top of patching regimes and updates.”**

Jarrold Knox, Infrastructure and Technology Manager, Invenco

## Accelerating Azure adoption with Fujitsu

 New Zealand

### Challenge

Invenco wanted to migrate from an on-premises data centre to Microsoft Azure but lacked the internal expertise to plan such a journey. It needed a trusted partner to help define a roadmap and actions to ensure success.

### Solution

- Azure Cloud Adoption Accelerator
- Fujitsu Springboard for Azure

### Outcomes

- Actionable roadmap to commence Invenco's cloud journey
- Proven cloud implementation and change management methodology
- Deeper understanding of Invenco as a customer
- Digital landing zone build.



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Formwize

**100% availability  
expands  
opportunities for  
applications**



**"If there are issues with one hyperscaler cloud, Fujitsu's Cloudsoft AMP-enabled solution remediates failure or degradation."**

James Neilson, Chief Digital Officer, Formwize

### Cloud becomes ubiquitous

 United Kingdom

#### Challenge

Keeping cloud-based applications up and running has become increasingly vital. Formwize needed to ensure its application would meet the 'always on' needs of new government and banking customers.

#### Solution

Fujitsu took a cloud-native approach based on containers to transform Formwize's monolithic application running on Microsoft Azure, utilizing Cloudsoft AMP to mitigate downtime.

#### Outcomes

- The market for Formwize has expanded to include government and banking customers
- Cloudsoft AMP eliminates any downtime in the event of a failure
- Formwize engineers can focus on higher-value tasks



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Perpetual Ltd

## Zero rollbacks throughout migration



**"Fujitsu has been very flexible working with us, and working through multiple unforeseen issues, all within the migration timeframe."**

Elia Anastasiadis, Project Management Practice Lead, Perpetual Ltd

### Migrating to Azure without disruption

Australia

#### Challenge

Perpetual wanted to modernize and migrate its on-premises infrastructure to the cloud to mitigate risks, avoid costly updates, and improve speed to market for new products and services.

#### Solution

Fujitsu's project team evaluated, planned and executed migration of workloads to Azure, mitigating downtime or disruption while simultaneously pushing forward with migrations without need for rollbacks.

#### Outcomes

- Mitigated risks from legacy systems and improved agility to the business
- Eliminated the need for large regular infrastructure refreshes
- Improved ability to scale solutions



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