

# Building digital infrastructure for a connected society

How working with Fujitsu enables you to drive a successful and sustainable transformation

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 FUJITSU





# Modern enterprises need the right digital infrastructure

Society is rapidly becoming ever more connected. Every aspect of our lives – from work to leisure, family life to health and wellbeing, commerce to sustainable development – depends on digital connectivity of people, things, places, and organizations. That, in turn, all depends on a digital infrastructure. Great technologies seamlessly connected and securely operated by a trusted partner so that everything works every day. And that can evolve at the pace of social and technological change in dynamic markets and societies.

Fujitsu is committed to providing a digital infrastructure that is secure and seamless for everyone who depends on it.

Our Fujitsu Cloud Managed Services are a suite of services which reduce the complexity of managing your cloud infrastructure efficiently. They give you the freedom to empower talent within your business and provide great fulfilling experiences to your customers. They also enable you to drive sustainability, assure governance, and offer strong resilience while realizing business value at each step of your transformation journey.

This video sums it all up:



# Fujitsu Cloud Managed Services: the 4 pillars of your digital infrastructure

An infrastructure that delivers real value in challenging times is one that offers four key pillars: agility, constant resilience, the ability to optimize costs, and confident compliance.

Fujitsu offers all four pillars across our solutions backed by experienced partners. Our experts work with you to stay ahead of change so you can focus on your core business objectives.

**Explore by clicking on the key words below:**

[➤ Build resilience](#)

[➤ Empower agility](#)

[➤ Optimize cost](#)

[➤ Ensure compliance](#)



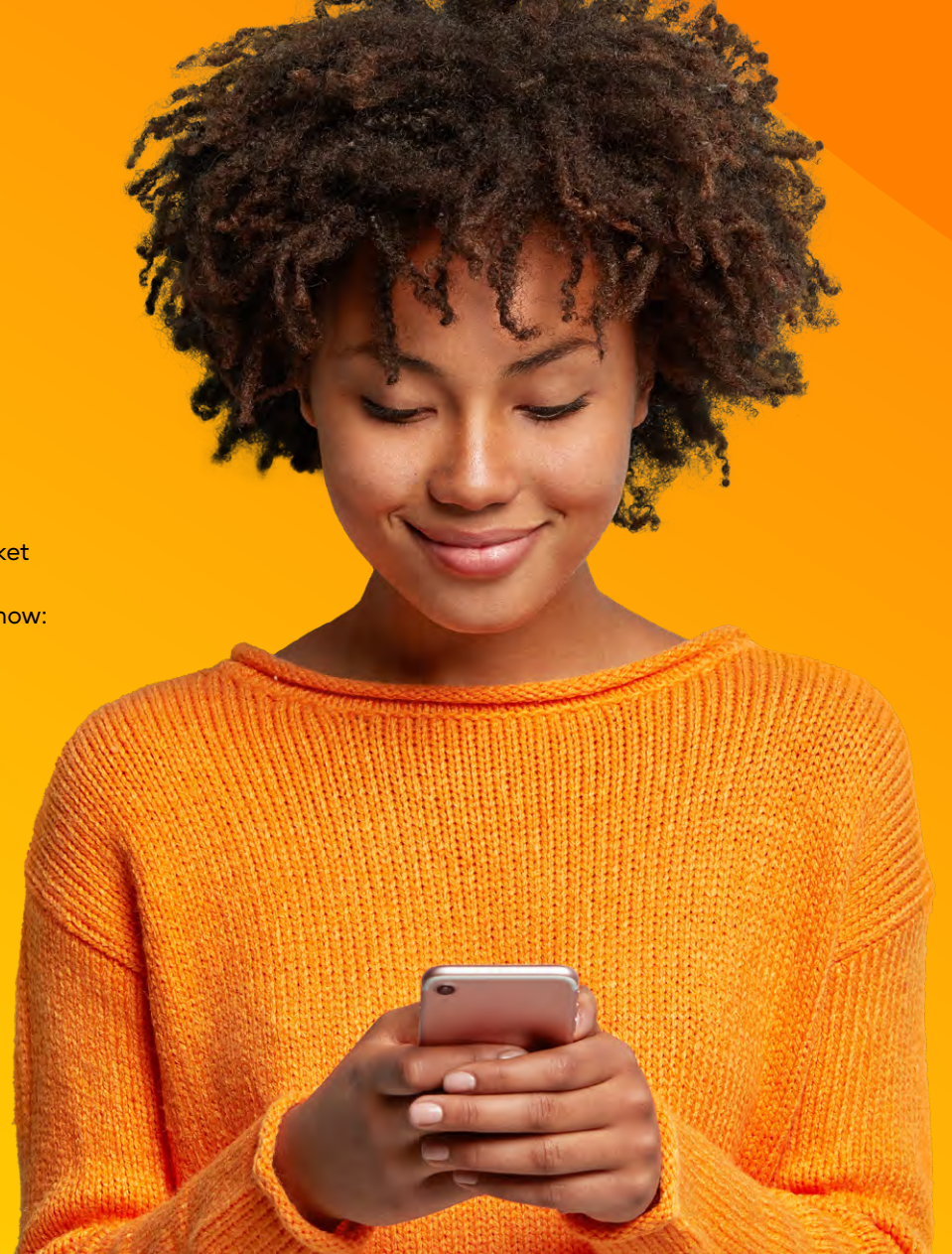
# Pillar 1: **Build resilience**

**Create a flexible and highly scalable digital infrastructure to achieve sustainable transformation and growth.**

We help you be resilient from the core. Operational resilience across hybrid IT ecosystems enables you to achieve the critical objectives of being able to adapt to new and changing market and customer demands, enable your workforce to function in ways that match their needs and that of society, and help you protect data against rapidly escalating cyber threats. Here's how:

- + **Availability and continuity**
- + **Gold standard implementation**
- + **Constant health checks**
- + **Risk and error mitigation**
- + **Cloud security**

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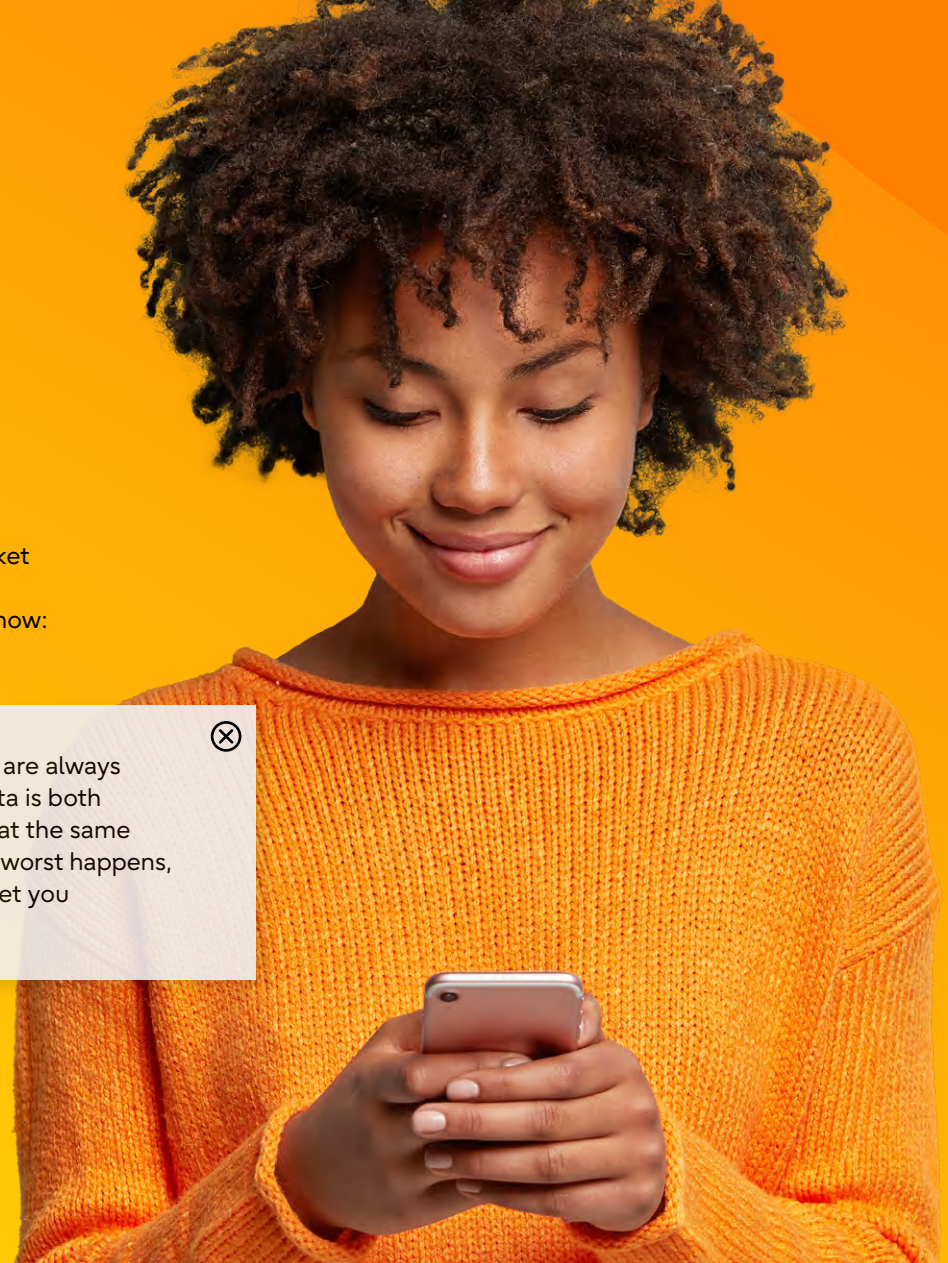
**Risk and error mitigation**

**Cloud security**

We ensure that your cloud services are always available for users and that your data is both current and easily accessible while at the same time backing it up constantly. If the worst happens, our disaster recovery services will get you up-and-running quickly.



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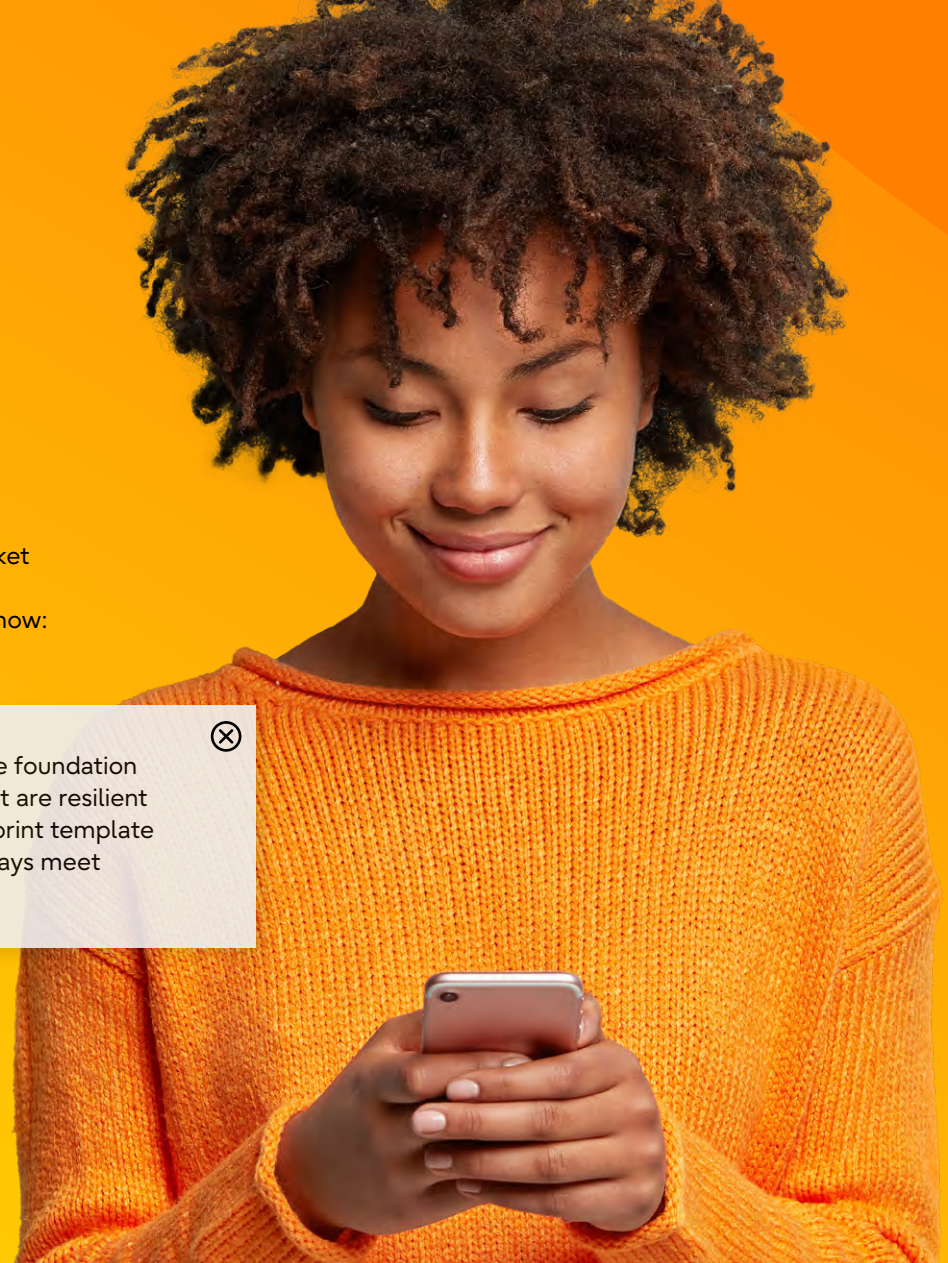
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Industry standard templates are the foundation for the creation of new services that are resilient as well as fit-for-purpose. Our blueprint template management ensures that they always meet industry best practices.



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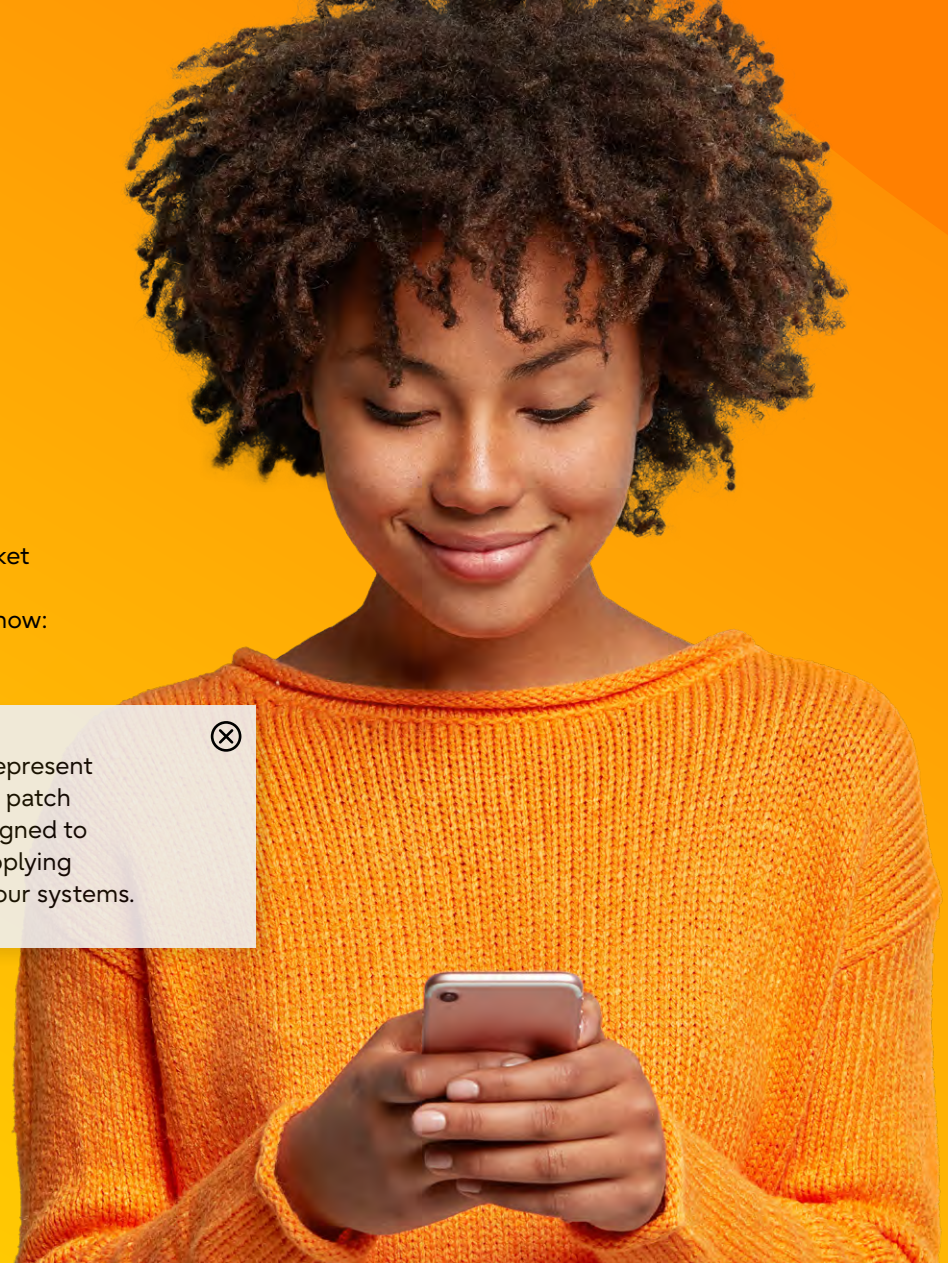
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Keeping your system running can represent a business burden, which is why our patch management service has been designed to take the strain of identifying and applying patches to maintain the health of your systems.

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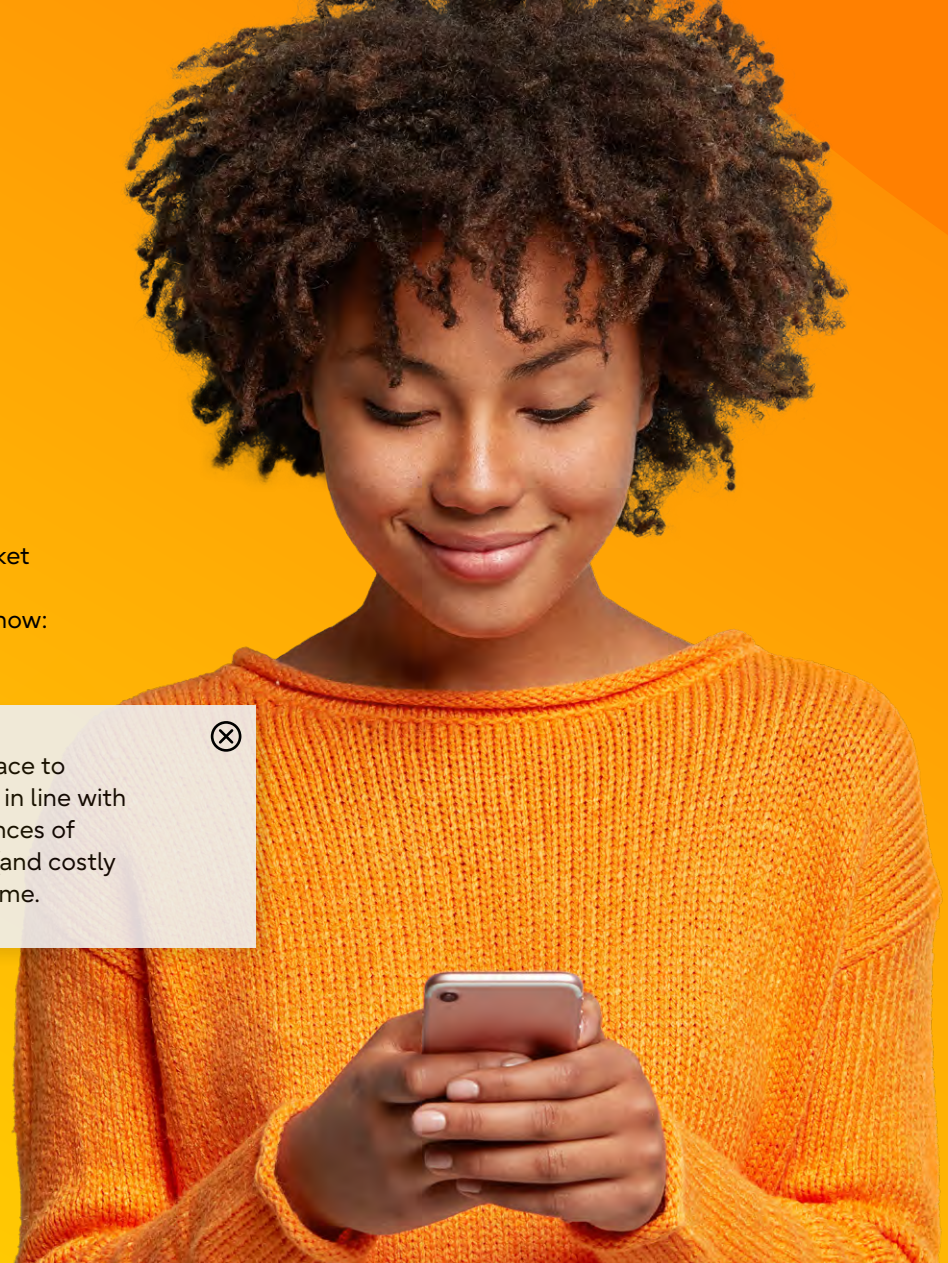
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We put governance guardrails in place to ensure all your systems are running in line with your policies. That reduces the chances of human error leading to unplanned (and costly or reputationally damaging) downtime.



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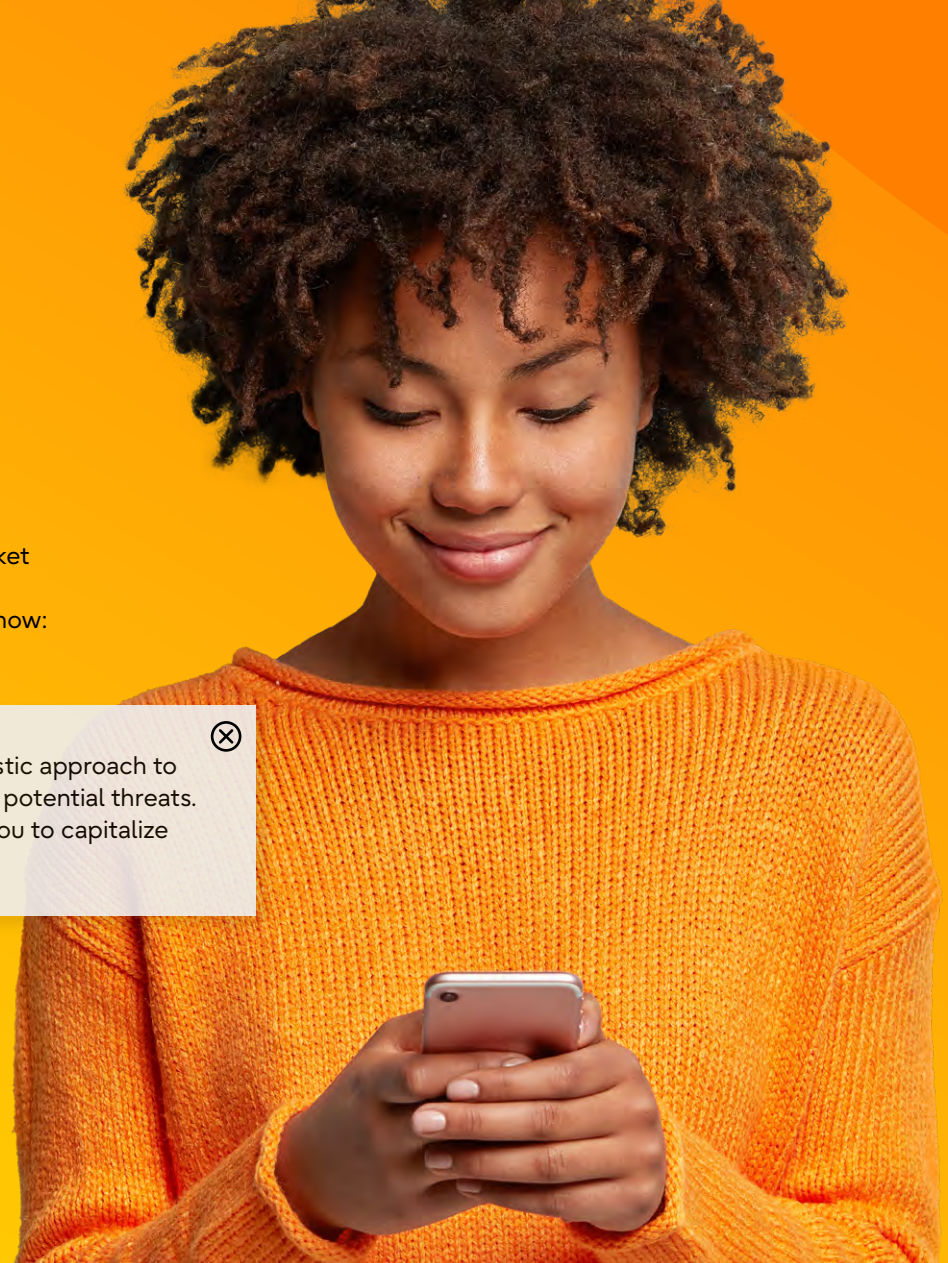
**Risk and error mitigation**

**+ Cloud security**

We offer a holistic and cloud-agnostic approach to protecting identities and data from potential threats. That mitigates risk while enabling you to capitalize on the benefits of the cloud.



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## Pillar 2: **Optimize cost**

An efficient and agile infrastructure allows you to cut the cost of day-to-day management, drive out both technical debt and stranded costs. Fujitsu Cloud Managed Services free both budget and resources so they can be focused on achieving value.

- + **Efficient operations management**
- + **Quick and efficient provisioning**
- + **Governance and compliance control**

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Governance and compliance control



We enable you to cut the cost of day-to-day management of governance as well as patch and event management. That helps you to optimize your cloud spend right from the start of your deployment.



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Efficient operations management

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We give you clear blueprint template management and self-service provisioning capabilities which allow you to rapidly provision new services at the right cost. 



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Efficient operations management

Quick and efficient provisioning

**+ Governance and compliance control**

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We provide clear governance as well as reassuring guardrails to ensure that your cloud infrastructure is always being used effectively.





## Pillar 3: **Empower agility**

**Our Cloud Managed Services simplify management and open pathways for rapid (and secure) resource deployment to achieve maximum agility. That means you can deliver new services and innovation at speed.**

- + Deploy and provision at speed**
- + Always-on services**
- + Always focus on value-add**
- + Move quickly and confidently**
- + Protect your users**

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Getting new cloud services deployed at speed is vital. Our blueprint template management and self-service provisioning capabilities enable you to do just that cost-effectively and ensure they're based on sound best practices so that users get an optimized resource.



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Through our availability management service we ensure that your systems are always available when you need them, so you can work and innovate at speed.



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Our skilled experts help you leverage the power of automation to free your people from just running services and focus more time on enabling innovations through DevOps.



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Our holistic and cloud-agnostic approach to protecting identities, data and systems from potential threats means you can minimize potential vulnerabilities and mitigate risk. That sense of security means you can operate confidently at speed. ⓧ

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Free your people to explore new ideas by ensuring that they can't do anything that might pose a threat to the organization. We do that by ensuring that the data and systems in your cloud infrastructure are protected from threats. That means your people can remain agile, be secure, and work with confidence. ⓧ

## Pillar 4: **Ensure compliance**

The ability to effectively manage compliance and reduce risk is key in an ever-changing world. We use robust processes to protect assets and data so you can operate with confidence.

- + **Cloud governance**
- + **Data encryption and protection**
- + **Making your cloud secure**

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## Pillar 4: **Ensure compliance**

The ability to effectively manage compliance and reduce risk is key in an ever-changing world. We use robust processes to protect assets and data so you can operate with confidence.

### + **Cloud governance**

**Data encryption and protection**

**Making your cloud secure**

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Agility depends on strong cloud governance and our blueprint template management services ensure that you're always compliant with all levels of regulation as you focus on your objectives.



## Pillar 4: **Ensure compliance**

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### Cloud governance

#### + **Data encryption and protection**

### Making your cloud secure

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Keeping your sensitive information safe should not impact user experience. We inspect data and apply the right controls to prevent leakage while ensuring data cannot be accessed if it is lost all without slowing your people down.



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Cloud governance

Data encryption and protection

+ **Making your cloud secure**

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Our cloud-agnostic approach ensures that identities are protected, and data is as secure as possible giving you the assurance that policies and processes are consistent across clouds, so you're always compliant. ⓧ

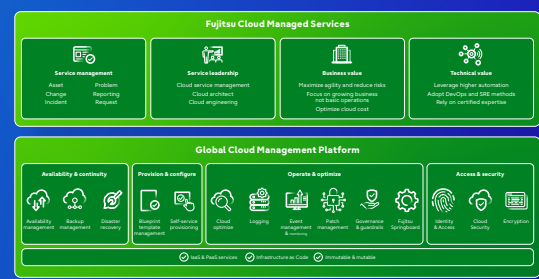


# A platform for true value

Fujitsu's Cloud Managed Services are designed to be empowering. We deliver the enhanced agility you need to drive and manage rapid change so that you can thrive in a world of change and constant disruption.

You are also able to optimize cost across all aspects of your business while operating safe in the knowledge that you are secure. That combination of benefits provides a solid platform for innovation and a relentless focus on enhancing customer experience.

Because we offer a global cloud-native managed service you get end-to-end support for your cloud environment. Our experts provide a seamless and secure service which helps you deliver increased value from great customer experiences founded on an underlying cloud management that's based on industry-leading DevOps automation.



## That means you can:

- Cut the time you spend on basic operations
- Focus on driving innovation
- Leverage the power of automation to reduce costs
- Accelerate transformation
- Adopt DevOps and SRE methodologies to align with your specific organizational priorities
- Overcome the effects of a global skills shortages
- Adopt cloud best-practices

[View the infographic](#)



## Fujitsu Cloud Managed Services



### Service management

- Asset Change Incident
- Problem Reporting Request



### Service leadership

- Cloud service management
- Cloud architect
- Cloud engineering



### Business value

- Maximize agility and reduce risks
- Focus on growing business not basic operations
- Optimize cloud cost



### Technical value

- Leverage higher automation
- Adopt DevOps and SRE methods
- Rely on certified expertise

## Global Cloud Management Platform

### Availability & continuity



- Availability management
- Backup management
- Disaster recovery

### Provision & configure



- Blueprint template management
- Self-service provisioning

### Operate & optimize



- Cloud optimize
- Logging
- Event management & monitoring
- Patch management
- Governance & guardrails
- Fujitsu Springboard

### Access & security



- Identity & Access
- Cloud Security
- Encryption

- ✔ IaaS & PaaS services
- ✔ Infrastructure as Code
- ✔ Immutable & mutable

# Benefit from our global industry leading partnerships

We work with the world's leading players to offer you an end-to-end portfolio of professional and managed services. You get access to a global capability which achieves cost-effective delivery and forms the basis of a partnership that extends to the heart of your organization. You also benefit from Global Enterprise, MSP and CSP agreements signed on preferential terms.

Industry leading partnerships			
<p>Microsoft Partner Microsoft MVP Microsoft MVP</p> <p>One of Microsoft's 18 strategic CSP partners globally with elite access to Azure Migration and Modernization Program (AMMP)</p> <p>Jointly serving 50+ enterprise customers across 39 countries</p> <p>Market-leading IP solutions to accelerate and optimize Microsoft Cloud</p>	<p>AWS partner network AWS Consulting Partner</p> <p>Global AWS MSP Competency Application Transformation</p> <p>Over 600 AWS certifications globally</p> <p>Co-create - Modernize - Optimize based approach to transformations</p>	<p>VMware Partner VMware Consulting Partner</p> <p>Unique end-to-end capability from cloud to service to product</p> <p>Private cloud via VMware and public cloud via VMC on AWS</p> <p>2020 Global Systems Integrator Partner of the Year</p>	
End-to-end portfolio of professional and managed services	Global capacity for cost effective delivery	Deep partnership with extending to the heart of the business	Global Enterprise / MSP / CSP agreements signed with preferential terms

[View the infographic](#)



## Industry leading partnerships



Gold  
Microsoft Partner  
Azure Expert MSP  
Microsoft

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**One of Microsoft's 18 strategic GSI partners globally with elite access to Azure Migration and Modernization Program (AMMP)**

**Jointly serving 750+ enterprise customers across 39 countries**

**Market-leading IP solutions to accelerate and optimize Microsoft Cloud**

aws partner network  
Advanced Consulting Partner

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**Global AWS MSP Competency Application Transformation**

**Over 600 AWS certifications globally**

**Co-create – Modernize – Optimize based approach to transformations**

vmware PARTNER  
ENTERPRISE SOLUTION PROVIDER

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**Unique end-to-end capability from cloud to service to product**

**Private cloud via FMPCS and public cloud via VMC on AWS**

**2020 Global Systems Integrator Partner of the Year**

**End-to-end portfolio of professional and managed services**

**Global capacity for cost effective delivery**

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Azure Expert MSP

Global MSP expert credentials  
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Global SA and  
CSP agreements  
Largest global deployment  
of Microsoft Azure

End-to-end portfolio  
of professional and  
managed services

View

# Why trust Fujitsu?

Good question. As one of the world's leading IT services providers we have the global reach and depth of expertise to accelerate your cloud journey. Our attributes speak for themselves:

- We deliver data center outsourcing and hybrid infrastructure managed services to 5800+ customers globally
- We have thousands of cloud experts
- Our global deliver is 24/7/365 – no exceptions
- Our broad portfolio of services and capabilities cover you end-to-end
- We have long-standing and strong partnerships with leading hyperscalers (AWS, Azure etc.)
- We are always focused on business outcomes, not just technology
- Our philosophy is simple: technology must deliver change to your organization and real (measurable) business benefit
- We work within every recognized standard and legislative / regulatory framework across different markets, including ISO20k, ISO27017, PCI, SOX, and GDPR
- Cyber Security controls underpin everything we do to ensure resilience



To find out more about Fujitsu's Hybrid IT services visit:  
[www2.fujitsu.com/global/uvance/hybrid-it](http://www2.fujitsu.com/global/uvance/hybrid-it)