

Data Sheet

vShape Transition Management

Support Services for IT Hardware



INTRODUCTION

Fujitsu UK&I Products group has created vShape Transition Management packages as part of its Project Management offerings. Available in line with our vShape appliances; vShape 25,50,50HA,100HA, and 200HA.

This service manages the implementation of your recently purchased appliance solution to the point where it is ready for productive workloads to be placed and commencement of application transfer.

At Fujitsu we have experience implementing not just our own hardware and software, we also have extensive experience and understanding of how to integrate with other manufacturers' technology thus maximising our customer's investment and performance.

Our Service in detail

As part of Fujitsu UK & I Products Group, our Professional Services team of certified Project Managers can seamlessly manage the risks of any IT task – designing, configuring, and integrating according to your needs.

Using a tailored methodology based around PRINCE2, we can provide a wide range of skills and experience in infrastructure deployment and software.

With our Project Management team handling the lifecycle of your project, a significant burden is lifted from your organisation. You'll benefit from a single point of contact working to an agreed set of deliverables and managing your entire project, from hardware delivery and design to configuration, connectivity and long-term break-fix support.

We don't just install other suppliers' technology, we also manufacture our own hardware and software. This gives us a unique insight into how it runs and how to integrate it with other manufacturers' technology to ultimately maximise performance.

THE BENEFITS

The benefits of using our Project Management Service typically include:

- Less pressure on your IT team, who would otherwise have to perform their day-jobs in addition to deploying new systems and migrating data.
- Clarity of delivery in terms of planning, scope, time and quality; with a clear definition of dependencies on tasks to ensure on-time delivery.
- A fixed price, avoiding any unpleasant surprises.
- Improved visibility of progress, plans, issues and risks with regularly-produced management reports.
- Expertise on tap with experienced PRINCE2 and MSP Advanced Practitioners handling every aspect of your project and sharing their knowledge with your IT team.
- Reduced risk and smoother handling thanks to our experience of risk management techniques.

AN EXPERT TEAM

Our Project Managers have long track records in successfully managing infrastructure projects for medium and large public and private organisations.

Utilising their extensive experience across a wide range of hardware and software – within the framework of acknowledged and proven PRINCE2-based principles, themes and controls – our Project Managers will professionally plan and control your project to achieve the agreed deliverables and targets, to time and budgetary restraints.

They can work with any existing project management function within your organisation, freeing those teams to focus on integrating the technology with your users on a business level.

WHAT WE DELIVER

Throughout the project lifecycle, we will work with you to identify risks and agree the approach to avoid or minimise each risk.

Every step is documented by the Project Manager or other associated Consultants and Engineers, so that you are fully informed at each stage. We strive to provide a bespoke, flexible, pragmatic approach, with deliverables usually including:

- Project Initiation Document
- Project Plan (Gantt)
- Site Survey Report
- Acceptance Certificates
- Logs for Lessons Learned, Risks, Actions and Issues
- Design Document(s)
- Acceptance Test Plan(s)
- Highlight Reports (if required)
- "As-Built" Document

Typically, logs and plans will be updated after weekly progress meetings or calls. Each deliverable ('product' in PRINCE2 terminology) has an Acceptance Certificate associated with it, which defines the quality criteria for acceptance.

OPTIONS

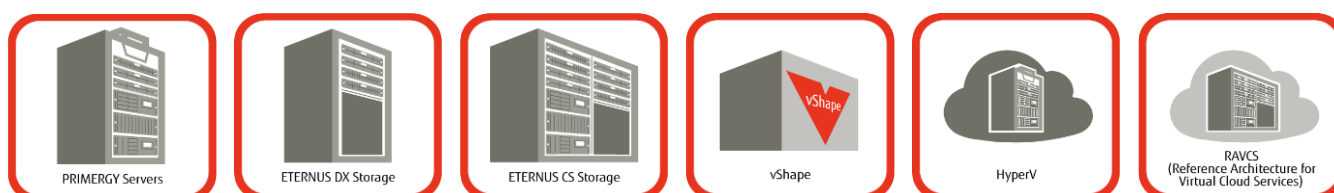
The following table provides the ordering details of the available vShape Transition Management packages.

Package	Order number
Project Management for PRIMEFLEX vSHAPE 25	FSP:G-IG07500GBV1S
Project Management for PRIMEFLEX vSHAPE 50	FSP:G-IG07600GBV1S
Project Management for PRIMEFLEX vSHAPE 50HA	FSP:G-IG07700GBV1S
Project Management for PRIMEFLEX vSHAPE 100HA	FSP:G-IG07800GBV1S
Project Management for PRIMEFLEX vSHAPE 200HA	FSP:G-IG07900GBV1S

DEFINITIONS

A working day is assumed to be carried out during normal business hours; Monday – Friday 09.00am – 18:00pm.

For more information on all Fujitsu UK&I Professional Services offerings go to;
www.fujitsu.com/uk/products/product-support-services/startup-services/



If you want to see how Fujitsu Professional Services could transform your organisation's IT,
contact us at ukprofservices@uk.fujitsu.com or call 0843 3541815

More information

Fujitsu products, solutions & services

Products

www.fujitsu.com/global/products/

In addition to the Fujitsu Support services, Fujitsu offers a full portfolio of other computing products.

Computing products

- Storage systems: ETERNUS®
- Server: PRIMERGY®, PRIMEQUEST®, Fujitsu SPARC® M10, BS2000®/OSD Mainframe
- Client Computing Devices: LIFEBOOK®, STYLISTIC®, ESPRIMO®, FUTRO®, CELSIUS®
- Peripherals: Fujitsu Displays, Accessories
- Software
- Network

Product Support Services with different service levels agreements are recommended to safeguard each product and ensure smooth IT operation.

Solutions

<http://www.fujitsu.com/global/solutions>

The Fujitsu solutions combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships. Fujitsu's Solutions include parts of one or more activity groups (e.g., planning, implementation, support, management, and training services) and are designed to solve a specific business need.

Infrastructure Solutions are customer offerings created by bringing Fujitsu's best products, services and technologies together with those from partners to deliver benefit to our customers' businesses.

Industry Solutions are tailored to meet the needs of specific verticals.

Business and Technology Solutions provide a variety of technologies developed to tackle specific business issues such as security and sustainability, across many verticals.

Services

www.fujitsu.com/global/services/

Several customizable Fujitsu Service offerings ensure that IT makes a real difference and delivers true business value. We do this by leveraging our extensive experience in managing large, complex, transformational IT programs to help clients in planning, delivering and operating IT services in a challenging and changing business environment.

Application Services support the development, integration, testing, deployment and on-going management of both custom developed and packaged applications. The services focus on delivering business and productivity improvements for organizations.

Business Services respond to the challenge of planning, delivering and operating IT in a complex and changing IT environment.

Managed Infrastructure Services enable customers to deliver the optimal IT environment to meet their needs; achieving high levels of IT service quality and performance for data centre and end user environments.

Fujitsu green policy innovation

www.fujitsu.com/global/about/environment/

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global knowhow, we aim to resolve issues of environmental energy efficiency through IT.



More Information

Learn more about Fujitsu, please contact your Fujitsu sales representative, Fujitsu business partner, or visit our website <http://www.fujitsu.com/fts/services/support/>

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