

Efficiency starts when waste stops

Plug data leaks, reduce waste and enhance processes with Fujitsu's Managed Print Services

Print can certainly be a drain on resources. According to Gartner, Document-related costs can equal...



1-3% of a company's annual turnover

That's £10-£30 million

for a business turning over £1 billion

90%

...of large companies have experienced data loss through unsecured printing. And leaks come at a reputational as well as a financial cost.



Fujitsu's specialist Managed Print Services (MPS) team can take the problem off your hands by optimising and managing bespoke print environments.

The result: fewer risks, less waste and more efficient processes. With a Managed Print Service (MPS) in place, your organisation can go beyond print – making the transition to entirely digital document processes.



## The Benefits:



### Cost savings

Fujitsu MPS customers typically: save up to 30% compared to their current print expenditure; and achieve ROI within 18 months.



### Future-proofed print

A Fujitsu MPS creates a secure, scalable digital environment for documents. This can help organisations move from paper to digital workflows, enhancing productivity.



### No more drain on resources

We take care of implementation and maintenance, with one contract and a single point-of-contact.

## Efficient

Quantify, control and then reduce the costs of print

## Secure

Create a joined-up print infrastructure and plug the security gap in your business.

## Customised

We work with customers to create a solution just for them.

## Integrated

No effective IT solution works in isolation.

## Innovative

Our services constantly evolve.

“Because we're a systems integrator (SI) our approach is different. We're offering an ongoing, managed service. So, we focus on delivering value back to our clients, not selling a certain quota of devices.”

Rob Davey, Practice Lead, MPS, Fujitsu



Trusted partners (our work with KYOCERA and Lexmark)

KYOCERA



An innovator and specialist in document management for over 30 years.

Offering the broadest range of office print technology with long-life components.

\$12 billion annual revenue in 2014.

Embedded apps and software solutions for print, digitisation, workflow, security, mobility and cloud.



Lexmark



Lexmark's award winning software and hardware solutions help people and organisations reduce their costs.

Lexmark builds and applies decades of industry expertise and industry-specific solutions to solve specific business challenges.

Lexmark is a recognised global leader in document management devices and software by the industry's leading market analyst firms.



Discover more about managed print services. Contact your Fujitsu account manager.

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