Update Windows

Upgrade the organisation

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Reshaping ICT,
Reshaping Business

FUJITSU

shaping tomorrow with you

Update Windows...

For more than a decade, Windows XP has been the operating system of choice for enterprises.

From 08 April 2014 - Microsoft will end its support for Windows XP and after this date it will no longer issue the software releases that guard against viruses, spyware and intrusion. As a result, all organisations still operating on Windows XP need to consider their options.

The analyst perspective:

»Given the age of Windows XP, which is now two generations behind current product technology, the time has come for customers to realistically consider that they are placing their businesses at risk by continuing to utilize Windows XP.«

IDC White Paper, sponsored by Microsoft, Mitigating Risk: Why Sticking with Windows XP is a Bad Idea, May 2012

Time to change
Since the launch of Windows XP back in 2001, end-user computing has moved on significantly, with employee requirements and organisational productivity driving the pace of change.

In the digital era, your employees expect to be able to work anywhere. Meanwhile, your clients continue to expect consistent levels of service across multiple channels and your organisation expects to be able to compete. Meeting these expectations via an update programme, however, can be a major challenge for IT departments.

Those programmes that are already underway will possibly already feature missed deadlines and spiralling costs. Those that have yet to start must take into consideration not just an upgrade of the operating system and associated hardware but also the compatibility of the entire enterprise applications estate.

Choose to transform your desktop environment with Fujitsu and these headaches disappear. We will help you tackle the risks associated with your Windows XP update while also enabling substantial organisational improvements

See the benefits in full >>

... upgrade your organisation

With less than 12 months to go before Microsoft support for Windows XP expires, now is the time to upgrade.

Upgrade with Fujitsu and...

Become more productive overnight

- Waste no more time due to slow boot and log-on times
- Deploy anytime, anywhere working across your organisation
- Optimise organisational capabilities through workforce agility

Exploit state-of-the-art technologies

- Give your people the tools they need to meet your organisation's objectives
- Take advantage of emerging enterprise technologies (incl. Wi-Fi and USB 3.0)
- Adapt hardware to your mobile or flexible working requirements

Bring down costs

- Take the opportunity to rationalise your desktop applications and software estates
- Save on the high costs of a Microsoft Custom Support Agreement
- Reduce IT support costs through Microsoft's Optimized Desktop and Intelligent Infrastructure

Stay compliant

- Prevent and mitigate data, access and system security risks
- Meet international standards in IT management
- Meet Government ICT Strategy and security accreditation requirements (public sector)

Meet end-user and customer expectations

- Modernise your IT environment for all users
- Offer a virtual desktop infrastructure to employees
- Impress clients with faster, higher-quality digital services

Stay ahead

- Develop an enhanced applications estate with the flexibility to change
- Attract and retain talent by offering the latest end-user environment
- Expand your operations with a faster time to market for new services

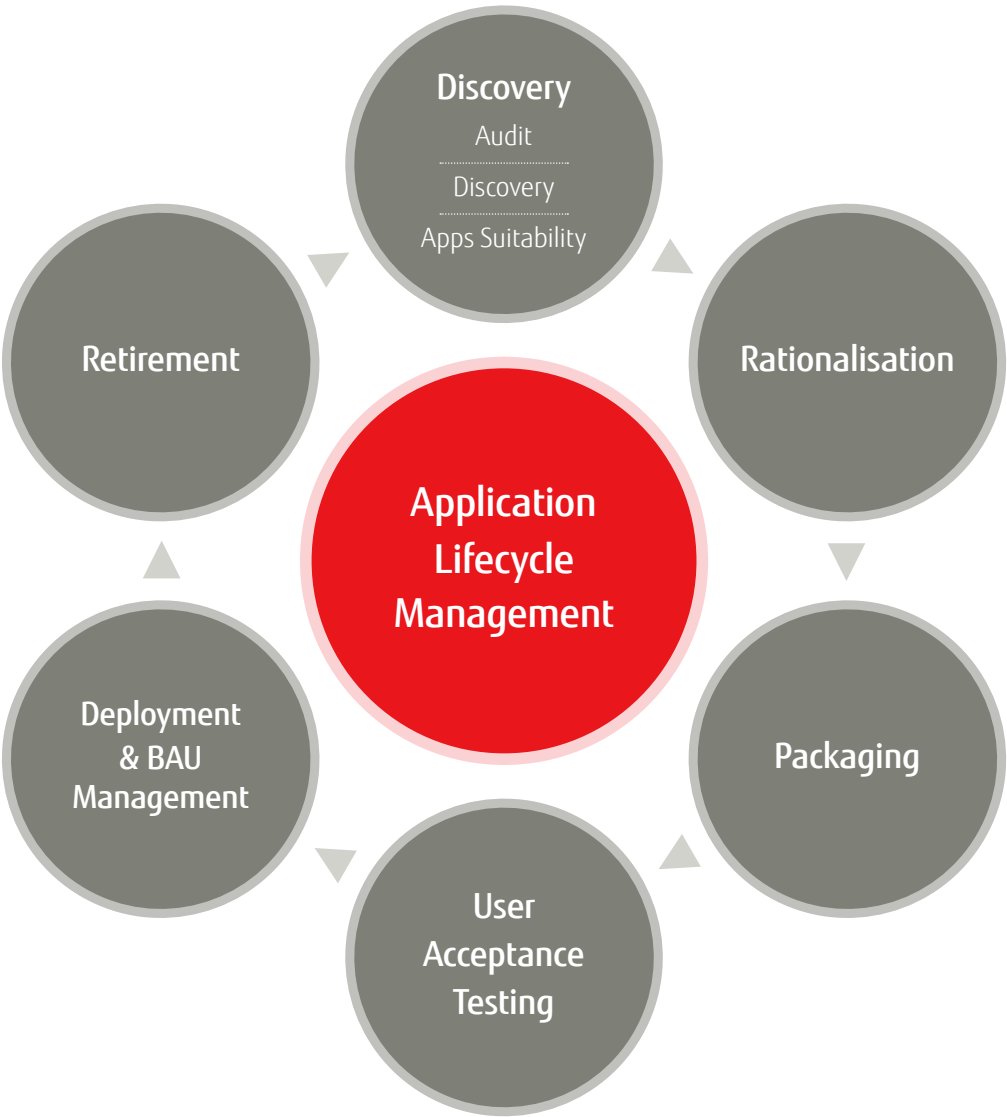Complete your desktop transformation >>

... upgrade your applications

No desktop transformation will be complete without the successful migration of applications and business data.

Understanding which applications are actually used by the business and preventing the wholesale processing of old and unwanted business processes during the upgrade will be critical to the success of your project.

Upgrade with Fujitsu and find a faster way to upgrade your applications estate to match your new desktop infrastructure.

Fujitsu's end-to-end Application Lifecycle Management:

Fujitsu offers an end-to-end service, from understanding user needs and provisioning through to the continual improvement or retirement of your applications.
Through this proactive Application Lifecycle Management, Fujitsu will take on the ownership and the risk of your application lifecycle so you can focus on your core objectives.

Discovery
Audit
Discovery
Apps Suitability

Retirement

Rationalisation

Application Lifecycle Management

Packaging

Deployment & BAU Management

User Acceptance Testing

Applications Discovery

There are multiple definitions for 'application discovery'.

Fujitsu separates this activity into 3 distinct phases:

Applications **Audit**	Applications **Discovery**	Applications **Suitability**
Potentially, only a proportion of your existing applications will continue to be required by your end-users after desktop transformation. Fujitsu can audit your applications by metering levels of usage. Unlike traditional metering, this process only records usage when they are active, giving you a complete overview of your most important enterprise applications.	For Fujitsu, Applications Discovery must provide the collateral from which an application can be processed through packaging and testing – often the Achilles heel of most transformation programmes. Fujitsu will identify the current state of applications and then recommend the best way forward so you get a clear and concise view of the progress of each application within the lifecycle.	Fujitsu will determine which of your applications are ready to be migrated to your new desktop platform. Some applications may require remediation, while other applications may not function under the new desktop operating system. At this point, Fujitsu will identify whether an alternative delivery method, upgrade, alternative product or retirement is the most appropriate next step.

Applications Rationalisation
Taking into account the organisational factors beyond the technical analysis in the Discovery stage (such as usage, deployment, business functionality, support, licensing and technical compatibility), Fujitsu will provide you with complete insight into the status of each of your applications. Central to this process, Fujitsu will bring all the information together so you can see where the rationalisation savings lie, that will influence current and future strategy.
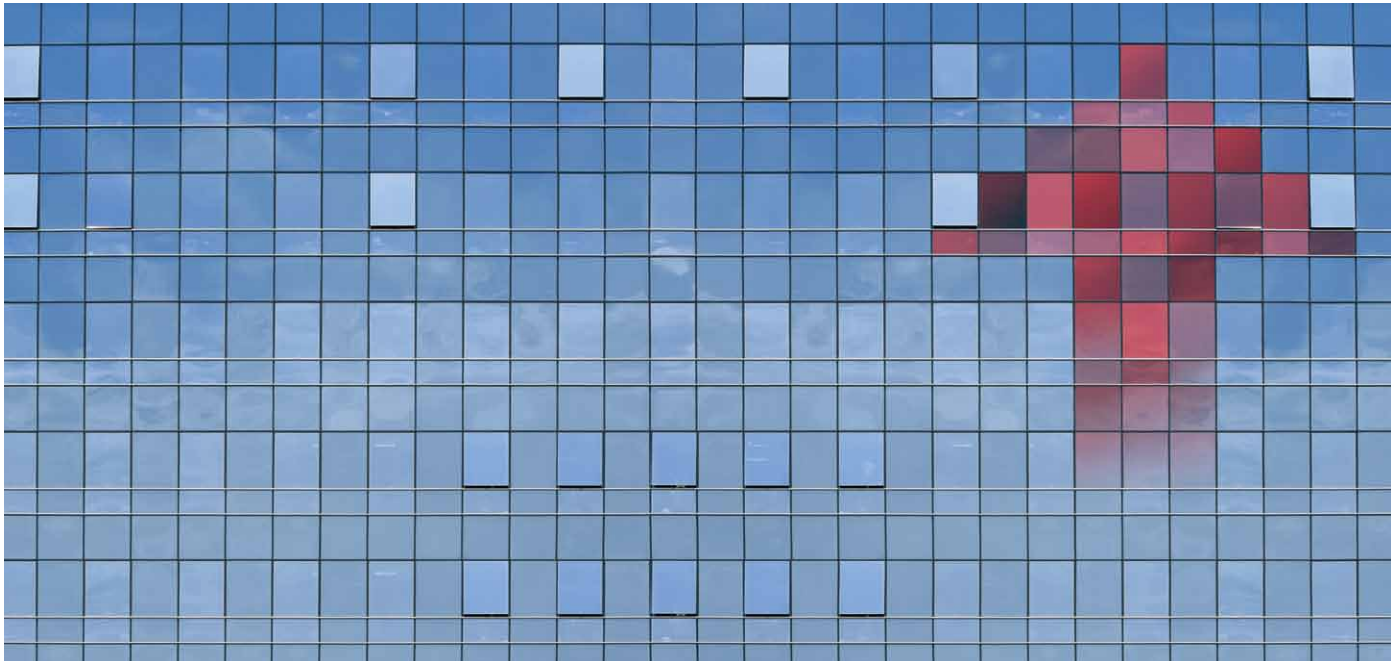
Applications Preparation
Fujitsu uses a combination of Fujitsu Intellectual Property Rights (IPR), best practice tooling and expertise to prepare your applications for final deployment in your new desktop infrastructure. Whether these applications are virtualised or installed on the operating system, your organisation benefits from a hassle-free preparation process.

Applications User Acceptance Testing

Fujitsu works directly with your organisation to ensure successful adoption.

This is the area in which failure is magnified, which is why Fujitsu combines its Discovery Capture, Colibri and ApsTracker tooling to assure positive user experiences.

Deployment
Fujitsu specialise in the structured deployment of applications to any type of virtualised or physical device in any environment. From mistake-free military to IL environments, Fujitsu specialises in lean, right-first-time deployment to end-users.

Business-as-usual
At Fujitsu, this means continuing your full application lifecycle and the processes that you employ to upgrade away from Windows XP – challenging the effectiveness of applications, continuously rationalising, investigating alternatives, such as cloud, and focusing on ongoing efficiencies.

Retirement
Following your Applications Audit, Fujitsu will retire any redundant applications. This makes sure that the organisation does not continue to pay for licences and support agreements it no longer while maintaining business-as-usual.

Now take the next step >>
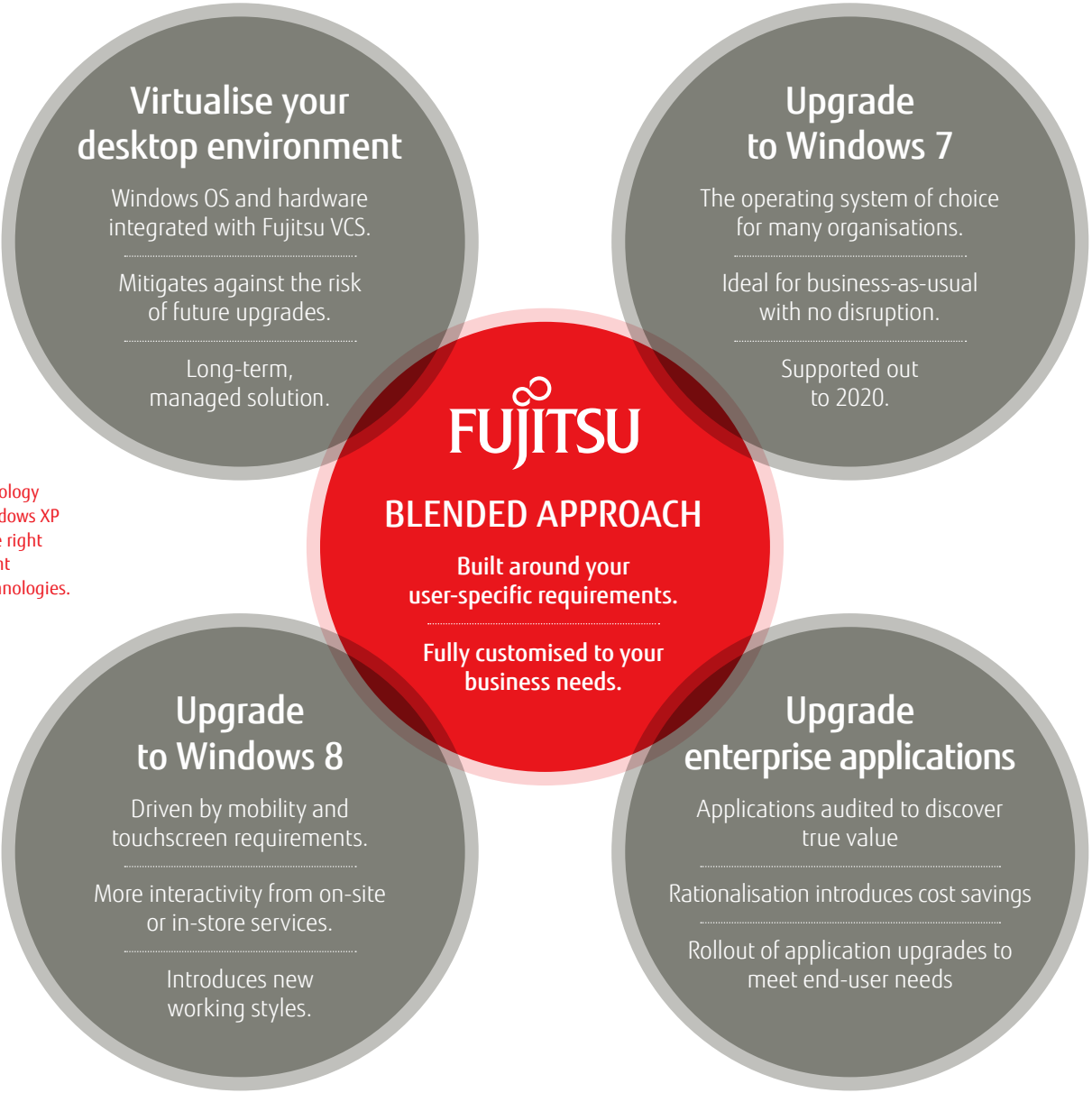
Upgrade with Fujitsu

Your Windows XP update is not just a necessity;
it is a major opportunity to upgrade your organisation.

Upgrading your applications will also bring significant benefits. However, a one-size-fits-all approach is unlikely to deliver the outcomes you require to stay competitive.

With Fujitsu, you get customised, business-led desktop transformation that is built around user-specific requirements for accessing applications and data.

We call it **'the blended approach'.**

Virtualise your desktop environment

Windows OS and hardware integrated with Fujitsu VCS.

Mitigates against the risk of future upgrades.

Long-term, managed solution.

Upgrade to Windows 7

The operating system of choice for many organisations.

Ideal for business-as-usual with no disruption.

Supported out to 2020.

FUJITSU

BLENDED APPROACH

Built around your user-specific requirements.

Fully customised to your business needs.

A roles-based methodology that ensures your Windows XP upgrade combines the right mix of traditional client and virtualisation technologies.

Upgrade to Windows 8

Driven by mobility and touchscreen requirements.

More interactivity from on-site or in-store services.

Introduces new working styles.

Upgrade enterprise applications

Applications audited to discover true value

Rationalisation introduces cost savings

Rollout of application upgrades to meet end-user needs

Fujitsu credentials:

- Manages over 2.5 million desktops across Europe (1 million in UK & Ireland)
- Expertise in desktops plus datacentres, networking and IT consultancy
- Opened the first ever Centre of Excellence for Microsoft Technologies
- Awarded Microsoft Gold Desktop and Deployment Competency
- Offers a wide range of Windows 8 specific hardware
- One of only three UK Partners working with Microsoft on Windows 8 Apps development

Customer impact
Some of the UK's biggest enterprises are already benefiting from Fujitsu's blended approach:

The utilities giant
- Windows 7 desktop transformation for 26,500 seats
- Covering call centre and operational staff across 26 UK locations
- Project also identified users who would benefit from Windows 8

The major Government Department
- Secure public sector Windows 7 upgrade for 600 users
- Increased productivity with 20 mins/day per user saved at log-on
- 18,000 hours of wasted time saved each year

Upgrade today

With Fujitsu it is easy to get your Windows XP
upgrade programme underway:

Step 1

A rapid Migration Assessment Workshop
- **Set your future direction** – choose a blend of Windows 7, Windows 8 and/or
  desktop virtualisation
- **Migration Readiness** – recommended practice and technical environment readiness
- **Deployment planning** – minimise impact and maximise efficiency

Step 2

Business Case Development
- Establish the organisational drivers for desktop transformation

Step 3

Applications Lifecycle Management
- Discover which desktop applications your business uses
- Rationalise the desktop applications estate

Contact Fujitsu to get started

▶ Call us on 0870 242 7998