

# SAP S/4 HANA Conversion Service

Discover the value of S/4HANA with a Guided Exposition with your own data and perform the technical conversion of your ECC to S/4HANA

## ❑ Challenges ECC Users Facing

Challenges	What Fujitsu can DO?
No story to move to SAP S/4 HANA	Provide Value discovery & Road map
Wondering able to utilize ECC or need to re-build	Assessment & Conversion Planning
Few internal SAP-experienced resources	Assign Well-experienced SAP consultants
Lack of SAP consultant resources in the market	Utilize Fujitsu SAP Global delivery center
No affordable client's IT resources for digitalization	Able to support Digital Transformation

## ❑ 4 Step S/4 HANA Journey Program

Fujitsu has success program to lead customer's S/4 HANA journey

STEP 1	STEP 2	STEP 3	STEP 4
VALUE DISCOVERY	GUIDED EXPOSITION	CONVERSION	INNOVATE BUSINESS
<p>Give highlight key benefits of SAP S/4 HANA via Demonstration (Free of Charge)</p>	<p>Conduct a workshop to experience the value of SAP S/4 HANA (customer's own data utilization)</p>	<p>Propose SAP S/4 HANA conversion approach and Conduct conversion activity</p>	<p>Support digital transformation by utilizing the latest technology</p>

## ❑ Reason to select Fujitsu

Reliable and efficient system conversion  
by Fujitsu S/4HANA Conversion Centre

SAP One Stop Service  
( Cloud/On premise, Migration, Implement, Global support, AMS )

Knowledge of Manufacturing Industry  
(Production, Smart factory, SAP MII/ME)

## CONTACT US

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