# FUJITSU

# FUJITSU Digital Business Services Industrialized Automation Services

# Breaking through the Automation Scale Out Glass Ceiling

Robotic Process Automation (RPA) is one of the most promising technologies for optimization of processes and service delivery. However, after rapid initial adoption, RPA and Cognitive Automation pilots have not as yet been matched by large scale enterprise deployments. While there are isolated examples of enterprise robot farms in the thousands, most are stuck at 50 robots or fewer, due to difficulties in identifying business cases, information security concerns, inability to support large robot farms, organizational resistance to change and realignment of resources.

Fujitsu believes that these barriers to scale-out are costing users between 12% to 16% savings on operating budgets. The **Fujitsu Industrialized Automation Operating Model** is devised to help customers more easily reap the massive potential benefits of this disruptive technology.

# The Fujitsu industrialized Automation Operating Model puts you on the fast-track to RPA efficiencies.

# Key features

- ⊕ End-to-end Automation Operating Model Directly addresses both technical andnon-technical needs and barriers to achieve scale.
- Agile Automation Factory

Leverages Agile and DevOps principles to rapidly deliver RPA and Cognitive Automation in a consistent and efficient manner across double digit numbers of delivery pods.

 ⊕ Robotics Operation Support Service As virtual workers increasingly shoulder the burden of process delivery, Fujitsu Operation Support Service provides fully support covering to process troubleshooting and technical issue.

### 🕂 Automation Training

Designed to tackle the war on talent and ensure you have and retain the highly skilled automation developer resources you need. The training also enables customers to train a new generation of automation evangelists to deliver an automation-first strategy for their enterprise.

#### - Agile Automation Factory

This is the Fujitsu RPA and Cognitive Automation factory, where we apply Agile and DevOps principles using our delivery pods for implementation of automation at pace, comprising:

- Efficient business process discovery.
- Scalable delivery pod structure.
- Structured collaboration on best practice.
- high experience developers to minimize build time.

#### Robotics Operation Support Service

The Fujitsu reliable, proven mechanism for supporting robots on an industrial scale, comprising:

- A robust support model built on global service management experience.
- 🕀 Continuous improvement.
- Flexible support models from on premises architectures through to full Automation-as-a-Service.
- Proactive management, optimization and support of robot farms in the thousands.

#### Automation training

A dedicated training asset for Fujitsu customers, to create a sustainable pipeline of skilled resource to deploy automation at scale, comprising:

- + Training and Certification.
- Cross-training and upskilling of Fujitsu and client resources.
- Online and/or on-site support
- Training conducts in Thai Bring your own process for workshop session



#### Rapid

Fujitsu guides your enterprise from pilot to mobilization in as little as 4 weeks and on to scale-out in a further 12 weeks.



#### Scalable

Fujitsu has reimagined the Automation Operating Model with our Agile Automation Factory. It is designed around modular delivery pods, supported by an Automation training



#### Robust

The Fujitsu Robotics Operations Support Service builds on supporting customers to deliver business continuity fears as the ratio of robots to physical workers significantly increases.





FUJITSU Robotic Process Automation Break through the Automation scale out glass ceiling safely with FUJITSU

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