

Fujitsu Managed Services Optimizing IT Investment



Optimizing IT Investment Managed Data Center

In order to improve IT and give business an added boost, enterprises are constantly looking for ways to optimize their IT investments. The greatest potential lies in operations management. Managed Data Center from Fujitsu offers you comprehensive expertise to meet all requirements in your data center environment.

Whether it is to take care of your routine tasks to reduce the workload of your IT personnel, or act as your partner to handle part or all of the operations of your IT infrastructure, you will retain complete control and achieve defined targets in terms of quality and efficiency with our support.

For many years now, enterprises and organizations around the world have benefited from our capabilities and the economies of scale that we offer as the world's third largest IT service provider.

Fujitsu Managed Data Center

Fujitsu Managed Data Center enables you to drastically reduce the complexity of management, lower the cost of operations and improve the flexibility of your data center. With Fujitsu as your partner, you can now put more emphasis on high value tasks and leverage on our expertise to continuously and successfully develop your IT environment and services.

Fujitsu's data centers located in strategic parts of Singapore are currently hosting more than 15,000 servers and equipment for our customers from various industries ranging from airlines, financial services, pharmaceutical, chemical, automotive, government, to food & beverage companies.

Fujitsu Data Center Facilities

Fujitsu's Data Centers are highly-secured facilities with at least six levels of access security and is manned by a security team 24x7. Entrance to the data center requires biometric authentication to prevent unauthorized access.

Our data centers are TIA942 Tier III, ISO14001, ISO9001, ISO27001, and Bizsafe Level 3 certified, and features:

- State-of-the-art design-build
- High resilience
- High availability which exceeds Uptime Tier III specifications
- High power availability 2N up to rack which exceeds Tier III specifications
- Dual meet me room (MMR)
- Dual path from two sub-station into data center
- Use of non-water based high cooling infrastructure
- Telecommunication carrier neutral
- Green concept
 - Adoption of cold/hot aisle with temperature monitors
 - Lights-out operation
 - Solar panel for non-essential office equipment
- 24x7 Support
 - 24x7 data center team to supporting data center infrastructure
 - 24x7 Network Operations Center team to perform system monitoring/escalations

Fujitsu offers you comprehensive expertise to meet all the requirements in your data center environment, freeing you from complex data center management while enjoying flexibility and lowered cost of operation.

Reduce Risks and Costs Managed Infrastructure Service

Fujitsu Managed Infrastructure Service helps you handle risks and check costs by reducing the total cost of ownership, ensuring quick deployment, standardize support processes, thus allowing you to put focus on your core competencies.

Driving business success with standardized services

Organizations today face a serious challenge to efficiently optimize their IT infrastructure and associated operations to deliver ever-advancing service standards to meet the expectations of their clients - all this without compromising on security as well as quality. More and more companies are turning towards Fujitsu Managed Infrastructure Service as the solution.

Fujitsu Managed Infrastructure Service offerings address your requirements for effective management and monitoring of your infrastructure which include storage, servers, database, operating systems, networks, applications, and more.

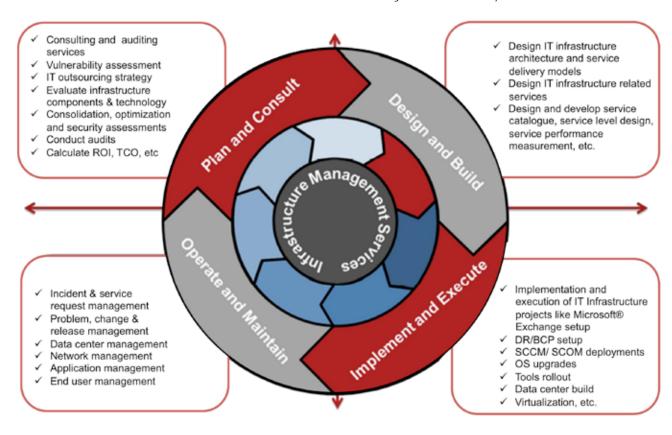
You can leverage on the advantages of IT standardization to lead the way for IT management in a dynamic world.

IT Standardization

When compared with customized services, standardization delivers enormous benefits. Standardized services mean more reliability, quality and lower cost, by using tested processes and tools to ensure quality and continuous innovation for your business.

Based on our lean IT concept which focused on creating value, we developed Dynamic Infrastructures - the first holistic portfolio that integrates the standardization of technology and services. We offer this integrated solution through a service catalogue comprised of modular, predefined services.

From analysis and planning to realization and operation, these services cover all infrastructure tasks in typical multivendor environments – in the data center and at the end user's workplace. Our governance and controls are based on internationally recognized standards - ITIL (IT Infrastructure Library) for Service Management and ISO27001 for the management of IT security.



Managed Infrastructured Portfolio

Fujitsu Managed Infrastructure portfolio lets you decide whether to have our experts support the management of your IT environment, or to delegate this responsibility, in entirety or part, to Fujitsu.

We have the knowledge and expertise to manage your workplace and data center environments. Enjoy the benefits of highly standardized services delivered directly from our system management centers with full management control over its performance and capabilities. This proven service expertise results in improved efficiency in operations and processes, as well as considerable savings through economies of scale.

Customer Environment Platform Microsoft Windows System Red Hat Oracle Solaris Email	□ Application □ Web Logic □ FTP/Web service □ SMTP □ IBM Domino □ WebSphere □ Tomcat	☐ Infrastructure ☐ Microsoft Active Directory ☐ Microsoft Hyper-V ☐ Aplication Clustering ☐ VMware ☐ Microsoft System Center Suite	□ Storage □ NAS □ SAN □ Tape Library □ Databases □ Oracle □ MS SQL □ IBM DB2
Service Catalogue Service Components Service Management Incident Management Change Management Configuration Management Work Order Management Service Reporting	□ Service Level Management □ Single Point of Contact □ Processes □ Service Level Agreement	System Monitoring System Administration Infrastructure Optimization Capacity Management Capacity Provision Maintenance & Support	□ Service Provisioning □ 5x9 to 7x24 □ On-site Remote □ Proactive/Reactive □ Onshore/Offshore □ On-premise/Off-premise
Tailored Managed Services			

Fujitsu Remote Infrastructure Management Services

Fujitsu Remote Infrastructure Management (RIM) services provide monitor, operate, and manage assistance for network, server, storage, databases, backup/recovery, active directory, file and print, middleware, and application performance and intelligence.

With RIM services, you can expect:

Economies of Scale with Specialized Infrastructure Services

Fujitsu RIM services offer an outsourcing partnership strategy that allows you to benefit from economies of scale as Fujitsu is a global provider of specialized infrastructure services. Based on a proven, scalable, and flexible managed service framework, Fujitsu RIM services ensure that your IT and business objectives are always met.

Best Shore Global Delivery at Competitive Pricing

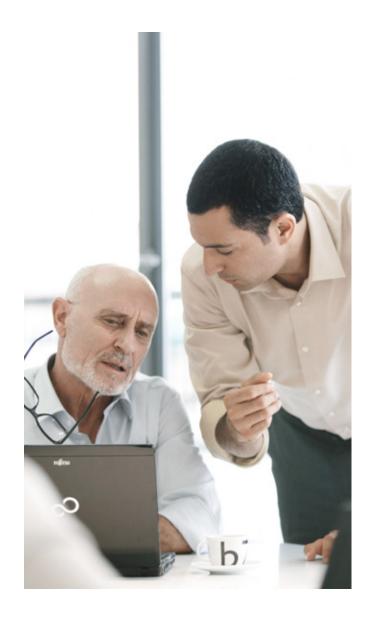
Located worldwide at Fujitsu Remote Operations Centers (ROC) or Network Operations Centers (NOC), Fujitsu RIM services provide 24x7 monitoring, operation, and management of your IT infrastructure.

The service can be deployed regardless of your data center's location - on-shore, off-shore, or remote flexible arrangements to provide hosting within your data center, Fujitsu's data center, or in a third-party data center. It can even be deployed across multiple sites within your environment as needed.

Our onshore Tier III data center solutions include off-shore redundancy. This not only addresses your concerns about border control, it also provides the added advantage of off-shore pricing.

Maximum Flexibility with Selective Outsourcing

Designed to meet IT governance and compliance requirements, Fujitsu RIM services allow you to selectively retain control and outsource IT tasks where it provides the most business value for your unique situation. Together, we design a modular and custom solution that fits your current and planned IT infrastructure, scaling up or down as your requirements change.

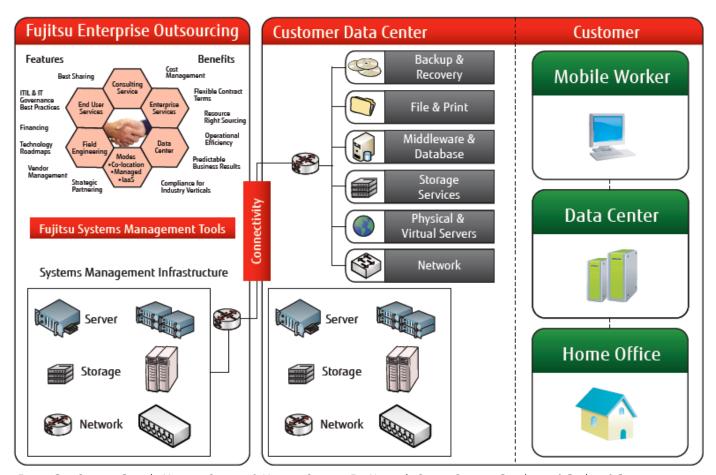


Rapid Delivery with Automated and Standardized Components

Even with the high degree of flexibility, some components of the Fujitsu RIM services are automated and standardized using proven off-the-shelf tools and products from our technology partners to enable rapid delivery. Our delivery model balances efficiency to meet your business needs with reduction of operational risks.

Access to Fujitsu Global Resources and Best Practices

Fujitsu RIM services assure you access to a wide range of technical and consultancy expertise and IT service best practices. Fujitsu specialists provide not only SLA-guaranteed resolutions of technical faults, but also continuous enhancement and optimization of your IT system effectiveness. The Fujitsu team will align to meet your special business requirements, significantly reducing your dependence on retaining and maintaining internal IT skills.



Fujitsu Rim Services Provide Moniter, Operate & Manage Services For Network, Server, Storage, Databases & Backup & Recovery.

Fujitsu RIM services help you to

- Adapt quickly to business demands and technology changes
- Improve business service with enhanced system effectiveness and SLA-based reliability
- Boost returns on investment and cut IT management and administration costs
- Access high-demand IT skills and global best practices
- Sharpen focus on activities that relate directly to the business

Fujitsu - Your Reliable Partner

At Fujitsu, we strive for long-term partnerships and high levels of customer satisfaction. With a global workforce and local presence, you can draw upon our wealth of expertise and support, whilst enjoying local responsiveness and knowledge. We strive to maximize cost and operations transparency in every engagement, allowing you to make informed decisions. You can expect outstanding technology and quality, stemming from our Japanese and German heritage.

With over 75 years of experience in managing complex IT project, you can count on Fujitsu as the partner on your journey to success.



Fujitsu Managed Infrastructure Service increases the efficiency of your business operations and drive continuous improvement, while easing the burden on your IT staff.

Fujitsu Singapore

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