



Fujitsu-Symantec

**A GLOBAL PARTNERSHIP
TO YOUR ADVANTAGE**



Fujitsu-Symantec

Two strong partners



Creation of a networked society that is rewarding and secure.

- **3rd largest global IT Services Provider:** Leading provider of IT-based business solutions for the global marketplace
- **5th in global server revenue**
- **Leader in Green IT** (server and storage solutions)
- **Customers include over half of F500**
- **> 34.000 patents**
- Headquarter: Tokyo, Fujitsu Limited (TSE: 6702)



People work and play freely in a connected world.

- **4th largest software company:** Global leader in providing security, storage and systems management solutions
- **#1 market position in 10 security, storage and data protection markets**
- **1000+ global patents**
- Headquarter: Mountain View, California

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Two strong partners



Fujitsu and Symantec are joining forces to offer solutions that meet customer needs in a simpler more affordable way. Customers expect the two companies to offer secure and highly integrated data centre, managed services and cloud solutions.

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The perfect match



Fujitsu's portfolio

- **Application & business services:** support customers in their IT infrastructure, business and process requirements
- **ETERNUS storage systems, PRIMERGY servers and services:** unified high reliability and high performance



Symantec's portfolio

- **Security, storage and systems management:** help consumers and organizations secure their information and identities
- **Security, storage, business continuity, IT compliance & information risk and infrastructure operations:** Standardize and automate software and IT processes

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The perfect match



One global partnership to:

- streamline data center management
- improve IT investments
- cut costs
- enhance risk management strategies for business customers

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A global partnership to your advantage – since 1992



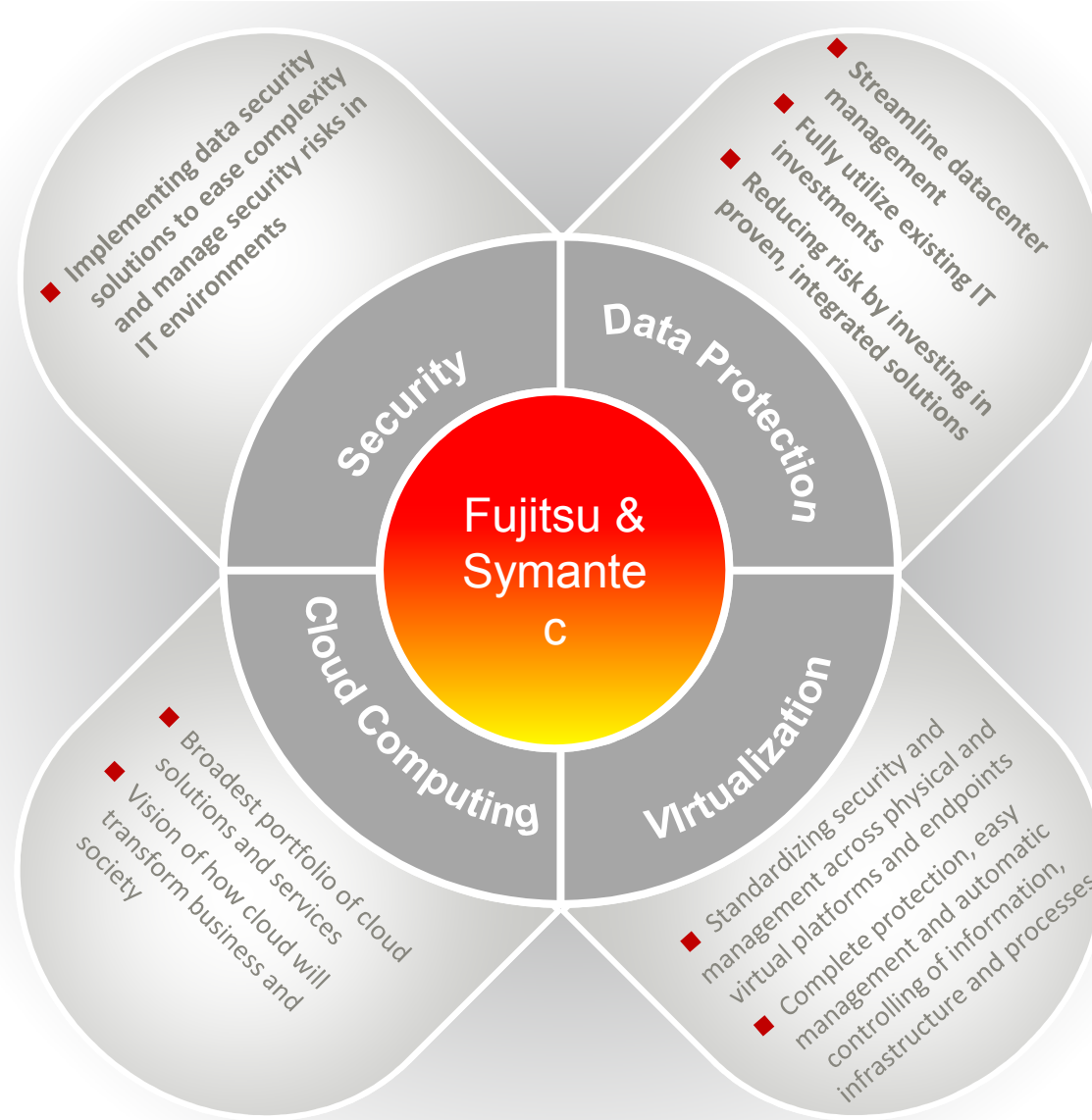
Market leaders join forces to deliver integrated global solutions

Two trusted brands with a proven track record with customers

Next generation technology delivered on site or as a service

As global strategic partners Symantec and Fujitsu deliver combined solutions at the highest levels of service and support to customers worldwide.

Fujitsu Symantec Offerings – Focus Areas





Thank you!

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Fujitsu-Symantec Offerings – focused areas

DATA PROTECTION

- Streamline datacenter management
- Fully utilize existing IT investments
- Reducing risk by investing in proven, integrated solutions

VIRTUALIZATION

- Standardizing security and management across physical and virtual platforms and endpoints
- Complete protection, easy management and automatic controlling of information, infrastructure and processes

CLOUD COMPUTING

- Broadest portfolio of cloud solutions and services
- Vision of how cloud will transform business and society

SECURITY

- Implementing data security solutions to ease complexity and manage security risks in IT environments

FUJITSU

