

## *Fujitsu implemented a variety of Oracle Applications for Bord Gáis Éireann*



### SUMMARY OF KEY FACTS

**Organisation**  
Bord Gáis Éireann

**Service/s delivered**  
Oracle ERP, training and support

#### **Benefits**

- Commonality and reusability of data across all business processes.
- Strengthening of internal controls giving a consolidated view of performance.
- Monthly close time reduced by 50%
- Improved internal management reporting
- Compliant to regulation as laid down by Irish government and the EU

### **Customer's Challenge**

Bord Gáis Éireann was established under the 1976 Gas Act and it is their responsibility to transmit, distribute and support natural gas and electricity in Ireland. The company is a major player in Ireland's gas market, supplying almost 500,000 homes and 18,000 business customers. Bord Gáis is owned by the Irish Government however it is a commercial entity and successfully competes in a very competitive and increasingly deregulated energy market in Ireland. Bord Gáis has capitalised on the deregulation of the energy market and has already captured 7% of market share.

With the advent of market deregulation Bord Gáis decided it had to enhance its business processes to meet the criteria set down to:

- i. Participate in the market
- ii. To retain market share

The challenges facing Bord Gáis :

- The company wanted to have a high level view of performance & cash flow whilst encouraging consistent processes across the Organisation.
- Bord Gáis needed to access the account information of each business unit to ensure compliance with discrete profit & loss reporting for each area of the business.
- Bord Gáis wanted to reduce overheads and process cycle times through automating processes and business flows.

### **Fujitsu Solution**

To address these challenges Bord Gáis formed a specialist team who together with Fujitsu, implemented a variety of Oracle Modules applying best business practices and introducing a common data model and standards within the Finance and Procurement functions.

*"Good integration of Oracle Projects and Oracle Financials gives us improved & early visibility into the cost of major projects"* comments Martin Dunlea, Chief Information Officer, Bord Gáis.

## CASE STUDY BORD GÁIS EIREANN



THE POSSIBILITIES ARE INFINITE

### Benefits to the Customer

The key benefits to Bord Gáis from the Oracle Application implementation include:

- The implementation of an Oracle database ensures commonality and reusability of data across all business processes.
- Financial discipline was instilled under the new systems which strengthened internal controls thus giving a consolidated view of performance.
- Monthly close time was reduced by 50% through process automation.
- Bord Gáis were compliant under the stipulations laid down during market deregulation.
- Management reporting is improved through the use of the new systems.

### The Approach

The implementation approach included:

**Architecture:** A resilient, fault tolerant and secure database and application architecture using Oracle 11i and 9i database, reports etc...

**Interfaces & Integration:** Fujitsu together with the Bord Gáis specialist team developed interfaces and integrations for this project covering financials, purchasing, project costing & inventory management.

**Data Migration:** Fujitsu together with the Bord Gáis specialist team migrated an extensive volume of data from the legacy systems to the new integrated Oracle applications.

**Training:** Training Needs Analysis was performed, Training Plans were developed, custom-built Training materials were created, and the Training Programme was managed and delivered.

**Support:** Fujitsu provide Bord Gáis with ongoing support for their Oracle Applications.

### Our Expertise

Fujitsu has a proven track record in providing innovative and reliable IT services and solutions, incorporating the best and most appropriate technology that creates value for its customers by helping them to realise their business vision and deliver impeccable customer service.

Fujitsu is a worldwide leader in the implementation of Oracle-based solutions, covering strategic consultancy, application integration, and managed services.

As an Oracle Global Alliance Partner, a member of the Oracle Partner Network and an Oracle Certified Partner, Fujitsu has full access to the latest Oracle technology, training and staff.

## ASK FUJITSU

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