FUJITSU

FUJITSU Application Modernization

Migration from Lotus Notes to Microsoft Exchange, Microsoft SharePoint and .NET

shaping tomorrow with you

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Fujitsu is a leading provider of customer-focused information technology solutions for the global marketplace.

Fujitsu's Application Modernization Services enable organizations to leverage the years of investment in software assets, deliver more from IT budgets and reduce the risk of implementing new technologies.

Fujitsu and our Application Modernization partners Gupta Technologies and Dell Software offer to the market a highly efficient, reliable and low risk service to migrate your existing Lotus Notes portfolio to Microsoft Exchange, Microsoft SharePoint and Microsoft .NET based applications.

Fujitsu's Global Application Modernization Offering is based on a standard set of modernization capabilities which are available to our clients throughout the world.

Challenges

Migration of Lotus Notes/Domino to the Microsoft platform can be a daunting and complex process. In particular, migration raises a number of immediate challenges:

- How to minimize the impact on end users and ensure they continue to have access to their applications which are currently in Lotus Notes once they have been migrated to a Microsoft technology stack?
- How to migrate existing Lotus Notes applications with minimal input from the business and without a large requirement for end user retraining?
- Should Applications be migrated to SharePoint or .NET?

By partnering with Gupta Technologies and Dell Software, Fujitsu is able to solve all the above challenges.

Typical Issues and Risks

- Resources for managing and maintain Lotus Notes portfolios are becoming scarce
- Infrastructure stress
- Complex technology portfolio
- Integration issues between Lotus Notes and other applications and/or clients
- No time or budget for end-user retraining
- Regulatory and legal pressures
- No easy upgrade path between Lotus Notes and Microsoft Technology

Fujitsu's Application Modernization Offering teams also have skills and knowledge in country and regional capabilities. Please see the local Websites for more specific information

Fujitsu's Application Modernization approach

The Fujitsu Application Modernization team combined with our partners offer customers the ability to migrate Lotus Notes portfolios.
We start with the analysis of a subset of your Lotus Notes portfolio, including Email, databases, simple and complex applications. This process takes 5 days and results in a comprehensive report of our findings. This first stage is a pre-sales activity.

There are four steps which may follow on from this initial engagement:

- Fujitsu may run a more detailed investigation on a larger subset, or the entire portfolio, to provide an extensive view of the current status and options to achieve your business drivers
- Conversion of Lotus Notes to Microsoft Exchange, partial or complete
- Conversion of simpler Lotus Notes Applications to InfoPath and SharePoint
- Conversion of Complex applications to a .NET based version

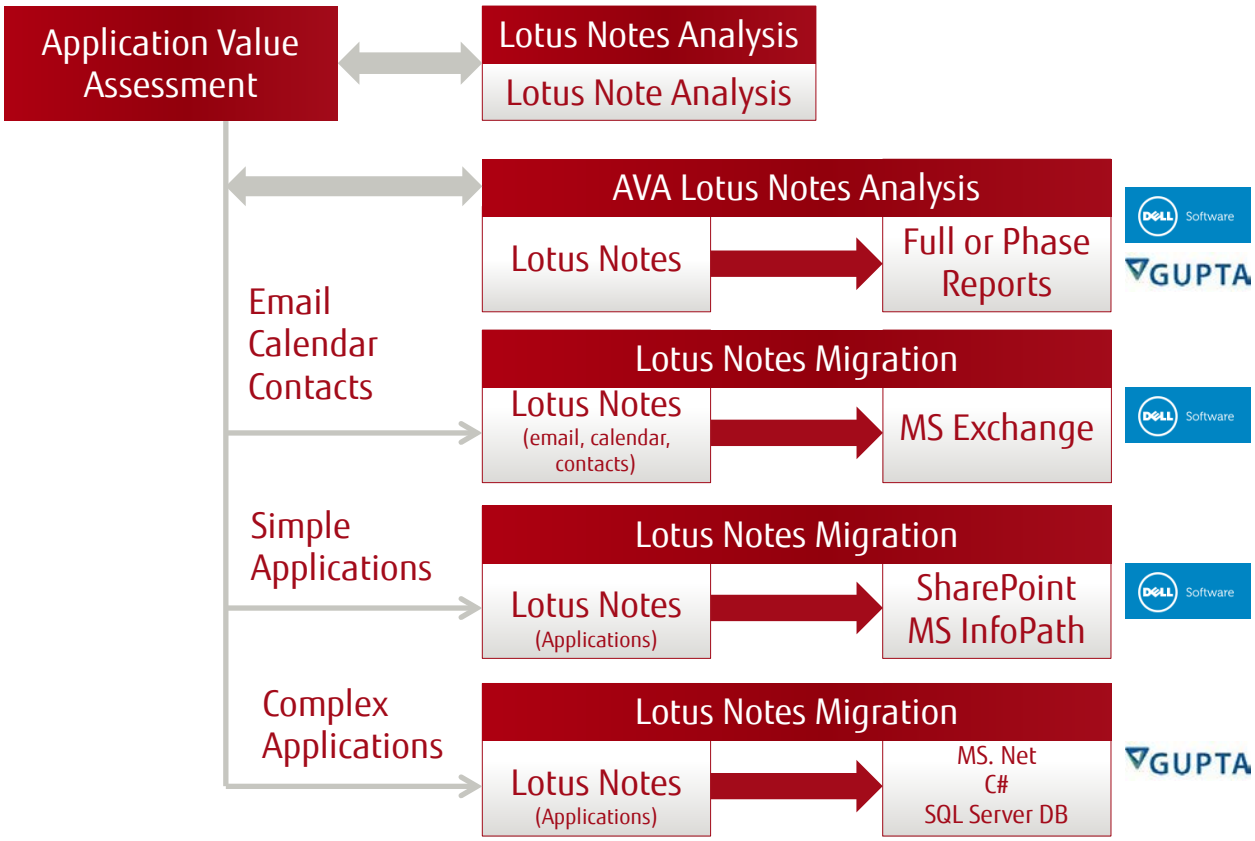
Fujitsu's Application Modernization Offering is run from teams which are situated in all regions around the world. The offer can be accessed from any country in which Fujitsu has a local presence.

These options may be done together or separately and we can include Proof of Concepts and Pilots as well as full programs of work.

The applications are converted like-for-like, to Microsoft Office SharePoint Server and ASP.Net applications, using automated tools to achieve most of the conversion. The remaining conversion work is completed by the team to achieve the desired outcome. This service has been proven to shorten migration project timelines substantially, resulting in significant savings on project costs, whilst reducing the risks.

What are
the outcomes?

- The migration minimizes disruption to end users, the application user interfaces are replicated like-for-like
- Improved integration with other Microsoft enterprise applications
- Ability for the organization to enhance operations using ASP.Net and SharePoint web parts
- Share information more easily across the enterprise
- Leveraging benefits of new technology



Why Fujitsu ?

Fujitsu's Global Application Modernization Offering has three Centres of Excellence; these are based in America, Europe/UK and Australia

Benefits

Application Migration

Lotus Notes portfolios are transitioned feature for feature, including the user interface, business logic, workflow and security to SharePoint, InfoPath or ASP.Net Web Part applications using the Gupta and Dell tools. All Lotus Notes applications (template, custom and custom complex) are moved to SharePoint Server, whose common user interface enables all the applications to function, behave and look the same.

These tools not only provide a like-for-like migration to the Microsoft platform, but they automate most of the conversion processes. Thus, little to no additional coding is required delivering results rapidly and reducing the requirements placed on IT resources. As a result, most migration projects take significantly less time at substantially less risk than a re-write.

- Minimal Disruption

– Like-for-like application migration that represents little to no changes for end users
– Minimized retraining and immediate end user adoption.

- Rapid Platform Adoption

– Enables the business to quickly migrate core applications onto the Microsoft platform, expediting return on investment.

- Completeness

– The Lotus Notes application to Microsoft platform migration includes conversion of:
  - Lotus Notes applications to ASP.Net and Microsoft Office SharePoint Server
  - Lotus Notes to Exchange
  - All workflow and business logic
  - All documents including rich text and attachments
  - User interface
  - Security

Why Fujitsu?

Fujitsu's Application Modernization services offers:

- This capability is part of the Fujitsu Application Modernization global offering and so is available from all the teams around the globe
- Commercial models to suit your business requirements
- End to end solutions with single point accountability
- Extensive experience in planning, designing, migration and implementation of legacy systems and new world technology
- Proven methodology (Macroscope™)
- Certifications of International standards of excellence (ISO9000®, ITIL®, CMM)
- Experience with automated legacy system conversion and documentation
- Ability to deliver using on-shore or off-shore resources
- Ability to work with your existing IT staff as a combined delivery team
- Access to global resources with experience assisting major corporate and government sector organizations
- Knowledge of legacy system hardware and software for all major vendor systems;
- Unique range of software products that assist in the transformation of legacy environments
- Successful track record in delivering Application Modernization projects for world's leading organizations

The Team

Fujitsu's Application Modernization service for migration of Lotus Notes to Microsoft technology is based on the Composer and Quest toolsets, created by our partners Gupta and Dell Software.

The Fujitsu resources that undertake this work are part of our .Net competency group and project management practice. The team are able to undertake the Application Modernization either at specific client sites or in our offices depending on the needs of the client.

The team is responsible for:

- Project management
- Application migration
- Toolset usage
- Industrialised testing
- Total solution architecture

Examples and case studies for this offering are available on request.

Please Tell Me More?

Fujitsu would be pleased to talk to you further about how we can work together to help you leverage the investments your organization has made in your current production applications.

If you answer "Yes" to any of the following questions, please contact Fujitsu for a more in-depth discussion of our Application Modernization options for Lotus Notes

Fujitsu's Global Application Modernization Offering replaces the country based Legacy Modernization, TransMigration and HIPATS offerings.

Critical Questions

- Do you have mission critical applications built using Lotus Notes?
- Is your messaging system based on Lotus Notes, but your business is moving onto the Microsoft platform?
- Are you struggling to find good resources maintain and enhance your Lotus Notes applications?
- Is Lotus Notes restricting your technical options?
- Do you want to move to Microsoft Exchange yet retain access to legacy messages and applications?

Fujitsu's
Value Propositions

Efficiency, Quality and Risk Reduction
Fujitsu provides to its clients the most efficient and proven roadmap to seamlessly modernize their aging technology to a modern platform that enables innovation whilst keeping the risk profile as low as feasible.

Global standard IP and Best of Breed Partnerships
To position organizations for future growth, new business strategy, reduced operating cost, and elimination of talent scarcity Fujitsu offers a complete global portfolio of modernization services, toolsets and a best of breed partner network with a successful track record and agile modernization methodology.

Application Migration Services
Migration involves moving an application, to a different environment. As a key stage in the migration project, Fujitsu undertakes a technical proof of concept. This involves migration of a representative sample of the application code using the selected conversion tools and proving feasibility before moving forward.

Heritage
Fujitsu ICT heritage of helping clients to meet their IT and business challenges gives Fujitsu a unique and flexible perspective on what solutions actually work when devising a system modernization strategy.

Not just a "modernize and leave" offering
Fujitsu aims to partner with our clients on a modernization journey and establish a long term relationship to assure success and continuity. Fujitsu is not just a modernization company and therefore we can bring much more to the table to help our clients before, during and after a modernization project.

Please Tell Me More?
Fujitsu would be pleased to talk to you further about how we can work together to help you leverage the investments your organization has made in your current applications.
If you would like to talk to us in person please send an email to the Application Modernization team in your local area. Email addresses are on the final page of this brochure.
Or visit our website and take an online survey.

About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 170,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.4 trillion yen (US$47 billion) for the fiscal year ended March 31 2013. For more information, please see http://www.fujitsu.com.

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