FUJITSU

Business Agility Transformation Services

In the digital age, technological advancements and rapidly changing market conditions have made it crucial for businesses to be agile. Being agile means having the ability to respond quickly and adapt to changes, which is essential for survival and growth in today's highly competitive business environment:

> Customer expectations are constantly evolving
>
> Competition is fierce
>
> Technology is advancing rapidly
>
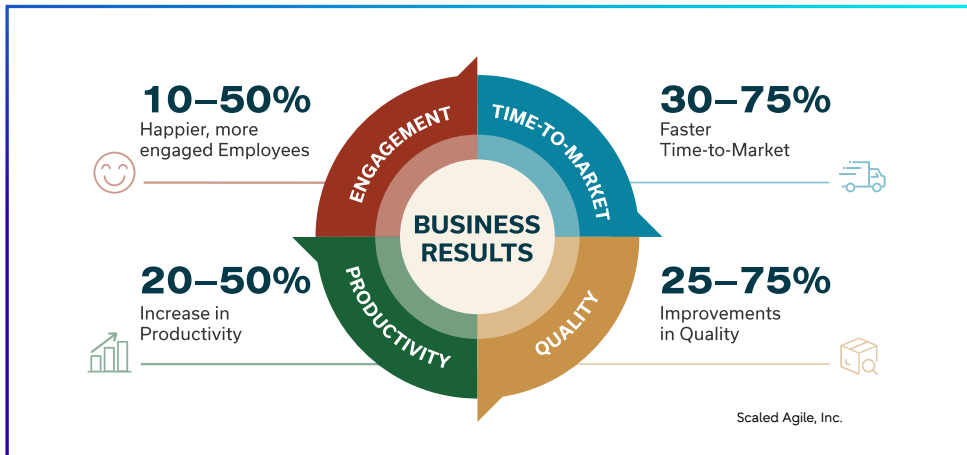> Uncertainty is the new normal

SCALED AGILE PARTNER GOLD

Fujitsu has a strategic partnership with Scaled Agile, Inc. to deliver SAFe to its customers. As part of this partnership, Fujitsu has trained and certified many of its employees in SAFe, allowing them to help customers adopt and implement the framework within their organisations.

Fujitsu has also developed a number of SAFe-based solutions to help organisations accelerate their Agile transformation journey. These solutions include SAFe training and certification, Agile coaching and consulting, and SAFe-based product management

The partnership between Fujitsu and Scaled Agile, Inc. allows Fujitsu to leverage Scaled Agile's expertise and best practices in Agile and Lean software development, while also bringing its own experience and knowledge in enterprise IT consulting and services to the table. Together, Fujitsu and Scaled Agile are helping organisations across industries and geographies achieve their business goals through Agile and Lean practices

There are several reasons why organisations choose to adopt SAFe:

- **Better alignment of teams and objectives :** SAFe helps ensure that all teams are aligned with the organisation's overall objectives and strategy.

- **Reduced risk:** SAFe emphasises continuous testing and integration, which can help reduce the risk of solution failure or delays.

- **Greater flexibility:** SAFe allows for greater flexibility in terms of team structure and composition.

- **Improved collaboration:** SAFe promotes collaboration across teams, departments, and even external partners.

- **Compliance:** Government organisations must comply with a variety of regulations and standards, and SAFe provides a framework for ensuring that these requirements are met.

- **Improved transparency:** Enterprise and Government organisations are often subject to public scrutiny, and SAFe can help improve transparency by providing a framework for tracking progress and identifying potential roadblocks.

10–50%
Happier, more engaged Employees

30–75%
Faster Time-to-Market

20–50%
Increase in Productivity

25–75%
Improvements in Quality

ENGAGEMENT | TIME-TO-MARKET | PRODUCTIVITY | QUALITY

BUSINESS RESULTS

Scaled Agile, Inc.

Fujitsu's Business Agility Transformation Services : Empowering Organisational Agility and Customer-Centric Excellence

Our offering is designed to help organisations transform their operations and processes to become more agile, responsive, and customer-centric. The consulting service offers a range of solutions that enable organisations to adopt agile mindsets, processes, and practices across their entire value chain.

Fujitsu's agile transformation consulting offering will be customised to each typically involves the following steps

1. Assess the organisation's current state
3. Implement agile practices
5. Relentness improvement

2. Define the agile transformation roadmap
4. Organisational change management

Service Description

Agile Transformation:
- SAFe Quickstart (agile transformation for up to 150 people in 5 weeks)
- Agile Release Train design and launches
- Lean Portfolio Management
- Agile Program Delivery

Role Based Training including, but not limited to:
- Leading SAFe
- SAFe for Teams
- SAFe Scrum Master
- SAFe Product Owner and Product Manager
- Lean Portfolio Management
- SAFe DevOps

Workshop Facilitation:
- Executive Introduction to SAFe
- Executive Introduction to Lean Portfolio Management
- Value Stream Mapping
- DevOps Health Radar
- Business Agility Assessments

Service Options

Service Breakdown
Fujitsu will adopt a tried, tested, and proven approach to Agile transformation using the SAFe Implementation Roadmap.

- Initial Business Agility Assessment
- Gain Executive Buy-in
- Executive and management training and workshops
- Value Stream Identification and Agile Transformation Design
- Role based training and certification for all participants on the **"Agile Release Train"**
- Go live with **"big room"** planning event, either online or face to face, or a combination of both
- Coaching, mentoring and support for 3 months beyond the Go live
- Development of a customised Agile Ways of Working playbook

Add-on Services
SAFe Enterprise Subscriptions

Deliverables

Fujitsu will provide the following:
- Training and certification
- Agile Transformation roadmaps and plans
- Outputs from executive workshops, including vision, principles, values
- Agile Ways of Working P laybook
- Configured tooling (eg. Jira/Confluence, Azure DevOps)

Conditions & Exceptions

The customer is responsible for providing the following services (unless contracted via another service):
- Commitment to the executive training & business agility assessment
- Assignment of Product Owners and Product Manager to prioritise backlogs and accept work as completed
- Commitment to training for all customers employees who are engaged on the program
- Provision of training facilities

Pricing

Pricing Model:
- TBD based on size of transformation
- Identify the variables and drivers for costs
- T-Shirt Sizing and pricing calculator

Customer Decisions

What next?
Information we require to cost
- Size of Transformation (number of teams, value streams)
- Location of transformation for Travel and Accommodation

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