

Smart players
adapt
everywhere

VDI solutions across
industries

#dontworryWORKhappy

FUJITSU

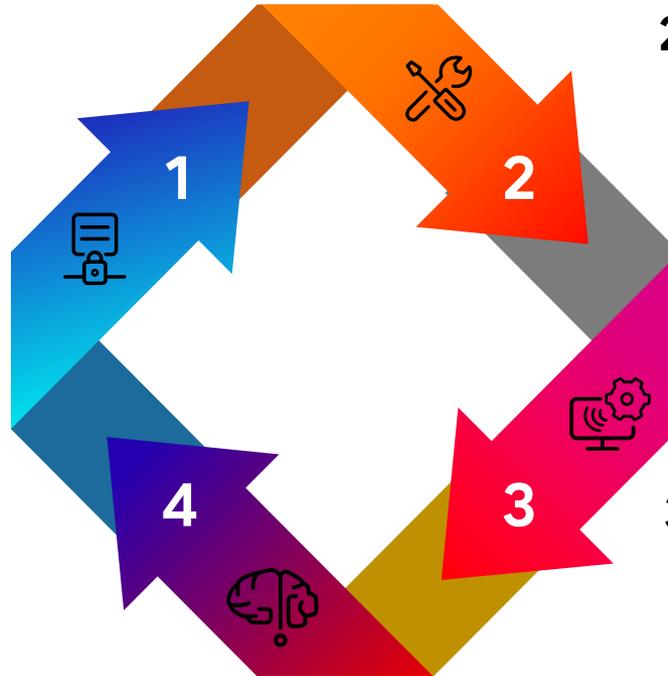


1. Stay secure

- Data protection
- Integrated solutions
- Infrastructure management
- Networking
- Servers & storage
- Software

2. CXperience workshops

- Strategy
- Business needs
- Technical requirements
- Applications landscape



3. Assessment service

- Ad-hoc solutions
- VDI Assessment Service (VAS)
- Reporting packages
- Proof of Concept (PoC)

4. Orchestration

- Broad portfolio
- Deep experience & know-how
- Rollout & deployment
- Pay-as-you-go service models

Why the VAS is crucial to succeed?

- Demonstrates feasibility
- Identifies potential issues
- Tests customer workflow requirements
- Test applications and peripherals
- Validates customer experience
- Very high failure rate without a PoC



What is included?

- Pre-engagement document
- Initial scoping call to establish requirements
- Workshop, if required, to develop out PoC schedule
- On-site PoC to run for 3 weeks on customer premises*
- End report/design for the final solution



IMPROVED
USER
EXPERIENCE



BUSINESS
COMMUNITY



CXPERIENCE
WORKSHOPS



ASSESSMENT
SERVICE



EXPERTISE
&
KNOW-HOW

Early engagement is key!



Contact us

