



## Digitalization is changing our world



Everything is connected anywhere, anytime





Using Hybrid IT, Cloud, Big Data, Analytics and Machine Learning

Digital Transformation

Innovative business models & Immediate customer and business benefits



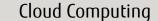


Business process efficiency and fast information access through Automation and Artificial Intelligence

Digital Transformation is about *changing* our models, and <u>not only</u> making the existing ones much more efficient

## Technology disruption as the new normal







Artificial Intelligence



Internet of Things

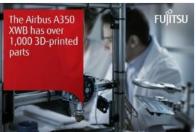


Machine Learning





**New Interfaces** 



3D Printing



Virtual Reality & AR



Cognitive Robotics

and much more is coming – ever faster ...

## Multi Generation & Cultural Workforce





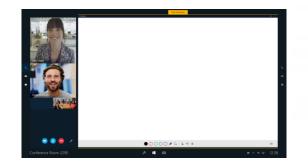
## Extending the End User Device Scope











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## Biggest changes around workplace





## New IT challenges





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## Workplace Anywhere



Unified set of complementary technologies that enable employees to simplify their interactions and maximise their productivity.

Securely combining Cloud, Managed and Virtual Workplace Services to get the right blend for you.





Cloud Managed Workplace



Microsoft Office 365



Analytics



Managed Workplace



Windows as a Service



Identity, Policy & Security Management



Virtual Workplace & Application



App Store



Software & Device Asset Management

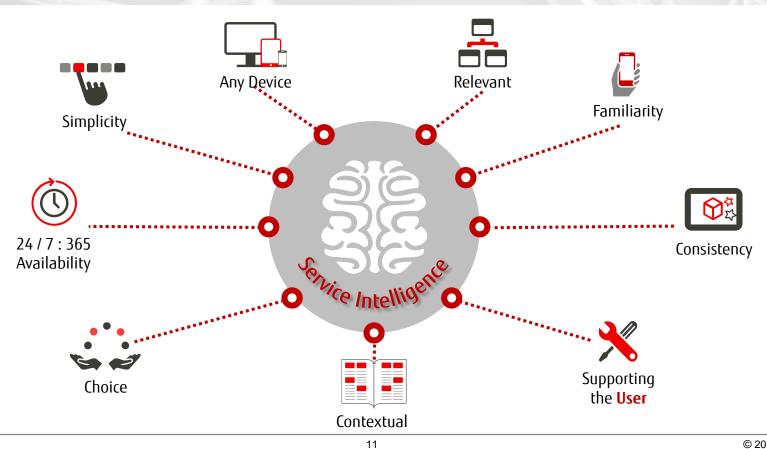
And our **evergreen services** ensure you have access to the *latest* technology.

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## Social Command Centre





## Intelligent Engineering









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Connect IT Bar combined with HR and Facilities

# Gartner recognizes Fujitsu as a Leader for Managed Workplace Services in Europe

Magic Quadrant for European Managed Workplace Services



Within the Gartner Magic Quadrant for Managed Workplace Services, Europe Fujitsu are once again positioned in the Leaders quadrant. Best of all, we are positioned for our completeness of vision and as one of the highest for our 'ability to execute'.

#### According to Gartner

- Leaders deliver their service solutions skillfully, have a clear vision of the direction of the service market, and are actively building and improving their competencies to sustain their leadership positions. The Leaders quadrant indicates the direction of the MWS market. However, most digital workplace offerings still have low adoption rates.
- Leaders have demonstrated their experience in delivering MWS and understand the requirements to successfully deliver these services. They have proved their ability to execute and their strategic visions.

The full report is available on https://bit.ly/FJDWSMQ2018

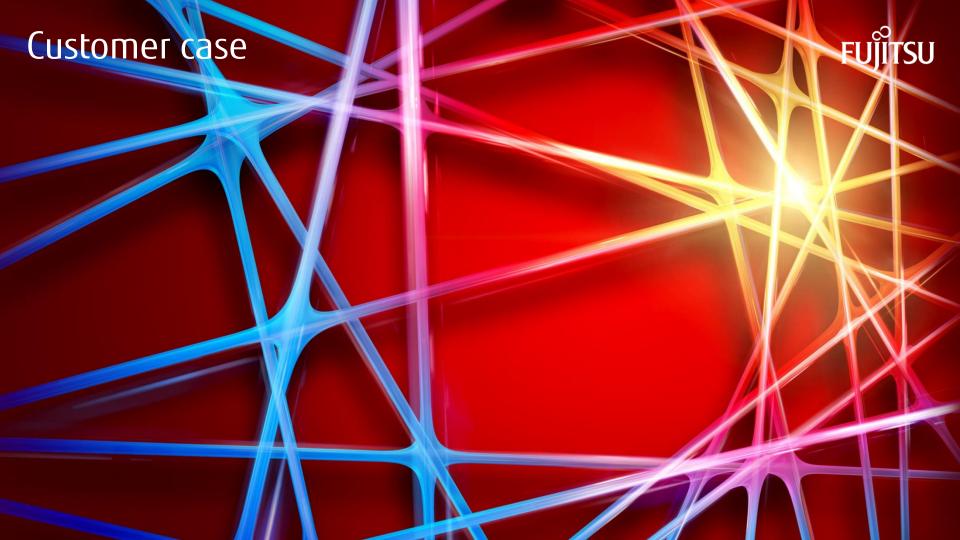
Magic Quadrant Disclaimer

Gartner Magic Quadrant for Managed Workplace Services, Europe by David Groombridge, Claudio Da Rold, Federica Troni, Nikos Drakos, January 3, 2018

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Fujitsu.

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Source: Gartner (January 2018)



### 1 - Visit our booth: Cool devices







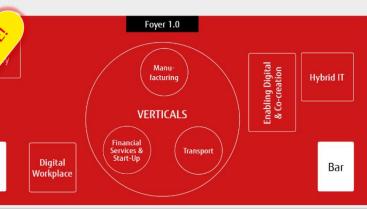
Bar

Entrance & Registration









Terrace

# Fujitsu Client Compute Devices





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### 2 - Visit our booth: Workplace Services





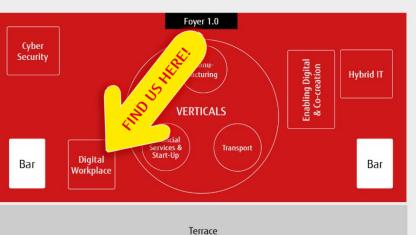


Entrance & Registration



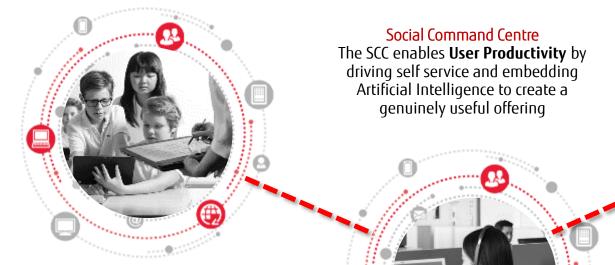






## Fujitsu Digital Workplace Services summary





Workplace Anywhere

Fujitsu's workplace solution improves

the **User Experience** by providing

solutions aligned to cloud users, hybrid

users and virtual desktop users



### Intelligent Engineering

Delivers pro-active hardware and onsite support services underpinned by analytics and intelligence to drive improved **Business Platform Availability** 

Fujitsu believes the most critical mission of technology is to *empower people*.

## Wrap up - 3 actions

## **EUJITSU**

3 – Read our Workplace 2025 vision and learn about our Fujitsu Vision



FUJITSU

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CXP



Fujitsu Technology and Service Vision 2018

Building a human Centric Future Co-creation for Success

shaping tomorrow with yo

