



Latest tech.  
Affordable  
plan.

## Free your IT budget with FUJITSU Hardware as a Service

Get the devices you need, cut your Capex, and refresh your technology every three years with just one low-cost monthly subscription

**With FUJITSU Hardware as a Service, you will find freedom like never before.**

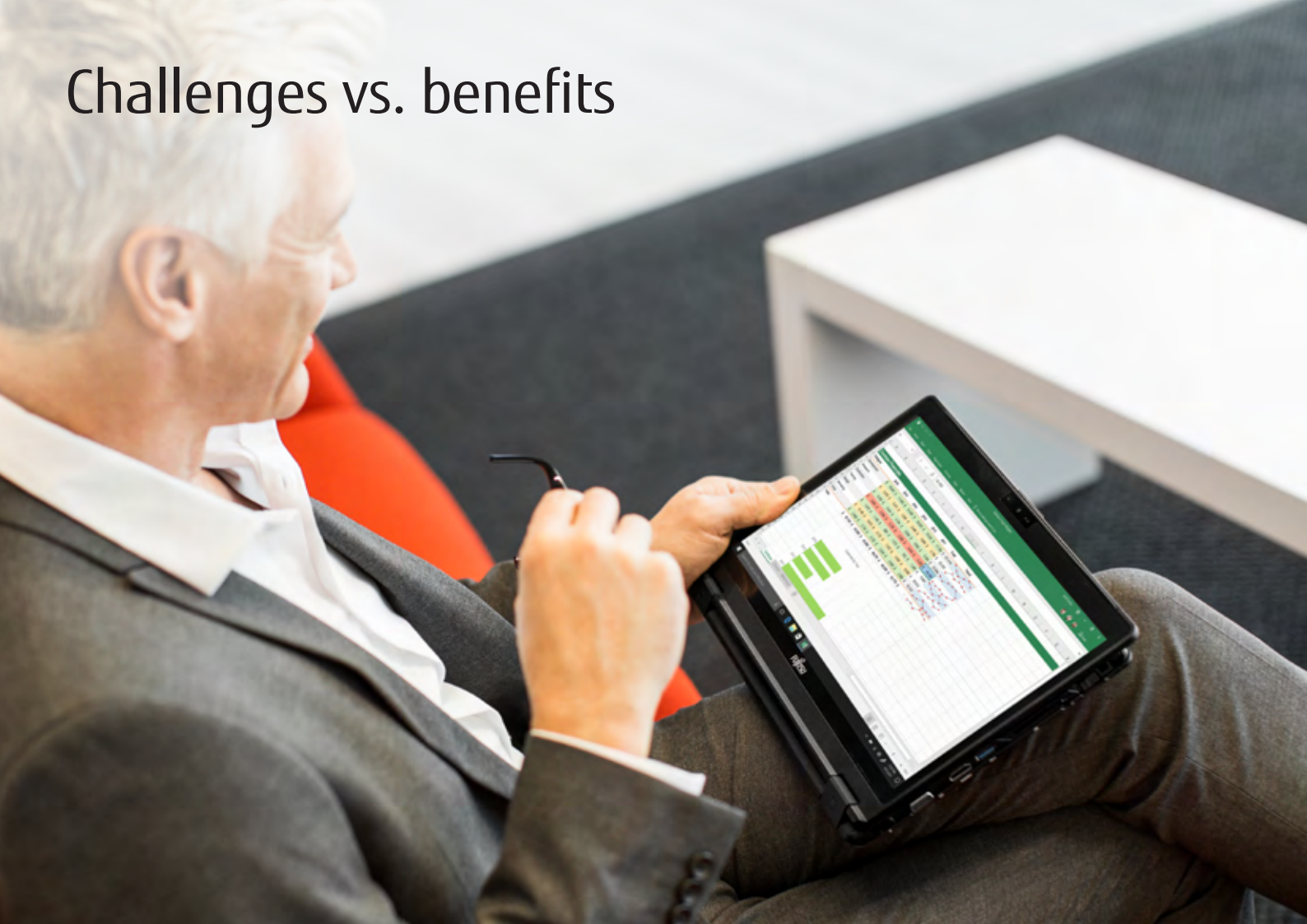
No more major capital expenditure. No more obsolete equipment. No more long waits for an upgrade. Just a simple, low-cost subscription for all the devices your business needs to compete.

Your users will enjoy more choice and extra productivity using the very latest devices. While you can sit back, knowing your IT budget is under control and everyone has the hardware, support, and services they need.

shaping tomorrow with you

**FUJITSU**

# Challenges vs. benefits



## Why FUJITSU Hardware as a Service?

As organisations need change, so do our services. FUJITSU Hardware as a Service helps liberate business and IT leaders from the significant challenges of tighter budgets, ageing equipment, and higher costs for ad-hoc repairs.

- **Keep your IT budgets in check**  
Acquire all the hardware, software, and services you need now and into the future without any upfront and costly capital outlay.
- **Add hardware at any time**  
Scale your IT to suit changing requirements simply by changing your monthly subscription.
- **Experience hi-tech not high-cost**  
Give your users the fast and flexible IT they need for less, starting from as little as £11/month.
- **Right-size your technology for extra efficiency**  
Avoid devices lying around unused or employees waiting for desktops to boot up with best-in-class devices that will boost your productivity.
- **Free up your cashflow**  
Convert large capital expenditure into a manageable operating expense with a fixed monthly subscription.
- **Receive regular upgrades**  
Stay on top of the latest tech trends and keep support visits to a minimum with hardware renewal every three years. At the end of the lease term, following termination as per our standard terms, you simply return the equipment and take delivery of a new one. The equipment will be data wiped to industry standards and remarketed, recycled or disposed of to WEEE directive standards.



# All the extras



So what else can you expect from your  
FUJITSU Hardware as a Service subscription?

## Competitive leasing

With easy monthly payments you get access to best-in-class Fujitsu technology and competitive pricing plans.



## Asset tracker

Every device you select is covered by our asset tracker system. Use it to see all device information, prepare financial reports at the click of a button, and quickly view your contract or invoicing details.



## Onsite support

Throughout the full three-year duration of your subscription, you will benefit from Onsite Next Business Day Support – proudly delivered by one of Fujitsu's 3,000 engineers during business hours, Monday to Friday.



## Extensive warranty

Rely on our warranty helpline for unrivalled telephone support from Fujitsu's UK team of desk-based engineers during business hours, Monday to Friday.



## Upgrade early

If you cannot wait for the very latest technology, our buy-back option means you can upgrade ahead of the standard three-year refresh.



\*All pricing is indicative and based on RRP (ex VAT). Contact Fujitsu or your Partner for exact pricing.  
Rentals are payable monthly in advance and subject to credit, terms & conditions.

# Select the best in the business

## Highly Mobile Users

### LIFEBOOK U938 13.3" notebook

- Intel Core i5 processor/8GB/256GB SSD
- Prestige Case Mini 13
- 3 year Next Business Day support for notebook only

36 months from: **£34\***



### LIFEBOOK U728 12.5" notebook

- Intel Core i5 processor/8GB/256GB SSD
- Prestige Case Mini 13
- 3 year Next Business Day support for notebook only

36 months from: **£31\***



## Knowledge Workers

### LIFEBOOK P728 12.5" 2 in 1 Convertible notebook

- Intel Core i5 processor/8GB/256GB SSD
- Top Case 14
- 3 year Next Business Day support for notebook only

36 months from: **£35\***



### LIFEBOOK U748 14" notebook

- Intel Core i5 processor/8GB/256GB SSD
- Top Case 14
- 3 year Next Business Day support for notebook only

36 months from: **£31\***



## CLIENT COMPUTING DEVICES

Fujitsu devices will empower people to work better whenever and wherever they choose.

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Rentals are payable monthly in advance and subject to credit, terms & conditions.

# Select the best in the business

## Power Users

### CELSIUS W570 workstation

- Intel Core i7 processor/8GB/256GB SSD/Nvidia P400 DDR4-2400
- 3 year Next Business Day support

36 months from: **£26\***



### ESPRIMO Q556 desktop

- Intel Core i5 processor/8GB/128GB SSD
- 3 year Next Business Day support

36 months from: **£14\***



## Task Workers

### LIFEBOOK E448 14" notebook

- Intel Core i3 processor/4GB/256GB SSD
- Top Case 14
- 3 year Next Business Day support for notebook only

36 months from: **£18\***



### LIFEBOOK A357 15.6" notebook

- Intel Core i3 processor/4GB/500GB HDD/DVD
- Casual Backpack 16
- 3 year Next Business Day support for notebook only

36 months from: **£13\***



### ESPRIMO D556 desktop

- Intel Core i3 processor/4GB/500GB/DVD
- 3 year Next Business Day support

36 months from: **£11\***



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# Select the best in the business

## Displays

### B22-8 TS Pro Display

- Offers adjustable height (150mm), -5 to +35 degree elevation and 340 degree swivel
- Full HD (1920 x 1080) resolution
- Including 1 x Display Port, 1 x DVI-D, 1 x D-SUB and 2 x USB 2.0 ports
- Built-in speakers

36 months from: **£5\***



### E20T-7 LED Display

- HD (1,600 x 900) resolution
- Including 1 x DVI-D, 1 x D-SUB ports
- Built-in speakers

36 months from: **£3\***



### P27-8 TS Pro Display

- Offers adjustable height (130mm), -5 to +35 degree elevation and 340 degree swivel
- Full HD (2,540 x 1,440) resolution
- Including 1 x DisplayPort Out (Daisy Chain), 1 x DisplayPort 1.2, 1 x HDMI 1.4, 1 x DualLink DVI ports
- Built-in speakers

36 months from: **£12\***



## Enterprise

### ETERNUS CS200c S4

- FLEX16 Appliance
- Repository net capacity 16TB, can be expanded to 32TB
- Licensed with 16TB BET ADVANCED
- Appliance for typical backup use cases
- 3 year onsite, 4h Response time, 9x5 support

36 months from: **£981\***



### ETERNUS CS Storage

The FUJITSU ETERNUS CS200c Storage simplifies data protection and management in a single integrated solution for the digital world. Industry-leading software from Commvault is perfectly aligned with powerful Fujitsu system technology providing excellent features for business efficiency and continuity. The appliance addresses the challenges in protecting business applications, virtualized and hyper-converged environments and facilitates compliance with regulations.

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# Fast, Reliable, Simple, and Affordable Enterprise

## ETERNUS AF250

- 2 x Controllers (32GB RAM Per controller)
- 1 x 2 Port 16GB Fibre Channel per controller
- 6 x 3.84TB SSD Disks (23TB RAW)
- Comprehensive software stack included
  - De-dupe/ Compression • AQOS
  - Local & Remote Replication • Thin Provisioning
- 3 year onsite, 4h Response time, 9x5 support

36 months from: **£738\***



## ETERNUS AF250

- 2 x Controllers (32GB RAM Per controller)
- 1 x 2 Port 10GB iSCSI per controller
- 12 x 1.92TB SSD Disks (23TB RAW)
- Comprehensive software stack included
  - De-dupe/ Compression • AQOS
  - Local & Remote Replication • Thin Provisioning
- 3 year onsite, 4h Response time, 9x5 support

36 months from: **£1,388\***



## ETERNUS AF650

- 2 x Controllers (256GB RAM per controller)
- 1 x 10GB iSCSI 2 port CA's per controller
- 18 x 15.6TB SSD Disks (280TB RAW)
- Comprehensive software stack included
  - De-dupe/ Compression • AQOS
  - Local & Remote Replication • Thin Provisioning
- 3 year onsite, 4h Response time, 9x5 support

36 months from: **£7,337\***



## ETERNUS AF Storage

Fujitsu ETERNUS AF Storage is rated as the best priced performance All Flash storage system in the world according to the Storage Performance council. If you need performance or just see the benefit of consolidating off slow less reliable spinning disks the ETERNUS AF250 is the perfect choice.

The ETERNUS AF250 has also received the Editors Choice awards from [www.storagereview.com](http://www.storagereview.com) along side very compelling [price performance testimonials](#) from customers.

# Fast, Reliable, Simple, and Affordable Enterprise

## PRIMERGY TX2550 M4 Tower 8x2.5'

- 3 year Next Business Day support

36 months from: **£159\***



## PRIMERGY RX2530 M4 8x 2.5'

- 3 year Next Business Day support

36 months from: **£174\***



## PRIMERGY RX2540 M4 8x 2.5'

- 3 year Next Business Day support

36 months from: **£173\***



### PRIMERGY Servers:

FUJITSU PRIMERGY server systems boast some of the most powerful benchmarks as independently verified by companies such as VMWare, Microsoft and SAP. The flexible portfolio provides the perfect platform for companies of all sizes, across all industries and for any type of workload.

This includes expandable PRIMERGY tower servers for remote and branch offices, versatile rack-mount servers, as well as density-optimized scale-out servers – all powered by Intel® Xeon® processors. Their proven quality and performance with a wide range of applications that helps reduce operational complexity and costs, this ensures your IT can become a business advantage.



## Your next move

Take advantage of FUJITSU Hardware  
as a Service today

For more information, please contact  
us on 01235 797711 or email  
[AskFujitsu@uk.fujitsu.com](mailto:AskFujitsu@uk.fujitsu.com)

## FUJITSU LIMITED

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