

## Solution Service Business

In Solution Service Business, we expand total solutions based on ideas from “Koto” (Service-oriented way of thinking), through “Co-creation” of service supporting the whole system life cycle.

### Development and Delivery of Environmental Contribution Solutions

We established the target to develop and to deliver Environmental Contribution Solutions, in “Environmental Action Plan Stage VIII” (FY2016 - 2018), and made efforts.

In FY2018, the final year of “Stage VIII”, we made proposals to customers to introduce our environmental solutions, which quantify the “environmental improvement effect”, and customers, mainly financial institutions, have introduced totally 10 solutions in actual, as the below matrix. As a result, we could help them reduce the environmental impacts successfully.

Incidentally, we made a decision that from FY2019, we will develop and deliver “SDGs Contribution Solutions” as one of actions on SDGs in “Environmental Action Plan Stage IX” (refer to page IV.), for the reason why Fujitsu had determined that, it will try to develop solutions extended from a previous field limited to “environment” to much larger ones of “SDGs”.

### [Environmental Contribution Solutions in FY2018]

#	Names of solutions	Environmental improvement rate*
1	ATM System for a certain financial institution “Quick-response to Advertisement”	-68.4%
2	Versatile OCR System “Keyword Capture”	-55.5%
3	Server Resource Distribution Package	-95.1%
4	Financial Institution ATM for a certain customer “Function of IC Fast Transaction”	-40.0%
5	System for Cards Issued outside Japan	-29.0%
6	Digital Journal System for public racing game	-55.9%
7	System for Recovery of Card MS	-97.9%
8	Quick Counter for a certain customer	-42.2%
9	System for Recovery of Card MS for a certain financial institution	-97.9%
10	ATM System for a certain customer “Function to return cards etc. in time of trouble”	-75.6%

\* “Environmental improvement rate” stands for the “reduced rate” after the introduction of solutions versus before it, that is, the comparison with “before” and “after” related to CO<sub>2</sub> emissions derived from travel, logistics, working time, electricity consumption of equipment and so on.

### Activity in Solution Service Business

Our solution for retail industry named TeamCloud/CM, is monthly cash operation cloud service, which can let come true, the efficient operation of cash management and the management of cash on hand. This solution can help customers to reduce both a large amount of working time and the calculation error derived mainly from counting cash up on site and from inputting data on headquarters, with the result that it can contribute to mitigating the environmental impacts as well as to promoting the work style reforms of customers.

#### [Examples of Advantage of “Cash Operation Service”]

##### A) Reduction of frequency of secure transportation

The introduction of our cash handling machines can help to make efficient, secure transportation of cash in shops, and to reduce frequency of the transportation, with the result that it can lead to the reduction of both costs and CO<sub>2</sub> emissions derived from the transportation.

##### B) Efficient work

This service can help shops with very few staff, especially to mitigate the burden of cash management. In addition, it enables to reduce working time, and to shift the operation to cloud-based.

##### C) Concentration of accounting jobs on headquarters

It can facilitate unified management, due to integrating shop information into headquarters, based on cloud system.

#### [Image of Summary]

