



FUJITSU FRONTECH LIMITED
Corporate Profile 2024



Fujitsu Way



The Fujitsu Way comprises 3 parts: "Our Purpose", "Our Values" and "Code of Conduct".

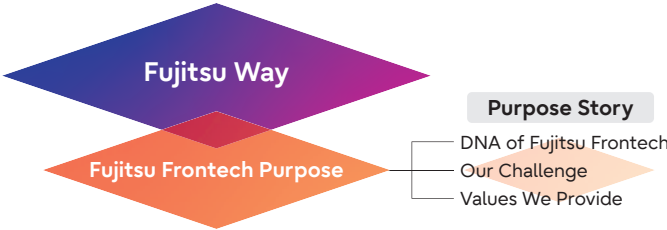
Fujitsu Group Purpose
Make the world more sustainable by building trust in society through innovation.

Our purpose represents why all Fujitsu people in the world work together every day.

Fujitsu Frontech Purpose

To create a tomorrow with new connections between people and companies, people and society

As a member of Fujitsu Group, Fujitsu Frontech Group will comply with Fujitsu Way, and we established Fujitsu Frontech Purpose as our basic policy for business management.



Purpose Story

Purpose Story is the background briefing of Fujitsu Frontech Purpose to understand what we have cherished from the past, vision for the future and values we provide to stakeholders, as a story.

DNA of Fujitsu Frontech	Our company DNA is in the front-end of business where our customers and consumers meet. For many years, Fujitsu Frontech has always had a passion and commitment to manufacturing, quality, and human resource development. We strive to continuously refine our technical capability and excellence of our hardware, software and service while enhancing the customer experience based on industry knowledge and know-how. These are our enduring strengths and values.
Our Challenge	Our goal is to be a DX (Digital Transformation) company at the forefront of our customers. When people touch "MONO (product)" and interact "KOTO (service-oriented way of thinking)", we create new connections between people and companies, people and society. We strive to change the world to a place where people can enjoy entirely new services, by connecting human interaction and digital technology. Based on the concept "Touch, Connect and Change", we will provide hardware, software and services as a one-stop shop. Furthermore, we will strive to realize a safe, secure, comfortable and prosperous society where companies and individuals can have a bright future.
Values We Provide	<p>Fujitsu Frontech will continuously provide value to all stakeholders through focus on issues companies and society face, and through the diverse talents and energies of each Fujitsu Frontech group employee.</p> <p>[To Customers] We will identify challenges with our customers, and create new opportunities with the highest quality, reliability, and performance that exceeds our customer's expectations.</p> <p>[To Employees] We respect individuals, diversity, and provide equal opportunities to all employees. We will do our utmost to support each employee, so that they can experience growth as a professional and maximize their potential and energy.</p> <p>[To Society] We will address social issues based on justice and equality, and contribute to the realization of a sustainable society. In addition, we strive to be good citizens and contribute to the revitalization and development of our communities.</p>

Message from the President

There is still global uncertainty caused by complex international affairs, and rapid advances in AI and other technologies are driving significant changes in society and industry structures. In this environment, Fujitsu Frontech Group conducts our business activities under Fujitsu Frontech Purpose: "To create a tomorrow with new connections between people and companies, people and society" as well as comply with Fujitsu Way as a member of Fujitsu Group.

In the front-end of business where our customers in the fields of finance, retail, public, medical, and other various kinds of business and consumers meet, our company has long cherished the technical capability and excellence of our hardware, software and service while enhancing the customer experience based on industry knowledge and know-how. Based on these strengths and values, we aim to become a DX (Digital Transformation) company at the forefront of our customers.

When people touch "MONO (product)" and interact "KOTO (service-oriented way of thinking)", we create new connections between people and companies, people and society. We strive to change the world to a place where people can embrace entirely new services, by connecting human interaction and digital technology.

We are committed to providing values exceeding the expectations of all stakeholders and contributing to realizing a safe, secure, comfortable, and sustainable society through the cultivation of an affluent and vibrant corporate culture, where all employees can fully utilize their talents and energy as professionals.

We sincerely appreciate your continued support and guidance to Fujitsu Frontech Group.

President and Representative Director
Hiroshi Watabe



Frontech can be found here and there

Products, services and solutions of Fujitsu Frontech are used throughout your town.



Business Profile

The Fujitsu Frontech Group develops businesses at the point of contact (front) where our customers and consumers meet, in business fields such as finance, retail, public and medical facilities.

Finance & Retail

Provide the optimum solutions for customer needs to support driving efficiency in field works and promoting DX

As a business partner of customers in financial and retail fields, with advantage of our know-how of ATMs and banking terminals grounded in many years of practices, we bring growth and trust to companies to meet customer needs for efficiency and DX promotion of customers' front areas.

Main business areas

- Financial Solutions (Including ATMs and banking terminals, etc.)
- Financial Services (Including ATM total outsourcing services, etc.)
- ATM services for retail stores



"Quick Counter", a system for mini bank which innovates counter services of financial institutions.



"UBT-First", a banking terminal that realizes a variety of proposals at financial institution counters.



"TeamCloud/CM", cash management services which support store cash operations.



Help desk services which support store operations 24 hours a day, 365 days a year.

Main business areas

- Cash management services "TeamCloud/CM"
- Help desk services
- Installation services
- Operation support services
- Maintenance and repair services

Frontline Solution

Providing solutions that increase the corporate value of customers based on unique technologies

We will create new businesses based on unique technologies such as palm vein authentication, RFID, and various sensor platforms, and provide solutions that achieve customer success. In addition, by providing optimal products as a subscription service and expanding the application areas of our technology, we will support our customers' business transformation with solutions and services that can be applied to all industries and company sizes.

Main business areas

- "TeamManage" *1
- "TeamDX" *2
- POS Systems
- Palm Vein Authentication "Millions Edition" *3
- RFID Solutions
- Payment Solutions
- Mobile Systems

*1 "TeamManage": Subscription services that support customer's business transformation with a variety of devices and solutions from various companies.

*2 "TeamDX": Data management platform for device management and operation monitoring, and utilization of various collected data.

*3 "Millions Edition": "Fujitsu Biometric Authentication PalmSecure Authentication Library Millions Edition"



"Millions Edition", a software that enables up to 10 million hands to authenticate their identity at high speed and with high-precision.



The "TeamPoS8000" is a stylish all-in-one POS terminal with an integrated printer.

Totalizator & Amusement

Support innovation of customers, from public racecourses to amusement park

We provide services which drive efficiency in all duties of public racecourses operation, including operation to maintenance. We promote innovation "from public racecourses to amusement park" with customers, by using our technologies which realize DX and expanding services with ability to draw in fans.

Main business areas

- Solutions for public racing (Including automatic vending and refunding machines and cashless totalizator terminals, etc.)
- Comprehensive operation services
- Used car auction system / Medical solutions



Cashless/ticketless betting system, which improves the convenience of fans.



Comprehensive operation services which coordinate public racecourses in total.

Global

"Automation, No downtime, Long-lasting, Recycling"
Provide various solutions which meet customer needs finely in global markets

We provide globally available solutions for a wide range of customer needs, including automation and streamlining of customers' operations and DX innovation, through the integration of hardware and software. We contribute to achieve the SDGs by developing durable equipment and promoting equipment recycling. Furthermore, we are expanding our product portfolio by leveraging AI and IoT, and deepening our business reach and expanding our regional presence through Co-creation with SI (System Integration) partners in cash management for retail stores and other businesses.

Main business areas

- Bill Recycling Units
- Self-service solutions for retail stores outside Japan
- Airline Printers
- RFID solutions for linen rental and laundry
- Multimodal biometrics authentication solutions



AI-powered self-checkout solutions that enable smooth and accurate payment by batch scan of multiple items, automating the sale of produce by weight, and preventing fraud.



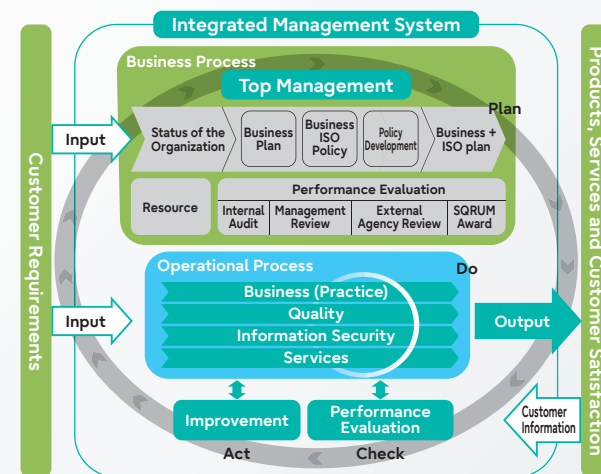
Medical uniform management solution which enables advanced hygiene management in the medical field.

Approaches to Quality

Based on Fujitsu Way corporate philosophy, in order to provide truly trustworthy products and services that satisfy customers and ensuring safe and secure use, our specialist setup, common to all our group companies, constantly strives to improve quality along integrated management system. In all aspects of our business activities, we will work to expand the value of our products and services, and create a prosperous future with our customers and society.

Integrated Management System

In all stages of business, from product/service planning through to development, procurement, validation, manufacturing and customer services, we are enhancing the reliability and efficiency of our business activities by integrating the processes of the three management systems of quality, service, and information security with our business activities. This system has obtained the "Premium Stage" certificate from the "Management System Integration Program" provided by the Japan Quality Assurance Organization.



Promoting DX in Manufacturing

At our Niigata Plant, we're committed to "people-centered" data-driven manufacturing. By collecting and analyzing data on site conditions, including human work, we visualize the site in real time to improve quality and productivity. This helps us address challenges like skills transfer, production plan changes, and multi-variety production. We're also leveraging the latest digital technologies, such as AI and 3D simulators, to build a more resilient and adaptable production system.

Automated inspection with AI-powered visual inspection system

We have introduced an AI-powered visual inspection system for various products.

In addition to conventional visual judgment by our inspectors, we have introduced collective judgment using AI-powered image recognition, combining human expertise and AI to realize much accurate judgment and improved product quality. This reduces the workload of inspectors and leads to expanding value-added operations that require human ingenuity.



AI-powered visual inspection for payment terminal.

Virtual verification of production line using 3D simulator

Traditionally, process design relied heavily on the experience of skilled workers for tasks like assembly procedures, quality and functionality checks, process organization aligned with production plans, component supply networks, workforce allocation, and equipment layout. However, we are now leveraging 3D simulators, in addition to data accumulated through digital manufacturing, to streamline these processes. This approach accelerates our manufacturing system building, enhances accuracy and our ability to adapt to evolving market demands.



3D simulation of the ATM production line.

Approaches to Sustainability

The Fujitsu Frontech Group aims to be a DX company at the forefront of customers, offers new connections between people and companies, people and society and provides new value to customers and society. In light of the growing need for global-scale efforts towards the sustainable society, we also work on development and provision of SDGs contribution solutions and services. Besides, we will also contribute to the realization of a safer, more comfortable and sustainable society by continuing to develop as a company.



SDGs (Sustainable Development Goals)

Environment

We have established "Fujitsu Frontech Group Environmental Policy" and we have formulated and implemented "Environmental Action Plan". In the 11th Environmental Action Plan [FY2023 to FY2025], we will contribute to the achievement of the SDGs by continuing our activities such as the reduction of greenhouse gas [GHG] emissions at business sites, expansion of the use of renewable energy, promotion of development and provision of solutions contributing to the SDGs, and contribution to the environment and society.



Forest conservation volunteer activity by Fujitsu Frontech Systems Limited.

Society



Our group considers contributing to society and enriching human capital as crucial pillars of our business strategy. We are actively promoting collaboration with various stakeholders, including employees, business partners, customers, and local communities, to realize a sustainable society. Furthermore, we are committed to enriching human capital by actively investing in our employees to enhance their engagement and productivity. We recognize employee health as the foundation of our management and we are committed to promoting the health and well-being of our employees and their families, supporting them in maintaining both physical and mental health.



Collection box placed at our office as a part of Kawasaki Frontale * SDGs food drive sponsorship activity. * A Japan Professional Football League team

Governance



We enhance corporate governance by ensuring transparency with a promotion system that oversees risk management and compliance. We are also committed to safeguarding the security of our customers' valuable information. In addition, we are promoting the extraction and securing of intellectual property rights, not only for technologies applied to products but also for technologies for future business.

Awards and Recognition

Health & Productivity Management Organization (large enterprise category) Certified for 5 consecutive years (March 2024)



5th Nikkei SDGs Management Survey 3.5-star certification for 5 consecutive years (November 2023)



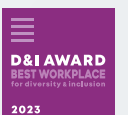
7th Nikkei Smart Work Management Survey 3.5-star certification for 2 consecutive years (November 2023) ※ 3.0 stars for 3 consecutive years until 2021.



Received "Kurumin Certification" as a Company Supporting Childcare (August 2023)



Certified the highest level achievement in the "D&I Award 2023" (December 2023)



Company Profile

Name	FUJITSU FRONTECH LIMITED
Headquarters	1776 Yanokuchi, Inagi-shi, Tokyo 206-8555 Japan Tel : +81-42-377-5111
Established	November 9, 1940
Capital	8,457 million yen (as of March 31, 2024)
Employees	4,624 (Consolidated) 1,486 (Non-consolidated) (as of March 31, 2024)
Management	President and Representative Director Hiroshi Watabe Director Yasunobu Nogami Audit & Supervisory Board Member Yoshitaka Fujioka

History

1940	Founds in Tsubame-machi, Nishikambara-gun (current Tsubame-shi), Niigata prefecture, under the name of KANAIIWA KOUSAKUSHO CO., LIMITED.
1944	FUJI TSUSHINKI Manufacturing Corporation (current FUJITSU LIMITED.) undertakes all shares and changes the company name to KAMBARA KIKAI KOGYO LIMITED.
1962	Establishes the Yoshida Plant (current Niigata Plant) in Yoshida-machi, Nishikambara-gun (current Yoshida Higashi Sakae-cho, Tsubame-shi), Niigata prefecture.
1963	Establishes the Yanokuchi Plant (current Headquarters/Tokyo Plant) in Inagi-machi, Minamitama-gun (current Inagi-shi), Tokyo.
1966	Relocates the head office from Yoshida Plant (current Niigata Plant) to Yanokuchi Plant (current Headquarters /Tokyo Plant).
1970	Changes the company name to KAMBARA KIKAI DENSHI LIMITED.
1972	Changes the company name to FUJITSU KIDEN LIMITED.
1988	Qualifies for listing in the 2nd section of the Tokyo Stock Exchange.
1996	Establishes a subsidiary FUJITSU DIE-TECH CORPORATION OF THE PHILIPPINES in Philippines.
2002	Changes the company name to FUJITSU FRONTECH LIMITED.
2005	Receives a transfer of all stocks of Fujitsu Terminal Systems LIMITED. (current Fujitsu Frontech Systems LIMITED) and institutes it as a subsidiary company.
2009	Establishes Fujitsu Frontech North America Inc.(FUJITSU FRONTECH LIMITED purchases 100% shares of FUJITSU TRANSACTION SOLUTIONS INC. and institutes it as a subsidiary company.) Receives a transfer of 100% of TOTALIZATOR ENGINEERING LIMITED shares from FUJITSU FSAS INC., and institutes it as a subsidiary company.
2017	Establishes Positek RFID, Inc. (Later merged with Fujitsu Frontech North America Inc.)
2020	Fujitsu Frontech North America Inc. acquires Fulcrum Biometrics, LLC. (Current Fulcrum Biometrics, Inc.) Became a wholly-owned subsidiary of Fujitsu Limited.

Main Facilities

Headquarters / Tokyo Plant 1776 Yanokuchi, Inagi-shi, Tokyo 206-8555
Niigata Plant 17-8 Yoshidahigashisakae-cho, Tsubame-shi, Niigata Prefecture 959-0294
Omiya Solution Center Omiya JP Bldg, 1-11-20 Sakuragi-cho, Omiya-ku, Saitama-shi, Saitama Prefecture 330-0854
Kumagaya Service Solution Center 1224 Nakanara, Kumagaya-shi, Saitama Prefecture 360-0801

Sales Offices

Headquarters / Tokyo Plant 1776 Yanokuchi, Inagi-shi, Tokyo 206-8555 [Sales headquarters]
Omori Office East Square Omori, 6-20-14 Minamioi, Shinagawa-ku, Tokyo 140-0013
Chubu Branch JR Gate Tower, 1-1-3 Meieki, Nakamura-ku, Nagoya-shi, Aichi Prefecture 450-6631
Kansai Branch Osaka Tokio Marine & Nichido Building, 2-2-53 Shiromi, Chuo-ku, Osaka-shi, Osaka Prefecture 540-0001
Kyushu Branch Higashihie Business Center II, 1-5-13 Higashihie, Hakata-ku, Fukuoka-shi, Fukuoka Prefecture 812-0007

Group Companies

In Japan
TOTALIZATOR ENGINEERING LIMITED (Shinagawa-ku, Tokyo) Maintenance of totalizator systems, development and sales of operation services and support systems for public racecourses
FUJITSU FRONTECH SYSTEMS LIMITED (Maebashi-shi, Gunma Prefecture) Development of software related solutions and services
LIFE CREATE LIMITED (Inagi-shi, Tokyo) Welfare programs, facilities management and logistics services
Outside Japan
FUJITSU DIE-TECH CORPORATION OF THE PHILIPPINES (Laguna, Philippines) Manufacturing and sales of mechanical components and metal molds
Fujitsu Frontech North America Inc. (California, U.S.A.) Sales and repair services of mechanical components Development, manufacturing and sales of self-checkout solutions Development and sales of RFID solutions Development and sales of biometric products (including palm vein authentication device) and solutions

Certification Acquisition

“ISO9001”, an international standard
● Acquired on March 22, 1996
“ISO/IEC 27001”, an international standard
● Acquired on February 23, 2006
“ISO/IEC 20000-1”, an international standard
● Acquired on March 14, 2008
“ISO14001”, an international standard
● Acquired on October 27, 1998

Acquired PrivacyMark certification

- Certification for personal information protection Conforms to “JIS Q 15001 personal information protection management systems”
- PrivacyMark certification number 10300041 (April 1, 2008)

In order to promote the personal information protection management systems, we have established an internal system to identify and educate personal information, and we are making daily efforts to check the operation and improve issues.

The Fujitsu logo, consisting of the word "FUJITSU" in a serif font with a stylized infinity symbol above the "J".

FUJITSU

FUJITSU FRONTECH LIMITED

1776 Yanokuchi, Inagi-shi, Tokyo 206-8555
<https://www.fujitsu.com/jp/group/frontech/en/>