
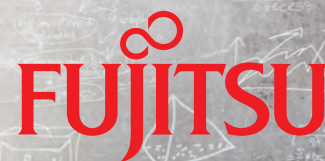


FUJITSU ACCELERATOR Season 8 Overview

Season 8
(October 2019 - July 2020)



Program Goal

We aim to deliver new values to the world; by combining startup's innovative technologies and products with Fujitsu Group's products, solutions, and services.

Program Summary

- Through interviews teams composed of a Startup, Fujitsu business unit are formed to create new business.
- Please refer to "Application Themes" on the next page for areas of business to be covered in this program.

Targeted Startups

Startups who are willing to drive business in the Japanese market

Program Benefits

- Business collaboration fully leveraging Fujitsu Group's assets.
 - Customer reach in Japanese market (over 170K customers)
 - Business functions required for large-scale delivery (Distribution channel, maintenance support, production, call center, etc.)
- Business collaboration teaming with Fujitsu business unit stakeholders
- Promotion of Startup's products by utilizing Fujitsu's internal/external media outlets
- When a formal business collaboration is established, funding from Fujitsu's corporate venture funds is a possibility.

[Press Release] Fujitsu Establishes New Corporate Venture Fund:
<http://www.fujitsu.com/global/about/resources/news/press-releases/2015/0401-01.html>

Program Schedule

Application Deadline
(November 22nd, 2019)

Document Screening and
Interviewing candidate Startups

- Interview schedule will be notified by the program team.
- Interviews will start in January.

Business Collaboration Trial

- A team is formed between Startups and Fujitsu Group's business unit
- Progress reports are planned once per 1-2 weeks. (Frequency depends on the team)
- Promotion through media outlets

Demo Day (In Tokyo)
(In late July)

- Presentation on the results of business collaboration trial
- Participation optional for Startups located outside Japan

120+ Business Collaboration Trials **70+** Collaborative Achievements

* As of September 2019 (Seasons 1-7)

shaping tomorrow with you

Application Themes

Category	Proposal Content (Examples)
Themes by applied market	Manufacturing <ul style="list-style-type: none"> Value-adding technologies and services for the manufacturing industry <ul style="list-style-type: none"> Factory innovation/automation in production "Sophistication of Manufacturing" through data collaboration among the manufacturing processes (Sales Order, Planning, Manufacturing, Inspection, and Shipping) CAD / simulation technologies or patents to support intellectual creation/ business innovation in research and design departments Service sophistication and strategic conservation in the field of factory maintenance Technologies and services related to data, security, and SOC (Security Operation Center) at factories and production sites <ul style="list-style-type: none"> Security for IoT devices (cameras, etc.) and factory equipment Employee behavior detection using AI
	Retail <ul style="list-style-type: none"> Technologies and services for realizing unmanned stores <ul style="list-style-type: none"> Image recognition Customer detection Monitoring and preventing shoplifting Store data detection and collection technologies/ services User experience design to realize pleasant in-store shopping experience
	Mobility <ul style="list-style-type: none"> Technologies and services related to the analysis and prediction of mobility data Technologies and services that automatically extract singularities from the vehicle and image data and convert them into data Traffic peripheral services such as vehicle location data (Example: Bus/Taxi), transit guidance, and roaming map data Technologies and services related to the use of EV vehicle data Technologies and services for secondary use of EV batteries
	Healthcare <ul style="list-style-type: none"> Employee health management solutions Wellness and fitness-related technologies and services Joint development of services utilizing Fujitsu's heart simulation technology
	EduTech <ul style="list-style-type: none"> Technologies and services to provide better job training to employees <ul style="list-style-type: none"> Active learning in large groups Accumulation, correlation and structuring education knowledge Keyword-based recommendations Platform that matches people with skills with people who are in need Recommendation optimization technology/services based on past logged data
	Computing <ul style="list-style-type: none"> Services to be realized by applying "Digital Annealer(*)" to solve combinatorial optimization problems at high speed <ul style="list-style-type: none"> * Using a digital circuit design inspired by quantum phenomena, the Digital Annealer computational architecture bridges the gap to the quantum world and paves the way for much faster, more efficient solving of today's business problems https://www.fujitsu.com/global/digitalannealer/ HPC (High Performance Computing) applications/ services in the following areas <ul style="list-style-type: none"> Drug discovery, genome analysis Materials informatics Digital manufacturing
	AI <ul style="list-style-type: none"> Technologies and services for estimating customer behavior and attributes using video, audio and other sensing data Image processing AI technologies/ services to detect scratches on vehicles/ products regardless of image capture conditions Technologies and services related to image recognition and text processing Technologies and services for identifying and sorting plastics and other wastes based on the characteristics of materials using a hyper-spectral camera
	5G <ul style="list-style-type: none"> Technologies and services for telecommunications carrier-related data and 5G Technologies and services for local 5G <ul style="list-style-type: none"> Solutions / usage scenarios to utilize 5G broadband and low-latency usage characteristics Infrastructure technologies such as local 5G communication core, base station, antenna, MEC (Edge Server), etc.
	Cyber Security <ul style="list-style-type: none"> Technologies and services for the security lifecycle (Assessment, development, construction, testing, monitoring, operation and development) <ul style="list-style-type: none"> Automation that significantly reduces the amount of workload for operators Visualization and analysis of incidents in greater detail and/or from a broader perspective Save and analyze data by an effective and inexpensive method Cyber-Physical-Security related technologies and services
	Cloud <ul style="list-style-type: none"> Tools for agile development Tools for codeless development Technologies and services for enhancing system maintenance and operation Work-style innovation technologies such as communication tools, virtual conference rooms, visualization of remote work status Joint development of sharing service using Fujitsu group's embedded device technology
Themes by technology	Data <ul style="list-style-type: none"> PDS (Personal Data Store) and other technologies and services related to the utilization of personal information Technologies and services linked to blockchain Technologies and services that increase the efficiency of enterprise back-office operations (Example: management and forecast of profit/loss on sales) Digital marketing technologies and services <ul style="list-style-type: none"> Customer research, customer insight technologies/ services Technologies and services for marketing automation, SNS/Web advertising. Technologies/ services for call centers to improve LTV (customer lifetime value)
	IoT <ul style="list-style-type: none"> Hands-free Technologies and services to remotely assist field workers Technologies and services that enable indoor positioning with an error of 1 meter or less and enable measurement including height Technology to detect abnormal noise Wireless power supply technology Robot arm that recognizes and separates plastics from other garbage Technology to detect images in dark environments self-propel control technology in dark areas such as sewers

Achievements from the past seasons



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Application Deadline for Season 8:
November 22nd, 2019

URL for the application site <https://www.fujitsu.com/jp/innovation/venture/en/index.html>

