



NCC Industry transforms project management

NCC Industry and Fujitsu have co-created the C7 project management solution to easily integrate with NCC's existing systems and retrieve project information, such as costs and revenue from the financial system or basic data administered in other systems. Now, it enjoys more efficient tracking of jobs, more accurate management of invoices, and enhanced visibility of assets and inventory.

About the customer

Operating in Sweden, Norway, Denmark and Finland, NCC is one of the leading construction and property development companies in the Nordic region, with sales of nearly SEK 58 billion and 15,500 employees. As part of the NCC Group, the NCC Industry business unit focuses on the industrial production of stone materials, asphalt, foundation work, and the recycling of construction materials.



Industry: **Construction**



Location: **Sweden**



People: **15,500+**



Web: **ncc.com**

Challenge

NCC relied on spreadsheets to keep track of projects and wanted to find a smarter and more efficient way to manage them.

Solution

- C7 gives full control over each project, from the first tender to the last invoice



Up to 50%

more efficient management of projects, saving hours of effort

“It is an effective collaboration between our team and Fujitsu. It has allowed us to bring ideas and have them implemented, enabling smarter decision-making.”

Dag Werner, Business Relationship Manager, NCC Industry

Improving project management

As part of the NCC Group, originally NCC Industry had no central system to monitor and manage projects and cashflow. Instead, it relied on disparate spreadsheets and significant manual intervention. However, this was not only time-consuming, it was also prone to human error – in a low margin business where percentage points count, this is not affordable.

NCC Industry, therefore, wanted to find a tool that would manage and optimize projects and processes for field engineers and business managers. First, it needed to find a local partner with the industry knowledge and technical expertise to help.

“We needed a digital solution that would create a common way of working across the region and encourage us to view profits and margins in the same way,” explains Dag Werner, Business Relationship Manager, NCC Industry. “We approached Fujitsu to build a platform that would integrate multiple systems and provide an integrated and consistent view of operations.”

Introducing C7 to drive smarter decisions

Together, Fujitsu and NCC Industry co-created the C7 solution; a project management system that gives full control over each project, from the first tender to the last invoice. Fujitsu C7 is built to easily integrate with NCC Industry’s existing systems to retrieve the project information needed, such as costs and revenue from the financial system or basic data administered in other systems.

“C7 provides the tools and visibility we need without having to rely on multiple spreadsheets. It gives us the functionality and control to effectively manage tendering, reporting, and invoicing in a consistent manner,” adds Werner. “It is an effective collaboration between our team and Fujitsu. It has allowed us to bring ideas, such as a speciality paving calculation tool, to the table and have them implemented, enabling smarter decision-making.”

Total project visibility

Now, 800 users in four countries, including 600 field engineers, use C7 daily to manage tasks and create approximately 10,000 invoices per month. NCC and Fujitsu have continued to add functionality over the years, including a recent mobile app.

Users can see which asphalt is at which site, how it got there, and how long it took to lay, as well as a full picture of inventory, asset utilization, and machine use. At the touch of a button, all costs are automatically distributed to the correct owner. Furthermore, suppliers can log into a secure portal and see relevant transactions without having to issue invoices.

Overall, NCC Industry estimates that it saves up to 50% of time due to more efficient administration; it saves up to 30 minutes producing each invoice and can save hours on each tender. Over the course of a year and multiple projects, that adds up to considerable savings. Such has been the success of the C7 solution, that NCC Industry is extending its use into other areas of the business, such as the piling division.

“We can log all assets in real-time for every step of each job, helping us to lay asphalt as quickly as possible and provide the best customer service,” concludes Werner. “Fujitsu has proven itself a proactive partner which is willing to listen and has the technical know-how to succeed.”

FUJITSU

Tel: info@se.fujitsu.com

© 2020 Fujitsu and the Fujitsu logo are trademarks or registered trademarks of Fujitsu Limited in Japan and other countries. Other company, product and service names may be trademarks or registered trademarks of their respective owners. Technical data subject to modification and delivery subject to availability. Any liability that the data and illustrations are complete, actual or correct is excluded. Designations may be trademarks and/or copyrights of the respective manufacturer, the use of which by third parties for their own purposes may infringe the rights of such owner.

09-20