Fujitsu SAP Services
SAP Upgrades

Fujitsu's SAP Practice offers proven assessment and implementation expertise and methodologies that ensure a rapid, trouble-free migration to the latest version of SAP's renowned ERP software. We have achieved a 100% success rate in completing SAP upgrades on time and to budget.

SAP – why upgrade

Enhancements in SAP Business Suite 2005 (ECC 6.0) include improved user experience, advanced and embedded analytics to deliver strategic business insight and a Service Oriented Architecture (SOA) blueprint. SAP ECC6.0 incorporates more than 500 new services for flexible and adaptable business processes, the portfolio for which is expanding on a regular basis with the advent of the SAP Enhancement Packs for ECC 6.0.

With ECC 6.0, organisations gain a deeper understanding of their businesses and markets and can identify opportunities more quickly. The speed and responsiveness enabled by the software then helps them seize these opportunities ahead of slower-moving rivals. ECC 6.0 also allows businesses to identify problems quickly and act to minimise their impact.

While previous software versions can continue to support existing systems and processes, not upgrading can:
- See your organisation pass advantage to competitors that are able to exploit newer functionality and flexibility.
- Force your business to incur increased costs, both visible and hidden. These include premiums for extended maintenance that far exceed the cost of upgrading.
- See your business continue to bear an ongoing cost in maintenance resources for customisations that may feature in a later version.

IT managers can find the ongoing annual maintenance effort for custom objects can remain as high as 20% of the initial development effort, while savings derived by eliminating unused objects can reach as high as 40%.

As a result, it is no surprise that business and government organisations worldwide are migrating to ECC 6.0.

Fujitsu's SAP Practice – how can we help?
Fujitsu's award-winning SAP practice ensures rapid and seamless customer upgrades to SAP's ERP software. We reinforce this with market-leading SAP services that ensure customers continue to maximise the business benefits delivered by SAP software. We can also offer a full upgrade and migration service for your end-to-end architecture from your hardware installation to your application layer.

We use our proven Consult–Design–Build–Operate delivery Model (based on SAP ASAP) to ensure your SAP upgrade is effective, resilient and meets your business continuity requirements. As well as upgrades to new versions of SAP products to ensure customers reap the business benefits of new and improved features, we undertake new implementations of all elements of SAP's Business Suite.

Fujitsu's SAP Upgrade Service:
Upgrade Assessment. Fixed price upgrade assessment delivering upgrade proposal, indicative costing, project plans and timelines.

Technical Upgrade. Spanning operating systems, databases and all advanced business application programs (ABAP), including reports, functionmodules, module pools, interfaces and other custom objects.

Functional Upgrade. Including a Strategic exercise to review your business processes by reviewing existing processes and potentially implementing new business processes to ensure full value is gained taking advantage of the new version functionality.

System Migration. Migrating an SAP environment from source to target and testing to ensure the project has minimal impact on the business.

Platform Migration. A mix of standard, high availability and IaaS platform migration services.

Unicode compliance. Upgrading systems and programs to become Unicode compliant.

How it Works

At Fujitsu, we base our approach on creating industrialised IT infrastructures and services, making them more efficient, reliable, quicker-to-implement and easier to change. This approach ensures we provide customers with a more cost-effective and robust service than our competitors.

We employ reusable templates and automated tools to deliver a standardised SAP upgrade methodology, business process modelling service, version upgrade service and SOA consultation service.

A key differentiator is our global knowledge database.   This database enables our consultants to quickly access expert information derived from successful Fujitsu SAP Business Suite 2005 implementations worldwide to ensure your project runs smoothly. It contains answers to critical questions such as:
- What are the typical process steps for a version upgrade?
- Which steps are most vulnerable for errors?
- Which steps are the most time consuming?
- Which steps need most manual work?
- What kind of expert skills do these steps require?

Fujitsu's Toolset

In addition to SAP's upgrade toolset, Fujitsu has its own set of proven tools to ensure every upgrade project is delivered successfully:

SAP System Inspection Service

- Assesses your existing SAP system landscape during production providing information about "used" and "available" system capacity
- Provides an overview and inventory of your entire SAP server landscape
- Helps with developing cost efficient configurations based on precise SAP landscape performance requirements
- Provides intelligence on existing and future bottlenecks
- Assesses existing hardware suitability for upgraded SAP requirements.

Fujitsu FastTrack for Upgrade Tool

- Assesses your existing SAP system landscape for bespoke developments and modifications ('Z' objects)
- Compares the modifications against the target SAP release
- Delivers an assessment of the effort required to upgrade the bespoke system elements
- Feeds straight into the project plan to enable rapid pricing and timeline assessment

Why Fujitsu?

Fujitsu touches the lives of millions of people every day. We help companies and government departments keep UK plc running: from booking airline tickets to getting your driving license, from banking transactions to shopping on the High Street - and much more. Our aim is to help our customers achieve their business goals by exploiting IT in their respective markets.

Fujitsu has the size, technology, expertise and disciplined business processes to help organisations gain the most from their SAP ERP deployments and partners with SAP globally (one of only three with Hosting, Services and Technology):
- SAP Global Hosting Partner
- SAP Global Services Partner
- SAP Global Technology Partner
- SAP Cloud Hosting Partner

Fujitsu SAP services include:

- SAP Managed Services to support and maintain your entire end-to-end SAP landscape.
- SAP Duet integration of SAP ERP with Microsoft SharePoint and Office
- SAP Upgrade using our FastTrack analysis tool
- SAP System Inspection to analyse hardware capacity in preparation for new projects and upgrades
- Migration services to move SAP to a new hardware or database platform
- Cloud hosting of complex SAP Landscapes
- Adaptive hosting solution - Fujitsu FlexFrame for SAP

Fujitsu offer the complete SAP portfolio, and end to end SAP services from SAP Hardware and Hosting, implementation, business process consulting through to SAP application managed services. We are also one of small number of SAP appliance manufacturers delivering hardware and software solutions such as SAP HANA, SAP Business Warehouse Accelerator, SAP Discovery Servers and FlexFrame for SAP – the ultimate in dynamic, high resilience hardware platforms for SAP.

As the worlds third largest IT services company, Fujitsu possesses a whole world of experience shared globally via Global Knowledge Exchange. This ensures every region has access to the experiences and lessons learnt in all other regions.

For further information

To find out how Fujitsu SAP Practice can streamline your upgrade project, contact askfujitsu@uk.fujitsu.com.