

# Fact Sheet

## Infrastructure as a Service (IaaS) on Fujitsu Shared Cloud Platform

Rapid deployment of your virtual data center in a reliable and resilient Enterprise Cloud Environment

You have a business to run and a hugely complex infrastructure to manage. A partner who is ready to make cloud work effectively for you will be crucial. This is where Fujitsu Cloud excels. Our holistic approach can help your business embark on a cloud journey that leads to real business benefits.

### Fujitsu Cloud Benefits

#### Enhance operational efficiency

- Fast deployment within a couple of days
- Routine tasks are handled by us so you can concentrate on business innovations
- Reduce IT complexity and administrative burden

#### Increase business agility

- Enjoy higher flexibility for future growth
- Customized to meet your internal operation, practice and compliance
- Launch new services faster

#### Improve cost efficiency on-demand

- Scale up/down based on your business needs
- Reduce the Total Cost of Ownership of your IT infrastructure and administrative costs

### An end-to-end Cloud Enabler

As a top 5 global IT services provider, Fujitsu provides an agile offering as an integral part of our Cloud portfolio. Our bespoke cloud solutions enables a one-stop shop approach that supports every step of your transformation process from "diagnose, counsel, plan, build, manage to maintain", ensuring your business needs are fully addressed.

### Industry recognized IT Service Management

Locally in Hong Kong, Fujitsu adopts industry standard and principles in IT Service Management, with a set of protocols, processes and best practices to achieving effectiveness and efficiency in the use of information systems.

**Comprehensive and holistic ICT technology stacks**

Take advantage of the most comprehensive end-to-end cloud portfolio in the industry, Fujitsu IaaS on Shared Cloud Platform simplifies complexities in troubleshooting and shorten resolution times. Fujitsu has a strong heritage in customizing solutions for customers around the world. All offerings are proven globally, ensuring you enjoy the highest quality and reliability along with superior performance.

**FUJITSU Server PRIMERGY**

Made in Japan with quality assurance

**FUJITSU Storage ETERNUS**

Leader in SPC Benchmark Performance

**Fujitsu ServerView Resources Orchestrator Cloud Portal**

User-friendly Self Service Portal for business users

**Fujitsu System Management**

Integrated System Management for end-to-end ICT control and compliance with reports detailing the system performance, usage, status of works and system management records.

|      |  |                         |   |                    |
|------|--|-------------------------|---|--------------------|
| SaaS | Managed Hosting for Business Application |                         |   | Value Added Option |
|      | CTMG SaaS Market Place                   | Backup as a Service     | IT Management as a Service  |                    |
| PaaS | Fujitsu Software                         |                         | Fujitsu Cloud PaaS  |                    |
|      | Interstage Big Data Middleware           | Systemwalker Management | RunMyProcess Workflow Builder  |                    |

|             |   |                         |                 |              |
|-------------|---|-------------------------|-----------------|--------------|
| IaaS        | ServerView Resources Orchestrator Cloud Provisioning Portal |                         |                 | Fujitsu IaaS |
| Service     | IT Service Management                                       |                         |                 |              |
| Data Center | Tier III + Data Center                                      |                         |                 |              |
| Platform    | FUJITSU Server PRIMERGY                                     | FUJITSU Storage ETERNUS | Secured Network |              |

Fujitsu IaaS Cloud Portfolio

### **Fortified for enterprise security needs**

With Fujitsu IaaS on Shared Cloud Platform, your business applications are protected by two tiers of firewalls, manned by our experienced consultants.

Our comprehensive Disaster Recovery (DR) consultancy service expands your protection further. We can assist in architecting your own DR plan with your required service level, building your own DR center, and developing system migration and business resumption procedures.

### **Sophisticated project management process and services**

Fujitsu's project management expertise will help your organization assemble the best combination of experience, skills, and tools required to control and manage projects, achieve optimum project results, and deliver measurable business benefits. Our project management skills include project and program management and best-practices implementation, project audits and assessments, post-project performance analysis and more.

### **Value Added Option – Managed Hosting for Business Application**

IT departments are under pressure not just to ensure their services are up and running, but to create business value through innovation.

Fujitsu Managed Hosting for Business Application allows you to entrust specific infrastructure provisioning, configuration, monitoring and management tasks to Fujitsu experts. We will be responsible for provisioning the physical and virtual resources that your business application needs. We also offer flexible pricing options based on demand of the number of users, size of the virtual systems employed or committed service levels.

### **Value Added Option – Legacy Modernization Service**

Fujitsu Legacy Modernization service helps companies gain more benefits from their legacy IT investments. It improves the lifespan, usability, functionality and accessibility of your ageing, strategic applications.

This service also addresses key operational issues, such as vendor lock-in, high operational costs, technological redundancy, skills unavailability and unacceptable time-to-market.



### What's more?

A hybrid cloud model, blending IaaS shared cloud and private system co-location services, gives organizations the flexibility to put their workloads and data where it makes most sense. Fujitsu Managed Infrastructure Services also allows you to put your physical systems in the same data center as the Shared IaaS Cloud, enabling you to manage the assets including the monitoring and alert system with the same set of procedures.

#### Proven Track Record

One of our local success cases is the migration of a global manufacturing company's SAP application from a UNIX-based system to a virtual platform based on FUJITSU server PRIMERGY and FUJITSU storage ETERNUS. The high availability design and comprehensive DR and operational services improved the overall system performance by 30-50%.

In addition, the IaaS cloud model, backed by Fujitsu's on-site management and ongoing infrastructure support services, enabled the customer to save more on hardware expenditure by turning CAPEX to OPEX.



**Case Study:**  
Fujitsu IaaS for SAP Hosting

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