BUSINESS OVERVIEW

Fujitsu delivers total solutions in the field of information and communication technology. Along with the provision of a broad array of services, our comprehensive business encompasses the development, manufacture, sales, and maintenance of the cutting-edge, high-quality, high-performance products and electronic devices that make these services possible.

Technology Solutions

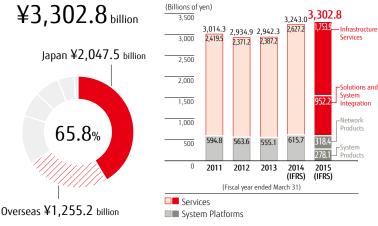
Business description

Services: Fujitsu provides solutions and system integration for IT system consulting and construction, and infrastructure services centered on outsourcing services (complete operations and management of information systems).

System Platforms: Fujitsu provides system products such as servers and storage systems that form the backbone of ICT systems, and network products such as mobile-phone base stations, optical transmission systems, and other communications infrastructure.

REVENUE/BREAKDOWN OF REVENUE*

SALES (REVENUE)* BY PRINCIPAL PRODUCTS AND SERVICES



* Includes intersegment sales

Ubiquitous Solutions

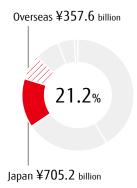
Business description

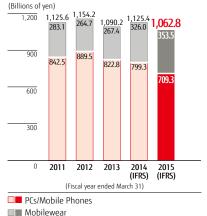
Fujitsu manufactures PCs within a made-in-Japan framework, delivering high-quality, high-added-value products including desktop PCs, laptop PCs, water- and dust-resistant tablets, and customization options.

For mobile phones, Fujitsu offers high-end smartphones with advanced, high-speed CPUs, and the Raku-Raku Phone series featuring easy-to-read displays, clear-sounding speakers, and intuitive functionality.

For mobilewear, Fujitsu is responding to diverse needs with "Connectivity" Products, among them intuitively operated car navigation systems that connect to mobile phones for a more enjoyable driving experience.

¥1,062.8 billion





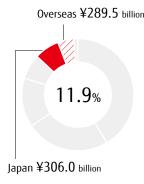
* Includes interseament sales

Device Solutions

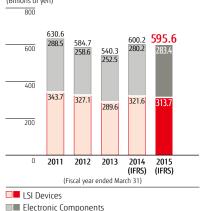
Business description

The LSI device business and electronic components business comprise Fujitsu's Device Solutions. In the LSI device business, Fujitsu offers wafer foundry services, LSI device sales, and system memory businesses such as FRAM and FCRAM. In the electronic components business, publicly listed consolidated subsidiaries such as Shinko Electric Industries, Fujitsu Component, and FDK provide semiconductor packages and other electronic components, as well as structural components such as batteries, relays, and connectors.

¥595.6 billion



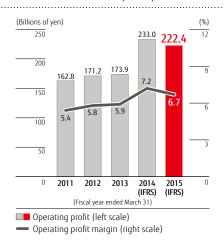
(Billions of yen)



* Includes intersegment sales

BUSINESS SECTION

OPERATING PROFIT (LOSS)/ OPERATING PROFIT (LOSS) MARGIN



MAIN PRODUCTS & SERVICES

System integration (system construction and business applications), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenters, ICT operation/management, application operation/management, business process outsourcing, etc.), network services (business networks and distribution of Internet/mobile content), system support services (maintenance and surveillance services for information systems and networks), security solutions (installation of information systems and networks), cloud services (including laaS, PaaS, SaaS), full range of servers (mainframe, UNIX, mission-critical IA, and x86 servers), storage systems, various types of software (operating system and middleware), network management systems, optical transmission systems, mobile-phone base stations

MAIN SUBSIDIARIES

- · Fujitsu Frontech Limited
- Fujitsu Telecom Networks Limited
- Fujitsu IT Products Limited
- Fujitsu Broad Solution & Consulting Inc.
- Fujitsu Marketing Limited
- Fujitsu Systems East Limited
- Fujitsu Systems West Limited
- Fujitsu FIP Corporation
- NIFTY Corporation
- Fujitsu FSAS Inc.
- PFU Limited
- Fujitsu Mission Critical Systems Limited
- Fujitsu Network Communications, Inc.
- Fujitsu Services Holdings PLC
- Fujitsu America, Inc.
- Fujitsu Australia Limited
- Fujitsu Technology Solutions (Holding) B.V. and others



PCs, mobile phones, and mobilewear (car audio and navigation systems, mobile communication equipment, automotive electronics, and others)

- · Shimane Fujitsu Limited
- · Fujitsu Isotec Limited
- Fujitsu Mobile Communications Limited
- Fujitsu Peripherals Limited
- Fujitsu TEN Limited
- Fujitsu Personal System Limited
- Fujitsu Technology Solutions (Holding) B.V. and others



Operating profit (loss) (left scale)Operating profit (loss) margin (right scale)

LSI devices and electronic components (semiconductor packages, batteries, structural components, optical transceiver modules, printed circuit boards, and others)

- Fujitsu Semiconductor Limited
- Shinko Electric Industries Co., Ltd.
- FDK Corporation
- Fujitsu Component Limited
- Fujitsu Electronics Inc. and others