

For Our Shareholders and Investors

As we increase our management transparency by the timely and appropriate disclosure of information, we are moving forward with a variety of IR activities for even better communications with our shareholders and investors.

Basic Policy on Information Disclosure

Fujitsu emphasizes fairness and continuity in disclosure of information, in accordance with the Financial Instruments and Exchange Act and other laws and regulations, as well as the rules of the exchanges on which its shares are listed.

Moreover, our policy is to be proactive in disclosing any information that we judge to be effective for helping shareholders, investors and other stakeholders to deepen their understanding of Fujitsu, even if such disclosure is not required by laws, regulations or other rules.

Basic Policy on Returns to Shareholders

Article 40 of Fujitsu Limited's Articles of Incorporation grants the Board of Directors the authority to distribute retained earnings. As part of Fujitsu's basic policy on the exercise of this authority, we believe that a portion of retained earnings should be paid to shareholders to provide a stable return, and that a portion should be retained by the Company to strengthen its financial base and support new business development opportunities that will result in improved long-term performance.

In addition, taking into consideration the level of profits, Fujitsu aims to increase the distribution of profits to our shareholders when the financial base is sufficiently strong enough, including through share buybacks.

Communicating with Shareholders and Investors

We are actively involved in IR activities in Japan and abroad, including holding briefing sessions for institutional investors and securities analysts, responding to individual requests from investors, visiting Japanese and international investors, and transmitting information through the Fujitsu website as part of our efforts to improve communications with all our investors.

We also disseminate press releases, providing information through the media to individual investors and the public at large as part of our active efforts to ensure fair disclosure.

The Annual Shareholders' Meeting is taken as an opportunity to improve communications with all our shareholders, for example by displaying our products so as to increase understanding of Fujitsu. We also carry out questionnaire surveys of opinions of our Annual Shareholders' Meeting, and the results are used to improve subsequent meetings.

A Variety of Meetings for the Investor Community, both in Japan and Overseas

In addition to briefings on financial results, we provide a variety of presentations on management policy and specific business briefings targeted at institutional investors and securities analysts in Japan.

For institutional investors outside Japan, we hold road shows (explanatory meetings for investors) regularly in Europe and North America, and local staff members also visit investors individually.

Communicating with Individual Shareholders and Investors

We prepare and send out interim and year-end financial reports for individual shareholders and investors. We promptly disclose IR materials used at analyst briefings and materials and images from the year-end presentation of financial results, utilizing PDF files and streaming technology.

When we report interim dividends, we also carry out a questionnaire survey to derive feedback from a wide range of shareholders and investors.

Publication on IR websites

Fujitsu publishes information that we would like our shareholders and investors to know on our Japanese and overseas IR websites. This information includes overviews of Fujitsu and a wide range of disclosed documents.

We also use our IR websites for information disclosure and communication to deepen people's understanding of Fujitsu through IR activities, such as early public release of proposals submitted at shareholder meetings.



- IR website for shareholders and investors (Japanese IR site) <http://pr.fujitsu.com/jp/ir/>
- Investor Relations (overseas IR site) <http://www.fujitsu.com/global/about/ir/>
- IR website for private individuals (in Japanese) <http://pr.fujitsu.com/jp/ir/private/>
- Executive Presentations <http://www.fujitsu.com/global/about/ir/library/presentations/>

Main Results of IR Activities in FY 2010

		2010 Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	2011 Jan.	Feb.	Mar.
In Japan	Annual Shareholders' Meeting			• Annual Shareholders' Meeting									
	Management Direction Briefing				• Management Direction Briefing								
	Financial Results Announcements		• Annual Financial Results			• First-Quarter Financial Results		• Second-Quarter Financial Results				• Third-Quarter Financial Results	
	Business Briefings	• R&D *										• SI Business Study	
Outside Japan	Roadshows		• North America • Europe				• Asia	• Europe	• North America				

In FY 2010, we held about 1,050 briefings for institutional investors and securities analysts (58% of them overseas and 42% within Japan).

* This R&D Strategy Briefing was held on March 31.