Fujitsu Group Profile

# The Fujitsu Group creates and provides high-performance, high-quality solutions based on powerful information technologies.

# **Fujitsu Group Profile**

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Fujitsu Limited
• Kawasaki Main Office 1-1 Kamikodanaka 4-chome Nakahara-ku, Kawasaki, Kanagawa 211-8588, Japan Tel: +81-44-777-1111
• Headquarters Shiodome City Center 5-2 Higashi-Shimbashi 1-chome Minato-ku, Tokyo 105-7123, Japan Tel: +81-3-6252-2220
Kuniaki Nozoe
June 20, 1935
Manufacture and sale of communications systems, information processing systems, and electronic devices, and the provision of services related to those products
¥324.6 billion (as of the end of April 2008)
Fiscal year 2007: ¥5,330.8 billion
March 31
Consolidated: 167,374 (as of the end of March 2008) Unconsolidated: 27,310 (as of the end of March 2008)

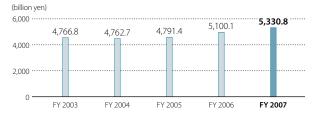


Kawasaki Main Office



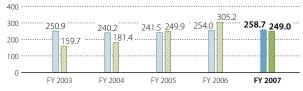
Headquarters

# **Consolidated Net Sales**



## **Research and Development Expenditures/ Capital Expenditures**

Research and Development Expenditures ZZZ Capital Expenditures (billion yen)



#### **Employees by Region**

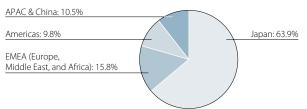
Employees by Region	(thousands)	
Region	Employees	
Japan	100	
EMEA (Europe, Middle East, and Africa)	24	
Americas	10	
APAC & China	33	
Total	167	

\* From fiscal 2006, the regions formerly classified as "Europe" and "Asia, Australia, and Others" were reclassified as "EMEA" and "APAC & China," respectively.

#### **Consolidated Operating Income/Net Income**



#### Fiscal 2007 Sales by Geography (Sales to unaffiliated customers)



#### Trends in Number and Average Age of Employees

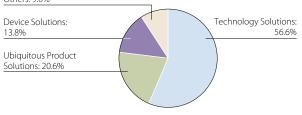


# **Regarding Our Business Segments**

In order to provide comprehensive solutions that combine worldclass hardware, software and services and ensure high customer satisfaction throughout the time that customers use them, we have integrated our sales and system engineering groups in Japan and pursued other organizational reforms. In light of these activities, in fiscal 2005 we reclassified our business segments from a product- and technology-focused orientation to a customer-centric categorization as described below.

#### Fiscal 2007 Sales by Segment (Including intersegment sales)

Others: 9.0%



## Technology Solutions

Covering the provision of comprehensive solutions consisting of the high-performance, high-quality products, software and services that customers demand, Technology Solutions is positioned as the principal business domain of the Fujitsu Group. We will aggressively pursue greater profitability and growth in this area.

## Ubiquitous Product Solutions

Ubiquitous Product Solutions includes products such as PCs, mobile phones and hard disk drives, which are integral to meeting individuals' needs in the era of ubiquitous networking. In this segment we will work to improve time to market and quality and to reduce costs.

# Device Solutions

In Device Solutions, through a series of corporate restructuring initiatives and alliances, we have been focusing our resources on leading-edge logic LSI devices. In this area, as well as in our related electronic components businesses, we will pursue advanced technologies that other companies cannot match, as well as higher quality and greater efficiency.

Business Segments	Sub-segments		
Technology Solutions	System Platforms <ul> <li>System Products</li> <li>Network Products</li> </ul>		
	Services <ul> <li>Solutions/SI</li> <li>Infrastructure Services</li> <li>Others</li> </ul>	Mission-critical IA server: PRIMEQUEST	Network server: IPCOM EX Series
Ubiquitous Product Solutions	<ul><li>PCs/Mobile Phones</li><li>Hard Disk Drives</li><li>Others</li></ul>	Raku-Raku PHONE BASIC S	FMV-DESKPOWER
Device Solutions	<ul> <li>LSI Devices</li> <li>Electronic Components, Others</li> </ul>	FUITSU SHROW W	

CPU chips

45nm Wafers