

# Discover Built4You Bundles

Based on PRIMEFLEX for Nutanix  
Enterprise Cloud

shaping tomorrow with you

## Quick, efficient HCI adoption with ease

Hyper-converged infrastructure (HCI) delivers greater responsiveness and agility creating foundation for data center modernization. Fujitsu and Nutanix introduce a wide range of cost efficient and resilient Built4You bundles that are pre-configured and tested, adaptable to diverse workloads and scale.

### HOW DO WE GET STARTED?

#### **1** Free yourself from the complexity of IT infrastructure planning and management with bundles based on PRIMEFLEX for Nutanix Enterprise Cloud

- Benefit from a pretested HCI that provides everything for your business in a turnkey solution
- Integrated system that includes all the hardware and software to simplify procurement and deployment process
- Scale your environment endlessly by simply adding more nodes
- Manage effortlessly with simple one-click management

#### **2** Choose your Built4You bundle based on your workload requirement – at an unbeatable price

- Available in different configurations to cater to your demanding workload requirements
- Select from a range of bundles based on the scale of users, application requirements like VDI and SAP in-memory computing database.
- Save yourself from expensive training and the need to acquire special skills with a single point of contact for end-to-end solution

#### **3** Transform your business with a trusted IT partner

- The bundles are designed for small and medium-businesses, taking into account different IT infrastructure needs and cost constraints
- Fast and easy integration into your existing data center
- Transforming your business can never get more easier

# 2 strong partners. 1 perfectly tuned solution.

No matter whether you want to support your business processes with more performance and availability, offer your employees modern working styles or are looking for a simple and future-proof solution for data growth. Built4You Bundles offer you the best of both worlds – optimally harmonized by Fujitsu’s many years of know-how in integrated systems. Choose the ideal solution for your requirements from the following bundles:

## Universal Bundle

- 3 Platforms (ROBO nodes, Storage nodes, Performance nodes)
- 7 predefined configs based on scale
- 8 to 30 VMs per node
- 3 to 45 TB per node



Easily exceeds 250,000 I/O Operations per Second (IOPS) and delivers up to 4x greater storage efficiency

## VDI Bundle

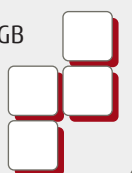
- 2 Building blocks
- Nodes sized for Citrix virtual desktops
- VDI M (38 task users)
- VDI L (70 task users)
- All-Flash systems



Reduce cost and complexity of application, desktop and infrastructure management by up to 70%.

## SAP Bundle

- 1 Building block
- Nodes configured for SAP HANA DB
- vCPU/HANA-VM: 24
- Memory/HANA-VM: 768 GB



For SAP® HANA certified HCI solution

## Optional software bundles

### Nutanix Files

Lowers operating costs by 66% compared to traditional silo storage, resulting in an ROI of 414% and a pay back period of 7 months.

### Nutanix Prism Pro

Uses the power of machine learning to automate operational tasks easily and safely.



## Expertise you can bank on

### FUJITSU

- Enterprise-class infrastructure platform, leading in performance, reliability and efficiency, provides the perfect solution for your infrastructure needs
- More than 150 virtualization and SAP benchmark world records within the last 5 years
- 50 years track record of success in integrating technologies to provide end-to-end solutions
- Leading in Gartner magic quadrant for data center outsourcing and Hybrid Infrastructure Managed Services

### NUTANIX

- Hyper-converged infrastructure pioneer that markets its technology as a building block for private clouds
- 15000+ customers in production globally
- Top-rated HCI software both Gartner and IDC\*
- 52% of overall HCI software revenue\*\*

\* as of 03/2020

\*\* Q3 2019

