



Everything you need for your SAP S/4HANA conversion and beyond

An overview of our
Value Assessment framework

Preparing for your SAP migration

Migrating to SAP S/4HANA can be highly challenging. And you might have concerns around high upfront investments, including licenses and implementation costs, as well as the potential disruption to your business.

In order to realize the full power of digital intelligence that SAP S/4HANA can unleash, you'll need to realign your business processes, along with data and configurations, select the right implementation approach, and determine the best cloud infrastructure and operations strategy for the future.

Prior to actual technological engagement, key decision makers and stakeholders impacted by the migration may have important questions and concerns. Often, these are related to possible risks, downtime, business and IT outcomes, and more.

Understanding these considerations and taking them into account early on is crucial to ensure that SAP S/4HANA causes minimal disruption and provides maximum value.

The answers to these questions, however, are very specific to each company. Therefore, you cannot solve them comprehensively without evaluating the strengths, weaknesses, and characteristics of your existing IT landscape and business requirements.

This is how Fujitsu's S/4HANA Value Assessment can help you

We work with you to establish the make-up of your organization, identify potential challenges during the transition, and align with your unique requirements, targets, and desired outcomes. Our detailed engagement process focuses on benefits, speed-to-value, and business process intelligence (BPI). In addition, our pragmatic approach helps you manage risk and stakeholders.

The Fujitsu S/4HANA Value Assessment ensures that you can define the outcomes and benefits that you expect. We help you build a business case for ERP transformation, along with a Value Realization Roadmap, from where you begin to where you want to go.

In this guide, you'll learn what to expect from our Value Assessment, including the support we provide to accelerate your transition to SAP S/4HANA – the ERP that enables you to become an Intelligent Enterprise.



What is a Value Assessment?

At its core, our Value Assessment is exactly what it implies – a thorough examination of your current ERP landscape, combined with an estimation of the effort and support you require to migrate. Ultimately, it guides you on how best to approach this initiative with technical and business outcomes in mind.



Every roadmap needs a clear starting point. The Value Assessment allows us to identify, together, the benefits you can achieve from your S/4HANA migration.

First, we'll detail the challenges and opportunities you need to consider, based on your current setup and transition readiness. Then, we'll work together to develop a realistic project approach, including our recommendation for the best implementation approach (Greenfield, Brownfield, or BLUEFIELD™). In addition, we'll create an impact analysis, a move-to-cloud strategy, and a detailed business case (to justify your investment), alongside a clear Value Realization Roadmap, to help you identify quick wins for your transition.

The timeframe for delivering a Value Assessment will vary depending on your requirements and objectives. For instance, you might be looking for a simple migration or a more complex transformation. Because our framework is totally flexible, you can reach your unique goals by selecting the components you need from the building blocks available.

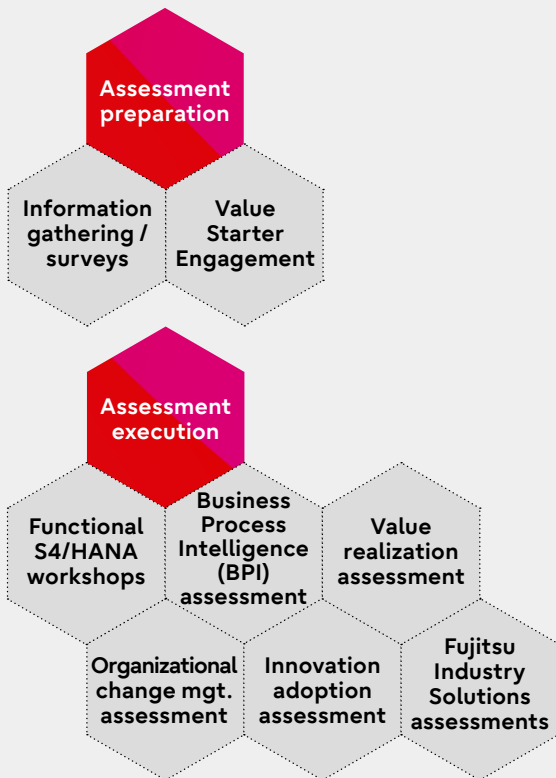
Our Value Assessment supports your migration and transformation efforts by:

- 1** Ensuring that the progress and outcomes of the project can be reviewed to a pre-agreed standard.
- 2** Creating business justification beyond your IT investment.
- 3** Identifying potential problems that could slow down or jeopardize your project.
- 4** Providing a consolidated view of your unique requirements to determine the best approach; and...
- 5** Accelerating your transition to S/4HANA by creating a foundation for you to become an Intelligent Enterprise.

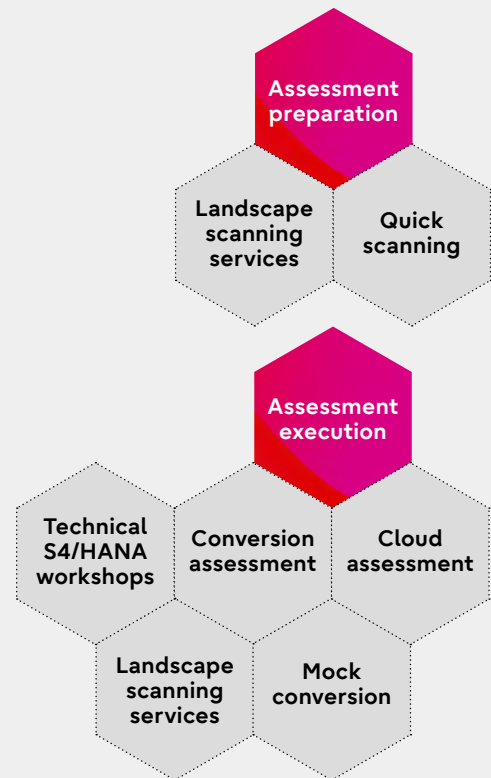
S/4HANA Value Assessment

A flexible modular approach to better align with your business requirements

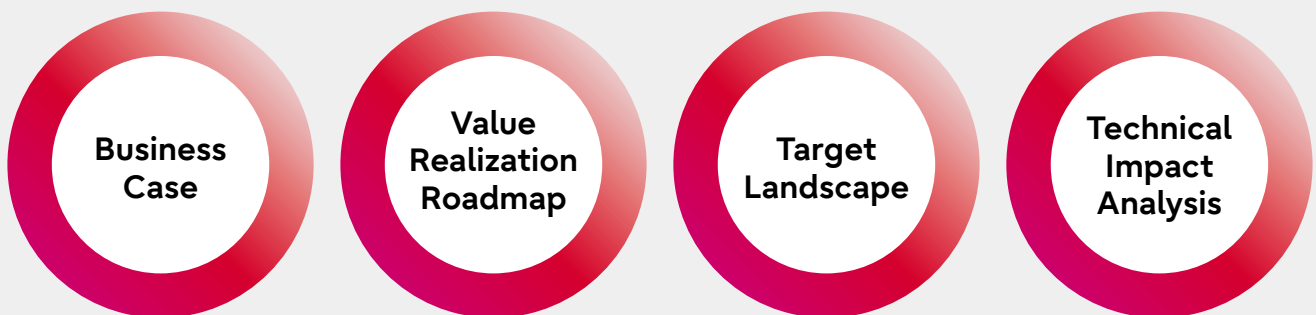
Business Consulting



Technical Consulting



Conclusion and final report



Key activities

Include:

- > Build and agree the scope for migration
- > Evaluate additional applications needed
- > Recommend a target landscape for post migration
- > Recommend a Greenfield, Brownfield, or BLUEFIELD™ implementation approach
- > Establish migration timelines and impacts
- > Build a high-level plan including estimated cost breakdown
- > Develop a comprehensive Value Realization Roadmap
- > Deliver a comprehensive business case

We break each outcome down into the following four deliverables, for reference throughout your migration:

- 1** Technical impact analysis, to better define effort
- 2** Cloud Assessment, including target ERP landscape
- 3** Detailed Value Realization Roadmap
- 4** Business case, based on critical business processes and IT requirements



Clear the path to optimized ERP transformation

In summary, our S/4HANA Value Assessment framework gives you the tools and insights you need to visualize, adopt, and implement business transformation alongside your S/4HANA migration. This way, your organization can more quickly realize the benefits associated with S/4HANA, both from an IT and business perspective.

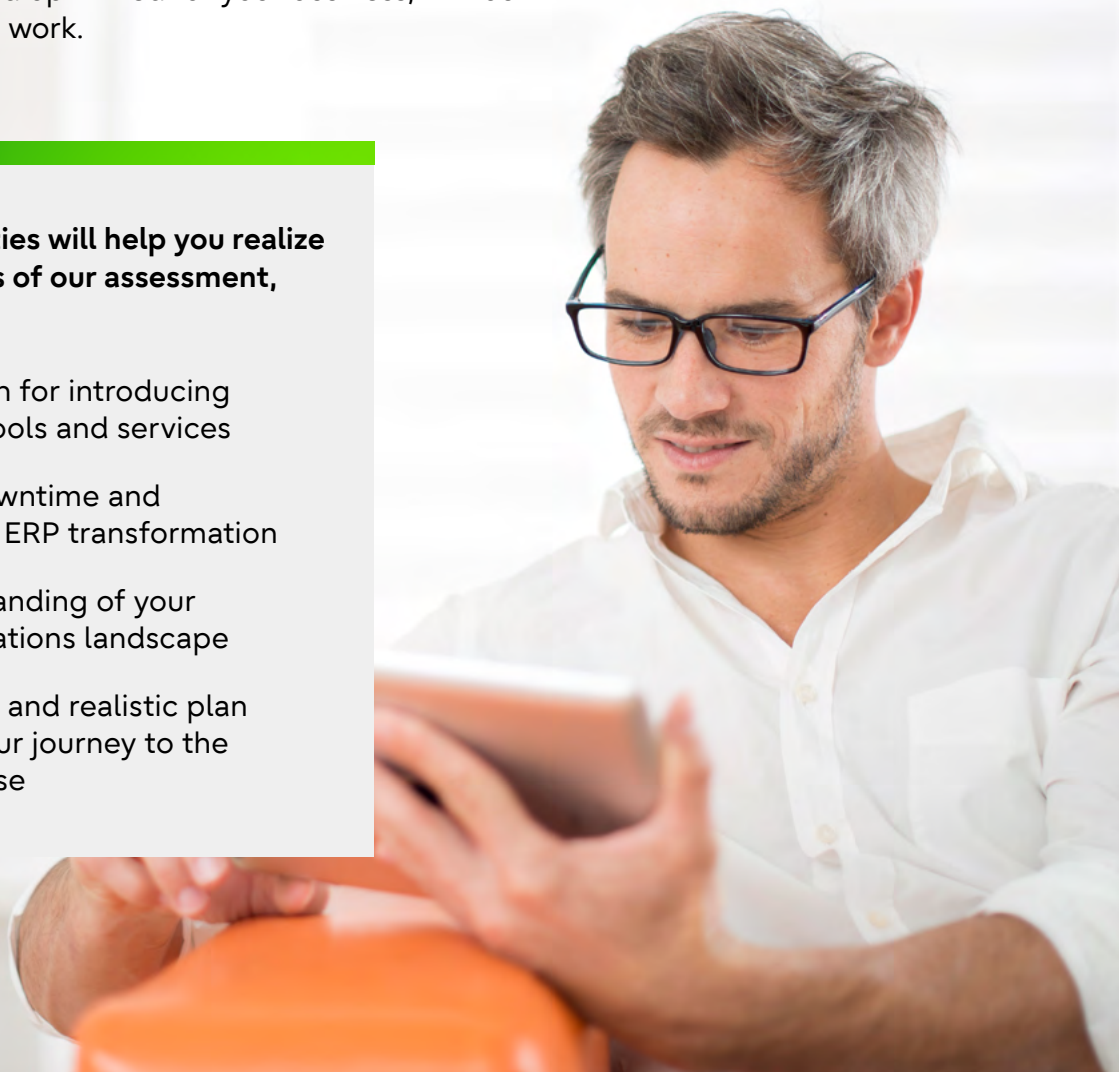
Plus, we'll work with you to evaluate emergent technologies, implement automation, serve your customers better, and accelerate innovation to drive up the value of your SAP investment.

We begin the Intelligent Enterprise journey with you, and we'll stay the course throughout. Your dedicated Fujitsu team will provide expert support, industry solutions, and best practices to help you scale and refine your ERP transformation. So, it keeps delivering value.

All this can be designed and optimized for your business, without disrupting your day-to-day work.

Together, these activities will help you realize the additional benefits of our assessment, such as:

- 1** A robust foundation for introducing innovative digital tools and services
- 2** Reduced risk of downtime and interruption during ERP transformation
- 3** A detailed understanding of your future IT and Operations landscape
- 4** A more compelling and realistic plan for accelerating your journey to the Intelligent Enterprise





Find a partner who can help you succeed

Choosing an approach that fits your business model and goals is very important. But just as crucial is selecting a partner who can work with you throughout the process, from assessment to delivery.

It means you can configure your end S/4HANA environment how you want, in a way which serves your growth, people, and customers best – now and for the future.

Fujitsu has the operational know-how, delivery expertise and tailored methodology to guide you through your S/4HANA migration and transformation. We've worked with SAP from the beginning and bring the experience and agility of that relationship into every interaction with your organization.

Let's talk

Our S/4HANA Value Assessments can help you see the big picture, from a desired business outcome standpoint.

To get started on your journey towards SAP S/4HANA and beyond, speak to one of our experts. They'll be able to answer any remaining questions you might have and start to put together an initial timeline for your assessment.

You can also visit our website at www.fujitsu.com for further information.

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