Why SAP on Azure from Fujitsu?

At Fujitsu, we help you get more out of digital by listening to your needs, aims and concerns.

So, let’s listen to John, one of our customers, whose business has a large and complex SAP estate.

He’s talking to Michael, one of our experts, about how to modernize it...

John knows he needs to modernize his existing SAP estate.

He’s looking for the best way to do this for his business.

John: “I feel like there’s so much more our business could get out of our SAP estate. It’s still costly and complex to run. What’s the best way to go about modernizing it?”

Michael: “That would be great. We can help you explore the options, but it sounds like you’re interested in moving to the cloud. Is that correct?”

John: “Yes, I’m thinking about upgrading our SAP applications to a cloud solution. It’s still not clear to me how we get the most value from our investment.”

Michael: “It’strue. It’s important to choose the right cloud solution for your business. That’s why we work with you to ensure it’s the best fit for your needs.”

John: “Okay. That’s great. But I don’t think we’ve got the skills and resources for the migration. If things go wrong, we might lose critical data or systems. It could break our business.”

Michael: “Don’t worry about that. We’re trusted partners of both SAP and Microsoft, with the knowhow, resources and toolsets to manage everything for you, as part of an integrated Hybrid IT environment.”

John: “That’s ideal. We use so many resources just keeping the lights on; they could go towards helping us get a competitive edge instead. What’s next?”

Michael: “Let’s talk it over...”

Read more about SAP on Azure from Fujitsu here.

Want to talk through your options?

Start your own conversation. Contact us at AskFujitsuHQ@fujitsu.com.

Meet John... John is Head of IT at a global manufacturing business. He’s thinking about modernizing his SAP estate. But it’s a big, complex and risky project. He wants to know if it’s the best option – and the safest way to get there.

Meet Michael... Michael is a digital transformation consultant at Fujitsu. He specializes in SAP. He guides people to the best solutions that will transform their business – and then helps them get there.

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John: “You mentioned moving to the cloud. How important is that?”

Michael: “That’s a great question. The main advantage of moving to the cloud is to bring together the best systems and tools for you. Which means your business, SAP and Microsoft strategies will be well connected and work together seamlessly.”

John: “That sounds ideal. But I don’t think we’ve got the skills and resources for the migration. If things go wrong, we might lose critical data or systems. It could break our business.”

Michael: “Don’t worry about that. We’re trusted partners of both SAP and Microsoft, with the knowhow, resources and toolsets to manage everything for you, as part of an integrated Hybrid IT environment.”

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