



SaaS Cloud ERP

# SAP S/4HANA® Cloud Public Edition

**Toward sustainable corporate growth**

~Introducing Cloud ERP that can be safely deployed in the short term~



## Creating a Management Foundation for Growth by Utilizing "Global Standards"

Companies are increasingly required to adapt quickly to the significant and rapid changes in the global business environment.

These changes include shifts in the external environment, such as major market fluctuations due to global conditions, digital technology innovations, and changes in the business models of partners. They also encompass changes in the internal environment, such as business unit spin-offs and integrations, the consideration of new business models, and responses to human resource risks.

To achieve growth while adapting to these changes, companies need to establish a flexible and scalable management foundation.

### Why Customers Choose Fujitsu



When assisting customers with core system selection, Fujitsu proposes solutions for current challenges and anticipates future changes and transformations. We offer SAP S/4HANA, based on the "Fit to Standard" approach, as a core system tailored to the customer's size and situation, enabling rapid adaptation.

For large enterprises with complex processes, SAP S/4HANA Cloud Private Edition allows adaptation to industry models while accommodating complex systems.

For SMEs aiming for rapid expansion with simpler processes, SAP S/4HANA Cloud Public Edition enables a phased rollout of functionality, starting with basic processes.

Fujitsu provides ongoing support for continuous business transformation, remaining a trusted partner even after implementation.

# Why Customers Choose SAP S/4HANA® Cloud Public Edition

## ~ Issues to be Resolved for Growth and Fujitsu's Proposals ~

### issue

#### Integrate fragmented business processes resulting from partial optimization.

The departmental systems and business processes selected for past growth and expansion prevent optimal reference to company-wide management information, hinder the fluidity of personnel, and make it difficult to fully realize business expansion and adaptation to change.

### proposal

#### Standardize with SAP Best Practice

By leveraging industry-standard business processes created by SAP based on extensive global implementation experience, companies can simplify and standardize complex internal processes, enabling visualization of management information, ensuring personnel mobility, and strengthening their ability to respond to business transformations.

### issue

#### Reducing bloated system maintenance costs

Securing personnel and escalating costs for maintaining and managing systems used by individual departments leads to redundant investments, generates wasteful resource consumption, and hinders growth.

### proposal

#### TCO reduction through SaaS-type Cloud ERP

The Public Cloud comprehensively provides the business functions that companies need as SaaS, allowing them to not only integrate scattered systems and processes within the company into the Public Cloud, but also to free themselves from maintaining infrastructure, platforms, and applications, preventing wasted operational costs and personnel.

### issue

#### Streamlining operations through the use of the latest digital technologies

In a distributed system environment, technical verification due to platform differences and determining the optimal application method for each system are costly. This hinders the ability to streamline communication with trading partners and internal operations using the latest technologies.

### proposal

#### Achieving continuous innovation through regular updates

Public Cloud has pre-planned updates twice a year, which not only expand operations but also regularly provide functions that utilize the latest technologies such as AI. This enables continuous operational efficiency and responsiveness to changes in the environment surrounding the company.

## Delivers SAP Activate for Cloud compliant deployment process

The Public Cloud offers "SAP Activate for Cloud," an implementation methodology optimized for SaaS-based Cloud ERP deployments, enabling companies to safely and quickly realize the benefits of the solutions. Fujitsu combines this implementation methodology with our extensive project management know-how to enhance project quality and stability, supporting a smooth transition.



## To further leverage SAP S/4HANA® Cloud Public Edition

### Advanced operational support with iAMS

After a company implements S/4HANA, we provide iAMS services that include monitoring the operational status, offering improvement proposals, and suggesting new projects. We also continue to expand our range of new services and support to meet the evolving needs of our customers.

### Extend with related solutions

By implementing various SAP solutions that integrate with S/4HANA (such as SuccessFactors, Ariba, Concur, Digital Manufacturing, and Signavio), companies can achieve a greater degree of digitalization. Fujitsu supports the implementation and operation of these solutions.

### Fujitsu Uvance

To help our customers achieve their business goals, Fujitsu offers Uvance offering. Uvance offering provides a wide range of solutions tailored to customer needs, including CRM and Digital Manufacturing, and we plan to continue expanding its scope.

## Why Fujitsu?



### Extensive implementation track record and accumulated business know-how

Leveraging our 40 years of global implementation experience and the extensive business know-how Fujitsu has cultivated in the manufacturing industry, we offer optimal solutions to address our customers' business challenges.



### DX reference based on our own practical experience

Based on Fujitsu's own practical examples cultivated through company-wide DX projects, we provide references that serve as a guide for customers undertaking DX initiatives.



### advanced technological capabilities

We contribute to the creation of new value in our customers' businesses through our construction technology for various Hyperscalers in the IaaS domain and our high level of technical expertise in SAP BTP in the PaaS domain.

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