

Why the time to migrate to S/4HANA is now



# The way ahead

SAP customers feel that the roadmap hasn't always been clear. They might not be sure which essential industry functions they'll still be able to use. Whether to deploy on-premises or in the cloud through software-as-a-service. Or exactly when they can expect the cost and risk to fall and the ROI to rise.

It's why business leaders in your organization might think that S/4HANA isn't a mature product. With a new release every six months or so, they're concerned that migrating would be an ongoing challenge. And that a better version (or a better roadmap) is just around the corner.

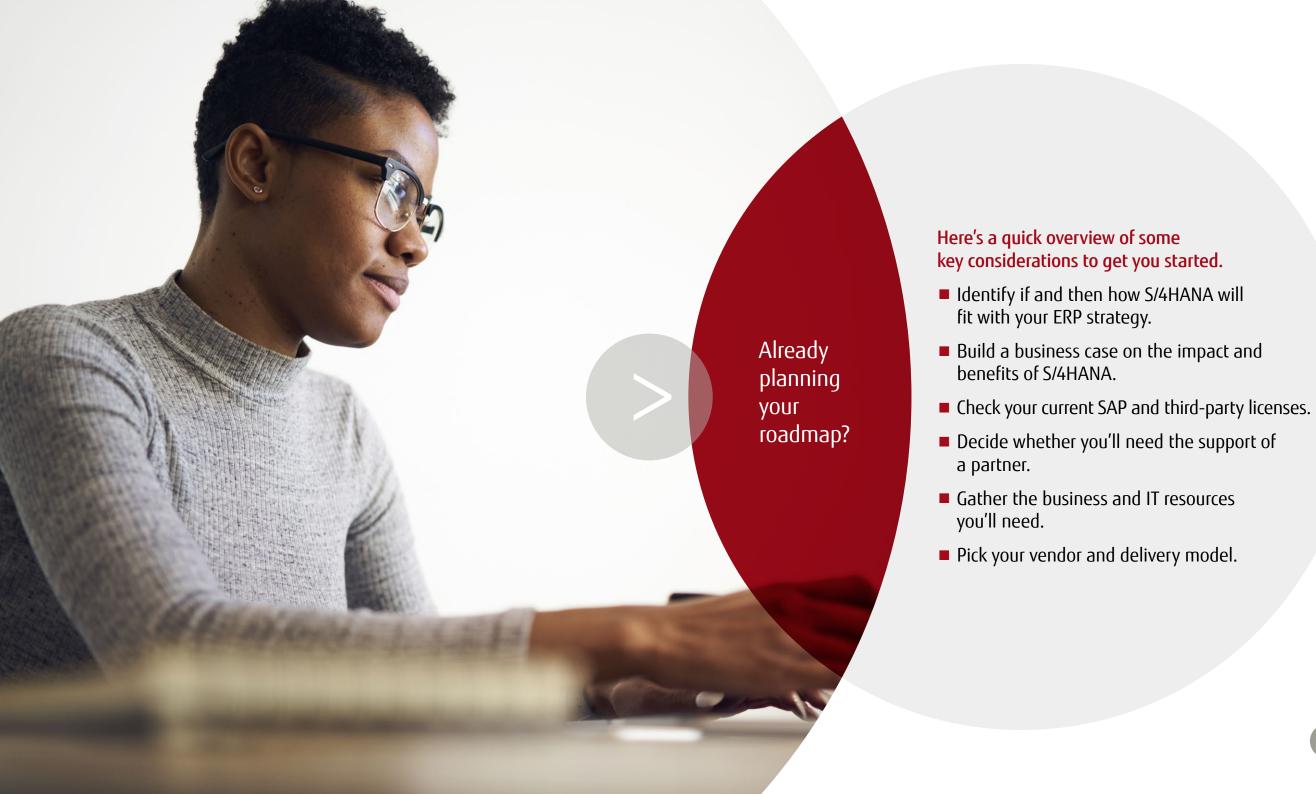
So, they'd rather wait.

But you know better. It's been five years since launch. The modules have been written. The support is available. The product is mature, and it's time to migrate to S/4HANA, digitally transform, and enjoy lower inventory costs, shorter billing processes, and reduced TCO.



In this e-book, you'll discover some of the most-asked-for functions of S/4HANA – and see for yourself how organizations like yours are already using them.

Finally, you'll meet
a partner with the experience
to guide your migration today
– and clear your route
for the future.



# All you need



It's hard to know you can do it until you've done it. Your stakeholders might not be able to see what's possible with S/4HANA. But, here at Fujitsu, we've already helped thousands of organizations make the move.

Here are just a handful of the things you can already do with S/4HANA.

#### **Predictive analytics**

The more you can see, the better decisions you can make. You'll already have countless data points in your business. But you'll probably have found that too much data can be just as confusing as too little.

One global logistics company we work with had just that problem. So, we used S/4HANA to help it analyze all that data faster, spot the patterns, and reveal the insights. Now, with tracking tech on its machinery, the company has set up smarter policies for how its equipment gets placed, secured, and used. So there's less damage to machinery, more timely maintenance, and fewer accidents.

#### **Robotic processes**

Once you've got the insights from predictive analytics, it's time to put them to work – and free your people.

That's what an aerospace customer we work with wanted to do. As it acquired new companies, it needed to set a standard for – among other things – logging, checking, and paying invoices. We used S/4HANA to set up robotic process automation, or RPA. Now, the process happens automatically. The customer's global operations are running a lot more smoothly. And its people have more time to focus on their jobs – not their admin.



# All you need

### Keeping staff safe

It's not just about more efficient processes. It's also about keeping everyone safe while they're at work – wherever work is.

An industrial enterprise came to us because it had people working in factories and warehouses across the country. But the biggest challenge was knowing staff were safe on the road. We used S/4HANA to connect employees' wearables to the organization's management and reporting. Now, the enterprise has a real-time view of employees' behavior. It can suggest better routes, loading strategies, and shift patterns. And even encourage safer travel by alerting drivers when they're due a break.

### Reducing manual effort

The human element is an irreplaceable part of your operation. So, why waste it on mundane jobs? Or, worse, why risk human error on your most important management tasks?

One company we work with wondered exactly that. It wanted to cut errors in its vendor management. We used S/4HANA to automate tasks like vendor creation, change, code extension, and duplicate checks. And now, the company has reduced errors by 100%. There are no more delays. No more costly mistakes. And no more undermined vendor relationships. Just the right data when they need it, and more time for their people to pursue more creative work.









The right partner is crucial to your transformation. You need an expert who understands your digital journey is unique. And that the right approach comes when you co-create.

We work with you and your SAP technology to make every part of your business perform at its best. You become more agile, more flexible and more efficient. So, you can speed your path to growth.

And then go further. With emerging technologies like AI, IoT and blockchain at your disposal, you're ready to innovate. And stand out from the competition.

From a single provider, you get a solution that brings together infrastructure, services, licensing and consulting. So, you have everything you need to put intelligence at the heart of your business.



Find out more

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