

# Fujitsu and AMD to begin strategic partnership to develop more sustainable computing infrastructure intended to accelerate open-source AI initiatives

## Vivek Mahajan

Corporate Executive Officer,  
Corporate Vice President,  
CTO, CPO, System Platform  
\*Technology \*Portfolio

Fujitsu Limited

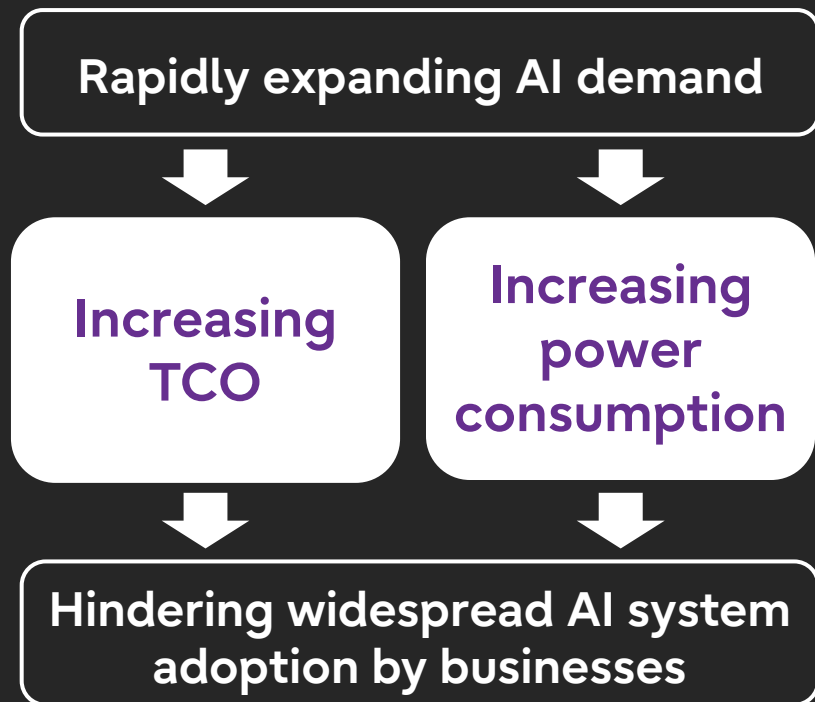
November 1, 2024



**Forge a long-term strategic partnership to build computing platforms  
via a Memorandum of Understanding (MOU)**

# Collaboration Overview (1/2)

## Challenges



## Vision

Delivering innovative, open, and sustainable computing platforms for AI and HPC.



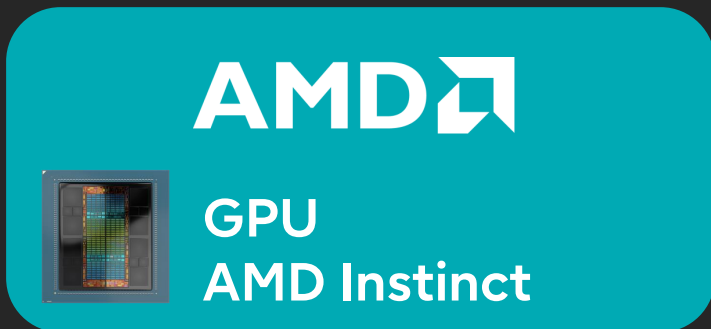
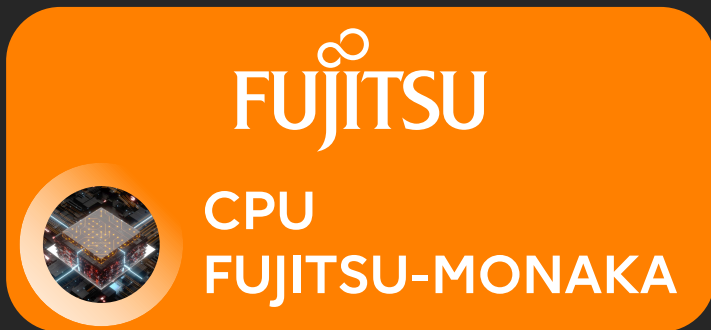
Open AI



Sustainable platform

# Collaboration Overview (2/2)

## Technologies



## Details



### Engineering

Optimized performance through hardware and software integration of FUJITSU-MONAKA and AMD Instinct.



### Ecosystem

Fostering an open-source ecosystem using combined software assets.



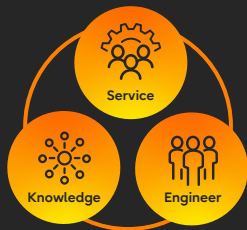
### Business

Expanding use cases and accelerating global infrastructure deployment.

# Three growth drivers supported by Fujitsu's technology strategy



Generating new value by integrating technology fields around AI and building a differentiated solutions business



## Modernization

Raising business efficiency and productivity by applying generative AI in all phases, from design to testing



## Uvance

Developing technologies for AI offerings



## Consulting

Technology consulting e.g. data&AI (technology/integrated know-how)

## 5 Key Technologies

Enterprise technologies



Converging technologies



Computing



AI



Data & Security



Network

Global leadership in technology capabilities  
Upfront investments in fields requiring specialized expertise



Next-Gen CPU

# FUJITSU-MONAKA

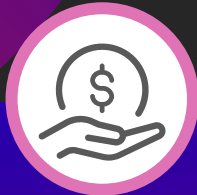
2nm process , Armv9-A SVE2



**High-  
performance**



**Energy  
efficient**



**TCO  
reduction**



**Secure and  
reliable**



**Open  
architecture**



**AI workloads**



**Broad workload compatibility**

AI, HPC, data centers, and more

**Cost-effective performance**

Versatile applications

**To be shipped in 2027**

**288 cores**

144cores × 2 sockets

**Fujitsu-designed  
CPU core**

**DDR5 24 channels**

12 channels x 2 sockets

**PCIe 6.0**

Efficiently run multiple AI services using only a CPU, delivering superior performance at lower cost.



Hardware

**Fast processing with AI-only instructions**

FP16,FP8,INT8,bfloat16

**Energy saving technology**

Ultra low-voltage SRAM

Software

**Open Development environment**

Arm-based AI platform support.  
Optimized for FUJITSU-MONAKA

**Flexible AI Infrastructure**

Unified Acceleration

Solution

**Generative AI**

CPU-executable  
generative AI engine

**Driving Innovation**

Cutting-edge AI services  
co-created with our customers



# FUJITSU-MONAKA case study

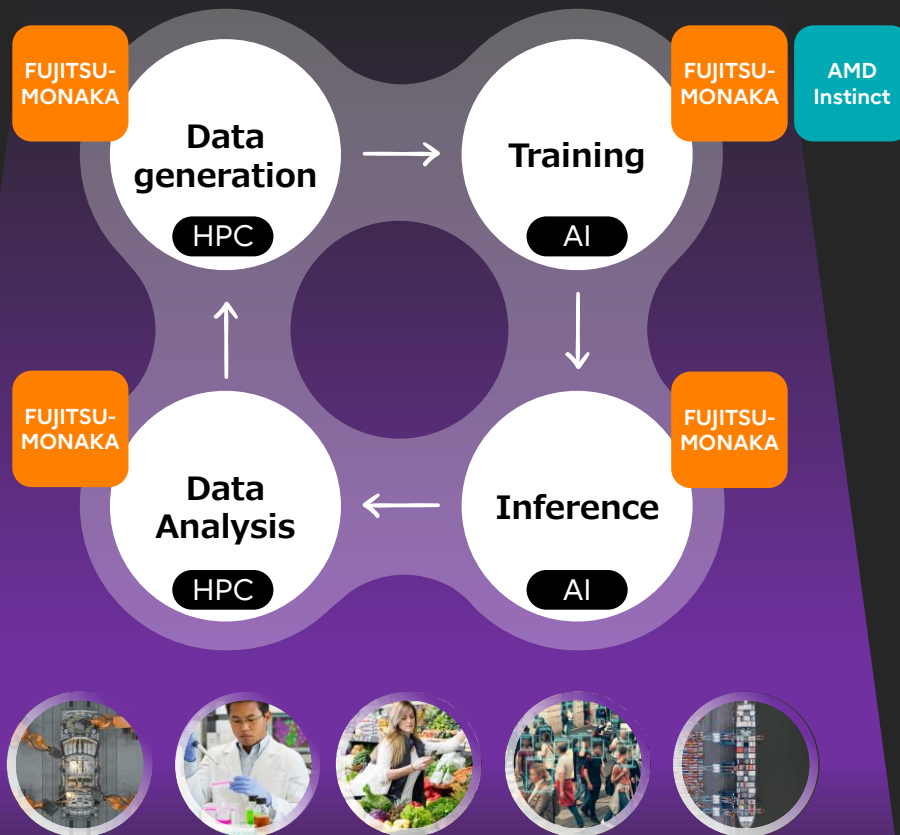
Fujitsu Technology

## HPC x AI Technology

Combining CPU-based HPC and AI inference with GPU-based AI training to solve complex challenges at unprecedented speeds.

Expected outcomes

Strengthening CPU-GPU synergy to deliver more innovative value to our customers.



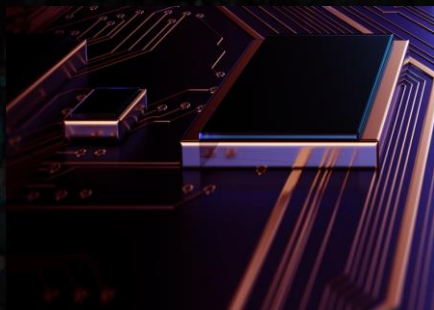
# **Fujitsu and AMD to begin strategic partnership to develop more sustainable computing infrastructure intended to accelerate open-source AI initiatives**

## **Phil Guido**

Executive Vice President and  
Chief Commercial Officer  
AMD

November 1, 2024

# AMD's long history of providing leading-edge technology and performance



**1960s**

CPU & memory for PC



**2000s**

Graphics for PC (ATI Technologies acquired)



**2010s**

Zen for PC, Workstation and Data Center



**2020s**

CDNA™ for AI Data Center Acceleration

**26,000**

employees around the world pushing the limits of innovation

**33%**

of the world's servers are powered by AMD

**10/10**

of the world's largest hyperscalers

**#1**

Supercomputer - Top500

**10/10**

of the world's top automotive manufacturers

**\$6B**

spend on research and development



# End-to-End AI Infrastructure Leadership

## Data Center CPUs



5th Generation  
AMD EPYC™ "Turin"

Shipping Now

## Data Center GPUs



AMD Instinct™  
MI325X Series

Production Q4, Systems Q1

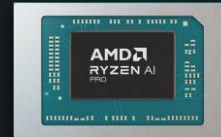
## Solutions



AMD Pensando™  
Pollara 400/Salina 400

Coming 1H25

## AI PCs



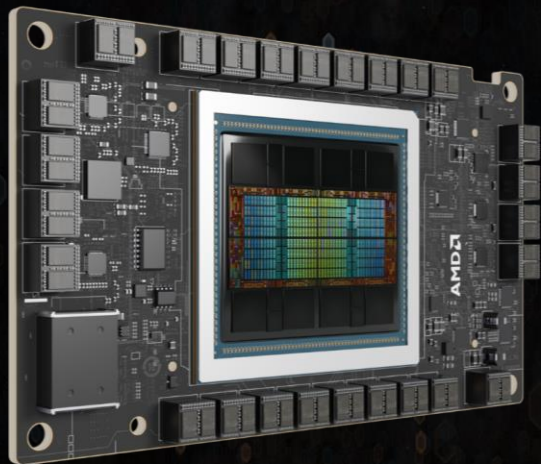
3rd Generation  
AMD Ryzen™ AI PRO

Shipping Now





# AMD continues to commit to providing leadership high-performance GPUs for the data center AI accelerator market



2023

AMD  
CDNA 3

MI300X

Gen AI  
Leadership

2024

AMD  
CDNA 3

MI325X

HBM3E Memory  
Increased  
Compute

2025

AMD  
CDNA 4

MI350  
SERIES

Compute and  
Memory  
Leadership

2026

AMD  
CDNA Next

MI400  
SERIES

Next-Gen  
Architecture

# AMD ROCm

## AMD supports users AI innovations with open software and ecosystem

### AI models & algorithm

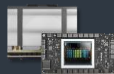


### Libraries

### Compilers & Tools

### Runtimes

AMD GPUs



AMD  
INSTINCT



AMD  
RADEON

### 200+ AI implementations



### Open source base model



# Fujitsu and AMD join forces to enhance open-source, energy-efficient AI and HPC platforms

**AMD**  
**AI Platforms**

Unmatched portfolio of  
training and inference  
compute engines

Open software  
solutions

AI ecosystem with deep  
co-innovation

Cluster level  
system design



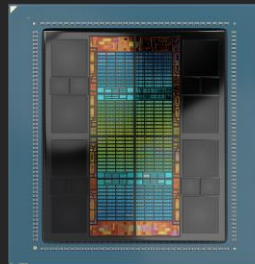
**Combining leading-edge technologies from both companies**  
**Delivering a more open and sustainable AI ecosystem**



**Critical systems, HPC, and AI**

**CPU : FUJITSU-MONAKA**

**Arm software ecosystem**



**Graphics, HPC, and AI**

**GPU : AMD Instinct**

**AI and HPC software stack**

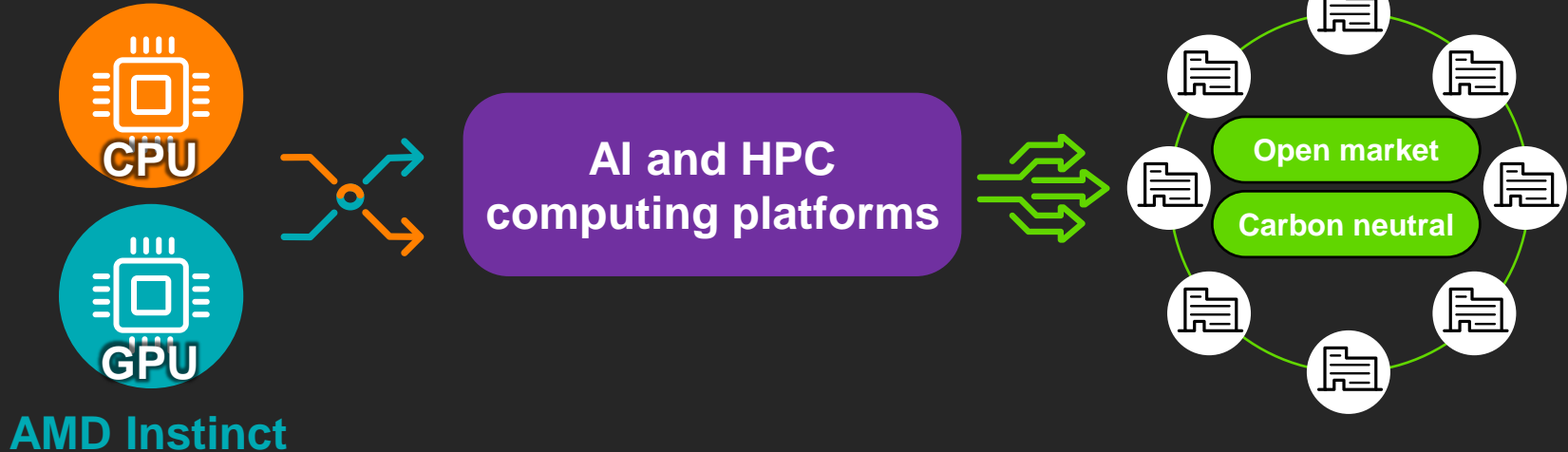


# Goal

Targeting development of open and sustainable computing platforms for AI and HPC by 2027.

Enabling broader AI adoption while minimizing power consumption.

## FUJITSU-MONAKA



Thank you