AWS-FUJITSU JOINT PRESS CONFERENCE

Expanded Collaboration

Modernization Acceleration Joint Initiative

Uwem Ukpong

Vice President Global Services, AWS

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AWS the **most secure, extensive, and reliable** Global Cloud Infrastructure

EXPERIENCE

18 years

helping millions of customers

GLOBAL REACH

33 Regions

spanning 105 Availability Zones and over 135 Direct Connect locations

SECURITY

300+

security features

INNOVATION

200+

service offerings

AWS INFRASTRUCTURE

3.6x+

energy efficient than the median of surveyed U.S. enterprise data centers

TCO

134

price reductions since 2006

ECOSYSTEM

12,000

software listings from 2,000 ISVs

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Being there for our customers each step of the way

AWS Professional Services
Build, innovate, and accelerate

AWS Security Assurance Services
Confidently meet security, regulatory, and compliance objectives

AWS Training and Certification
Upskill, reskill, and validate

AWS Partners
Global community of experts to differentiate and scale

AWS Support and Managed Services
Guidance, expert advice, and operations

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Fujitsu as strategic AWS partner

AWS Japan Certification Award 2022

- All Certifications of the Year
- Practitioner of the Year

People

- Active Certification >5,000
- Top-Class Achievements in Japan

Training

- Fujitsu Learning Media (AWS Training Partner)
- Early Adopter of AWS Skill Builder

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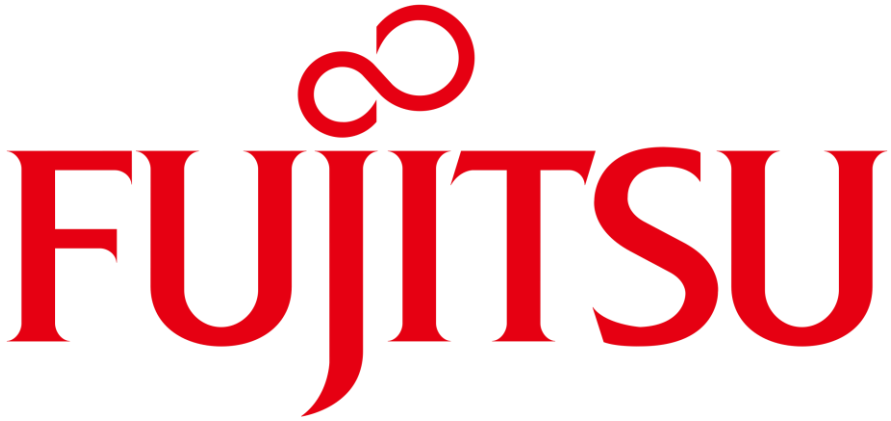
The *strategic* nature of this Partnership



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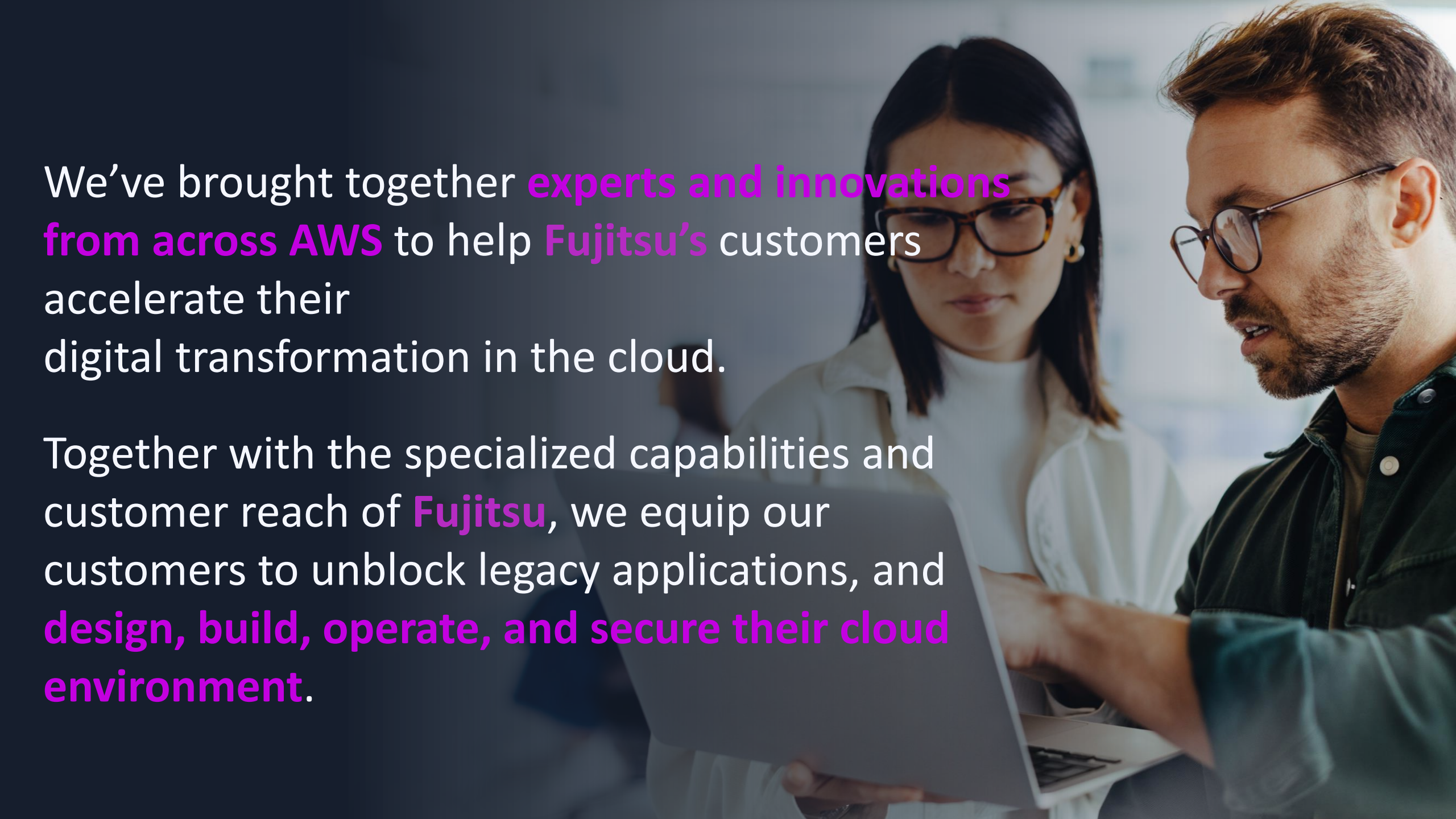

We've brought together **experts and innovations from across AWS** to help **Fujitsu's** customers accelerate their
digital transformation in the cloud.

Together with the specialized capabilities and customer reach of **Fujitsu**, we equip our customers to unblock legacy applications, and **design, build, operate, and secure their cloud environment**.

AWS Mainframe Modernization Automated Refactor

WE HAVE COLLABORATED DEEPLY IN DEVELOPMENT TO ADAPT THE AWS TOOLCHAIN TO TRANSFORM THE FUJITSU MAINFRAME APPLICATIONS CODE BASE

AWS Mainframe Modernization

BLU AGE

Transform and expand **legacy-locked** business value using modern tooling

Break up and manage your **end-to-end migration** with infrastructure, software, and tools

Refactor legacy applications through with **AWS Blu Age**

MIGRATION, MODERNIZATION, EXECUTION, AND OPERATION OF MAINFRAME APPLICATIONS

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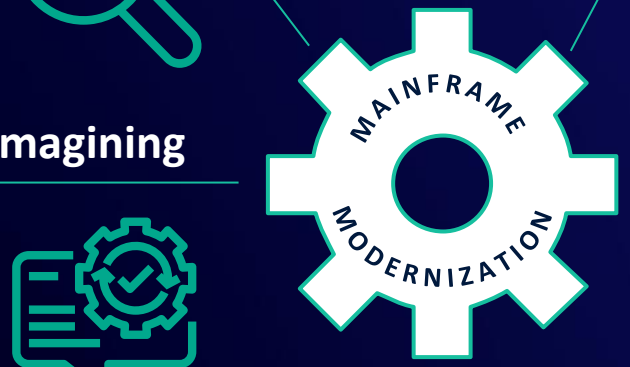
Boosting Mainframe Modernization Journey with AI/ML – AWS Vision

REDUCE TIME, COST, AND RISK BY AUTOMATING TASKS USING ARTIFICIAL INTELLIGENCE

Analyze : Modernization Guidance

Operate : AI Integrations



Transform : Gen-AI Assisted Re-Imagining

Test : AI/AR Test Generation

Audit : AR Proven Security

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Modernizing mainframe applications unlocks business value and opens up digitalization journeys

AWS CLOUD SERVICES CAN ACCELERATE MODERNIZATION

Cost savings

Resilience

Agility

Innovation

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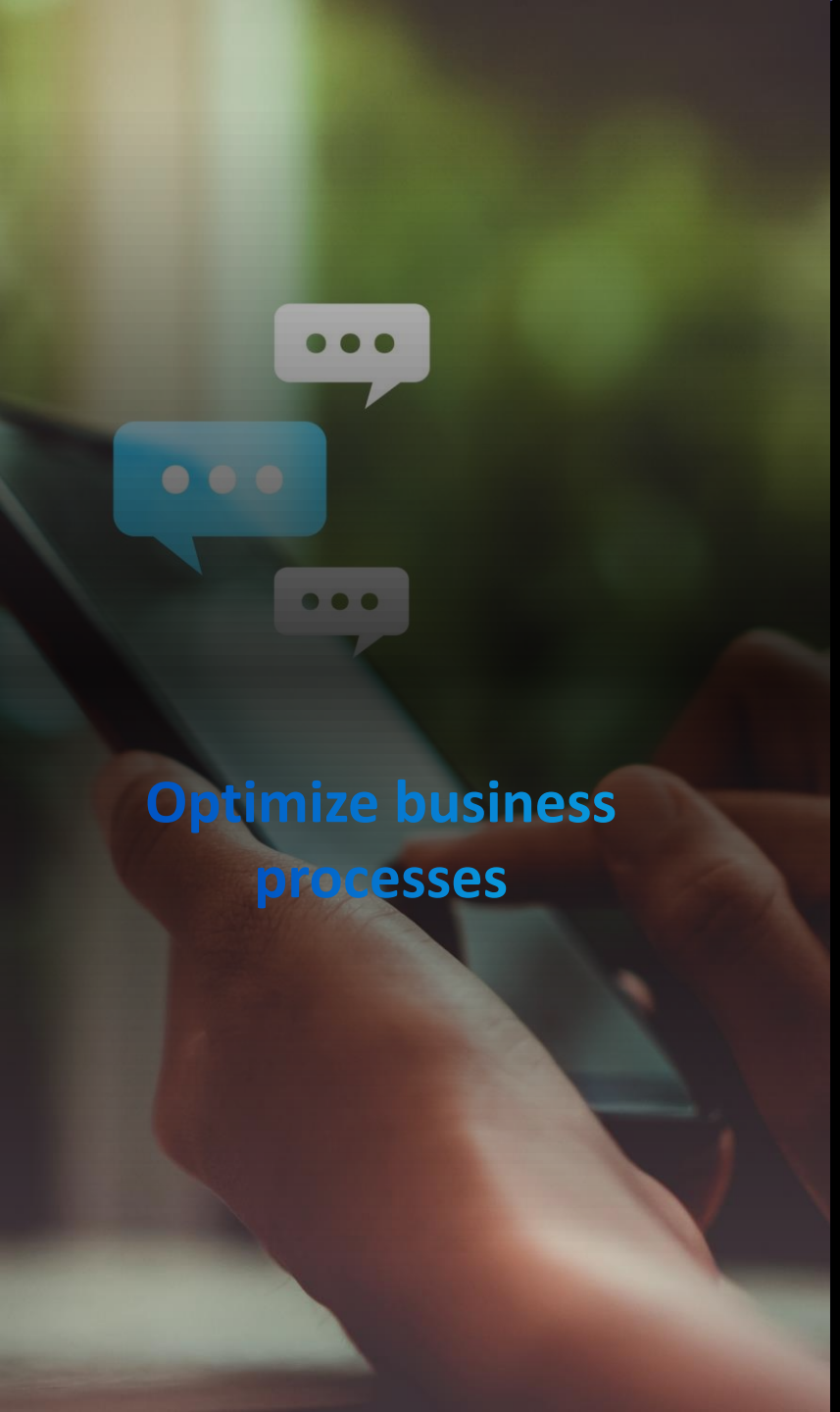
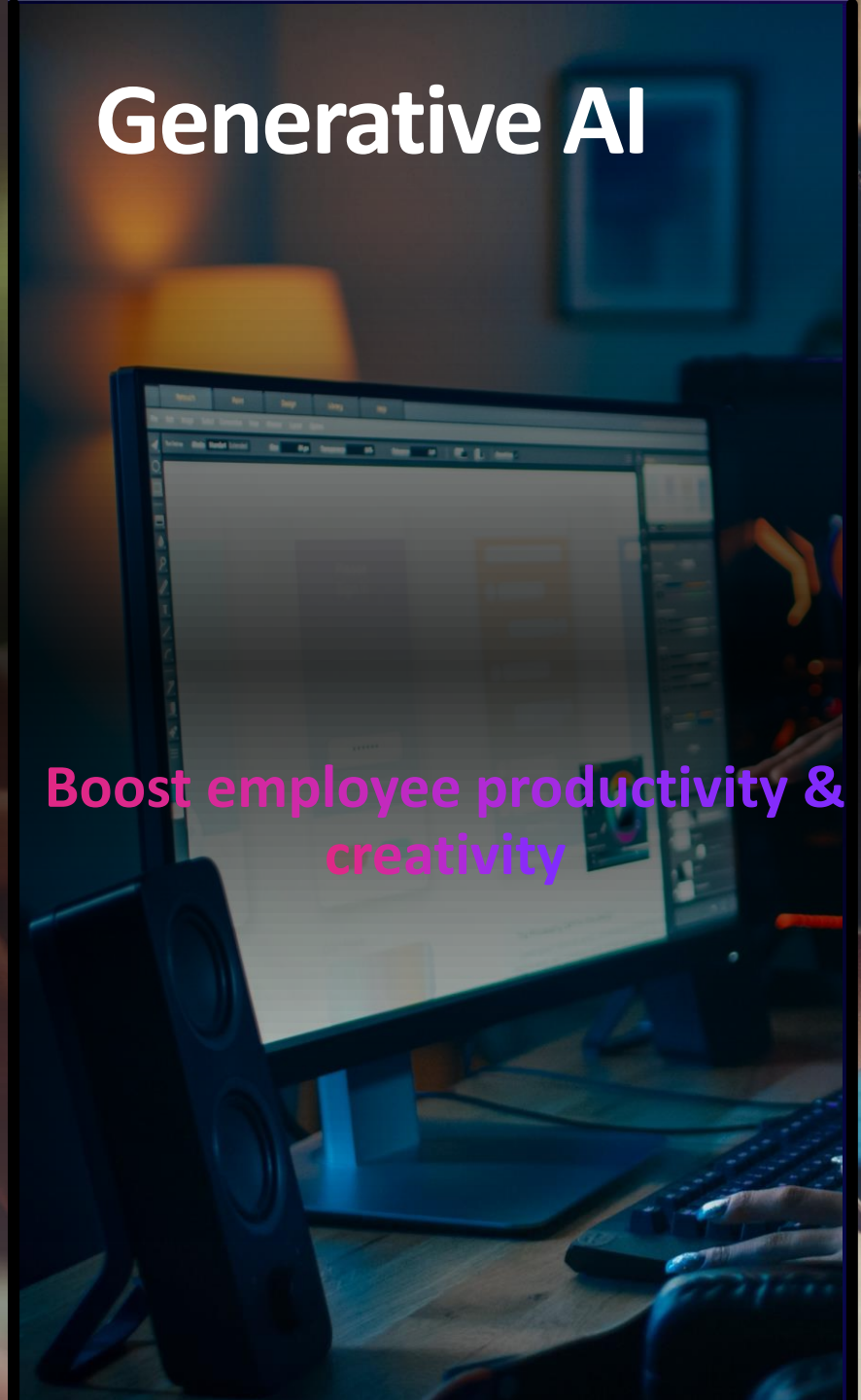
Generative AI



Optimize business processes



Boost employee productivity & creativity

Enhance Customer Experiences

AWS global & Japan mainframe modernization

Itaú	Cigna	State Farm
Banking applications	Healthcare applications	Insurance applications

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Thank you!

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