# Green Procurement

In cooperation with our business partners, we promote green procurement-from parts and materials for manufacturing through software and services-to provide our customers with products and services with superior environmental efficiency.

## Our Approach to Green Procurement

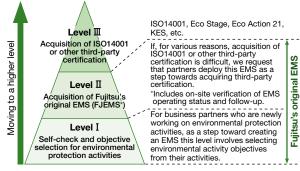
In our procurement activity, we give priority to purchasing parts, materials, and products that are eco-friendly. We stipulate our basic requirements for green procurement in the Fujitsu Group Green Procurement Direction and promote green procurement activities together with our business partners.

# Approach Stage IV Environmental Protection Program

In the Stage IV Fujitsu Group Environmental Protection Program, to promote activities that would reduce environmental burden even further, we emphasized the importance of having our business partners construct environmental management systems, insisting that potential partners in every area-including software and services, facilities, and construction-deploy an EMS.

While we consider acquisition of third-party certification, such as ISO140001, a basic principle of EMS construction, we require that our business partners meet at least one of the following EMS levels, depending on their particular business circumstances.

#### **EMS Construction for Green Procurement**



\* FJFMS

Fujitsu Group Environmental Management System. The Fujitsu Group's original EMS

# Goals and Results from the Stage IV **Environmental Protection Program**

We made increasing the procurement ratio from business partners that have implemented an EMS to 100% by the end of fiscal 2006 a Stage IV goal. For business partners that had not yet acquired third-party certification, we held EMS improvement seminars in which we discussed the importance of increasing awareness of environmental protection and the significance of acquiring third-party certification. (In fiscal 2005 and 2006 we held a total of 28 such seminars for representatives of 1,710 companies.) As a result of these efforts, for the Fujitsu Group as a whole, we achieved a 100% procurement ratio from business partners that have implemented an EMS at the end of November 2006.

### Regarding the Targets of the Stage V **Environmental Protection Program**

We have reviewed and revised parts of our Green Procurement Direction from the standpoint of compliance, based on considering global trends in environmental regulations, and are requesting that our business partners strengthen their environmental burden reduction activities even further. Also, to improve chemical substances management across our supply chain, we require that our business partners construct management systems centering on source control, and we will work together with them to deploy these systems.

#### Three Requirements for Fujitsu Group Green **Procurement Activities**



\*3 CMS Chemical Substances Management System

- EMS Construction Acquisition of third-party certification (in principle)
  Construction of an FJEMS (Fujitsu's original EMS) as a provisional step to acquiring third-party certification
- Compliance with Specified Chemical Substances Regulations Non-containment of "Banned Substances" in products

- Substances in products < Close management or "Control Substances" Non-containment of "Banned Substances" in packaging materials Non-use of "Prohibited Substances" in manufacturing Note: Above substances and defined in Green Procurement Direction. CMS Construction
- Construction of a manager system based on JGPSSI-
- recommended guidelines Strengthening and supporting source control management for business

Cooperation in investigations of included chemical substances

Encouraging EMS Improvements by Business Partners We request that our business partners improve their EMS by, for example, acquiring third-party certification or constructing a strengthened requirement FJEMS\*.

\* Strengthened requirement FJEMS

Improvements include additional required items (increased from six to nine items) and strengthened on-site operational verification.

#### Promoting CMS Construction by **Our Business Partners**

To assure appropriate management of chemical substances throughout the supply chain, along with requesting that our business partners implement chemical substances management systems based on the Management of created by the Japan Green Procurement Survey Standardization Initiative (JGPSSI) and supporting their construction, we are strengthening management of chemical substances in the supply chain as a whole based on source control.

Fujitsu Group Green Direction http://www.fujitsu.com/global/about/procurement/green/

With Local and International Communities