

## Cooperating with suppliers in environmental activities

Green procurement, or the preferential purchasing of eco-friendly parts, materials and products, is essential to realizing the Fujitsu Environmental Protection Program we have developed based on the Fujitsu Group Environmental Policy. The entire Fujitsu Group is working with suppliers to promote continued progress in environmental preservation activities.

### Green procurement requirements for suppliers

(Green Procurement Criteria formulated in June 2001)

We have conducted activities in accordance with the target, "Percentage of green materials and parts for products to be 99% or more of procurement money by the end of fiscal 2003". We have formulated Green Procurement Criteria and limited procurement to suppliers who fulfill the following requirements:

- Development and implementation of EMS
- Elimination of prohibited substances specified by the Fujitsu Group from materials and parts production



Green Procurement Criteria

[procurement.fujitsu.com/en/green-e.html](http://procurement.fujitsu.com/en/green-e.html)

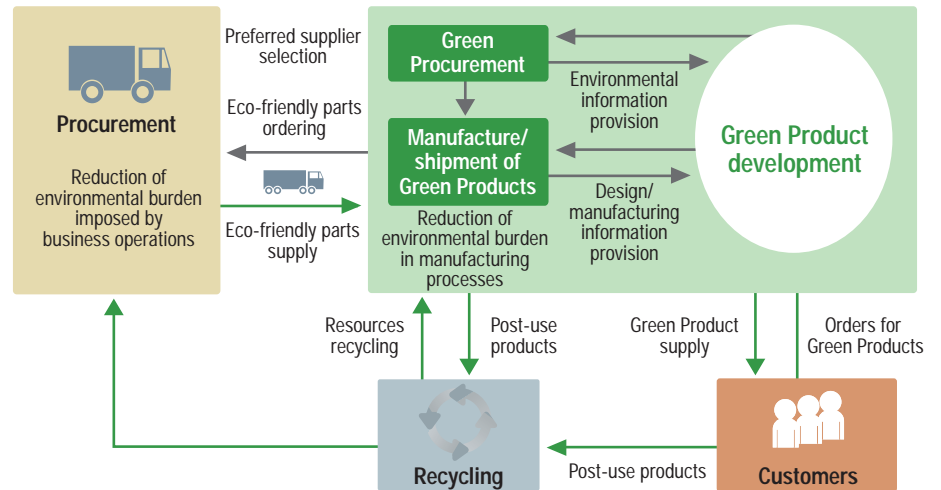
### Fujitsu activities

We investigated our suppliers' environmental responsiveness by means of the Fujitsu Group's unified survey form and requested those who were encountering difficulties in constructing an environmental management system in compliance with international standards to develop and implement an environmental management system determined by the Fujitsu Group. We held a total of 21 explanation meetings in connection with this request with the participation of 920 suppliers, including suppliers to Group companies. With the addition of individualized support for suppliers, moreover, we achieved a value of eco-friendly items as a proportion of all product parts and materials procured exceeding 99.4% as of the end of fiscal 2002.



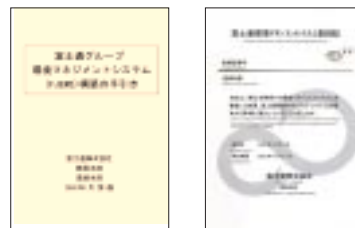
A Green Procurement criteria explanation meeting in progress (Fujitsu Kawasaki Plant)

### Green Procurement by the Fujitsu Group



### Fujitsu Group activities

In order to implement a Group-wide survey, we conducted investigations employing a unified survey form. Like Fujitsu, we asked suppliers who were having difficulty constructing an environmental management system in compliance with international standards to develop and implement an environmental management system determined by the Fujitsu Group. This enabled us to achieve a value of eco-friendly items as a proportion of the value of all product parts and materials procured in excess of 93.2% as of the end of fiscal 2002.



EMS development handbook and certificate of registration

### Eco-friendly purchasing of office supplies and equipment

We conducted activities in accordance with the target, "100% of procured office supplies to be Green Products certified by a public corporation or organization by the end of fiscal 2002." In fiscal 2002, we explained the main purposes of switching to Green Products to our suppliers at the time of selecting office supplies for purchase by the Group. We promoted green procurement of office supplies by including environmental characteristics in the procurement criteria in addition to price and specifications. As a result, 98.6% of the office supplies procured were Green Products.



### Principal Plans for Fiscal 2003

- We are promoting green procurement activities in response to the situation concerning inclusion of prohibited substances as well as supporting EMS establishment by our suppliers.