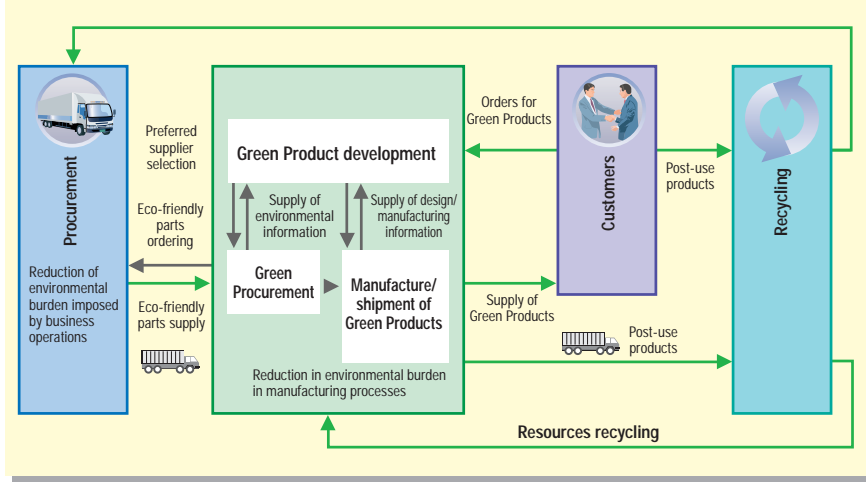




Cooperating with suppliers to make progress with respect to environmental issues.

Green Procurement by the Fujitsu Group

Green Procurement — preferential purchasing of eco-friendly parts, materials and products — is an essential element in the Fujitsu Environmental Protection Program. The Fujitsu Group as a whole is working with suppliers to promote continued progress with respect to environmental preservation activities.



Green Procurement Requirements for Suppliers

We have formulated Green Procurement criteria for Fujitsu Group companies to distribute among their suppliers in June 2001. The primary supplier requirements encouraged by our Green Procurement policies are as follows:

- Construction and implementation of EMS
- Elimination of prohibited substances specified by Fujitsu from materials/parts production



procurement.fujitsu.com/en/kihon-e.html

Fujitsu Activities

- The value of eco-friendly items as a proportion of the value of all procured product parts and materials has already exceeded 87.2% (the rate targeted for fiscal 2001 year-end).
- We held an explanation meeting concerning Green Procurement activities in May 2001 and requested the cooperation of our suppliers. And we held another meeting to explain our Green Procurement criteria to our suppliers in January 2002, with 140 suppliers in attendance. We have sought their cooperation in implementing the procurement criteria.



A Green Procurement criteria explanation meeting (Fujitsu Kawasaki Plant)

- Call for proposals on eco-friendly materials
As part of the Green Procurement program, we have been proactive in seeking out proposals from suppliers concerning eco-friendly materials, parts, products and manufacturing facilities.

procurement.fujitsu.com/en/green-e.html

- Eco-friendly purchasing of office supplies and fittings
We are working to attain our goal of ensuring that 100% of the office supplies we procure are certified eco-friendly by public corporations or organizations by the end of fiscal 2002. This ratio already exceeded 70% as of the end of fiscal 2001.



Fujitsu Group Activities

We plan to increase the value of eco-friendly items as a proportion of the value of all product parts and materials procured to above 99% by the end of fiscal 2003.

Principal Plans for Fiscal 2002

We are promoting activities in accordance with the situation concerning inclusion of prohibited substances as well as supporting establishment of EMS.