

# Interim Report on First-half FY2002 Financial Results (Six months ended September 30, 2002)

# **FUJITSU LIMITED**

#### Note:

- 1. This English version of the interim report is based on the separate Japanese version. The style of the English version differs slightly from the Japanese version.

#### To Our Shareholders

We are pleased to report the midterm financial results of our 103rd business period (April 1, 2002 – September 30, 2002).

Amidst the global economic slowdown accompanying last year's collapse of the high-tech bubble, during the first half of this fiscal year we have seen a much deeper than expected deterioration in the telecommunications sector, especially in the U.S, with failures by a number of telecommunications firms and weak financial results across the sector. In addition, accounting scandals in the U.S. have thrown the markets into chaos, driving down share prices both in the U.S. and Japan, and increasing the level of uncertainty over the future direction of the economy.

In Japan, Fujitsu's services and software business continued to enjoy strong sales, particularly among public sector customers, but sales of platform products, such as enterprise servers and infrastructure equipment for telecommunications companies, remained sluggish. Overseas sales of telecommunications infrastructure equipment dropped dramatically compared to the same period last year.

There was some progress in reestablishing a balance between supply and demand in the semiconductor market during the first quarter of this fiscal year, leading to hopes of a sustained market recovery, but prices for flash memory dropped during the second quarter, and overall semiconductor sales were down for the six months compared to the same period last year.

We posted lower sales in each of our major business segments, and overall consolidated sales for the first half were 2,150.3 billion yen, a 9.9% decline from the same period last year.

Restructuring and cost-cutting measures introduced in the previous fiscal year led to lower fixed costs in each of our business segments, and operating income rose in our services and software business. For the group as a whole, however, the decline in sales outweighed the reduction in fixed costs, resulting in a 23.2 billion yen operating loss (compared to a 59.1 billion yen loss for the same period last year).

Faced with conditions in the telecommunications market that were much worse than originally anticipated, we posted an extraordinary loss associated with restructuring charges to streamline and reorganize the development and manufacturing operations of our electronic devices and platforms businesses, as well as with the costs of corrective measures for certain small form factor hard disk drives. To offset these losses, we posted an extraordinary gain on the sale of shares in our affiliate Fanuc Ltd., but we recorded an overall net loss of 147.4 billion yen (compared to a loss of 174.7 billion for the same period last year).

Given these conditions, we reluctantly decided to forgo this period's dividend payment. We deeply regret our failure to live up to shareholder expectations.

To bring about a full-fledged rebound in the Fujitsu Group's financial results for next fiscal year and beyond, in addition to the restructuring measures mentioned above, we are continuing to emphasize the software and services dimensions of all of our business units, further advance the integration of our telecommunications and information processing businesses, and strengthen the competitiveness of our electronic devices business. These measures will enhance our ability to propose new ways of utilizing IT that reflect our customers' concerns and meet their needs,

thereby contributing to their business success and the growth of our business.

As procurement of components from outside vendors continues to grow, we will strive to further strengthen quality assurance by improving quality inspections of outside components at the procurement stage.

We would like to thank our shareholders for their ongoing support as we pursue these objectives.

December 2002

Tadashi Sekizawa ( left ) Chairman

Naoyuki Akikusa ( right ) President ( CEO&COO )

#### **Overview by Business Area**

#### Services & Software

Thanks to increased utilization of IT among public sector administrations at the local and national levels as well as in the healthcare sector in Japan, we posted strong results in sales of various solutions and outsourcing services. Overall sales declined, however, as a result of cutbacks in corporate IT spending, especially among telecommunications firms in the U.S. and Europe. Consolidated sales were 918.0 billion yen, a 1.5% decline from the same period last year.

Increased development efficiency through the use of EJB componentization technology contributed to higher profitability. Consolidated operating income was 51.5 billion yen, an increase of 6.6% over the previous year.

Although services & software earnings overseas remain weak, we feel our overseas business will be increasingly important as we support the global expansion of our customers and identify best practices overseas, in such areas as e-government, that we can deploy in Japan. The restructuring of our operations in the U.S. and Europe last year helped put us on a more profitable footing, and we are now working to complete the turnaround toward higher profitability.

Within Japan, our services & software business is performing well. To accommodate the diverse needs of our customers, our GLOVIA solutions meet the market's need for rapidly configurable, stable systems. We are also expanding our range of outsourcing solutions to include upstream business consulting and other services that can help customers re-engineer their operations for greater efficiency.

In addition, through packaged solutions and the use of EJB componentization technology, we will continue to generate greater efficiencies in software development.

#### **Platforms**

In our information processing business, sales of mobile phones were strong and sales of corporate Unix servers also rose, but cyclical trends in demand for large-scale systems led to lower sales of

large-scale servers and storage systems. Our exit last year from the business of manufacturing hard drives for desktop personal computers also contributed to an overall decrease in sales compared to the same period last year.

In our telecommunications business, telecommunications carriers—especially those in North America—cut their capital spending even more severely than last year, and sales of fiber-optic transmission systems declined sharply. In Japan, sales of equipment for IMT-2000 (3G) mobile systems were also down. For our platforms business overall, consolidated sales were 769.7 billion yen for the period (a 21.9% decline), and we posted an operating loss of 30.8 billion yen (an improvement compared to the 39.9 billion yen loss for the same period last year).

For our telecommunications business, we are concentrating our resources in the areas in which we expect the greatest demand, specifically, broadband, network infrastructure, IMT-2000, and IP networking equipment. To cope with a market that is much worse than we originally anticipated, we are streamlining our domestic production facilities to reap manufacturing efficiencies. We are also re-orienting our business to grow our sales of solution services, covering everything from network planning and construction to operation and maintenance.

To promote the development of products that combine networking technology with computer technology, we integrated our telecommunications and information processing businesses in the Platforms Business Group in April of this year. This move is designed to help us pioneer new business areas for future growth.

#### **Electronic Devices**

In our semiconductor business, logic chips benefited from robust demand for digital home appliances, boosting sales above last year's level, but flash memory sales were lower as a result of the continuing slump in prices. The weak state of the telecommunications industry resulted in poor sales of compound semiconductors used in optical transmission systems. Sales of liquid crystal displays and plasma display panels surpassed last year's levels, boosted by an expansion in the market. For electronic devices as a whole, consolidated sales were 289.0 billion yen (a 2.4% drop from the same period last year), and the operating loss was 23.1 billion yen (an improvement over the 35.5 billion yen loss for the same period last year).

Positioning cutting-edge semiconductor technology as Fujitsu's core technology, we have strengthened ties with other units like Fujitsu Laboratories and our Platforms Business Group.

To promote the development of advanced semiconductor technologies, we are focusing our resources by pursuing greater efficiency in our development and production structure, including through alliances with other companies. Our advanced semiconductors power our servers and networking equipment, and we are a market leader in semiconductors for digital home appliances and car-navigation systems. We will continue to strengthen the competitiveness of our products in these priority business areas to earn a strong return on our development investment.

We will also promote the services and software dimension of our electronic devices business, moving toward a business model based on sophisticated solutions offerings such as SoC design services, and thereby improving our earnings power.

### **Major Businesses**

The primary products and services of each business along with the positioning at principal Fujitsu group companies are listed below.

	Main products and services	Principal group companies
Services and Software	Systems Construction (System integration services), Introductory and operational support services, Consulting services, Comprehensive management of information systems (Outsourcing services, IDC services), Provision of network environment for information systems as well as various network services (Network services, Internet services), Software, Information and network systems maintenance and monitoring, Information systems infrastructure construction and network construction	Fujitsu Business Systems Ltd. Fujitsu Support and Service Ltd. Fujitsu Broad Solution & Consulting Inc. PFU Ltd. Fujitsu FIP Corporation NIFTY Corporation Fujitsu IT Holdings, Inc. Fujitsu Consulting Inc. Fujitsu Services Holdings PLC
Platforms	Servers (UNIX servers, IA servers, Global servers), Peripheral equipment for information systems (Disk array, System printers), Personal computers, Storage equipment (Magnetic and magneto-optical disk drives), Terminals (Financial terminals, POS systems), Mobile phone handsets, Switching systems (Digital switching systems, IP Switching nodes), Transmission systems (Fiber optic transmission systems, Optical submarine cable transmission systems), Mobile communication systems (IMT-2000 base station systems, PDC base station systems)	Fujitsu Frontech Ltd. Fujitsu Access Ltd. Fujitsu Network Solutions Ltd. Fujitsu IT Products Ltd. Fujitsu Network Communications, Inc.
Electronic Devices	Logic ICs (System LSI, ASICs, Microcontrollers, FRAM), Memory ICs (Flash memory, FCRAM), LCD panels, Semiconductor packages, Compound semiconductors, SAW devices, Electro mechanical components, PDPs	Sinko Electric Industries Co., Ltd. Fujitsu Component Ltd. Fujitsu Devices Inc. Fujitsu AMD Semiconductor Ltd. Fujitsu Hitachi Plasma Display Ltd. Fujitsu Quantum Devices Ltd. Fujitsu Media Devices Ltd. Fujitsu Display Technologies Corporation
Financing	Leashing business	Fujitsu Leacing Co.,Ltd.

- 1. As of July 1, 2002, Fujitsu Kiden Limited changed its trade name to Fujitsu Frontech Limited.
- 2. As of October 1, 2002, Fujitsu Denso Limited changed its trade name to Fujitsu Access Limited.
- 3. Fujitsu IT Products Limited was jointly established by Fujitsu Limited and PFU Limited.
- 4. Yonago Fujitsu Limited absorbed the liquid crystal display operations of Fujitsu Limited and changed its trade name to Fujitsu Display Technologies Corporation.

Other	Fujitsu Laboratories Ltd.	Basic and advanced technology research and development		
	FDK Corporation	Electronic materials, Batteries		
Operations Fujitsu TEN Ltd.		Audio/Navigation equipments, Audio electronic devices		
A	Funuc Ltd.	CNC systems, Lasers, Robotics		
Associated Companies	Advantest Corporation	Electronic measuring instruments, IC test systems		
	Fujitsu General Ltd.	Communication / information processing products, Lifestyle products		

**Consolidated Subsidiaries** 504 companies (Japan: 137companies Overseas: 367 companies) **Affiliates (using the equity method)** 30 companies

## **Consolidated Interim Financial Statements (Unaudited)**

#### • Summary of Consolidated Results

	(billions 1 <sup>st</sup> Half FY2000	of Yen except p FY2000	oer share data 1st Half FY2001	and number of	employees) 1st Half FY2002	U.S. dollars (millions except per share data) 1st Half FY2002
Net Sales	¥2,490.5	¥5,484.4	¥2,387.7	¥5,006.9	¥2,150.3	\$17,483
Services & Software	895.9	2,014.3	931.7	2,085.8	918.0	7,464
Platforms	1,061.9	2,349.8	985.4	2,015.2	769.7	6,258
Electronic Devices	359.8	759.7	296.0	546.5	289.0	2,350
Financing	51.7	107.2	50.4	114.4	55.0	448
Other Operations	121.1	253.2	123.9	244.8	118.4	963
Overseas Total (included in Net Sales	905.8	1,894.1	800.9	1,546.0	650.2	5,286
Operating Income (Loss)	100.2	244.0	(59.1)	(74.4)	(23.2)	(189)
Ordinary Profit (Loss)	65.0	189.7	(107.5)	(157.1)	(65.4)	(532)
Net Income (Loss)	17.2	8.5	(174.7)	(382.5)	(147.4)	(1,199)
Basic Earnings (Loss) Per Share [Yen]	¥8.77	¥4.33	¥(88.29)	¥(192.98)	¥(73.66)	\$(0.599)
Total Assets	4,960.1	5,200.0	4,783.4	4,595.8	4,309.5	35,037
Shareholders' Equity	1,210.2	1,214.3	1,023.1	853.7	683.9	5,561
Shareholders' Equity per Share [Yen]	¥615.62	¥614.18	¥516.08	¥426.52	¥341.75	\$2.778
Numbers of Employees	189,139	187,399	181,813	170,111	166,369	

#### Note:

- 1. All fractions of monetary units (billions of yen) have been rounded down.
- 2. Basic earnings (loss) per share is calculated on weighted average number of shares of common stock outstanding during each period.
- 3. Shareholders' equity per share is calculated based on the number of shares of common stock outstanding at the end of each period.
- 4. For purposes of comparison, figures for fiscal years 2000 and 2001 have been restated to reflect composition for respective business segments in 1st Half FY2002.

### • Consolidated Balance Sheet

	Yer (millio	U.S. dollars (millions)	
_	2002/9/30	2002/3/31	2002/9/30
Assets			
Current assets:			
Cash and cash equivalents and short-term investments	¥319,134	¥ 303,786	\$2,595
Receivables, trade	726,963	921,107	5,910
Inventories	645,963	635,972	5,252
Other current assets	382,878	362,202	3,112
Total current assets	2,074,938	2,223,067	16,869
Total current assets	2,074,000	2,223,007	10,803
Investments and long-term loans	883,515	897,434	7,183
Property, plant and equipment less	1,082,457	1,197,466	8,800
accumulated depreciation Intangible assets	268,684	277,837	2,185
intanguse assets	¥ 4,309,594	¥ 4,595,804	\$35,037
Liabilities minority interests and shougholders!	¥ 4,303,334	¥ 4,333,604	333,037
Liabilities, minority interests and shareholders' equity			
Current liabilities:			
Short-term borrowings and current portion of long-term debt	¥ 560,495	¥ 625,354	\$4,557
Payables, trade	605,762	793,782	4,925
Other current liabilities	604,711	702,088	4,916
Total current liabilities	1,770,968	2,121,224	14,398
Long-term liabilities:			
Long-term debt	1,378,470	1,135,272	11,207
Other long-term liabilities	265,406	270,026	2,158
Total long-term liabilities	1,643,876	1,405,298	13,365
Minority interests	210,774	215,526	1,713
Shareholders' equity:			
Common stock	324,624	324,624	2,639
Capital surplus	519,720	519,720	4,225
Retained earnings Unrealized gains on securities, and	(80,919)	76,176	(658)
revaluation surplus on land	10,418	14,728	85
Foreign currency translation adjustments	(89,302)	(81,323)	(726)
Treasury stock	(565)	(169)	(4)
Total shareholders' equity	683,976 ¥ 4,309,594	853,756 ¥ 4,595,804	\$35,037
_			U.S. dollars
Supplementary information	Yer (billio		U.S. dollars (millions)
	1st Half	1st Half	1st Half
Conital armonditum	FY2002	FY2001	FY2002
Capital expenditure Depreciation	¥ 79.1 135.0	¥ 191.7 165.5	\$643.6 1,097.7

# • Consolidated Statements of Operations

•	Ye (milli	ons)		U.S. dollars (millions)
	1 <sup>st</sup> Half FY2002	1 <sup>st</sup> Half FY2001	Change (%)	1 <sup>st</sup> Half FY2002
Net Sales	¥ 2,150,386	¥ 2,387,743	-9.9	\$17,483
Operating costs and expenses:				
Costs of goods sold	1,571,934	1,760,003	-10.7	12,780
Selling, general and				
administrative expenses	601,730	686,882	-12.4	4,892
	2,173,664	2,446,885		17,672
Operating income (Loss)	(23,278)	(59,142)	-	(189)
Other income (expenses):				
Net interest expense and				
dividend income	(11,327)	(18,325)		(92)
Equity in earnings of				
affiliated companies, net	(2,090)	3,976		(17)
Amortization of unrecognized				
obligation for retirement				
benefits	(21,938)	(17,812)		(178)
Restructuring charges	(150,000)	(202,945)		(1,220)
Cost of corrective measures				
for products *	(25,000)			(203)
Loss on devaluation of				
marketable securities	(7,637)			(62)
Gain on sales of marketable				
securities	27,980			227
Other, net	(6,811)	(16,241)		(55)
	(196,823)	(251,347)		(1,600)
Income (Loss) before income				
taxes	(220,101)	(310,489)	-	(1,789)
Income taxes	(70,141)	(127,997)	-	(570)
Minority interests	2,522	7,772	-	20
Net income (Loss)	¥ (147,438)	¥ (174,720)	-	\$(1,199)
Supplementary information				
R&D expenditure	¥ 147,245	¥ 182,879	-19.5	\$1,197
[As % of Sales]	[6.8%]	[7.7%]		

Note: Cost of corrective measures for products refers to certain small form factor hard disk drives.

### • Consolidated Statements of Cash Flows

		en ions)		U.S. dollars (millions)
	1 <sup>st</sup> Half FY2002	1 <sup>st</sup> Half FY2001	Change	1st Half FY2002
Cash flows from operating activities		_		
Loss before income taxes and minority interests	¥ (220,101)	¥(310,489)	+90,388	\$ (1,789)
Depreciation and amortization	172,981	202,602	-29,621	1,406
Accrual (Reversal) of provisions	(5,935)	4,135	-10,070	(48)
Equity in earnings of affiliates, net Disposal of property, plant and	2,090	(3,976)	+6,066	17
equipment	31,460	94,850	-63,390	256
Decrease in receivables, trade	177,298	256,373	-79,075	1,441
(Increase) Decrease in inventories	(9,714)	35,504	-45,218	(79)
(Decrease) in payable, trade	(172,303)	(247,961)	+75,658	(1,401)
Other, net	(56,772)	(101,219)	+44,447	(461)
Net cash provided by operating activities	(80,996)	(70,181)	-10,815	(658)
Cash flows from investing activities				
Purchase of property, plant and equipment	(95,505)	(196,686)	+101,181	(776)
(Increase) decrease in investments and long-term loans	2,334	(1,109)	+3,443	19
Other, net	82,620	(30,086)	+112,706	671
Net cash used in investing activities	(10,551)	(227,881)	+217,330	(86)
+ (Free Cash Flow)	(91,547)	(298,062)	+206,515	(744)
Cash flows from financing activities				
Increase in bonds, notes, short-term borrowings and long-term debt	201,551	210,133	-8,582	1,639
Dividends paid	(5,005)	(9,886)	+4,881	(41)
Other, net	(84,964)	8,465	-93,429	(691)
Net cash provided by financing activities	111,582	208,712	-97,130	907
Effect of exchange rate changes on cash	(0.000)	(1.010)	1.405	
and cash equivalents Net increase (decrease) in cash and	(3,083)	(1,618)	-1,465	(25)
cash equivalents Cash and cash equivalents at	16,952	(90,968)	+107,920	138
beginnings of period	299,418	309,984	-10,566	2,434
Cash and cash equivalents at end of period	¥ 316,370	¥ 219,016	+97,354	\$ 2,572
<u> </u>				

# • Business Segment Information

	•	Yen (millions)			U.S. dollars (millions)
		FY2002 1 <sup>st</sup> Half	FY2001 1 <sup>st</sup> Half	Change (%)	FY2002 1 <sup>st</sup> Half
Services &	Net Sales			_	
Software	Unaffiliated Customers	¥918,089	¥931,784	-1.5	\$7,464
	Intersegment Total	31,688 9,497	30,684 962,468	_ +3.3 -1.3	258 7,722
	_		-	1.3 +6.6	419
	Operating Income [As % of Sales]	51,501 [5.4%]	48,327 [5.0%]	+0.0_	419
Platforms	Net Sales				
	Unaffiliated Customers	¥769,713	¥985,422	-21.9	6,258
	Intersegment	103,752	106,927	- 3.0_	843
	Total	873,465	1,092,349	-20.0	7,101
	Operating Income (Loss) [As % of Sales]	(30,805) [-3.5%]	[-3.7%]		(250)
Electronic Devices	Net Sales Unaffiliated Customers	¥289,037	¥296,082	-2.4	\$2,350
2011000	Intersegment	38,089	50,325	-24.3	32,330 310
	Total	327,126	346,407	-5.6	2,660
	Operating Income (Loss)	(23,102)	(35,557)	=	(188)
	[As % of Sales]	[-7.1%]	[-10.3%]	_	(100)
	[ris 70 of Bules]	[ 7.170]	[ 10.570]		
Financing	Net Sales				
	<b>Unaffiliated Customers</b>	¥55,074	¥50,468	+9.1	\$448
	Intersegment	5,607	4,405	+27.3	45
	Total	60,681	54,873	+10.6	493
	Operating Income	2,591	2,018	+28.4	21
	[As % of Sales]	[4.3%]	[3.7%]		
Other	Net Sales				
Operations	<b>Unaffiliated Customers</b>	¥118,473	¥123,987	-4.4	\$963
	Intersegment	68,133	60,789	+12.1	554
	Total	186,606	184,776	+1.0	1,517
	Operating Income (Loss)	4,312	1,142	+277.6	35
	[As % of Sales]	[2.3%]	[0.6%]		
Elimination	Net Sales	¥(247,269)	¥(253,130)	_	\$(2,010)
	Operating Income	(27,775)	(35,138)	_	(226)
Total	Nat Calas				
Total	Net Sales Unaffiliated Customers Intersegment	¥2,150,386	¥2,387,743	-9.9	\$17,483
	Total	2,150,386	2,387,743	-9.9	17,483
	Operating Income (Loss)	(23,278)	(59,142)	= 0.0	(189)
	[As % of Sales]	[-1.1%]	[-2.5%]		(100)
· Net Over	seas Sales by Customer	's Geographic Location			
		FY2002	FY2001	Change	FY2002
_		1st Half	1st Half	(%)	1st Half
Europe		¥278,327	¥314,629		\$2,263
The Americas Others outside	. Ianan	191,454 180,438	307,939 178,348		1,556 1,467
Total	σαραιι	650,219	800,916		\$5,286
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## **Unconsolidated Interim Financial Statements (Unaudited)**

### • Summary of Unconsolidated Results

(bill	ions of Yer 1st Half FY2000	1 except per s	share data an 1st Half FY2001	nd number of FY2001	employees) 1st Half FY2002	U.S. dollars (millions except per share data) 1st Half FY2002
Net Sales	¥1,513.2	¥3,382.2	¥1,428.8	¥3,034.4	¥1,238.4	\$10,068
Services & Software	442.2	1,025.6	460.4	1,078.6	454.1	3,693
Platforms	894.7	1,988.4	834.1	1,720.2	665.8	5,414
Electronic Devices	176.3	368.1	134.2	235.5	118.3	962
Operating Income (Loss)	25.6	100.2	(23.7)	(54.6)	(23.8)	(194)
Ordinary Profit (Loss)	28.3	107.4	(30.4)	(81.5)	(32.4)	(264)
Net Income (Loss)	74.1	46.6	(148.6)	(265.1)	(104.9)	(853)
Basic Earnings (Loss) Per Share [Yen]	¥37.72	¥23.70	¥(75.11)	¥(133.74)	¥(52.42)	\$(0.426)
Cash Dividends Per Share [Yen]	¥5.00	¥10.00	¥2.50	¥5.00	-	-
Total Assets	3,435.3	3,443.9	3,146.3	3,178.5	3,032.5	\$24,655
Shareholders' Equity	1,256.1	1,224.2	1,055.5	959.6	845.3	6,873
Shareholders' Equity Per Share [Yen]	¥638.99	¥619.20	¥532.44	¥479.40	¥422.36	\$3.434
Numbers of Employees	43,140	42,010	41,396	40,483	38,667	

### Note:

- 1. All fractions of monetary units except per share data have been rounded down.
- 2. Basic earnings (loss) per share is calculated on weight average number of shares common stock outstanding during each period.
- 3. Shareholders' equity per share is calculated based on the number of shares of common stock outstanding at the end of each period.
- 4. For purposes of comparison, figures for fiscal years 2000 and 2001 have been restated to reflect composition for respective business segments in 1st Half FY2002.

### • Unconsolidated Balance Sheet

	Yer (millio		U.S. dollars (millions)
	2002/9/30	2002/3/31	2002/9/30
Assets			
Current assets:			
Cash and cash equivalents and short-term investments	¥174,371	¥148,135	\$1,418
Receivables, trade	365,473	530,479	2,971
Inventories	311,812	307,504	2,535
Other current assets	247,259	226,846	2,010
Total current assets	1,098,917	1,212,966	8,934
Investments and long-term loans	1,369,835	1,365,069	11,137
Property, plant and equipment	465,018	500,802	3,781
less accumulated depreciation Intangible assets	98,794	99,723	803
	¥3,032,565	¥3,178,563	\$24,655
Liabilities and shareholders' equity			
Current liabilities:			
Short-term borrowings and current portion of long-term debt	¥209,749	¥229,792	\$1,705
Payables, trade	503,852	702,903	4,096
Other current liabilities	252,257	278,473	2,051
Total current liabilities	965,859	1,211,169	7,853
Long-term liabilities:			
Long-term debt	1,142,669	923,340	9,290
Other long-term liabilities	78,676 2,187,204	84,391 1,007,731	<u>640</u> 17,782
Shareholders' equity:			
Common stock	324,624	324,624	2,639
Capital surplus	394,441	394,441	3,207
Retained earnings	120,909	230,850	983
Unrealized gains on securities	5,762	9,914	47
Treasury stock	(376)	(168)	(3)
Total shareholders' equity	¥3,032,565	959,662 ¥3,178,563	6,873 \$24,655
	Yer	1	U.S. dollars
Supplementary information	(billio	ons)	(millions)
	1H FY2002	1H FY2001	1H FY2002
Capital expenditure	¥25.2	¥34.3	\$206
Depreciation	41.4	54.2	337

#### • Unconsolidated Statements of Operations

	Yen (millions)			U.S. dollars (millions)
	1 <sup>st</sup> Half FY2002	1 <sup>st</sup> Half FY2001	Change (%)	1 <sup>st</sup> Half FY2002
Net Sales	¥1,238,409	¥1,428,866	-13.3	\$10,068
Operating costs and expenses:				
Costs of goods sold	929,317	1,058,882	-12.2	7,555
Selling, general and administrative expenses	332,980	393,691	-15.4	2,707
	1,262,298	1,452,574		10,263
Operating income (loss)	(23,888)	(23,707)	-	(194)
Other income (expenses):				
Net interest expense and dividend income Amortization of	4,357	2,776		35
unrecognized obligation for retirement benefits Loss on liquidation of	(8,626)	(5,765)		(70)
subsidiaries	-	(110,611)		
Restructuring charges	(113,000)	(64,070)		(919)
Loss on devaluation of subsidiaries' stock	(66,111)	(58,227)		(537)
Loss on devaluation of marketable securities	(25,349)			(206)
Cost of corrective measures for products	(25,000)			(203)
Gain on sales of marketable securities	78,740			640
Other, net	(4,258)	(3,737)		(35)
	(159,247)	(239,636)		(1,295)
Income (Loss)	_	_		
before income taxes	(183,136)	(263,343)	-	(1489)
Income taxes	(78,200)	(114,700)	-	(636)
Net income (loss)	¥(104,936)	¥(148,643)	-	S(853)
Supplementary information R&D expenditure	¥115,705	¥148,416	-22.0	<i>\$941</i>
[As % of Sales]	<b>≇113,703</b> [9.3%]	#146,410 [10.4%]	-& <b>&amp;.U</b>	<i>3341</i>
[AS /0 UI SaleS]	[8.370]	[10.4/0]		

#### Note:

Financial information in this report is based on the separate Japanese version prepared in accordance with generally accepted Japanese accounting principles. Some of the information in the Japanese version has been summarized here for clearer understanding and not all the information has necessarily been translated. This English version may not conform to U.S. or other non-Japanese accounting principles and has not been audited. If you wish to confirm the integrity of the information, please refer to the Japanese version as the definitive document.

# Members of the Board and Auditors (As of September 30, 2002)

Position	Name	Assignment or title
Chairman	Tadashi Sekizawa	Chairman of the Board
Representative Director	Naoyuki Akikusa	
	Tadayasu Sugita	
	Takashi Takaya	
Directors	Akira Takashima	
	Kunihiko Sawa	President and Representative Director, Fuji Electric Co., Ltd.
	Toshihiko Fukui	
Standing Corporate	Keizo Fukagawa	
Auditor	Shin Koizumi	
Corporate Auditor	Yasuyuki Wakahara	
	Takeo Kato	Chairman, Fuji Electric Co., Ltd.
	Katsuhiko Kondo	Honorary Advisor, Mizuho Financial Group
Accounting Auditor	Shin Nihon & Co.	

# Corporate Executive Officers (As of September 30, 2002)

Section	Name	Position
	Naoyuki Akikusa	President, CEO & COO
Corporate Center	Takashi Takaya	CFO & Head of Corporate Center
		Corporate Senior Executive Vice President
	Takahiko Okada	Corporate Vice President
	Kazuhiko Kato	Corporate Vice President
Group Support	Akira Takashima	Legal & External Affairs, Head of Group Support
		Corporate Executive Vice President
	Kuniaki Nozoe	Corporate Vice President
	Haruki Okada	Corporate Vice President
Sales Group	Kazuto Kojima	Gloup President, Sales Gloup (Marketing)
		Corporate Executive Vice President
	Kazuo Murano	Group President, Sales Gloup (Overseas)
		Corporate Senior Vice President
	Kuniaki Suzuki	<b>Group President, Sales Gloup (Domestic)</b>
		Corporate Senior Vice President
	Hirohisa Yabuuchi	Corporate Senior Vice President
	Michiyoshi Mazuka	Corporate Vice President
	Yasushi Tajiri	Corporate Vice President
	Tetsuo Urano	Corporate Vice President
	Takashi Igarashi	Corporate Vice President
Software & Services	Yuji Hirose	Group President, Software & Services Business Group
Business Group		Corporate Executive Vice President
	Hiroya Madarame	Corporate Senior Vice President
	Hiroaki Kurokawa	Corporate Senior Vice President
	Michio Atarashi	Corporate Vice President
Platforms Business	Tadayasu Sugita	Corporate Senior Executive Vice President
Group		CTO & Group President, Platforms Business Group
	Junji Maeyama	Corporate Senior Vice President
	Koichi Ota	Corporate Senior Vice President
	Hiroaki Takeichi	Corporate Vice President
	Takashi Aoki	Corporate Vice President
	Ichiro Komura	Corporate Vice President
	Chiaki Itoh	Corporate Vice President
	Takashi Nakamura	Corporate Vice President

Section	Name	Position
Electronic Devices	Masamichi Ogura	Group President, Electronic Devices Business Group
Business Group		Corporate Senior Vice President
	Toshihiko Ono	Corporate Vice President
	Nobutake Matsumura	Corporate Vice President

Stock (As of September 30, 2002)

Item	Number of shares issued	Increased capital stock
Conversion of Convertible Bonds to Shares	0	¥0
Total	0	¥0

Acquisition, retirement and holdings of treasury stock

Share acquired	Acquired through the repurchase of odd-lot shares	448,403 ordinary shares Total amount of acquisition: ¥376,252 thousand
Share retired		0 ordinary shares Total amount of retirement: ¥0
Share held as of 1st Half close		448,403 ordinary shares

• Number of Shareholders: 232,133

· Ownership by Types of Shareholders

	Number of shareholders	Number of shares held (thousands)	Percentage of total shares outstanding
Japanese Financial Institutions and Securities Companies	515	859,019	42.90
Other Japanese Corporations	2,709	240,585	12.02
Non-Japanese Institutions and Individuals	893	403,935	20.18
Japanese Individuals and Others	228,016	498,421	24.90
Total	232,133	2,001,962	100

Principal Shareholders

Name	Thousands of shares held	Percentage of voting rights
Fuji Electric Co., Ltd.	141,163	7.11 %
Asahi Mutual Life Insurance Company	100,220	5.05
Mizuho Trust & Banking Co., Ltd. Retirement benefit trust (for Fuji Electric Co., Ltd.)*	88,800	4.47
Mizuho Corporate Bank, Ltd.	78,051	3.93
Japan Trustee Services Bank, Ltd. (for trust)	68,166	3.43
The Master Trust Bank of Japan, Ltd. (for trust)	57,633	2.90
State Street Bank and Trust Company	42,089	2.12
UFJ Trust Bank , Ltd. (for trust account A)	35,678	1.80
The Chase Manhattan Bank NA London	30,929	1.56
The Chase Manhattan Bank NA London S L Omnibus Account	25,619	1.29

Note: The voting rights of these shares will be exercised in accordance with the instructions of Fuji Electric Co., Ltd.

#### (TRANSLATION FOR REFERENCE ONLY)

**Corporate Data** 

Corporate Name: FUJITSU LIMITED

Registered at: 1-1, Kamikodanaka 4-chome, Nakahara-ku, Kawasaki, Kanagawa, Japan

Cooperate Headquarters: 6-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

Established and Registered on: June 20, 1935

Stock Exchange Listings: Tokyo, Osaka, Nagoya, Frankfurt, London, and Swiss

Home Page Address: www.fujitsu.com

Fujitsu's web site offers not only this report but also the latest annual report and financial results.

Japanese http://pr.fujitsu.com/jp/ir/ English http://pr.fujitsu.com/en/ir/