

Fujitsu Group CSR

March 8, 2016 Sogo Fujisaki Director, CSR Division Fujitsu Limited

Corporate Profile/ Heads of Regions









Sales



JPY4.75T

121



D. Tait

EMEIA

131 companies

7 29,000 people

¥990.6 billion

= 24 locations



J. Saito

Asia

92 companies

18,000 people

¥387.2 billion

10 locations



T. Tanaka

Japan

197 companies

99,000 people

¥2,873.2 billion

Oceania

¶ 4,000 people

¥110.1 billion

= 71 locations



39 companies



M. Foster



D. Tait

The Americas

51 companies

8,000 people

¥392.1 billion

10 locations

6 locations

External Assessment



■ Dow Jones Sustainability Index Industry Group Leader (Software & Services)



■ UN Global Compact 100 Stock Index



■ FTSE4Good Index Series



- **■** Fortune World's Most Admired Companies
- BITC Responsible Business of the Year





Top Message CSR Report 2015



Human-Centric Innovation to create happiness for people. Pursuing Sustainability as Part of Top Management's Mission.

Sustainable Development from Three perspectives:

- Earth and Mankind
- Digital Society
- Fujitsu's Own Operations (social license to operate)

Management Framework:

- UNGC 10 Principles
- ISO 26000
- Global Matrix structure
- Zero Tolerance for Exceptions



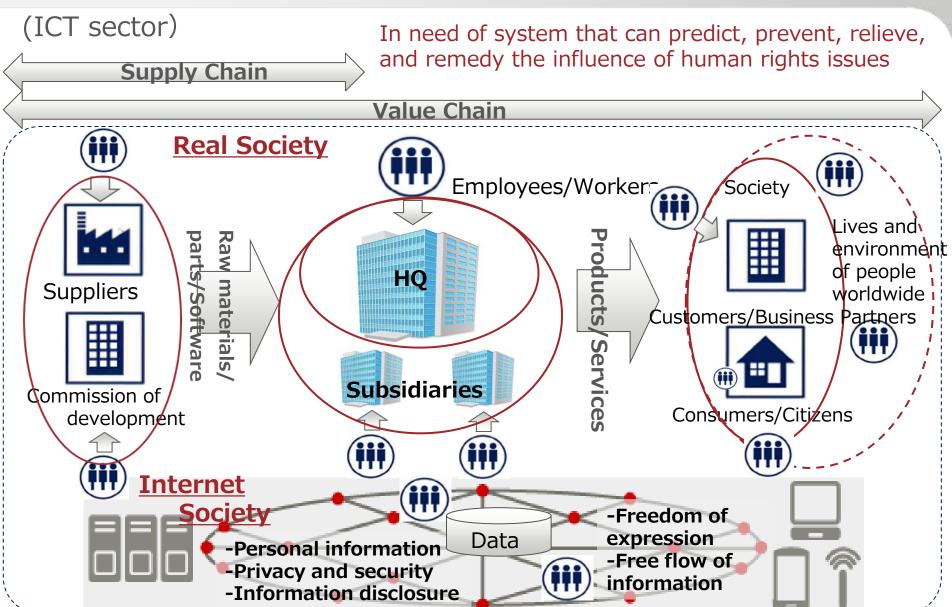
President and Representative Director

7. Tamaka

http://www.fujitsu.com/global/about/csr/topmessage/

Sphere of Corporate Responsibility





Major Global Forum Involvement



- **UN Global Compact**
 - GCJN-WG: SDGs, Human Rights, Integrated Reporting
- **World Economic Forum**
 - IT Industrial Partner
- World Business Council for Sustainable Development
 - Board Member of Social Impact Cluster
- International Integrated Reporting Coalition
 - Technology Initiative/ Business Network
- **Shift Project**
 - Business Learning Program



What we strive for:

Society and Environment

Profit & Growth

Shareholders & Investors

Global Perspective

What we value:

Employees

Customers

Business Partners

Technology

Quality

Global We act as good global citizens, attuned to the needs of society and the environment. Citizenship Customer-We think from the customer's perspective Centric and act with sincerity. Perspective We act based on a firsthand Firsthand Principles understanding of the actual situation. Understanding Spirit of We strive to achieve our highest goals. Challenge Speed and We act flexibly and promptly to Agility achieve our objectives. We share common objectives across organizations, work as a team and act as responsible members of the team. Teamwork

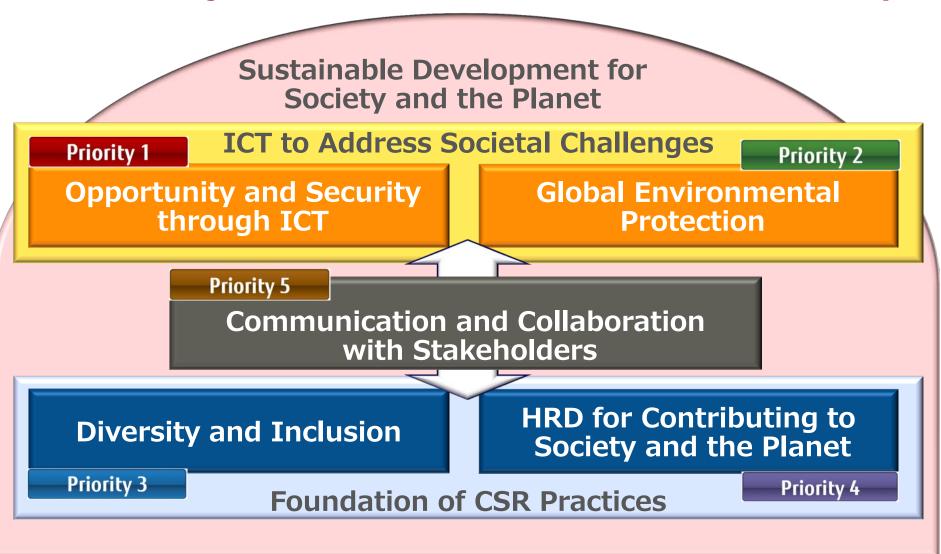
Code of Conduct

- We respect human rights.
- We comply with all laws and regulations.
- We act with fairness in our business dealings.
- We protect and respect intellectual property.
- We maintain confidentiality.
- We do not use our position in our organization for personal gain.

Fujitsu CSR Policy



CSR at Fujitsu is the embodiment of FUJITSU-Way

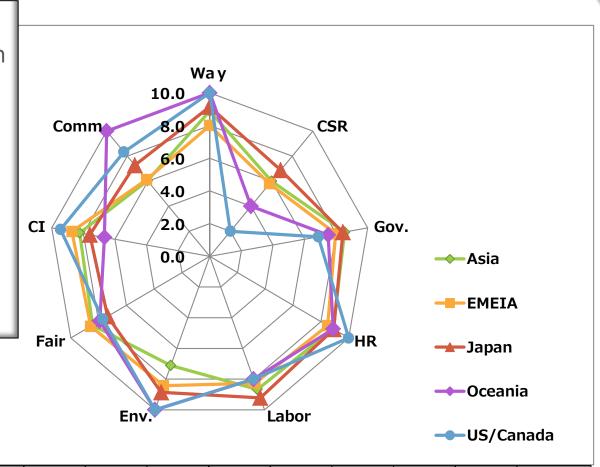


ISO 26000 Survey Overview Results



Regional Issues

- CSR is a common issue in the regions
- Other areas of concern by region, as below
 - ① Asia: Community
 - ② EMEIA: Community
 - 3 Oceania: Consumers
 - 4 Americas: Governance



Region	Way	CSR	Gov.	HR	Labor	Env.	Fair	CI	Comm
Asia	8.9	6.0	8.5	8.9	8.7	7.1	8.4	8.2	6.0
EMEIA	8.0	5.8	8.0	8.5	8.3	8.4	8.6	8.7	6.1
Japan	9.1	6.9	8.4	8.9	9.2	8.9	7.4	7.6	7.3
Oceania	10.0	4.0	7.5	8.9	8.0	10.0	7.9	6.7	10.0
US/Canada	10.0	2.0	6.9	10.0	8.0	10.0	7.7	9.4	8.3

Biannual Global CSR Board Meeting



Members (Corporate Executive Officers)

■ HQ Functions:

Global Corporate, Legal/IP/Compliance, Purchasing, Human Resources, Corp Affairs & Risk Management

Regions:

EMEIA, Americas, Oceania, Asia

■ Liaison Delegates:

Each Region's Operational Lead



Corporate Executive Officers and members of the relevant departments from headquarters



Heads of region and Liaison Delegates

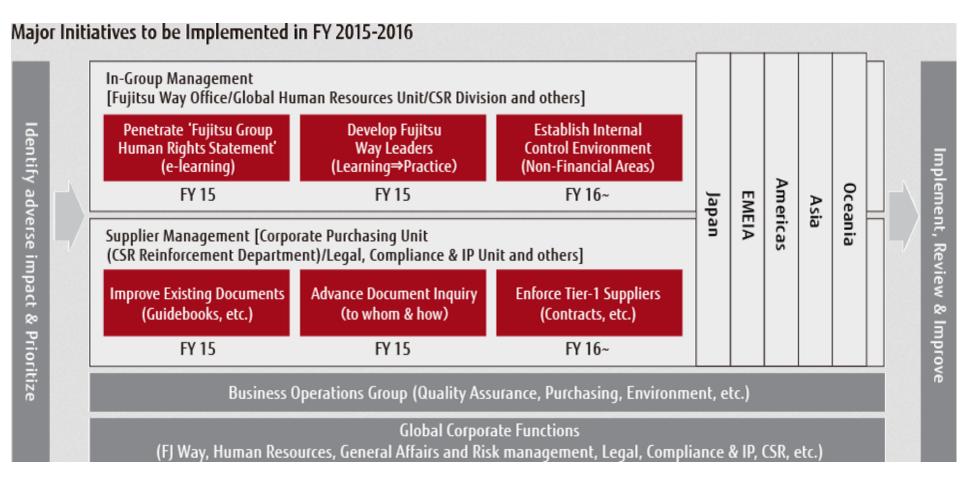
Discussion Topic (October 20, 2015)

- 1. Human Rights Due Diligence (with Shift Project)
- 2.CSR Procurement Guideline and Guidebook update
- 3.Activities utilizing EICC framework (Self Assess, etc.)
- 4. Revision of CSR policy (Materiality and KPIs)

Major Initiatives in FY2015-2016



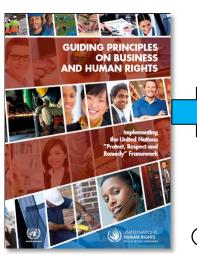
From FY2015, spearheaded by the CSR Division, Global Corporate functions (HR/ legal/ purchasing unit, etc.) will coordinate with group companies, and promote the following initiatives:



Human Rights Statement (Dec 2014)



Based on "UN Guiding Principles on Business and Human rights", the Statement was publicized on Dec 19, 2014 (in 21 languages)



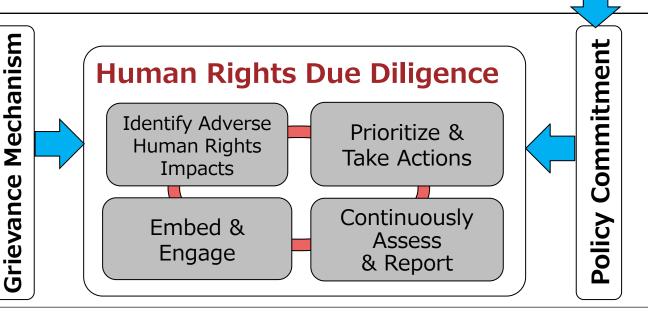
Fujitsu Group Human Rights Statement

- 1. Commit to respecting human rights
- 2. Recognition of int'l standards (UN declaration, ILO, etc.)
- 3. Due Diligence (identify, prevent, mitigate, remedy, etc.)
- 4. ICT sector issues (data security, privacy, etc.)
- 5. Embed Human Rights (awareness-raising, diversity, etc.)

United Nations (March, 2011)

FY 2015 with **Shift**

- Joining its Business Learning Program
- Human Rights
 Regional WSs



Supply Chain CSR



(Utilizing the Framework of Electronic Industry Citizenship Coalition)

Capacity Building for EICC

- Study Session (30)
- Introductory Seminar (20)
- Audit Simulation (at FDK Corp.)
- Internal Auditor Training Course (7)
- Oversea Subsidiary Self Assessment Questionnaire (8)

() # of Group Companies involved

Document Revision as of Sept 2015

- CSR Procurement Guideline
- Fujitsu Group Supply Chain CSR Guidebook

http://www.fujitsu.com/jp/documents/about/csr/society/procurement/2015-09-30-CSR-Guidebook.pdf



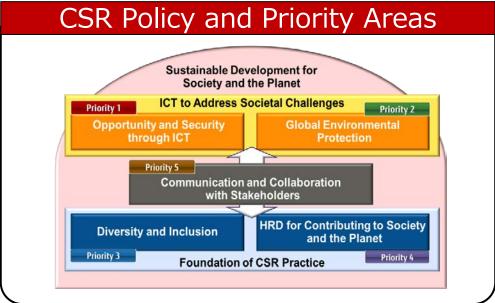
CSR Policy Revision



Revise the CSR Policy (2010), Reflecting Global Trends, Norms, etc.













Integrated Report



Realizing Innovative Value by Creating New Fields with the Power of ICT and Connecting People's Lives and Society in General



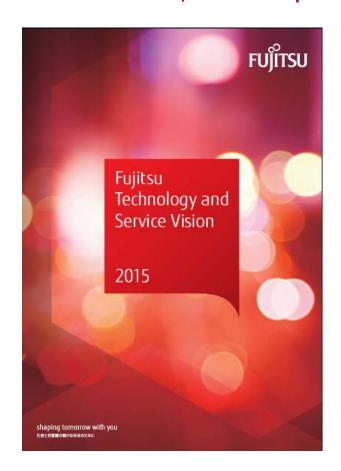
[excerpt from Top Message]
In September 2015, the United
Nations adopted the Sustainable
Development Goals (SDGs). ICT is
set to play an indispensable role in
global sustainable development.
Therefore, finding ways to achieve
common benefits for business and
society is Fujitsu's social
responsibility, as well as its business
opportunity.

- Joining following IIRC initiatives:
 - Technology Initiative
 - Business Network

Fujitsu Technology and Service Vision



For a safer, more prosperous and sustainable world



We continue to face serious challenges everywhere in the world. The world population has surpassed 7 billion and continues to grow. We are seeing aging of the population in developed nations and more urbanization especially in developing nations. These factors lead to significant challenges in the areas of food supply, water, transport management, education, healthcare, disaster mitigation, energy and environmental protection. For example, climate change is a significant risk for all people, and creating a low-carbon, sustainable society is a desirable objective. Fujitsu strongly believes that ICT can take a leading role in addressing these global challenges. Aligning our business activities to this goal of achieving common good is not just our aim but our obligation.

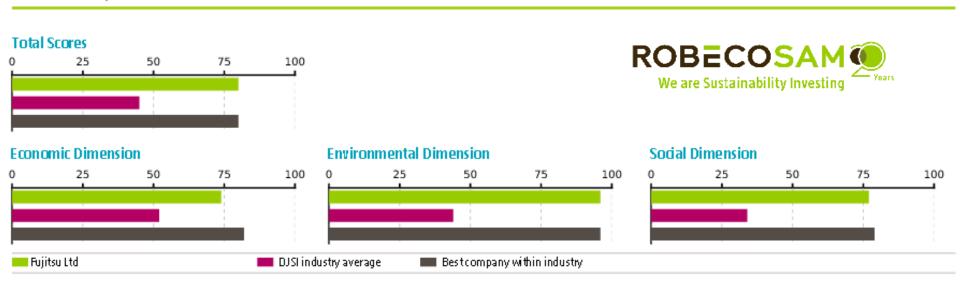
[excerpt from "Responsible Business" (pg34)]

Source: http://www.fujitsu.com/jp/Images/FTSV2015 Main JP FV0021-3.pdf

Dow Jones Sustainability IndexIndustry Group Leader (Software & Services)

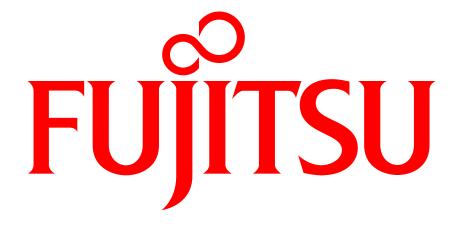


Sustainability Scores



By expanding the use and application of ICT, the Fujitsu Group has contributed to reducing its customers' and society's environmental impact. The company is committed to technology that supports people, and through its Human Centric Innovation principles, it believes it can transform people's lifestyles and society at large. The group seeks to contribute to a more sustainable society and has started by reducing its own environmental impact, and by addressing global environmental challenges in cooperation with its customers and society. Fujitsu's environmental efforts also enable it to generate new business opportunities. For example, by optimizing a higher education datacenter, it helped it reduce its power consumption by 80% while providing an enhanced educational environment. Going forward, the company plans to implement additional specific group-wide CSR management initiatives related to human rights, labor practices, and fair business practices. It also aims to leverage platforms to strengthen group governance, including building a CSR Global Community comprised of its CSR leaders from its various companies.

Source: http://www.sustainability-indices.com/images/Industry_Group_Leader_Report_DJSI2015_Fujitsu-Ltd.pdf



shaping tomorrow with you

Cautionary Statement

These presentation materials and other information provided at the meeting may contain forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, but not limited to, the following factors:

- •Macro-economic environments and market trends in the principle geographic markets for Fujitsu's services and products, which are Japan, EMEIA, the Americas, Asia, Oceania and elsewhere, particularly such conditions that may effect customers' IT spending;
- •Rapid technological change, fluctuations in customer demand and intensifying price competition in IT, telecommunications, and electronic device markets in which Fujitsu competes;
- •Fujitsu's ability to dispose of non-core businesses and related assets through strategic alliances and sales on commercially reasonable terms, and the impact of losses which may result from such transactions;
- •Uncertainties as to Fujitsu's access to, or protection for, certain intellectual property rights;
- •Uncertainty as to the performance of Fujitsu's strategic business partners;
- •Declines in the market prices of Japanese and foreign equity securities held by Fujitsu which could cause Fujitsu to recognize significant losses in the value of its holdings and require Fujitsu to make significant additional contributions to its pension funds in order to make up shortfalls in minimum reserve requirements resulting from such declines;
- •Poor operating results, inability to obtain financing on commercially reasonable terms, insolvency or bankruptcy of Fujitsu's customers, or any such factor that could adversely impact or preclude these customers' ability to timely pay accounts receivables owed to Fujitsu; and
- •Fluctuations in rates of exchange for the yen and other currencies in which Fujitsu makes significant sales and profits or in which Fujitsu's assets and liabilities are denominated, particularly between the yen and Euro, British pound and U.S. dollar.